

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE

LENDER RANKING

(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

LENDER	10/01/2009 thru 02/28/2010			TOP FIVE RANKING		YTD	
	PLP	LOANS	\$AMT	BY CATEGORY		LOANS	\$AMT
1 M&T BANK (NAT)	PLP	27	\$2,002,000	COMMUNITY BANKS			
2 BB&T (NAT)	PLP	26	\$4,696,000	1	ACCESS NATIONAL BANK	13	\$2,779,200
3 BUSINESS FINANCE GROUP, INC. (CDC)	CDC	24	\$15,227,000	2	CAPITAL BANK	9	\$780,000
4 SUPERIOR FINANCIAL GROUP, LLC (NAT)	REG	18	\$162,500	3	EAGLEBANK	5	\$4,470,000
5 SUNTRUST BANK (NAT)	PLP	14	\$3,135,700	4	SONA BANK	4	\$1,295,300
6 WELLS FARGO BANK / WACHOVIA BANK (NAT)	PLP	13	\$4,041,200	5	WASHINGTONFIRST BANK	3	\$710,000
7 ACCESS NATIONAL BANK (COM)	PLP	13	\$2,779,200				
8 UNITED CENTRAL BANK (NAT)	PLP	11	\$3,405,500	REGIONAL BANKS			
9 CAPITAL BANK, NA (COM)	REG	9	\$780,000	1	FIDELITY BANK	1	\$556,000
10 PNC BANK, NATIONAL ASSOCIATION (NAT)	PLP	7	\$1,866,100				
11 CHESAPEAKE BUSINESS FINANCE CORP (CDC)	CDC	6	\$5,395,000				
12 EAGLEBANK (COM)	PLP	5	\$4,470,000				
13 MID-ATLANTIC BUSINESS FINANCE CO. (CDC)	CDC	5	\$2,332,000	NATIONAL BANKS & NON-BANK LENDERS			
14 WILSHIRE STATE BANK (NAT)	PLP	5	\$1,199,000	1	M&T BANK	27	\$2,002,000
15 NEWTEK SMALL BUSINESS FINANCE, INC. (NAT)	PLP	4	\$1,764,200	2	BB&T BANK	26	\$4,696,000
16 SONABANK (COM)	PLP	4	\$1,295,300	3	SUPERIOR FINANCIAL GROUP	18	\$162,500
17 TD BANK, NA (NAT)	PLP	4	\$565,000	4	SUNTRUST BANK	14	\$3,135,700
18 INNOVATIVE BANK (NAT)	PLP	4	\$75,000	5	WELLS FARGO / WACHOVIA BANK	13	\$4,041,200
19 COMPASS BANK (NAT)	PLP	3	\$1,630,000				
20 PACIFIC CITY BANK (NAT)	PLP	3	\$1,080,500	CERTIFIED DEVELOPMENT COMPANIES			
21 WASHINGTONFIRST BANK (COM)	REG	3	\$710,000	1	BUSINESS FINANCE GROUP	20	\$14,004,000
22 CARDINAL BANK (COM)	PLP	3	\$515,000	2	CHESAPEAKE BUSINESS FINANCE	6	\$5,395,000
23 VIRGINIA COMMERCE BANK (COM)	REG	3	\$430,000	3	MID-ATLANTIC BUSINESS FINANCE	5	\$2,332,000
24 BANK OF AMERICA, NA (NAT)	PLP	3	\$90,000				
25 LIVE OAK BANK (NAT)	PLP	2	\$3,708,000	504 - FIRST TRUST			
26 EXCEL NATIONAL BANK (NAT)	PLP	2	\$2,252,000	1	SUNTRUST BANK	3	\$868,500
27 CIT SMALL BUSINESS LENDING CORP (NAT)	PLP	2	\$1,299,200	2	CARDINAL BANK	2	\$2,825,000
28 UNITED WESTERN BANK (NAT)	PLP	2	\$1,048,000	3	VIRGINIA COMMERCE BANK	2	\$2,000,506
29 K BANK (COM)	REG	2	\$840,000	4	ACCESS NATIONAL BANK	2	\$801,992
30 MAINSTREET BANK (COM)	REG	2	\$555,000	5	SONABANK	2	\$801,992
31 HSBC BANK USA, NA (NAT)	PLP	2	\$300,000				
32 COMMERCEFIRST BANK (NAT)	PLP	2	\$100,000	MICROLENDERS (MIC)			
33 BORREGO SPRINGS BANK, NA (NAT)	PLP	2	\$50,000	1	EDG	15	\$224,200
34 CAPITAL PACIFIC BANK (NAT)	PLP	1	\$1,796,500	2	LEDGO	4	\$41,930
35 INDUSTRIAL BANK (COM)	REG	1	\$915,000				
36 REGAL BANK & TRUST (COM)	REG	1	\$864,000	TOP 10 LENDERS BY TOTAL DOLLARS			
37 MID-ATLANTIC FCU (COM)	REG	1	\$850,000	1	BUSINESS FINANCE GROUP, INC.	24	\$15,227,000
38 COMMUNITY SOUTH BANK (NAT)	PLP	1	\$824,000	2	CHESAPEAKE BUS. FINAN CORP	6	\$5,395,000
39 CITY FIRST BANK OF D.C., NA (COM)	REG	1	\$742,000	3	BRANCH BK. & TR CO	26	\$4,696,000
40 CITIBANK, N.A. (NAT)	PLP	1	\$700,000	4	EAGLEBANK	5	\$4,470,000
41 MAINSTREET LENDER LLC (NAT)	PLP	1	\$640,000	5	WELLS FARGO / WACHOVIA BANK	13	\$4,041,200
42 MONUMENT BANK (COM)	REG	1	\$627,000	6	LIVE OAK BANKING COMPANY	2	\$3,708,000
43 FIDELITY BANK (REG)	PLP	1	\$556,000	7	UNITED CENTRAL BANK	11	\$3,405,500
44 STATE EMPL CU OF MARYLAND INC (COM)	REG	1	\$530,000	8	SUNTRUST BANK	14	\$3,135,700
45 SPIRIT OF TEXAS BANK, SSB (NAT)	REG	1	\$304,000	9	ACCESS NATIONAL BANK	13	\$2,779,200
46 FIRST VIRGINIA COMMUNITY BANK (COM)	REG	1	\$272,000	10	MID-ATLANTIC BUS. FIN. CO.	5	\$2,332,000
47 MILLENNIUM BANK, NA (COM)	REG	1	\$234,000				
TOTAL		249	\$79,652,900	TOP ARC LOAN LENDERS			
				1	CAPITAL BANK, N.A.	8	\$280,000
				2	WELLS FARGO / WACHOVIA BANK	4	\$109,900
				3	M&T BANK	1	\$35,000
				4	MAINSTREET BANK	1	\$35,000
National Bank (Nat)	Operates in multi-geographic regions						
Regional Bank (Reg)	Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas						
Community Bank (Com)	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks						
Preferred Lenders (PLP)	24 Hours expedited Loan Processing						
Regular Lenders (REG)	Not preferred, regular Loan Processing						
Certified Development Companies (CDC)	Loan Processing for fixed asset loans (504 Loan Program)						
Micro Lenders (MIC)	Loans up to \$35,000						

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.