

**SANTA ANA DISTRICT OFFICE  
FY 2010 LENDER RANKINGS  
AS OF 6/30/10**



**TOP 3 LENDERS**

<b>#1 WELLS FARGO BANK, N.A.</b>
120
\$32,448,500

<b>#2 CDC SMALL BUSINESS FINANCE CORP.</b>
107
\$82,865,000

<b>#3 JPMORGAN CHASE BANK, N.A.</b>
86
\$9,584,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK NATL ASSOC	120	\$32,448,500	\$270,404
2	CDC SMALL BUS. FINAN CORP	107	\$82,865,000	\$774,439
3	JPMORGAN CHASE BANK NATL ASSOC	86	\$9,584,800	\$111,451
4	SUPERIOR FINANCIAL GROUP, LLC	59	\$642,500	\$10,890
5	SOUTHLAND ECONOMIC DEVEL CORP	49	\$36,416,000	\$743,184
6	PACIFIC ENTERPRISE BANK	43	\$27,822,400	\$647,033
7	U.S. BANK NATIONAL ASSOCIATION	43	\$21,401,800	\$497,716
8	CENTER BANK	41	\$12,531,000	\$305,634
9	EDF RESOURCE CAPITAL, INC.	36	\$30,137,000	\$837,139
10	EXCEL NATIONAL BANK	33	\$31,711,100	\$960,942
11	BORREGO SPRINGS BANK, N.A.	29	\$2,469,200	\$85,145
12	WILSHIRE STATE BANK	21	\$9,672,400	\$460,590
13	CALIFORNIA BANK & TRUST	18	\$5,035,000	\$279,722
14	COMMUNITY BANK	17	\$7,291,000	\$428,882
15	CAPITAL BANK	16	\$10,323,600	\$645,225
16	ENTERPRISE FUNDING CORPORATION	16	\$10,123,000	\$632,688
17	SEACOAST COMMERCE BANK	14	\$11,028,000	\$787,714
18	PACIFIC CITY BANK	14	\$6,563,500	\$468,821
19	CALIFORNIA STATEWIDE CERT. DEV	12	\$11,326,000	\$943,833
20	MORTGAGE CAP. DEVEL CORP	11	\$12,038,000	\$1,094,364
21	AMPAC TRI STATE CDC	11	\$5,526,000	\$502,364
22	SECURITY BANK OF CALIFORNIA	10	\$5,223,500	\$522,350
23	FULLERTON COMMUNITY BANK, FSB	10	\$4,142,500	\$414,250
24	BANK OF AMERICA NATL ASSOC	10	\$1,722,000	\$172,200
25	ARROWHEAD CENTRAL CU	10	\$829,700	\$82,970
26	PACIFIC ALLIANCE BANK	9	\$5,780,600	\$642,289
27	LIVE OAK BANKING COMPANY	8	\$8,782,000	\$1,097,750
28	PLAZA BANK	8	\$4,733,800	\$591,725
29	COMMONWEALTH BUSINESS BANK	8	\$2,860,000	\$357,500
30	HANMI BANK	7	\$5,685,200	\$812,171
31	CELTIC BANK CORPORATION	7	\$4,569,000	\$652,714
32	PREMIER COMM. BANK NATL ASSOC	7	\$2,780,000	\$397,143
33	CITIBANK, N.A.	7	\$2,470,000	\$352,857
34	BEACH BUSINESS BANK	5	\$3,192,000	\$638,400
35	MISSION OAKS NATIONAL BANK	5	\$2,406,500	\$481,300
36	COMPASS BANK	5	\$2,194,500	\$438,900
37	SOUTH CNTY BANK NATL ASSOC	5	\$2,130,000	\$426,000
38	AMERICAN CONTINENTAL BANK	5	\$1,498,000	\$299,600
39	COMMERCE NATIONAL BANK	4	\$3,033,700	\$758,425
40	EAST WEST BANK	4	\$2,310,500	\$577,625
41	GATEWAY BUSINESS BANK	4	\$2,006,000	\$501,500
42	GOLDEN STATE BANK	4	\$1,337,100	\$334,275
43	CITIZENS BUSINESS BANK	4	\$1,230,100	\$307,525
44	CATHAY BANK	4	\$932,000	\$233,000
45	COMMERCEWEST BANK, N.A.	4	\$581,500	\$145,375
46	GBC INTERNATIONAL BANK	4	\$573,500	\$143,375
47	FIRST WESTERN SBLC, INC	3	\$3,455,000	\$1,151,667

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	MERCHANTS BK OF CALIFORNIA NATL	3	\$2,920,000	\$973,333
49	HANA SMALL BUS. LENDING INC.	3	\$2,742,000	\$914,000
50	CIT SMALL BUS. LENDING CORP	3	\$2,172,000	\$724,000
51	SUNWEST BANK	3	\$1,600,000	\$533,333
52	UNITED PACIFIC BANK	3	\$1,481,500	\$493,833
53	CITY NATIONAL BANK	3	\$1,078,000	\$359,333
54	FIRST VIETNAMESE AMERICAN BANK	3	\$865,300	\$288,433
55	PACIFIC PREMIER BANK	3	\$600,000	\$200,000
56	UNION BANK, N.A.	3	\$85,000	\$28,333
57	CALIFORNIA BUSINESS BANK	2	\$3,200,000	\$1,600,000
58	GILMORE BANK	2	\$2,600,000	\$1,300,000
59	BANK OF THE WEST	2	\$2,019,000	\$1,009,500
60	NARA BANK	2	\$1,600,000	\$800,000
61	COMMUNITY SOUTH BANK	2	\$1,390,000	\$695,000
62	ADVANTAGE CERT. DEVEL CORP	2	\$1,283,000	\$641,500
63	BAY AREA EMPLOYMENT DEVEL CO	2	\$1,192,000	\$596,000
64	FIRST STANDARD BANK	2	\$1,176,000	\$588,000
65	COMMERCE BK OF TEMECULA VALLEY	2	\$1,113,000	\$556,500
66	TOMATOBANK, N.A.	2	\$1,050,000	\$525,000
67	GROW AMERICA FUND INC	2	\$977,000	\$488,500
68	MANUFACTURERS BANK	2	\$903,000	\$451,500
69	UNITED CENTRAL BANK	2	\$690,000	\$345,000
70	VISION ONE CU	2	\$540,500	\$270,250
71	NEWTEK SMALL BUS. FINANCE INC.	2	\$476,300	\$238,150
72	NATIONAL BANK OF CALIFORNIA	2	\$450,000	\$225,000
73	SHINHAN BANK AMERICA	2	\$430,000	\$215,000
74	FIRST PRIVATE BANK & TRUST	2	\$322,500	\$161,250
75	PACIFIC MERCANTILE BANK	2	\$285,000	\$142,500
76	UNITI BANK	2	\$192,500	\$96,250
77	SUNRISE BANK	2	\$100,000	\$50,000
78	FAMILY 1 FCU	2	\$70,000	\$35,000
79	CAPITAL PACIFIC BANK	1	\$1,750,000	\$1,750,000
80	UPS CAPITAL BUSINESS CREDIT	1	\$1,491,500	\$1,491,500
81	MAINSTREET LENDER 7(A), LLC	1	\$1,195,000	\$1,195,000
82	SAEHAN BANK	1	\$1,000,000	\$1,000,000
83	HABIB AMERICAN BANK	1	\$560,000	\$560,000
84	COAST NATIONAL BANK	1	\$500,000	\$500,000
85	WEDBUSH BANK	1	\$500,000	\$500,000
86	PACIFIC WESTERN BANK	1	\$490,500	\$490,500
87	FIRST-CITIZENS NATIONAL BANK	1	\$478,000	\$478,000
88	CHINATRUST BANK USA	1	\$420,000	\$420,000
89	SANTA CLARA VALLEY BANK NATL A	1	\$402,500	\$402,500
90	LANDMARK CERT. DEVEL CORP	1	\$397,000	\$397,000
91	MID ST. DEVEL CORP	1	\$300,000	\$300,000
92	SCE FCU	1	\$270,000	\$270,000
93	CAPITAL ACCESS GROUP, INC.	1	\$262,000	\$262,000
94	US METRO BANK	1	\$261,000	\$261,000
95	COMMUNITY VALLEY BANK	1	\$250,000	\$250,000
96	BANCO POPULAR NORTH AMERICA	1	\$194,800	\$194,800
97	USC CU	1	\$165,000	\$165,000
98	PACIFIC COMMUNITY CU	1	\$162,000	\$162,000
99	CALIFORNIA CU	1	\$150,000	\$150,000
100	TELESIS COMMUNITY CU	1	\$100,000	\$100,000
101	RABOBANK, NATIONAL ASSOCIATION	1	\$60,000	\$60,000
102	FRONTIER BANK, FSB	1	\$49,000	\$49,000
103	PALM DESERT NATIONAL BANK	1	\$35,000	\$35,000
104	INNOVATIVE BANK	1	\$15,000	\$15,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
	<i>TOTALS:</i>	<i>1,054</i>	<i>\$500,476,400</i>	<i>\$474,835</i>