

**SANTA ANA DISTRICT OFFICE
FY 2010 LENDER RANKINGS
AS OF 4/30/10**



TOP 3 LENDERS

| |
|----------------------------------|
| #1 WELLS FARGO BANK, N.A. |
| 102 |
| \$28,637,100 |

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|--|
| #2 CDC SMALL BUSINESS FINANCE CORP. |
| 91 |
| \$70,700,000 |

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|-------------------------------------|
| #3 JPMORGAN CHASE BANK, N.A. |
| 62 |
| \$6,220,100 |

| Rank | Lender Name | # of Loans | \$ Amount of Loans | Average \$/Loan |
|-------------|---------------------------------------|-------------------|---------------------------|------------------------|
| 1 | WELLS FARGO BANK NATL ASSOC | 102 | \$28,637,100 | \$280,756 |
| 2 | CDC SMALL BUS. FINAN CORP | 91 | \$70,700,000 | \$776,923 |
| 3 | JPMORGAN CHASE BANK NATL ASSOC | 62 | \$6,220,100 | \$100,324 |
| 4 | SUPERIOR FINANCIAL GROUP, LLC | 45 | \$470,000 | \$10,444 |
| 5 | SOUTHLAND ECONOMIC DEVEL CORP | 38 | \$27,952,000 | \$735,579 |
| 6 | U.S. BANK NATIONAL ASSOCIATION | 36 | \$17,177,300 | \$477,147 |
| 7 | EDF RESOURCE CAPITAL, INC. | 32 | \$26,318,000 | \$822,438 |
| 8 | PACIFIC ENTERPRISE BANK | 32 | \$22,523,100 | \$703,847 |
| 9 | EXCEL NATIONAL BANK | 31 | \$31,064,200 | \$1,002,071 |
| 10 | CENTER BANK | 27 | \$6,236,000 | \$230,963 |
| 11 | BORREGO SPRINGS BANK, N.A. | 23 | \$2,269,200 | \$98,661 |
| 12 | WILSHIRE STATE BANK | 19 | \$7,647,400 | \$402,495 |
| 13 | CALIFORNIA BANK & TRUST | 15 | \$3,770,000 | \$251,333 |
| 14 | CAPITAL BANK | 14 | \$9,336,100 | \$666,864 |
| 15 | COMMUNITY BANK | 14 | \$5,701,000 | \$407,214 |
| 16 | SEACOAST COMMERCE BANK | 12 | \$9,540,900 | \$795,075 |
| 17 | INNOVATIVE BANK | 11 | \$260,000 | \$23,636 |
| 18 | CALIFORNIA STATEWIDE CERT. DEV | 10 | \$10,255,000 | \$1,025,500 |
| 19 | PACIFIC CITY BANK | 10 | \$5,538,500 | \$553,850 |
| 20 | AMPAC TRI STATE CDC | 10 | \$4,978,000 | \$497,800 |
| 21 | FULLERTON COMMUNITY BANK, FSB | 10 | \$4,142,500 | \$414,250 |
| 22 | MORTGAGE CAP. DEVEL CORP | 9 | \$11,352,000 | \$1,261,333 |
| 23 | ENTERPRISE FUNDING CORPORATION | 9 | \$6,810,000 | \$756,667 |
| 24 | PACIFIC ALLIANCE BANK | 9 | \$5,780,600 | \$642,289 |
| 25 | SECURITY BANK OF CALIFORNIA | 8 | \$4,003,500 | \$500,438 |
| 26 | ARROWHEAD CENTRAL CU | 8 | \$278,000 | \$34,750 |
| 27 | PLAZA BANK | 7 | \$4,108,800 | \$586,971 |
| 28 | LIVE OAK BANKING COMPANY | 6 | \$6,436,000 | \$1,072,667 |
| 29 | HANMI BANK | 6 | \$5,318,200 | \$886,367 |
| 30 | CELTIC BANK CORPORATION | 6 | \$3,794,000 | \$632,333 |
| 31 | PREMIER COMM. BANK NATL ASSOC | 6 | \$2,367,000 | \$394,500 |
| 32 | BANK OF AMERICA NATL ASSOC | 6 | \$222,000 | \$37,000 |
| 33 | BEACH BUSINESS BANK | 5 | \$3,192,000 | \$638,400 |
| 34 | AMERICAN CONTINENTAL BANK | 5 | \$1,498,000 | \$299,600 |
| 35 | MISSION OAKS NATIONAL BANK | 4 | \$2,338,000 | \$584,500 |
| 36 | EAST WEST BANK | 4 | \$2,310,500 | \$577,625 |
| 37 | GATEWAY BUSINESS BANK | 4 | \$2,006,000 | \$501,500 |
| 38 | COMPASS BANK | 4 | \$1,694,500 | \$423,625 |
| 39 | COMMONWEALTH BUSINESS BANK | 4 | \$1,250,000 | \$312,500 |
| 40 | CITIZENS BUSINESS BANK | 4 | \$1,230,100 | \$307,525 |
| 41 | CATHAY BANK | 4 | \$932,000 | \$233,000 |
| 42 | SOUTH CNTY BANK NATL ASSOC | 4 | \$630,000 | \$157,500 |
| 43 | COMMERCEWEST BANK, N.A. | 4 | \$581,500 | \$145,375 |
| 44 | GBC INTERNATIONAL BANK | 4 | \$573,500 | \$143,375 |
| 45 | FIRST WESTERN SBLC, INC | 3 | \$3,455,000 | \$1,151,667 |
| 46 | MERCHANTS BK - CALIFORNIA NATL | 3 | \$2,920,000 | \$973,333 |
| 47 | CIT SMALL BUS. LENDING CORP | 3 | \$2,172,000 | \$724,000 |

| <i>Rank</i> | <i>Lender Name</i> | <i># of Loans</i> | <i>\$ Amount of Loans</i> | <i>Average \$/Loan</i> |
|-------------|--------------------------------|-------------------|---------------------------|------------------------|
| 48 | COMMERCE NATIONAL BANK | 3 | \$2,058,700 | \$686,233 |
| 49 | SUNWEST BANK | 3 | \$1,600,000 | \$533,333 |
| 50 | GOLDEN STATE BANK | 3 | \$1,222,100 | \$407,367 |
| 51 | CITY NATIONAL BANK | 3 | \$1,078,000 | \$359,333 |
| 52 | FIRST VIETNAMESE AMERICAN BANK | 3 | \$865,300 | \$288,433 |
| 53 | PACIFIC PREMIER BANK | 3 | \$600,000 | \$200,000 |
| 54 | COMMUNITY SOUTH BANK | 2 | \$1,390,000 | \$695,000 |
| 55 | ADVANTAGE CERT. DEVEL CORP | 2 | \$1,283,000 | \$641,500 |
| 56 | UNITED PACIFIC BANK | 2 | \$1,211,500 | \$605,750 |
| 57 | FIRST STANDARD BANK | 2 | \$1,176,000 | \$588,000 |
| 58 | TOMATOBANK, N.A. | 2 | \$1,050,000 | \$525,000 |
| 59 | GROW AMERICA FUND INC | 2 | \$977,000 | \$488,500 |
| 60 | MANUFACTURERS BANK | 2 | \$903,000 | \$451,500 |
| 61 | CITIBANK, N.A. | 2 | \$872,000 | \$436,000 |
| 62 | UNITED CENTRAL BANK | 2 | \$690,000 | \$345,000 |
| 63 | VISION ONE CU | 2 | \$540,500 | \$270,250 |
| 64 | NEWTEK SMALL BUS. FINANCE INC. | 2 | \$476,300 | \$238,150 |
| 65 | UNITI BANK | 2 | \$192,500 | \$96,250 |
| 66 | UNION BANK, N.A. | 2 | \$75,000 | \$37,500 |
| 67 | FAMILY 1 FCU | 2 | \$70,000 | \$35,000 |
| 68 | CAPITAL PACIFIC BANK | 1 | \$1,750,000 | \$1,750,000 |
| 69 | UPS CAPITAL BUSINESS CREDIT | 1 | \$1,491,500 | \$1,491,500 |
| 70 | MAINSTREET LENDER 7(A), LLC | 1 | \$1,195,000 | \$1,195,000 |
| 71 | SAEHAN BANK | 1 | \$1,000,000 | \$1,000,000 |
| 72 | COMMERCE BK - TEMECULA VALLEY | 1 | \$630,000 | \$630,000 |
| 73 | GILMORE BANK | 1 | \$600,000 | \$600,000 |
| 74 | BAY AREA EMPLOYMENT DEVEL CO | 1 | \$596,000 | \$596,000 |
| 75 | HABIB AMERICAN BANK | 1 | \$560,000 | \$560,000 |
| 76 | BANK OF THE WEST | 1 | \$560,000 | \$560,000 |
| 77 | COAST NATIONAL BANK | 1 | \$500,000 | \$500,000 |
| 78 | HANA SMALL BUS. LENDING INC. | 1 | \$500,000 | \$500,000 |
| 79 | WEDBUSH BANK | 1 | \$500,000 | \$500,000 |
| 80 | PACIFIC WESTERN BANK | 1 | \$490,500 | \$490,500 |
| 81 | FIRST-CITIZENS NATIONAL BANK | 1 | \$478,000 | \$478,000 |
| 82 | CHINATRUST BANK USA | 1 | \$420,000 | \$420,000 |
| 83 | SANTA CLARA VALLEY BANK NATL A | 1 | \$402,500 | \$402,500 |
| 84 | LANDMARK CERT. DEVEL CORP | 1 | \$397,000 | \$397,000 |
| 85 | MID ST. DEVEL CORP | 1 | \$300,000 | \$300,000 |
| 86 | SCE FCU | 1 | \$270,000 | \$270,000 |
| 87 | CAPITAL ACCESS GROUP, INC. | 1 | \$262,000 | \$262,000 |
| 88 | COMMUNITY VALLEY BANK | 1 | \$250,000 | \$250,000 |
| 89 | BANCO POPULAR NORTH AMERICA | 1 | \$194,800 | \$194,800 |
| 90 | USC CU | 1 | \$165,000 | \$165,000 |
| 91 | PACIFIC COMMUNITY CU | 1 | \$162,000 | \$162,000 |
| 92 | CALIFORNIA CU | 1 | \$150,000 | \$150,000 |
| 93 | NARA BANK | 1 | \$100,000 | \$100,000 |
| 94 | TELESIS COMMUNITY CU | 1 | \$100,000 | \$100,000 |
| 95 | SHINHAN BANK AMERICA | 1 | \$100,000 | \$100,000 |
| 96 | RABOBANK, NATIONAL ASSOCIATION | 1 | \$60,000 | \$60,000 |
| 97 | FRONTIER BANK, FSB | 1 | \$49,000 | \$49,000 |
| 98 | PALM DESERT NATIONAL BANK | 1 | \$35,000 | \$35,000 |
| | TOTALS: | 860 | \$410,588,800 | \$477,429 |