

**SANTA ANA DISTRICT OFFICE
FY 2008 LENDER RANKINGS
AS OF 4/30/08**



TOP 3 LENDERS

#1 INNOVATIVE BANK 143 \$3,130,000	#2 WELLS FARGO BANK, NA 124 \$21,870,300	#3 BANK OF AMERICA, NA 114 \$3,538,100
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Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	INNOVATIVE BANK	143	\$3,130,000	\$21,888
2	WELLS FARGO BANK, NATIONAL ASSOCIATION	124	\$21,870,300	\$176,373
3	BANK OF AMERICA, NATIONAL ASSOCIATION	114	\$3,538,100	\$31,036
4	CDC SMALL BUSINESS FINANCE CORPORATION	113	\$74,847,000	\$662,363
5	BANCO POPULAR NORTH AMERICA	113	\$12,849,800	\$113,715
6	WASHINGTON MUTUAL BANK	82	\$3,060,800	\$37,327
7	EDF RESOURCE CAPITAL, INC.	65	\$42,568,000	\$654,892
8	CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	61	\$2,715,000	\$44,508
9	U.S. BANK NATIONAL ASSOCIATION	48	\$5,295,900	\$110,331
10	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	36	\$25,717,000	\$714,361
11	CALIFORNIA BANK & TRUST	26	\$5,372,200	\$206,623
12	CITIBANK, N.A.	25	\$2,835,000	\$113,400
13	SUPERIOR FINANCIAL GROUP, LLC	22	\$232,500	\$10,568
14	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	18	\$10,811,000	\$600,611
15	METROPACIFIC BANK	17	\$7,137,500	\$419,853
16	CIT SMALL BUSINESS LENDING CORPORATION	17	\$5,646,000	\$332,118
17	CAPITAL ONE, NATIONAL ASSOCIATION	15	\$710,000	\$47,333
18	BORREGO SPRINGS BANK, N.A.	14	\$1,668,000	\$119,143
19	UNION BANK OF CALIFORNIA, N.A.	14	\$320,000	\$22,857
20	COMERICA BANK	13	\$5,706,600	\$438,969
21	FULLERTON COMMUNITY BANK, FSB	13	\$4,755,100	\$365,777
22	CENTER BANK	12	\$4,822,500	\$401,875
23	RABOBANK, NATIONAL ASSOCIATION	12	\$1,001,000	\$83,417
24	TEMECULA VALLEY BANK	11	\$10,970,300	\$997,300
25	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	11	\$3,985,000	\$362,273
26	EAST WEST BANK	11	\$2,637,000	\$239,727
27	PACIFIC COAST NATIONAL BANK	10	\$4,757,500	\$475,750
28	WACHOVIA BANK	9	\$6,704,900	\$744,989
29	WILSHIRE STATE BANK	9	\$3,300,000	\$366,667
30	ENTERPRISE FUNDING CORPORATION	8	\$5,650,000	\$706,250
31	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	8	\$4,621,000	\$577,625
32	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	8	\$1,879,000	\$234,875
33	FIRST BANK	8	\$470,900	\$58,863
34	BUSINESS LOAN CENTER, LLC	8	\$290,000	\$36,250
35	1ST CENTENNIAL BANK	7	\$6,198,500	\$885,500
36	ALLIANCE BANK	7	\$3,901,200	\$557,314
37	EXCEL NATIONAL BANK	7	\$3,582,300	\$511,757
38	CITIZENS BUSINESS BANK	7	\$3,396,446	\$485,207
39	NARA BANK	7	\$2,787,000	\$398,143
40	GATEWAY BUSINESS BANK	7	\$2,046,800	\$292,400
41	PACIFIC PREMIER BANK	7	\$1,767,000	\$252,429
42	PACIFIC CITY BANK	7	\$1,628,500	\$232,643
43	SECURITY BANK OF CALIFORNIA	7	\$1,450,000	\$207,143
44	COMMONWEALTH BUSINESS BANK	7	\$1,347,000	\$192,429

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	US METRO BANK	6	\$4,043,000	\$673,833
46	HANMI BANK	6	\$3,835,000	\$639,167
47	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	6	\$3,318,000	\$553,000
48	BRIDGE BANK, NATIONAL ASSOCIATION	6	\$2,910,000	\$485,000
49	SECURITY PACIFIC BANK	5	\$5,255,800	\$1,051,160
50	GILMORE BANK	5	\$4,596,000	\$919,200
51	AMPAC TRI STATE CDC	5	\$1,317,000	\$263,400
52	COMMERCEWEST BANK, N.A.	5	\$1,100,000	\$220,000
53	AMERICAN CONTINENTAL BANK	4	\$3,126,000	\$781,500
54	UPS CAPITAL BUSINESS CREDIT	4	\$3,090,000	\$772,500
55	SAEHAN BANK	4	\$2,072,500	\$518,125
56	FIRST CALIFORNIA BANK	4	\$1,920,000	\$480,000
57	MIRAE BANK	4	\$1,441,000	\$360,250
58	CELTIC BANK CORPORATION	4	\$1,150,000	\$287,500
59	MISSION OAKS NATIONAL BANK	4	\$863,500	\$215,875
60	UNITED CENTRAL BANK	4	\$670,000	\$167,500
61	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	3	\$2,560,000	\$853,333
62	AMERICAS UNITED BANK	3	\$1,701,000	\$567,000
63	UNITI BANK	3	\$1,034,000	\$344,667
64	COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$857,000	\$285,667
65	COMMUNITY BANK	3	\$696,000	\$232,000
66	UNITED COMMERCIAL BANK	3	\$680,000	\$226,667
67	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	3	\$575,600	\$191,867
68	PACIFIC WESTERN BANK	3	\$521,800	\$173,933
69	SILVERGATE BANK	3	\$473,000	\$157,667
70	PFF BANK & TRUST	3	\$459,100	\$153,033
71	PACIFIC MERCANTILE BANK	3	\$425,000	\$141,667
72	ARROWHEAD CENTRAL CU	3	\$384,800	\$128,267
73	ALTURA CU	3	\$250,000	\$83,333
74	FRONTIER BANK, FSB	3	\$225,000	\$75,000
75	SOUTHLAND CREDIT UNION	3	\$150,000	\$50,000
76	MOUNTAIN 1ST BANK & TRUST COMPANY	2	\$4,000,000	\$2,000,000
77	CITY NATIONAL BANK	2	\$3,500,000	\$1,750,000
78	LEHMAN BROTHERS BANK, FSB	2	\$1,963,500	\$981,750
79	CALIFORNIA BUSINESS BANK	2	\$1,650,000	\$825,000
80	GROW AMERICA FUND, INCORPORATED	2	\$1,150,000	\$575,000
81	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
82	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	2	\$820,000	\$410,000
83	BUSINESS LENDERS, LLC	2	\$757,000	\$378,500
84	PACIFIC ENTERPRISE BANCORP	2	\$406,000	\$203,000
85	GBC INTERNATIONAL BANK	2	\$350,000	\$175,000
86	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
87	ZIONS FIRST NATIONAL BANK	2	\$100,000	\$50,000
88	FIRST VIETNAMESE AMERICAN BANK	1	\$1,862,500	\$1,862,500
89	UNITED PACIFIC BANK	1	\$1,450,000	\$1,450,000
90	WORLD TRADE FINANCE, INC.	1	\$1,200,000	\$1,200,000
91	FIRST NATIONAL BANK OF SOUTHERN CALIFORNIA	1	\$1,141,500	\$1,141,500
92	FAR EAST NATIONAL BANK	1	\$960,000	\$960,000
93	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
94	BAY AREA EMPLOYMENT DEVELOPMENT COMPANY	1	\$902,000	\$902,000
95	DISCOVERY BANK	1	\$900,000	\$900,000
96	SUNRISE COMMUNITY BANK	1	\$830,000	\$830,000
97	COMPASS BANK	1	\$715,500	\$715,500
98	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$700,000	\$700,000
99	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
100	FIRST STANDARD BANK	1	\$450,000	\$450,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
101	BANK OF ESCONDIDO	1	\$418,500	\$418,500
102	1ST COMMERCE BANK	1	\$375,000	\$375,000
103	SHINHAN BANK AMERICA	1	\$350,000	\$350,000
104	COMMERCE BANK, NATIONAL ASSOCIATION	1	\$297,000	\$297,000
105	YELLOWSTONE BANK	1	\$252,500	\$252,500
106	VINEYARD BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
107	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	1	\$188,000	\$188,000
108	VISION ONE CU	1	\$183,000	\$183,000
109	TOMATOBANK, N.A.	1	\$150,000	\$150,000
110	FIRST PRIVATE BANK & TRUST	1	\$150,000	\$150,000
111	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
112	LA JOLLA BANK, FSB	1	\$130,000	\$130,000
113	PACIFIC ALLIANCE BANK	1	\$105,000	\$105,000
114	PREMIER BUSINESS BANK	1	\$100,000	\$100,000
115	MERRILL LYNCH BANK & TRUST CO., FSB	1	\$100,000	\$100,000
116	COMMERCE BANK OF TEMECULA VALLEY	1	\$90,000	\$90,000
117	WASHINGTON FIRST INTERNATIONAL BANK	1	\$50,000	\$50,000
118	WASHINGTON STATE BANK	1	\$50,000	\$50,000
119	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
120	MOUNTAIN AMERICA FCU	1	\$25,000	\$25,000
121	PREMIER AMERICA CU	1	\$10,000	\$10,000
	<i>TOTALS:</i>	<i>1,467</i>	<i>\$403,947,746</i>	<i>\$275,356</i>