

U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE

LENDER RANKING

(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

10/01/2009 thru 03/31/2010

LENDER		YTD		TOP FIVE RANKING BY CATEGORY	YTD LOANS	\$AMT
		LOANS	\$AMT			
1	M&T BANK (NAT)	PLP	35	\$3,177,000	COMMUNITY BANKS	
2	BB&T (NAT)	PLP	33	\$5,476,000	1	ACCESS NATIONAL BANK \$7,684,200
3	BUSINESS FINANCE GROUP, INC. (CDC)	CDC	28	\$17,732,000	2	CAPITAL BANK \$815,000
4	SUNTRUST BANK (NAT)	PLP	19	\$3,745,700	3	SONA BANK \$3,430,300
5	SUPERIOR FINANCIAL GROUP, LLC (NAT)	REG	18	\$162,500	4	EAGLEBANK \$4,470,000
6	ACCESS NATIONAL BANK (COM)	PLP	17	\$7,684,200	5	WASHINGTONFIRST BANK \$1,260,000
7	WELLS FARGO BANK / WACHOVIA BANK (NAT)	PLP	16	\$6,355,600	REGIONAL BANKS	
8	UNITED CENTRAL BANK (NAT)	PLP	11	\$3,405,500	1	FIDELITY BANK \$556,000
9	WILSHIRE STATE BANK (NAT)	PLP	10	\$3,844,000	NATIONAL BANKS & NON-BANK LENDERS	
10	PNC BANK, NATIONAL ASSOCIATION (NAT)	PLP	10	\$2,208,100	1	M&T BANK 35 \$3,177,000
11	CAPITAL BANK, NA (COM)	REG	10	\$815,000	2	BB&T BANK 33 \$5,476,000
12	SONABANK (COM)	PLP	9	\$3,430,300	3	SUNTRUST BANK 19 \$3,745,700
13	CHESAPEAKE BUSINESS FINANCE CORP (CDC)	CDC	6	\$5,395,000	4	SUPERIOR FINANCIAL GROUP 18 \$162,500
14	LIVE OAK BANK (NAT)	PLP	5	\$6,228,000	5	WELLS FARGO / WACHOVIA BANK 16 \$6,355,600
15	EAGLEBANK (COM)	PLP	5	\$4,470,000	CERTIFIED DEVELOPMENT COMPANIES	
16	NEWTEK SMALL BUSINESS FINANCE, INC. (NAT)	PLP	5	\$2,384,200	1	BUSINESS FINANCE GROUP 28 \$17,732,000
17	MID-ATLANTIC BUSINESS FINANCE CO. (CDC)	CDC	5	\$2,332,000	2	CHESAPEAKE BUSINESS FINANCE 6 \$5,395,000
18	PACIFIC CITY BANK (NAT)	PLP	5	\$2,053,500	3	MID-ATLANTIC BUSINESS FINANCE 5 \$2,332,000
19	WASHINGTONFIRST BANK (COM)	REG	5	\$1,260,000	504 - FIRST TRUST	
20	BANK OF AMERICA, NA (NAT)	PLP	5	\$180,000	1	SUNTRUST BANK 4 \$1,189,102
21	COMPASS BANK (NAT)	PLP	4	\$2,696,500	2	BB&T 3 \$1,205,000
22	COMMERCEFIRST BANK (NAT)	PLP	4	\$1,650,000	3	PNC BANK, N.A. 2 \$3,630,000
23	TD BANK, NA (NAT)	PLP	4	\$565,000	4	CARDINAL BANK 2 \$2,806,000
24	INNOVATIVE BANK (NAT)	PLP	4	\$75,000	5	VIRGINIA COMMERCE BANK 2 \$2,000,506
25	MONUMENT BANK (COM)	REG	3	\$1,551,300	MICROLENDERS (MIC)	
26	HSBC BANK USA, NA (NAT)	PLP	3	\$727,000	1	EDG 23 \$358,300
27	CARDINAL BANK (COM)	PLP	3	\$515,000	2	LEDGO 4 \$41,930
28	VIRGINIA COMMERCE BANK (COM)	REG	3	\$430,000	TOP 10 LENDERS BY TOTAL DOLLARS	
29	EXCEL NATIONAL BANK (NAT)	PLP	2	\$2,252,000	1	BUSINESS FINANCE GROUP 28 \$17,732,000
30	CIT SMALL BUSINESS LENDING CORP (NAT)	PLP	2	\$1,299,200	2	ACCESS NATIONAL BANK 17 \$7,684,200
31	CITIBANK, N.A. (NAT)	PLP	2	\$1,087,500	3	WELLS FARGO BANK N.A. 16 \$6,355,600
32	UNITED WESTERN BANK (NAT)	PLP	2	\$1,048,000	4	LIVE OAK BANK 5 \$6,228,000
33	K BANK (COM)	REG	2	\$840,000	5	BB&T BANK 33 \$5,476,000
34	MAINSTREET BANK (COM)	REG	2	\$555,000	6	CHESAPEAKE BUS. FINAN CORP. 6 \$5,395,000
35	BORREGO SPRINGS BANK, NA (NAT)	PLP	2	\$50,000	7	EAGLEBANK 5 \$4,470,000
36	CAPITAL PACIFIC BANK (NAT)	PLP	1	\$1,796,500	8	WILSHIRE STATE BANK 10 \$3,844,000
37	INDUSTRIAL BANK (COM)	REG	1	\$915,000	9	SUNTRUST BANK 19 \$3,745,700
38	REGAL BANK & TRUST (COM)	REG	1	\$864,000	10	SONABANK 9 \$3,430,300
39	MID-ATLANTIC FCU (COM)	REG	1	\$850,000	TOP ARC LOAN LENDERS	
40	COMMUNITY SOUTH BANK (NAT)	PLP	1	\$824,000	1	CAPITAL BANK, N.A. 9 \$315,000
41	CITY FIRST BANK OF D.C., NA (COM)	REG	1	\$742,000	2	WELLS FARGO / WACHOVIA BANK 4 \$109,900
42	MAINSTREET LENDER LLC (NAT)	PLP	1	\$640,000	3	M&T BANK 1 \$35,000
43	FIDELITY BANK (REG)	PLP	1	\$556,000	4	MAINSTREET BANK 1 \$35,000
44	STATE EMPL CU OF MARYLAND INC (COM)	REG	1	\$530,000		
45	NAVY FCU (NAT)	REG	1	\$306,000		
46	SPIRIT OF TEXAS BANK, SSB (NAT)	REG	1	\$304,000		
47	FIRST VIRGINIA COMMUNITY BANK (COM)	REG	1	\$272,000		
48	MILLENNIUM BANK, NA (COM)	REG	1	\$234,000		
TOTAL			312	\$106,513,600		

- National Bank (Nat)** Operates in multi-geographic regions
- Regional Bank (Reg)** Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas
- Community Bank (Com)** Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks
- Preferred Lenders (PLP)** 24 Hours expedited Loan Processing
- Regular Lenders (REG)** Not preferred, regular Loan Processing
- Certified Development Companies (CDC)** Loan Processing for fixed asset loans (504 Loan Program)
- Micro Lenders (MIC)** Loans up to \$35,000

For an electronic copy of this report visit www.sba.gov/dc and click on "Lenders and Program Activities under "What's New?"