

**SANTA ANA DISTRICT OFFICE  
FY 2010 LENDER RANKINGS  
AS OF 9/30/10**



**TOP 3 LENDERS**

<b>#1 WELLS FARGO BANK, N.A.</b>
146
\$38,256,200

<b>#2 CDC SMALL BUSINESS FINANCE CORP.</b>
144
\$105,646,000

<b>#3 JPMORGAN CHASE BANK, N.A.</b>
120
\$13,307,100

<b>Rank</b>	<b>Lender Name</b>	<b># of Loans</b>	<b>\$ Amount of Loans</b>	<b>Average \$/Loan</b>
1	<b>WELLS FARGO BANK NATL ASSOC</b>	146	\$38,256,200	\$262,029
2	<b>CDC SMALL BUS. FINAN CORP</b>	144	\$105,646,000	\$733,653
3	<b>JPMORGAN CHASE BANK NATL ASSOC</b>	120	\$13,307,100	\$110,893
4	SUPERIOR FINANCIAL GROUP, LLC	80	\$897,500	\$11,219
5	SOUTHLAND ECONOMIC DEVEL CORP	59	\$43,548,000	\$738,102
6	U.S. BANK NATIONAL ASSOCIATION	57	\$23,548,700	\$413,135
7	EDF RESOURCE CAPITAL, INC.	53	\$38,518,000	\$726,755
8	PACIFIC ENTERPRISE BANK	49	\$30,903,400	\$630,682
9	CENTER BANK	48	\$15,286,000	\$318,458
10	BORREGO SPRINGS BANK, N.A.	43	\$3,378,200	\$78,563
11	EXCEL NATIONAL BANK	32	\$31,108,000	\$972,125
12	WILSHIRE STATE BANK	26	\$10,515,400	\$404,438
13	CALIFORNIA BANK & TRUST	24	\$5,655,000	\$235,625
14	COMMUNITY BANK	21	\$8,800,500	\$419,071
15	ENTERPRISE FUNDING CORPORATION	20	\$13,062,000	\$653,100
16	PACIFIC CITY BANK	19	\$8,104,500	\$426,553
17	SEACOAST COMMERCE BANK	18	\$12,598,200	\$699,900
18	CAPITAL BANK	17	\$10,498,600	\$617,565
19	CALIFORNIA STATEWIDE CERT. DEV	15	\$14,078,000	\$938,533
20	AMPAC TRI STATE CDC	15	\$6,279,000	\$418,600
21	MORTGAGE CAP. DEVEL CORP	14	\$13,188,000	\$942,000
22	SECURITY BANK OF CALIFORNIA	13	\$6,273,500	\$482,577
23	PACIFIC ALLIANCE BANK	11	\$7,384,000	\$671,273
24	FULLERTON COMMUNITY BANK, FSB	11	\$4,728,500	\$429,864
25	BANK OF AMERICA NATL ASSOC	11	\$1,922,000	\$174,727
26	PLAZA BANK	10	\$7,821,800	\$782,180
27	HANMI BANK	10	\$6,205,200	\$620,520
28	ARROWHEAD CENTRAL CU	10	\$829,700	\$82,970
29	LIVE OAK BANKING COMPANY	9	\$9,246,000	\$1,027,333
30	CELTIC BANK CORPORATION	9	\$5,181,500	\$575,722
31	PREMIER COMM. BANK NATL ASSOC	9	\$4,255,000	\$472,778
32	COMMONWEALTH BUSINESS BANK	9	\$3,089,000	\$343,222
33	COMMERCE NATIONAL BANK	8	\$6,005,200	\$750,650
34	CITY NATIONAL BANK	8	\$2,003,000	\$250,375
35	NARA BANK	7	\$5,700,000	\$814,286
36	BEACH BUSINESS BANK	7	\$5,242,000	\$748,857
37	SOUTH CNTY BANK NATL ASSOC	7	\$3,592,600	\$513,229
38	COMPASS BANK	7	\$2,740,500	\$391,500
39	CITIBANK, N.A.	7	\$2,470,000	\$352,857
40	HANA SMALL BUS. LENDING INC.	5	\$3,871,000	\$774,200
41	MISSION OAKS NATIONAL BANK	5	\$2,406,500	\$481,300
42	GATEWAY BUSINESS BANK	5	\$2,156,000	\$431,200
43	AMERICAN CONTINENTAL BANK	5	\$1,498,000	\$299,600
44	GOLDEN STATE BANK	5	\$1,428,100	\$285,620
45	CITIZENS BUSINESS BANK	5	\$1,305,100	\$261,020
46	PACIFIC PREMIER BANK	5	\$1,250,000	\$250,000
47	FIRST STANDARD BANK	4	\$3,539,000	\$884,750

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
48	BAY AREA EMPLOYMENT DEVEL CO	4	\$3,257,000	\$814,250
49	EAST WEST BANK	4	\$2,310,500	\$577,625
50	CATHAY BANK	4	\$932,000	\$233,000
51	COMMERCEWEST BANK, N.A.	4	\$581,500	\$145,375
52	GBC INTERNATIONAL BANK	4	\$573,500	\$143,375
53	UNION BANK, N.A.	4	\$95,000	\$23,750
54	FIRST WESTERN SBLC, INC	3	\$3,455,000	\$1,151,667
55	MERCHANTS BK - CALIFORNIA NATL	3	\$2,920,000	\$973,333
56	CIT SMALL BUS. LENDING CORP	3	\$2,172,000	\$724,000
57	ADVANTAGE CERT. DEVEL CORP	3	\$2,111,000	\$703,667
58	UNITI BANK	3	\$1,692,500	\$564,167
59	SUNWEST BANK	3	\$1,600,000	\$533,333
60	UNITED PACIFIC BANK	3	\$1,481,500	\$493,833
61	FIRST VIETNAMESE AMERICAN BANK	3	\$865,300	\$288,433
62	CALIFORNIA BUSINESS BANK	2	\$3,200,000	\$1,600,000
63	GILMORE BANK	2	\$2,600,000	\$1,300,000
64	BANK OF THE WEST	2	\$2,019,000	\$1,009,500
65	COMMUNITY VALLEY BANK	2	\$1,645,000	\$822,500
66	COMMUNITY SOUTH BANK	2	\$1,390,000	\$695,000
67	COMMERCE BK OF TEMECULA VALLEY	2	\$1,113,000	\$556,500
68	TOMATOBANK, N.A.	2	\$1,050,000	\$525,000
69	GROW AMERICA FUND INC	2	\$977,000	\$488,500
70	MANUFACTURERS BANK	2	\$903,000	\$451,500
71	CAPITAL ACCESS GROUP, INC.	2	\$736,000	\$368,000
72	UNITED CENTRAL BANK	2	\$690,000	\$345,000
73	INLAND COMMUN BANK NATL ASSOC	2	\$635,000	\$317,500
74	SCE FCU	2	\$628,100	\$314,050
75	VISION ONE CU	2	\$540,500	\$270,250
76	MID ST. DEVEL CORP	2	\$499,000	\$249,500
77	NEWTEK SMALL BUS. FINANCE INC.	2	\$476,300	\$238,150
78	NATIONAL BANK OF CALIFORNIA	2	\$450,000	\$225,000
79	SHINHAN BANK AMERICA	2	\$430,000	\$215,000
80	FIRST PRIVATE BANK & TRUST	2	\$322,500	\$161,250
81	PACIFIC MERCANTILE BANK	2	\$285,000	\$142,500
82	SUNRISE BANK	2	\$100,000	\$50,000
83	FAMILY 1 FCU	2	\$70,000	\$35,000
84	CAPITAL PACIFIC BANK	1	\$1,750,000	\$1,750,000
85	UPS CAPITAL BUSINESS CREDIT	1	\$1,491,500	\$1,491,500
86	CAPITALSOURCE BANK	1	\$1,195,000	\$1,195,000
87	SAEHAN BANK	1	\$1,000,000	\$1,000,000
88	ALLIANCE BANK OF ARIZONA	1	\$600,000	\$600,000
89	HABIB AMERICAN BANK	1	\$560,000	\$560,000
90	COAST NATIONAL BANK	1	\$500,000	\$500,000
91	WEDBUSH BANK	1	\$500,000	\$500,000
92	PACIFIC WESTERN BANK	1	\$490,500	\$490,500
93	FIRST-CITIZENS NATIONAL BANK	1	\$478,000	\$478,000
94	EMBARCADERO BANK	1	\$450,500	\$450,500
95	INTERNATL CITY BANK NATL ASSOC	1	\$428,000	\$428,000
96	CHINATRUST BANK USA	1	\$420,000	\$420,000
97	SANTA CLARA VALLEY BANK NATL A	1	\$402,500	\$402,500
98	LANDMARK CERT. DEVEL CORP	1	\$397,000	\$397,000
99	US METRO BANK	1	\$261,000	\$261,000
100	ORANGE COUNTY'S CU	1	\$250,000	\$250,000
101	LOS ANGELES CNTY SMALL BUS. DE	1	\$214,000	\$214,000
102	BANCO POPULAR NORTH AMERICA	1	\$194,800	\$194,800
103	USC CU	1	\$165,000	\$165,000
104	PACIFIC COMMUNITY CU	1	\$162,000	\$162,000
105	CALIFORNIA CU	1	\$150,000	\$150,000
106	TELESIS COMMUNITY CU	1	\$100,000	\$100,000
107	RABOBANK, NATIONAL ASSOCIATION	1	\$60,000	\$60,000

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
108	FRONTIER BANK, FSB	1	\$49,000	\$49,000
109	FIRSTBANK	1	\$35,000	\$35,000
110	PALM DESERT NATIONAL BANK	1	\$35,000	\$35,000
	<b><i>TOTALS:</i></b>	<b><i>1,341</i></b>	<b><i>\$606,464,500</i></b>	<b><i>\$452,248</i></b>