

U.S. SMALL BUSINESS ADMINISTRATION  
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE

**LENDER RANKING**

(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

	LENDER		10/01/2009 thru 04/30/2010		TOP FIVE RANKING BY CATEGORY		YTD	
			YTD LOANS	\$AMT			LOANS	\$AMT
1	M&T BANK (NAT)	PLP	46	\$4,327,000				
2	BB & T BANK (NAT)	PLP	45	\$7,556,000		COMMUNITY BANKS		
3	BUSINESS FINANCE GROUP, INC. (CDC)	CDC	42	\$26,414,000	1	ACCESS NATIONAL BANK	20	\$9,384,200
4	SUPERIOR FINANCIAL GROUP (NAT)	REG	24	\$220,000	2	CAPITAL BANK	12	\$2,449,300
5	SUNTRUST BANK (NAT)	PLP	21	\$3,920,700	3	SONABANK	10	\$4,530,300
6	ACCESS NATIONAL BANK (COM)	PLP	20	\$9,384,200	4	EAGLEBANK	5	\$4,470,000
7	WELLS FARGO BANK NA / WACHOVIA (NAT)	PLP	17	\$6,385,600	5	VIRGINIA COMMERCE BANK	5	\$1,530,000
8	UNITED CENTRAL BANK (NAT)	PLP	12	\$3,780,500				
9	CAPITAL BANK NA (COM)	REG	12	\$2,449,300		REGIONAL BANKS		
10	WILSHIRE STATE BANK (NAT)	PLP	11	\$4,394,000	1	FIDELITY BANK	1	\$556,000
11	PNC BANK, NA (NAT)	PLP	11	\$2,858,100	2	SANDY SPRING BANK	1	\$250,000
12	SONABANK (COM)	PLP	10	\$4,530,300				
13	NEWTEK SMALL BUSINESS FINANCE (NAT)	PLP	9	\$3,719,200		NATIONAL BANKS & NON-BANK LENDERS		
14	TD BANK, NA (NAT)	PLP	7	\$825,000	1	M&T BANK	46	\$4,327,000
15	CHESAPEAKE BUSINESS FINANCE (CDC)	CDC	6	\$5,395,000	2	BB&T BANK	45	\$7,556,000
16	BANK OF AMERICA NA (NAT)	PLP	6	\$215,000	3	SUPERIOR FINANCIAL GROUP	24	\$220,000
17	LIVE OAK BANKING COMPANY (NAT)	PLP	5	\$6,228,000	4	SUNTRUST BANK	21	\$3,920,700
18	EAGLEBANK (COM)	PLP	5	\$4,470,000	5	WELLS FARGO / WACHOVIA BANK	17	\$6,385,600
19	COMPASS BANK (NAT)	PLP	5	\$3,556,500				
20	MID-ATLANTIC BUSINESS FINANCE (CDC)	CDC	5	\$2,332,000		CERTIFIED DEVELOPMENT COMPANIES		
21	PACIFIC CITY BANK (NAT)	PLP	5	\$2,053,500	1	BUSINESS FINANCE GROUP	42	\$26,414,000
22	VIRGINIA COMMERCE BANK (COM)	REG	5	\$1,530,000	2	CHESAPEAKE BUSINESS FINANCE	6	\$5,395,000
23	WASHINGTONFIRST BANK (COM)	REG	5	\$1,260,000	3	MID-ATLANTIC BUS. FIN. CO.	5	\$2,332,000
24	BORREGO SPRINGS BANK, N.A. (NAT)	PLP	5	\$150,000				
25	COMMERCEFIRST BANK (COM)	PLP	4	\$1,650,000		504 - FIRST TRUST		
26	CARDINAL BANK (COM)	PLP	4	\$565,000	1	BB&T	7	\$4,281,467
27	INNOVATIVE BANK (CLOSED)	NA	4	\$75,000	2	SUNTRUST BANK	4	\$1,238,500
28	MONUMENT BANK (COM)	REG	3	\$1,551,300	3	VIRGINIA COMMERCE BANK	3	\$2,485,506
29	HSBC BANK USA NA (NAT)	PLP	3	\$727,000	4	ACCESS NATIONAL BANK	3	\$1,615,000
30	EXCEL NATIONAL BANK (NAT)	PLP	2	\$2,252,000	5	SONABANK	3	\$1,090,929
31	CIT SMALL BUSINESS LENDING (NAT)	PLP	2	\$1,299,200				
32	MID-ATLANTIC FCU (COM)	REG	2	\$1,200,000		MICROLENDERS (MIC)		
33	CITIBANK, N.A. (NAT)	PLP	2	\$1,087,500	1	EDG	25	\$413,300
34	UNITED WESTERN BANK (NAT)	PLP	2	\$1,048,000	2	LEDGO	4	\$41,930
35	K BANK (COM)	PLP	2	\$840,000				
36	MAINSTREET BANK (COM)	REG	2	\$555,000		TOP 10 LENDERS BY TOTAL DOLLARS		
37	CAPITAL PACIFIC BANK (NAT)	PLP	1	\$1,796,500	1	BUSINESS FINANCE GROUP, INC. (C	42	\$26,414,000
38	INDUSTRIAL BANK (COM)	REG	1	\$915,000	2	ACCESS NATIONAL BANK (COM)	20	\$9,384,200
39	REGAL BANK & TRUST (COM)	REG	1	\$864,000	3	BB & T BANK (NAT)	45	\$7,556,000
40	COMMUNITY SOUTH BANK (NAT)	PLP	1	\$824,000	4	WELLS FARGO BANK NA / WACHOV	17	\$6,385,600
41	CITY 1ST BANK OF DC, NA (COM)	REG	1	\$742,000	5	LIVE OAK BANKING COMPANY (NAT)	5	\$6,228,000
42	MAINSTREET LENDER (NAT)	PLP	1	\$640,000	6	CHESAPEAKE BUSINESS FINANCE (	6	\$5,395,000
43	FIDELITY BANK (REG)	PLP	1	\$556,000	7	SONABANK (COM)	10	\$4,530,300
44	SECU OF MARYLAND (COM)	REG	1	\$530,000	8	EAGLEBANK (COM)	5	\$4,470,000
45	NCB, FSB (NAT)	PLP	1	\$400,000	9	WILSHIRE STATE BANK (NAT)	11	\$4,394,000
46	NAVY FCU (NAT)	REG	1	\$306,000	10	M&T BANK (NAT)	46	\$4,327,000
47	SPIRIT OF TEXAS BANK, SSB (NAT)	PLP	1	\$304,000				
48	FIRST VIRGINIA COMMUNITY BANK (COM)	REG	1	\$272,000		TOP ARC LOAN LENDERS		
49	SANDY SPRING BANK (REG)	PLP	1	\$250,000	1	CAPITAL BANK NA	9	\$315,000
50	MILLENNIUM BANK NA (COM)	REG	1	\$234,000	2	WELLS FARGO BANK NA / WACHOV	4	\$109,900
51	REVERE BANK (COM)	REG	1	\$75,000	3	M&T BANK	1	\$35,000
52	JOHN MARSHALL BANK (COM)	REG	1	\$28,000	4	MAINSTREET BANK	1	\$35,000
	<b>TOTAL</b>		<b>387</b>	<b>\$129,540,400</b>	5	JOHN MARSHALL BANK	1	\$28,000
	<b>National Bank (Nat)</b>	Operates in multi-geographic regions. Includes "Super-Regional" Banks						
	<b>Regional Bank (Reg)</b>	Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas						
	<b>Community Bank (Com)</b>	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks						
	<b>Preferred Lenders (PLP)</b>	24 Hours expedited Loan Processing						
	<b>Regular Lenders (REG)</b>	Not preferred, regular Loan Processing						
	<b>Certified Development Companies (CDC)</b>	Loan Processing for fixed asset loans (504 Loan Program)						
	<b>Micro Lenders (MIC)</b>	Loans up to \$35,000						

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.  
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.