

SANTA ANA DISTRICT OFFICE
FY 2009 LENDER RANKINGS
10/1/08 - 9/30/09



TOP 3 LENDERS

#1 WELLS FARGO BANK, N.A.
130
\$37,548,900

**#2 CDC SMALL BUSINESS FINANCE
CORP.**
116
\$71,660,000

**#3 SUPERIOR FINANCIAL
GROUP, LLC**
72
\$812,500

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	WELLS FARGO BANK, NATIONAL ASSOCIATION	130	\$37,548,900	\$288,838
2	CDC SMALL BUSINESS FINANCE CORPORATION	116	\$71,660,000	\$617,759
3	SUPERIOR FINANCIAL GROUP, LLC	72	\$812,500	\$11,285
4	EDF RESOURCE CAPITAL, INC.	55	\$35,790,000	\$650,727
5	BORREGO SPRINGS BANK, N.A.	44	\$3,732,000	\$84,818
6	INNOVATIVE BANK	40	\$1,285,000	\$32,125
7	CALIFORNIA BANK & TRUST	38	\$7,007,300	\$184,403
8	U.S. BANK NATIONAL ASSOCIATION	35	\$8,916,800	\$254,766
9	SOUTHLAND ECONOMIC DEVELOPMENT CORPORATION	33	\$23,347,000	\$707,485
10	JPMORGAN CHASE BANK, NATIONAL ASSOCIATION	28	\$2,220,900	\$79,318
11	PACIFIC ENTERPRISE BANK	24	\$11,528,200	\$480,342
12	BANCO POPULAR NORTH AMERICA	22	\$7,406,900	\$336,677
13	WILSHIRE STATE BANK	20	\$3,396,000	\$169,800
14	COMMUNITY BANK	19	\$5,756,900	\$302,995
15	MORTGAGE CAPITAL DEVELOPMENT CORPORATION	18	\$10,967,000	\$609,278
16	PREMIER COMMERCIAL BANK, NATIONAL ASSOCIATION	16	\$9,016,000	\$563,500
17	CENTER BANK	16	\$6,423,200	\$401,450
18	ARROWHEAD CENTRAL CU	14	\$1,908,000	\$136,286
19	SECURITY BANK OF CALIFORNIA	12	\$5,851,800	\$487,650
20	FIRST-CITIZENS BANK & TRUST COMPANY	10	\$14,256,000	\$1,425,600
21	ENTERPRISE FUNDING CORPORATION	10	\$7,976,000	\$797,600
22	COMMERCEWEST BANK, N.A.	10	\$4,018,500	\$401,850
23	PACIFIC MERCANTILE BANK	10	\$3,477,000	\$347,700
24	FRONTIER BANK, FSB	10	\$1,150,000	\$115,000
25	UNION BANK, N.A.	10	\$355,000	\$35,500
26	CALIFORNIA STATEWIDE CERTIFIED DEVELOPMENT CORPORA	9	\$5,698,000	\$633,111
27	PACIFIC CITY BANK	8	\$1,681,000	\$210,125
28	LIVE OAK BANKING COMPANY	7	\$8,280,000	\$1,182,857
29	EXCEL NATIONAL BANK	7	\$5,710,100	\$815,729
30	PLAZA BANK	7	\$5,481,900	\$783,129
31	CITIZENS BUSINESS BANK	7	\$3,485,000	\$497,857
32	GATEWAY BUSINESS BANK	7	\$1,707,300	\$243,900
33	BANK OF AMERICA, NATIONAL ASSOCIATION	7	\$260,000	\$37,143
34	CAPITAL BANK	6	\$5,539,400	\$923,233
35	GILMORE BANK	6	\$5,288,800	\$881,467
36	CATHAY BANK	6	\$2,960,000	\$493,333
37	FULLERTON COMMUNITY BANK, FSB	6	\$2,546,800	\$424,467
38	EAST WEST BANK	6	\$1,915,000	\$319,167
39	SOUTH COUNTY BANK, NATIONAL ASSOCIATION	6	\$986,000	\$164,333
40	CELTIC BANK CORPORATION	5	\$3,885,000	\$777,000
41	HANMI BANK	5	\$3,140,000	\$628,000
42	SUNWEST BANK	5	\$2,550,000	\$510,000
43	AMPAC TRI STATE CDC	5	\$2,465,000	\$493,000
44	PACIFIC PREMIER BANK	5	\$1,150,000	\$230,000
45	VISION ONE CU	5	\$760,600	\$152,120
46	INLAND COMMUNITY BANK, NATIONAL ASSOCIATION	5	\$655,000	\$131,000
47	ORANGE COUNTY BUSINESS BANK	5	\$584,000	\$116,800

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	NARA BANK	4	\$3,853,000	\$963,250
49	WACHOVIA SBA LENDING, INC.	4	\$3,136,100	\$784,025
50	COMMERCE NATIONAL BANK	4	\$2,717,600	\$679,400
51	PACIFIC WESTERN BANK	4	\$2,496,500	\$624,125
52	MISSION OAKS NATIONAL BANK	4	\$1,418,100	\$354,525
53	CALIFORNIA CU	4	\$1,062,500	\$265,625
54	UNITED CENTRAL BANK	4	\$950,000	\$237,500
55	CITY NATIONAL BANK	4	\$570,300	\$142,575
56	GBC INTERNATIONAL BANK	4	\$565,000	\$141,250
57	FIRST VIETNAMESE AMERICAN BANK	3	\$3,109,700	\$1,036,567
58	COMPASS BANK	3	\$1,672,000	\$557,333
59	CAPITAL ACCESS GROUP, INC.	3	\$1,383,000	\$461,000
60	STELLAR BUSINESS BANK	3	\$1,290,000	\$430,000
61	COMMONWEALTH BUSINESS BANK	3	\$1,150,000	\$383,333
62	SANTA CLARA VALLEY BANK, NATIONAL ASSOCIATION	3	\$826,500	\$275,500
63	PACIFIC COAST NATIONAL BANK	3	\$756,500	\$252,167
64	ADVANTAGE CERTIFIED DEVELOPMENT CORPORATION	2	\$2,284,000	\$1,142,000
65	COMMUNITY SOUTH BANK	2	\$2,150,000	\$1,075,000
66	WORLD TRADE FINANCE, INC.	2	\$1,966,000	\$983,000
67	MANUFACTURERS BANK	2	\$1,295,000	\$647,500
68	FIRST BUSINESS BANK, NATIONAL ASSOCIATION	2	\$1,100,000	\$550,000
69	LANDMARK CERTIFIED DEVELOPMENT CORPORATION	2	\$1,039,000	\$519,500
70	SMALL BUSINESS LOAN SOURCE, LLC	2	\$775,000	\$387,500
71	SUNRISE COMMUNITY BANK	2	\$675,000	\$337,500
72	FIRST BANK	2	\$611,500	\$305,750
73	BEACH BUSINESS BANK	2	\$503,500	\$251,750
74	MISSION VALLEY BANK	2	\$350,000	\$175,000
75	RABOBANK, NATIONAL ASSOCIATION	2	\$200,000	\$100,000
76	FAMILY 1 FCU	2	\$70,000	\$35,000
77	ZIONS FIRST NATIONAL BANK	2	\$55,400	\$27,700
78	LOS ANGELES COUNTY SMALL BUSINESS DEVELOPMENT CORP	1	\$1,995,000	\$1,995,000
79	US METRO BANK	1	\$1,125,000	\$1,125,000
80	TOMATOBANK, N.A.	1	\$1,000,000	\$1,000,000
81	FRIENDLY HILLS BANK	1	\$792,000	\$792,000
82	AMERICAN PLUS BANK, NATIONAL ASSOCIATION	1	\$750,000	\$750,000
83	MERCHANTS BANK OF CALIFORNIA, NATIONAL ASSOCIATION	1	\$685,000	\$685,000
84	PLUMAS BANK	1	\$660,000	\$660,000
85	SAN FERNANDO VALLEY SMALL BUSINESS DEVELOPMENT COR	1	\$620,000	\$620,000
86	VALLEY COMMUNITY BANK	1	\$600,000	\$600,000
87	SAEHAN BANK	1	\$600,000	\$600,000
88	HANA SMALL BUSINESS LENDING, INC.	1	\$440,000	\$440,000
89	CIT SMALL BUSINESS LENDING CORPORATION	1	\$406,000	\$406,000
90	CITIBANK, N.A.	1	\$358,000	\$358,000
91	COMMERCIAL BANK OF CALIFORNIA	1	\$350,000	\$350,000
92	FIRST INTERCONTINENTAL BANK	1	\$350,000	\$350,000
93	FIRST REPUBLIC BANK, A DIVISION OF	1	\$322,500	\$322,500
94	INTERNATIONAL CITY BANK, NATIONAL ASSOCIATION	1	\$300,000	\$300,000
95	PACIFIC CAPITAL BANK, NATIONAL ASSOCIATION	1	\$300,000	\$300,000
96	PACIFIC ALLIANCE BANK	1	\$255,600	\$255,600
97	SHINHAN BANK AMERICA	1	\$250,000	\$250,000
98	IRWIN UNION BANK, F.S.B.	1	\$250,000	\$250,000
99	WACHOVIA BANK, NATIONAL ASSOCIATION	1	\$250,000	\$250,000
100	CERTIFIED FCU	1	\$250,000	\$250,000
101	USC CU	1	\$225,000	\$225,000
102	AMERICAN BANK AND TRUST CO.	1	\$200,000	\$200,000
103	SCE FCU	1	\$185,000	\$185,000
104	SEACOAST COMMERCE BANK	1	\$177,800	\$177,800
105	BRIDGE BANK, NATIONAL ASSOCIATION	1	\$160,600	\$160,600
106	FIRST CALIFORNIA BANK	1	\$160,000	\$160,000
107	CALIFORNIA BANK OF COMMERCE	1	\$150,000	\$150,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
108	UNITED COMMERCIAL BANK	1	\$100,000	\$100,000
109	NEWTEK SMALL BUSINESS FINANCE, INC.	1	\$45,500	\$45,500
110	AMERICA FIRST FCU	1	\$35,000	\$35,000
	<i>TOTALS:</i>	<i>1,065</i>	<i>\$406,915,000</i>	<i>\$382,080</i>