

**SANTA ANA DISTRICT OFFICE  
FY 2010 504 THIRD PARTY LENDER RANKINGS  
AS OF 9/30/10**



**TOP 3 LENDERS**

**#1 WELLS FARGO BANK, N.A.**  
50  
\$42,849,657

**#2 BANK OF AMERICA, N.A.**  
42  
\$49,914,969

**#3 ZIONS FIRST NATIONAL BANK**  
24  
\$16,569,594

Rank	Lender Name	# of Loans	\$ Amount of Loans	Average \$/Loan
1	<b>Wells Fargo Bank, National Association</b>	50	\$42,849,657	\$856,993
2	<b>Bank of America, National Association</b>	42	\$49,914,969	\$1,188,452
3	<b>Zions First National Bank</b>	24	\$16,569,594	\$690,400
4	California Bank & Trust	21	\$17,662,927	\$841,092
5	JPMorgan Chase Bank, National Association	20	\$12,883,048	\$644,152
6	Bank of the West	8	\$19,827,700	\$2,478,463
7	IronStone Bank	8	\$7,566,762	\$945,845
8	Citizens Business Bank	7	\$14,521,107	\$2,074,444
9	City National Bank	6	\$5,535,784	\$922,631
10	Community Bank	5	\$9,481,230	\$1,896,246
11	Capital Bank	4	\$3,993,922	\$998,481
12	East West Bank	4	\$2,272,625	\$568,156
13	SCE FCU	4	\$1,973,786	\$493,447
14	Comerica Bank	3	\$9,363,000	\$3,121,000
15	United Midwest Savings Bank	3	\$3,928,726	\$1,309,575
16	1st Enterprise Bank	3	\$3,206,578	\$1,068,859
17	Fullerton Community Bank, FSB	3	\$2,450,390	\$816,797
18	Security Bank of California	3	\$2,278,000	\$759,333
19	Citibank, N.A.	3	\$2,245,905	\$748,635
20	GBC International Bank	3	\$1,705,880	\$568,627
21	Plaza Bank	2	\$2,725,000	\$1,362,500
22	South County Bank, National Association	2	\$2,146,900	\$1,073,450
23	Pacific Mercantile Bank	1	\$3,165,400	\$3,165,400
24	Arrowhead Central CU	1	\$2,881,894	\$2,881,894
25	Desert Community Bank, A division of	1	\$2,588,619	\$2,588,619
26	United Central Bank	1	\$2,078,169	\$2,078,169
27	Manufacturers Bank	1	\$1,904,000	\$1,904,000
28	CIT Small Business Lending Corporation	1	\$1,740,000	\$1,740,000
29	Ocean Crest FCU	1	\$1,729,750	\$1,729,750
30	Pacific Alliance Bank	1	\$1,717,650	\$1,717,650
31	Cathay Bank	1	\$1,600,000	\$1,600,000
32	Commerce National Bank	1	\$1,215,500	\$1,215,500
33	Security California Bancorp	1	\$850,000	\$850,000
34	Desert Commercial Bank	1	\$819,456	\$819,456
35	Sunrise Bank	1	\$790,412	\$790,412
36	Pacific Western Bank	1	\$682,000	\$682,000
37	Premier Commercial Bank, National Association	1	\$592,200	\$592,200
38	Pacific Enterprise Bancorp	1	\$589,133	\$589,133
39	CommerceWest Bank, N.A.	1	\$565,150	\$565,150
40	Union Bank, N.A.	1	\$487,500	\$487,500
41	Premier Service Bank	1	\$483,182	\$483,182
42	American Security Bank	1	\$440,605	\$440,605
43	Gateway Business Bank	1	\$432,500	\$432,500
44	Pacific Premier Bank	1	\$342,970	\$342,970
45	Chino Commercial Bank, N.A.	1	\$309,818	\$309,818
46	Alaska USA FCU	1	\$264,250	\$264,250
47	Grandpoint Bank	1	\$260,000	\$260,000
48	Stellar Business Bank	1	\$254,707	\$254,707

<i>Rank</i>	<i>Lender Name</i>	<i># of Loans</i>	<i>\$ Amount of Loans</i>	<i>Average \$/Loan</i>
49	Provident Savings Bank, Federal Savings Bank	1	\$213,696	\$213,696
50	Pacific Enterprise Bank	1	\$90,262	\$90,262
	<b><i>TOTAL:</i></b>	<b>256</b>	<b>\$264,192,313</b>	<b>\$1,032,001</b>