

**UNITED STATES AGENCY FOR INTERNATIONAL AID**

| GOALS ACHIEVED | OVERALL GRADE  |
|----------------|--|
| 0/5            | <ul style="list-style-type: none"> <li>Although USAID did not meet its goals, USAID made progress (dollars) in all goals</li> <li>Last year, USAID recognized that it had a systemic problem and taken steps to correct the problem including having small business goal achievement is now a high priority project tracked by the administrator weekly</li> </ul> |

**SMALL BUSINESS GRADE**

|  | FY2008/FY2009 % GOAL | FY2007 SMALL BUSINESS ACHIEVEMENTS | FY2008 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS   |
|--|----------------------|------------------------------------|------------------------------------|--|
| <br>RED | 19.60%               | 10.36% (\$22,325,335)              | 11.60% (97,734,164)                | <br>GREEN |

**SOCIO-ECONOMIC GRADES**

|   | FY2008/FY2009 % GOAL | FY2007 SMALL BUSINESS ACHIEVEMENTS | FY2008 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS   |
|---|----------------------|------------------------------------|------------------------------------|--|
| SDB<br><br><br>YELLOW    | 5%                   | 3.69% (\$7,963,749)                | 4.81% (\$40,494,588)               | <br>GREEN   |
| WOSB<br><br><br>RED      | 5%                   | 1.72% (\$3,697,453)                | 2.35% (\$19,756,542)               | <br>GREEN   |
| HUBZONE<br><br><br>RED | 3%                   | 0.90% (\$1,930,192)                | 0.26% (\$2,189,405)                | <br>GREEN |
| SDVO SB<br><br><br>RED | 3%                   | 0.01% (\$13,337)                   | 0.05% (\$446,450)                  | <br>GREEN |

**ACHIEVEMENT CRITERIA**

|   |   |
|---|---|
| <br>GREEN  | THE AGENCY MUST MEET 100% OF ITS GOAL                     |
| <br>YELLOW | THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL    |
| <br>RED    | THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL |

**ACHIEVEMENT PROGRESS CRITERIA**

|   |   |
|---|---|
| <br>GREEN  | THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2007 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007)).                        |
| <br>YELLOW | THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2008 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2007 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |
| <br>RED    | THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL  |