

**SANTA ANA DISTRICT OFFICE
FY 2008 LENDER RANKINGS
AS OF 5/31/08**



TOP 3 LENDERS

#1 INNOVATIVE BANK
158
\$3,505,000

#2 WELLS FARGO BANK, NA
137
\$23,655,700

**#3 CDC SMALL BUSINESS
FINANCE CORP.**
133
\$89,335,000

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	INNOVATIVE BANK	158	\$3,505,000	\$22,184
2	WELLS FARGO BANK, NATIONAL ASSOCIATION	137	\$23,655,700	\$172,669
3	CDC SMALL BUSINESS FINANCE CORPORATION	133	\$89,335,000	\$671,692
4	BANK OF AMERICA, NATIONAL ASSOCIATION	121	\$3,726,500	\$30,798
5	BANCO POPULAR NORTH AMERICA	116	\$13,464,800	\$116,076
6	WASHINGTON MUTUAL BANK	87	\$3,229,600	\$37,122
7	CAPITAL ONE BANK (USA), NATIONAL ASSOCIATION	76	\$3,425,000	\$45,066
8	EDF RESOURCE CAPITAL, INC.	71	\$47,373,000	\$667,225
9	U.S. BANK NATIONAL ASSOCIATION	53	\$5,699,900	\$107,545
10	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	41	\$29,924,000	\$729,854
11	SUPERIOR FINANCIAL GROUP, LLC	33	\$347,500	\$10,530
12	CALIFORNIA BANK & TRUST	27	\$5,400,200	\$200,007
13	CITIBANK, N.A.	25	\$2,835,000	\$113,400
14	METROPACIFIC BANK	23	\$9,215,500	\$400,674
15	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	20	\$11,593,000	\$579,650
16	CIT SMALL BUSINESS LENDING CORPORATION	20	\$7,145,000	\$357,250
17	BORREGO SPRINGS BANK, N.A.	18	\$2,653,000	\$147,389
18	RABOBANK, NATIONAL ASSOCIATION	18	\$1,501,000	\$83,389
19	FULLERTON COMMUNITY BANK, FSB	17	\$5,897,600	\$346,918
20	TEMECULA VALLEY BANK	16	\$15,241,100	\$952,569
21	COMERICA BANK	16	\$6,821,600	\$426,350
22	UNION BANK OF CALIFORNIA, N.A.	15	\$330,000	\$22,000
23	CENTER BANK	14	\$6,942,500	\$495,893
24	WACHOVIA BANK, NATIONAL ASSOCIATION	12	\$10,587,400	\$882,283
25	ENTERPRISE FUNDING CORPORATION	11	\$8,325,000	\$756,818
26	PACIFIC COAST NATIONAL BANK	11	\$5,400,500	\$490,955
27	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	11	\$3,985,000	\$362,273
28	EAST WEST BANK	11	\$2,637,000	\$239,727
29	1ST CENTENNIAL BANK	10	\$9,211,000	\$921,100
30	ALLIANCE BANK	10	\$7,859,200	\$785,920
31	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	10	\$6,781,500	\$678,150
32	WILSHIRE STATE BANK	10	\$3,443,000	\$344,300
33	COMMONWEALTH BUSINESS BANK	10	\$1,832,000	\$183,200
34	PACIFIC CITY BANK	9	\$5,078,500	\$564,278
35	CITIZENS BUSINESS BANK	9	\$3,746,446	\$416,272
36	COMMERCEWEST BANK, N.A.	9	\$2,650,000	\$294,444
37	COMMUNITY BANK	8	\$3,970,300	\$496,288
38	GATEWAY BUSINESS BANK	8	\$2,196,800	\$274,600
39	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	8	\$1,879,000	\$234,875
40	FIRST BANK	8	\$470,900	\$58,863
41	BUSINESS LOAN CENTER, LLC	8	\$290,000	\$36,250
42	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	7	\$5,139,000	\$734,143
43	HANMI BANK	7	\$5,060,000	\$722,857
44	US METRO BANK	7	\$5,043,000	\$720,429

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
45	EXCEL NATIONAL BANK	7	\$3,582,300	\$511,757
46	NARA BANK	7	\$2,787,000	\$398,143
47	PACIFIC PREMIER BANK	7	\$1,767,000	\$252,429
48	SECURITY BANK OF CALIFORNIA	7	\$1,450,000	\$207,143
49	GILMORE BANK	6	\$5,081,000	\$846,833
50	BRIDGE BANK, NATIONAL ASSOCIATION	6	\$2,910,000	\$485,000
51	SECURITY PACIFIC BANK	5	\$5,255,800	\$1,051,160
52	MIRAE BANK	5	\$1,698,000	\$339,600
53	CELTIC BANK CORPORATION	5	\$1,535,000	\$307,000
54	AMPAC TRI STATE CDC	5	\$1,317,000	\$263,400
55	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	5	\$1,125,600	\$225,120
56	AMERICAN CONTINENTAL BANK	4	\$3,126,000	\$781,500
57	UPS CAPITAL BUSINESS CREDIT	4	\$3,090,000	\$772,500
58	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	4	\$2,660,000	\$665,000
59	SAEHAN BANK	4	\$2,072,500	\$518,125
60	FIRST CALIFORNIA BANK	4	\$1,920,000	\$480,000
61	UNITI BANK	4	\$1,184,000	\$296,000
62	MISSION OAKS NATIONAL BANK	4	\$863,500	\$215,875
63	PACIFIC MERCANTILE BANK	4	\$675,000	\$168,750
64	UNITED CENTRAL BANK	4	\$670,000	\$167,500
65	FRONTIER BANK, FSB	4	\$325,000	\$81,250
66	MOUNTAIN 1ST BANK & TRUST COMPANY	3	\$4,600,000	\$1,533,333
67	AMERICAS UNITED BANK	3	\$1,701,000	\$567,000
68	COMMUNITY SOUTH BANK D.B.A COMMUNITY SOUTH	3	\$857,000	\$285,667
69	SHINHAN BANK AMERICA	3	\$750,000	\$250,000
70	UNITED COMMERCIAL BANK	3	\$680,000	\$226,667
71	PACIFIC WESTERN BANK	3	\$521,800	\$173,933
72	SILVERGATE BANK	3	\$473,000	\$157,667
73	PFF BANK & TRUST	3	\$459,100	\$153,033
74	ARROWHEAD CENTRAL CU	3	\$384,800	\$128,267
75	ALTURA CU	3	\$250,000	\$83,333
76	SOUTHLAND CREDIT UNION	3	\$150,000	\$50,000
77	CITY NATIONAL BANK	2	\$3,500,000	\$1,750,000
78	COMMERCE NATIONAL BANK	2	\$3,000,000	\$1,500,000
79	LEHMAN BROTHERS BANK, FSB	2	\$1,963,500	\$981,750
80	CALIFORNIA BUSINESS BANK	2	\$1,650,000	\$825,000
81	GROW AMERICA FUND, INCORPORATED	2	\$1,150,000	\$575,000
82	NATIONAL BANK OF CALIFORNIA	2	\$1,124,000	\$562,000
83	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	2	\$820,000	\$410,000
84	BUSINESS LENDERS, LLC	2	\$757,000	\$378,500
85	PACIFIC ENTERPRISE BANCORP	2	\$406,000	\$203,000
86	PACIFIC ALLIANCE BANK	2	\$405,000	\$202,500
87	GBC INTERNATIONAL BANK	2	\$350,000	\$175,000
88	BEACH BUSINESS BANK	2	\$335,000	\$167,500
89	CALIFORNIA OAKS STATE BANK	2	\$250,000	\$125,000
90	PACIFIC ENTERPRISE BANK	2	\$250,000	\$125,000
91	ZIONS FIRST NATIONAL BANK	2	\$100,000	\$50,000
92	SCE FCU	1	\$2,000,000	\$2,000,000
93	FIRST VIETNAMESE AMERICAN BANK	1	\$1,862,500	\$1,862,500
94	UNITED PACIFIC BANK	1	\$1,450,000	\$1,450,000
95	WORLD TRADE FINANCE, INC.	1	\$1,200,000	\$1,200,000
96	FIRST NATIONAL BANK OF SOUTHERN CALIFORNIA	1	\$1,141,500	\$1,141,500
97	FAR EAST NATIONAL BANK	1	\$960,000	\$960,000
98	ORANGE COUNTY'S CU	1	\$960,000	\$960,000
99	BAY AREA EMPLOYMENT DEVELOPMENT COMPANY	1	\$902,000	\$902,000
100	DISCOVERY BANK	1	\$900,000	\$900,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
101	SUNRISE COMMUNITY BANK	1	\$830,000	\$830,000
102	COMPASS BANK	1	\$715,500	\$715,500
103	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$700,000	\$700,000
104	SEACOAST COMMERCE BANK	1	\$652,000	\$652,000
105	FIRST STANDARD BANK	1	\$450,000	\$450,000
106	HOME LOAN INVESTMENT BANK, F.S.B.	1	\$450,000	\$450,000
107	BANK OF ESCONDIDO	1	\$418,500	\$418,500
108	1ST COMMERCE BANK	1	\$375,000	\$375,000
109	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	1	\$367,800	\$367,800
110	UNITED WESTERN BANK	1	\$360,000	\$360,000
111	COMMERCE BANK, NATIONAL ASSOCIATION	1	\$297,000	\$297,000
112	ADVANTAGE CERTIFIED DEVELOPMENT CORPORATION	1	\$259,000	\$259,000
113	YELLOWSTONE BANK	1	\$252,500	\$252,500
114	VINEYARD BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
115	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	1	\$188,000	\$188,000
116	VISION ONE CU	1	\$183,000	\$183,000
117	COMMERCIAL BANK OF CALIFORNIA	1	\$150,000	\$150,000
118	FIRST PRIVATE BANK & TRUST	1	\$150,000	\$150,000
119	TOMATOBANK, N.A.	1	\$150,000	\$150,000
120	LA JOLLA BANK, FSB	1	\$130,000	\$130,000
121	MERRILL LYNCH BANK & TRUST CO., FSB	1	\$100,000	\$100,000
122	PACIFIC COMMERCE BANK	1	\$100,000	\$100,000
123	PREMIER BUSINESS BANK	1	\$100,000	\$100,000
124	COMMERCE BANK OF TEMECULA VALLEY	1	\$90,000	\$90,000
125	COMMUNITY BANK OF NEVADA	1	\$50,000	\$50,000
126	WASHINGTON FIRST INTERNATIONAL BANK	1	\$50,000	\$50,000
127	WASHINGTON STATE BANK	1	\$50,000	\$50,000
128	MOUNTAIN AMERICA FCU	1	\$25,000	\$25,000
129	PREMIER AMERICA CU	1	\$10,000	\$10,000
	<i>TOTALS:</i>	<i>1,655</i>	<i>\$486,108,246</i>	<i>\$293,721</i>