

**SANTA ANA DISTRICT OFFICE
FY 2010 LENDER RANKINGS
AS OF 11/30/09**



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
33
\$12,121,000

#2 CDC SMALL BUSINESS FINANCE CORP.
22
\$18,705,000

#3 EXCEL NATIONAL BANK
21
\$23,966,800

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK, NATIONAL ASSOCIATION	33	\$12,121,000	\$367,303
2	CDC SMALL BUSINESS FINANCE CORPORATION	22	\$18,705,000	\$850,227
3	EXCEL NATIONAL BANK	21	\$23,966,800	\$1,141,276
4	PACIFIC ENTERPRISE BANK	21	\$16,511,800	\$786,276
5	CENTER BANK	13	\$2,698,000	\$207,538
6	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	13	\$2,582,000	\$198,615
7	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	12	\$9,788,000	\$815,667
8	EDF RESOURCE CAPITAL, INC.	11	\$11,238,000	\$1,021,636
9	SUPERIOR FINANCIAL GROUP, LLC	11	\$100,000	\$9,091
10	U.S. BANK NATIONAL ASSOCIATION	10	\$7,148,400	\$714,840
11	BORREGO SPRINGS BANK, N.A.	10	\$1,899,200	\$189,920
12	COMMUNITY BANK	8	\$3,084,000	\$385,500
13	SEACOAST COMMERCE BANK	7	\$4,872,700	\$696,100
14	CAPITAL BANK	6	\$3,609,500	\$601,583
15	WILSHIRE STATE BANK	6	\$2,078,000	\$346,333
16	PLAZA BANK	5	\$2,887,100	\$577,420
17	FULLERTON COMMUNITY BANK, FSB	5	\$2,315,100	\$463,020
18	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	4	\$3,679,000	\$919,750
19	CALIFORNIA BANK & TRUST	4	\$2,685,000	\$671,250
20	COMMERCEWEST BANK, N.A.	4	\$581,500	\$145,375
21	ARROWHEAD CENTRAL CU	4	\$166,500	\$41,625
22	INNOVATIVE BANK	4	\$90,000	\$22,500
23	LIVE OAK BANKING COMPANY	3	\$2,610,000	\$870,000
24	PACIFIC ALLIANCE BANK	3	\$1,982,200	\$660,733
25	COMPASS BANK	3	\$1,644,500	\$548,167
26	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	3	\$1,245,000	\$415,000
27	CITIZENS BUSINESS BANK	3	\$980,100	\$326,700
28	SECURITY BANK OF CALIFORNIA	2	\$1,468,500	\$734,250
29	SUNWEST BANK	2	\$1,250,000	\$625,000
30	GATEWAY BUSINESS BANK	2	\$855,000	\$427,500
31	FIRST VIETNAMESE AMERICAN BANK	2	\$705,300	\$352,650
32	EAST WEST BANK	2	\$648,000	\$324,000
33	HANMI BANK	2	\$627,500	\$313,750
34	CATHAY BANK	2	\$286,000	\$143,000
35	MISSION OAKS NATIONAL BANK	1	\$2,000,000	\$2,000,000
36	CAPITAL PACIFIC BANK	1	\$1,750,000	\$1,750,000
37	MAINSTREET LENDER 7(A), LLC	1	\$1,195,000	\$1,195,000
38	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$600,000	\$600,000
39	WEDBUSH BANK	1	\$500,000	\$500,000
40	PACIFIC WESTERN BANK	1	\$490,500	\$490,500
41	CIT SMALL BUSINESS LENDING CORPORATION	1	\$450,000	\$450,000
42	FIRST WESTERN SBL, INC	1	\$417,000	\$417,000
43	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	1	\$402,500	\$402,500
44	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	1	\$397,000	\$397,000
45	COMMERCE NATIONAL BANK	1	\$318,700	\$318,700
46	GBC INTERNATIONAL BANK	1	\$280,000	\$280,000
47	GOLDEN STATE BANK	1	\$255,000	\$255,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	CITIBANK, N.A.	1	\$250,000	\$250,000
49	AMERICAN CONTINENTAL BANK	1	\$250,000	\$250,000
50	PACIFIC CITY BANK	1	\$200,000	\$200,000
51	BANCO POPULAR NORTH AMERICA	1	\$194,800	\$194,800
52	USC CU	1	\$165,000	\$165,000
53	PACIFIC COMMUNITY CU	1	\$162,000	\$162,000
54	CALIFORNIA CU	1	\$150,000	\$150,000
55	NARA BANK	1	\$100,000	\$100,000
56	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	1	\$100,000	\$100,000
57	FAMILY 1 FCU	1	\$35,000	\$35,000
58	BANK OF AMERICA, NATIONAL ASSOCIATION	1	\$25,000	\$25,000
	<i>TOTALS:</i>	<i>287</i>	<i>\$157,796,200</i>	<i>\$549,813</i>