

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE
LENDER RANKING
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

	LENDER		10/01/2008 thru 06/30/2009		TOP FIVE RANKING		YTD	
			LOANS	\$AMT	BY CATEGORY	LOANS	\$AMT	
1	BRANCH BANKING & TRUST (BB&T) (n)	PLP	55	\$10,893,900				
2	BUSINESS FINANCE GROUP	CDC	33	\$23,525,000				
3	SUPERIOR FINANCIAL GROUP, LLC (n)	REG	29	\$305,000	1	ACCESS NATIONAL BANK	14	\$6,119,000
4	M & T BANK (n)	PLP	23	\$1,610,000	2	SONABANK N.A.	12	\$3,943,000
5	SUNTRUST BANK (n)	PLP	18	\$3,321,100	3	CARDINAL BANK, N.A.	3	\$625,000
6	ACCESS NATIONAL BANK (c)	PLP	14	\$6,119,000	4	HOWARD BANK	3	\$500,000
7	INNOVATIVE BANK (n)	PLP	14	\$350,000	5	THE BUSINESS BANK	2	\$325,000
8	SONABANK N.A. (c)	PLP	12	\$3,943,000				
9	UNITED CENTRAL BANK (n)	PLP	12	\$2,197,500		REGIONAL BANKS		
10	SANDY SPRING BANK (r)	PLP	10	\$1,700,000	1	SANDY SPRING BANK	10	\$1,700,000
11	PNC BANK, N.A. (n)	PLP	8	\$1,406,800	2	SOVEREIGN BANK	2	\$150,000
12	WILSHIRE STATE BANK (n)	PLP	7	\$3,065,000	3	CHEVY CHASE BANK, FSB	1	\$275,000
13	BANK OF AMERICA (n)	PLP	7	\$225,000	4	HOME LOAN INVESTMENT BANK	1	\$232,000
14	COMPASS BANK (n)	PLP	4	\$2,645,000	5	FULTON BANK	1	\$100,000
15	TD BANK, N.A. (Commerce Bank) (n)	PLP	3	\$735,300				
16	PACIFIC CITY BANK (n)	PLP	3	\$698,000		NATIONAL BANKS & NON-BANK LENDERS		
17	NAVY FCU (n)	REG	3	\$632,700	1	BRANCH BANKING & TRUST (BB&T)	55	\$10,893,900
18	CARDINAL BANK, N.A. (c)	PLP	3	\$625,000	2	SUPERIOR FINANCIAL GROUP, LLC	29	\$305,000
19	HOWARD BANK (c)	REG	3	\$500,000	3	M & T BANK	23	\$1,610,000
20	CHESAPEAKE BUSINESS FIN.CORP	CDC	2	\$3,250,000	4	SUNTRUST BANK	18	\$3,321,100
21	MID-ATLANTIC BUS. FINANCE CO.	CDC	2	\$2,158,000	5	INNOVATIVE BANK	14	\$350,000
22	HSBC BANK (n)	PLP	2	\$450,000				
23	THE BUSINESS BANK (c)	REG	2	\$325,000		CERTIFIED DEVELOPMENT COMPANIES		
24	THE ADAMS NATIONAL BANK (c)	REG	2	\$275,000	1	BUSINESS FINANCE GROUP	33	\$23,525,000
25	WACHOVIA BANK (n)	PLP	2	\$275,000	2	CHESAPEAKE BUSINESS FIN.CORP	2	\$3,250,000
26	BANCO POPULAR, N.A. (n)	PLP	2	\$197,700	3	MID-ATLANTIC BUS. FINANCE CO.	2	\$2,158,000
27	CITY FIRST BANK OF DC, N.A. (c)	REG	2	\$180,000				
28	SOVEREIGN BANK (r)	PLP	2	\$150,000				
29	NCB, FSB (n)	PLP	1	\$1,850,000		504 - FIRST TRUST		
30	SIGNAL FINANCIAL FCU (c)	REG	1	\$1,666,700	1	SUNTRUST BANK	4	\$4,288,500
31	LIVE OAK BANKING COMPANY (n)	PLP	1	\$1,590,000	2	BANK OF AMERICA	4	\$1,709,750
32	MAINSTREET LENDER, LLC (n)	PLP	1	\$1,340,000	3	MAINSTREET BANK	3	\$4,096,500
33	CIT SMALL BUSINESS LENDING (n)	PLP	1	\$750,000	4	UNITED BANK	3	\$3,562,900
34	HANMI BANK (n)	PLP	1	\$715,000	5	ACCESS NATIONAL BANK	3	\$1,944,500
35	AURORA BANK, FSB (n)	PLP	1	\$630,000				
36	VIRGINIA COMMERCE BANK (c)	PLP	1	\$580,000		MICROLENDERS (MIC)		
37	MONUMENT BANK (c)	REG	1	\$570,800	1	ENTERPRISE DEV. GROUP	19	\$246,563
38	UPS CAPITAL BUSINESS CREDIT (n)	PLP	1	\$352,000	2	LEDSCO	8	\$95,000
39	EAGLEBANK (c)	PLP	1	\$350,000				
40	COMMUNITY WEST BANK (n)	PLP	1	\$322,000				
41	CHEVY CHASE BANK, FSB (r)	PLP	1	\$275,000		TOP 10 LENDERS BY TOTAL DOLLARS		
42	FIRST INTERCONTINENTAL BANK (n)	PLP	1	\$250,000	1	BUSINESS FINANCE GROUP	33	\$23,525,000
43	HOME LOAN INVESTMENT BANK (r)	PLP	1	\$232,000	2	BRANCH BANKING & TRUST (BB&T)	55	\$10,893,900
44	COLOMBO BANK (c)	REG	1	\$150,000	3	ACCESS NATIONAL BANK	14	\$6,119,000
45	COMMERCEFIRST BANK (c)	PLP	1	\$150,000	4	SONA BANK	12	\$3,943,000
46	MILLENNIUM BANK, N.A. (c)	PLP	1	\$150,000	5	SUNTRUST BANK	18	\$3,321,100
47	HANA SMALL BUSINESS LENDING (n)	PLP	1	\$147,600	6	CHESAPEAKE BUSINESS FINANCE	2	\$3,250,000
48	FULTON BANK (r)	PLP	1	\$100,000	7	WILSHIRE STATE BANK	7	\$3,065,000
49	UNION BANK AND TRUST CO. (r)	PLP	1	\$100,000	8	COMPASS BANK	4	\$2,645,000
50	SUSQUEHANNA BANK (r)	PLP	1	\$25,000	9	UNITED CENTRAL BANK	12	\$2,197,500
51	ASSOCIATED BANK, NA (n)	PLP	1	\$10,000	10	MID-ATLANTIC BUSINESS FINANCE	2	\$2,158,000
	GRAND TOTAL		302	\$84,064,100				
	National Bank (n)	Operates in multi-geographic regions						
	Regional Bank (r)	Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas						
	Community Bank (c)	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks						
	Preferred Lenders (PLP)	24 Hours expedited Loan Processing						
	Regular Lenders (REG)	Not preferred, regular Loan Processing						
	Certified Development Companies (CDC)	Loan Processing for fixed asset loans (504 Loan Program)						
	Micro Lenders (MIC)	Loans up to \$35,000						

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