

**SANTA ANA DISTRICT OFFICE
FY 2010 LENDER RANKINGS
AS OF 2/28/10**



TOP 3 LENDERS

| | | |
|--|--|--|
| #1 WELLS FARGO BANK, N.A. 76 \$22,431,000 | #2 CDC SMALL BUSINESS FINANCE CORP. 59 \$48,481,000 | #3 JPMORGAN CHASE BANK, N.A. 43 \$5,308,500 |
|--|--|--|

| Rank | Lender Name | # of Loans | \$ Amount of Loans | Average \$/Loan |
|-------------|---------------------------------|-------------------|---------------------------|------------------------|
| 1 | WELLS FARGO BANK NATL ASSOC | 76 | \$22,431,000 | \$295,145 |
| 2 | CDC SMALL BUS. FINAN CORP | 59 | \$48,481,000 | \$821,712 |
| 3 | JPMORGAN CHASE BANK NATL ASSOC | 43 | \$5,308,500 | \$123,453 |
| 4 | SUPERIOR FINANCIAL GROUP, LLC | 34 | \$335,000 | \$9,853 |
| 5 | SOUTHLAND ECONOMIC DEVEL CORP | 29 | \$20,604,000 | \$710,483 |
| 6 | PACIFIC ENTERPRISE BANK | 28 | \$20,283,100 | \$724,396 |
| 7 | EXCEL NATIONAL BANK | 27 | \$27,894,200 | \$1,033,119 |
| 8 | EDF RESOURCE CAPITAL, INC. | 21 | \$17,986,000 | \$856,476 |
| 9 | U.S. BANK NATIONAL ASSOCIATION | 20 | \$11,487,200 | \$574,360 |
| 10 | CENTER BANK | 19 | \$3,921,000 | \$206,368 |
| 11 | BORREGO SPRINGS BANK, N.A. | 15 | \$2,019,200 | \$134,613 |
| 12 | CAPITAL BANK | 13 | \$9,036,100 | \$695,085 |
| 13 | COMMUNITY BANK | 12 | \$5,001,000 | \$416,750 |
| 14 | CALIFORNIA BANK & TRUST | 12 | \$3,240,000 | \$270,000 |
| 15 | WILSHIRE STATE BANK | 11 | \$4,498,400 | \$408,945 |
| 16 | INNOVATIVE BANK | 11 | \$260,000 | \$23,636 |
| 17 | SEACOAST COMMERCE BANK | 10 | \$7,237,500 | \$723,750 |
| 18 | MORTGAGE CAP. DEVEL CORP | 7 | \$5,353,000 | \$764,714 |
| 19 | PACIFIC ALLIANCE BANK | 7 | \$4,029,900 | \$575,700 |
| 20 | AMPAC TRI STATE CDC | 7 | \$3,671,000 | \$524,429 |
| 21 | PACIFIC CITY BANK | 7 | \$3,540,600 | \$505,800 |
| 22 | FULLERTON COMMUNITY BANK, FSB | 7 | \$3,072,500 | \$438,929 |
| 23 | ENTERPRISE FUNDING CORPORATION | 6 | \$4,743,000 | \$790,500 |
| 24 | PLAZA BANK | 6 | \$3,535,100 | \$589,183 |
| 25 | SECURITY BANK OF CALIFORNIA | 6 | \$3,058,500 | \$509,750 |
| 26 | PREMIER COMM. BANK NATL ASSOC | 6 | \$2,367,000 | \$394,500 |
| 27 | ARROWHEAD CENTRAL CU | 6 | \$218,000 | \$36,333 |
| 28 | LIVE OAK BANKING COMPANY | 5 | \$5,356,000 | \$1,071,200 |
| 29 | HANMI BANK | 5 | \$4,647,500 | \$929,500 |
| 30 | MISSION OAKS NATIONAL BANK | 4 | \$2,338,000 | \$584,500 |
| 31 | GATEWAY BUSINESS BANK | 4 | \$2,006,000 | \$501,500 |
| 32 | COMMERCEWEST BANK, N.A. | 4 | \$581,500 | \$145,375 |
| 33 | FIRST WESTERN SBLC, INC | 3 | \$3,455,000 | \$1,151,667 |
| 34 | MERCHANTS BK - CALIFORNIA NATL | 3 | \$2,920,000 | \$973,333 |
| 35 | CALIFORNIA STATEWIDE CERT. DEV | 3 | \$2,566,000 | \$855,333 |
| 36 | COMPASS BANK | 3 | \$1,644,500 | \$548,167 |
| 37 | CELTIC BANK CORPORATION | 3 | \$1,574,000 | \$524,667 |
| 38 | CITY NATIONAL BANK | 3 | \$1,078,000 | \$359,333 |
| 39 | CITIZENS BUSINESS BANK | 3 | \$980,100 | \$326,700 |
| 40 | CATHAY BANK | 3 | \$662,000 | \$220,667 |
| 41 | COMMONWEALTH BUSINESS BANK | 3 | \$600,000 | \$200,000 |
| 42 | SOUTH CNTY BANK NATL ASSOC | 3 | \$430,000 | \$143,333 |
| 43 | BANK - AMERICA NATL ASSOCIATION | 3 | \$125,000 | \$41,667 |
| 44 | ADVANTAGE CERT. DEVEL CORP | 2 | \$1,283,000 | \$641,500 |
| 45 | SUNWEST BANK | 2 | \$1,250,000 | \$625,000 |
| 46 | CIT SMALL BUS. LENDING CORP | 2 | \$1,230,000 | \$615,000 |
| 47 | UNITED PACIFIC BANK | 2 | \$1,211,500 | \$605,750 |

| <i>Rank</i> | <i>Lender Name</i> | <i># of Loans</i> | <i>\$ Amount of Loans</i> | <i>Average \$/Loan</i> |
|-------------|--------------------------------|-------------------|-----------------------------|-------------------------|
| 48 | GOLDEN STATE BANK | 2 | \$1,000,000 | \$500,000 |
| 49 | GROW AMERICA FUND INC | 2 | \$977,000 | \$488,500 |
| 50 | CITIBANK, N.A. | 2 | \$872,000 | \$436,000 |
| 51 | AMERICAN CONTINENTAL BANK | 2 | \$868,000 | \$434,000 |
| 52 | FIRST VIETNAMESE AMERICAN BANK | 2 | \$705,300 | \$352,650 |
| 53 | EAST WEST BANK | 2 | \$648,000 | \$324,000 |
| 54 | GBC INTERNATIONAL BANK | 2 | \$380,000 | \$190,000 |
| 55 | FAMILY 1 FCU | 2 | \$70,000 | \$35,000 |
| 56 | CAPITAL PACIFIC BANK | 1 | \$1,750,000 | \$1,750,000 |
| 57 | MAINSTREET LENDER 7(A), LLC | 1 | \$1,195,000 | \$1,195,000 |
| 58 | COMMERCE BK - TEMECULA VALLEY | 1 | \$630,000 | \$630,000 |
| 59 | GILMORE BANK | 1 | \$600,000 | \$600,000 |
| 60 | WEDBUSH BANK | 1 | \$500,000 | \$500,000 |
| 61 | UNITED CENTRAL BANK | 1 | \$500,000 | \$500,000 |
| 62 | PACIFIC WESTERN BANK | 1 | \$490,500 | \$490,500 |
| 63 | SANTA CLARA VALLEY BANK NATL A | 1 | \$402,500 | \$402,500 |
| 64 | MANUFACTURERS BANK | 1 | \$400,000 | \$400,000 |
| 65 | LANDMARK CERT. DEVEL CORP | 1 | \$397,000 | \$397,000 |
| 66 | VISION ONE CU | 1 | \$348,000 | \$348,000 |
| 67 | COMMERCE NATIONAL BANK | 1 | \$318,700 | \$318,700 |
| 68 | MID ST. DEVEL CORP | 1 | \$300,000 | \$300,000 |
| 69 | BEACH BUSINESS BANK | 1 | \$292,000 | \$292,000 |
| 70 | FIRST STANDARD BANK | 1 | \$276,000 | \$276,000 |
| 71 | SCE FCU | 1 | \$270,000 | \$270,000 |
| 72 | CAPITAL ACCESS GROUP, INC. | 1 | \$262,000 | \$262,000 |
| 73 | BANCO POPULAR NORTH AMERICA | 1 | \$194,800 | \$194,800 |
| 74 | USC CU | 1 | \$165,000 | \$165,000 |
| 75 | PACIFIC COMMUNITY CU | 1 | \$162,000 | \$162,000 |
| 76 | NEWTEK SMALL BUS. FINANCE INC. | 1 | \$155,000 | \$155,000 |
| 77 | CALIFORNIA CU | 1 | \$150,000 | \$150,000 |
| 78 | TELESIS COMMUNITY CU | 1 | \$100,000 | \$100,000 |
| 79 | SHINHAN BANK AMERICA | 1 | \$100,000 | \$100,000 |
| 80 | NARA BANK | 1 | \$100,000 | \$100,000 |
| 81 | RABOBANK, NATIONAL ASSOCIATION | 1 | \$60,000 | \$60,000 |
| 82 | FRONTIER BANK, FSB | 1 | \$49,000 | \$49,000 |
| 83 | PALM DESERT NATIONAL BANK | 1 | \$35,000 | \$35,000 |
| 84 | UNION BANK, N.A. | 1 | \$25,000 | \$25,000 |
| 85 | | 0 | | |
| | <i>TOTALS:</i> | <i>613</i> | <i>\$295,297,700</i> | <i>\$481,725</i> |