

U.S. SMALL BUSINESS ADMINISTRATION  
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE

**LENDER RANKING**

(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

		10/01/2008 thru 05/31/2009		TOP FIVE				
		YTD		RANKING	YTD			
LENDER		LOANS	\$AMT	BY CATEGORY	LOANS	\$AMT		
1	BRANCH BANKING & TRUST (BB&T) (n)	PLP	48	\$9,978,900				
2	BUSINESS FINANCE GROUP	CDC	26	\$18,882,000				
3	SUPERIOR FINANCIAL GROUP, LLC (n)	REG	23	\$230,000	<b>COMMUNITY BANKS</b>			
4	M & T BANK (n)	PLP	19	\$1,160,000	1.	Access National Bank	11	\$5,269,000
5	SUNTRUST BANK (n)	PLP	18	\$3,321,100	2.	SonaBank, N.A.	10	\$3,613,000
6	INNOVATIVE BANK (n)	PLP	14	\$350,000	3.	Cardinal Bank	3	\$625,000
7	ACCESS NATIONAL BANK (c)	PLP	11	\$5,269,000	4.	Howard Bank	2	\$400,000
8	SONABANK N.A. (c)	PLP	10	\$3,613,000	5.	The Business Bank	2	\$325,000
9	UNITED CENTRAL BANK (n)	PLP	9	\$1,586,000				
10	WILSHIRE STATE BANK (n)	PLP	7	\$3,065,000				
11	SANDY SPRING BANK (r)	PLP	7	\$1,475,000	<b>REGIONAL BANKS</b>			
12	BANK OF AMERICA (n)	PLP	7	\$225,000	1.	Sandy Spring Bank	7	\$1,475,000
13	COMPASS BANK (n)	PLP	4	\$2,645,000	2.	Provident Bank Of MD	2	\$315,000
14	PNC BANK, N.A. (n)	PLP	4	\$539,300	3.	Sovereign Bank	2	\$150,000
15	PACIFIC CITY BANK (n)	PLP	3	\$698,000	4.	Chevy Chase Bank, FSB	1	\$275,000
16	CARDINAL BANK, N.A. (c)	PLP	3	\$625,000	5.	Home Loan Investment Bank	1	\$232,000
17	CHESAPEAKE BUSINESS FIN.CORP	CDC	2	\$3,250,000				
18	MID-ATLANTIC BUS. FINANCE CO.	CDC	2	\$2,158,000				
19	TD BANK, N.A. (Commerce Bank) (n)	PLP	2	\$635,300	<b>NATIONAL BANKS &amp; NON-BANK LENDERS</b>			
20	NAVY FCU (n)	REG	2	\$549,700	1.	Branch Banking & Trust (BB&T)	48	\$9,978,900
21	HSBC BANK (n)	PLP	2	\$450,000	2.	Superior Financial Group	23	\$230,000
22	HOWARD BANK (c)	REG	2	\$400,000	3.	M&T Bank	19	\$1,160,000
23	THE BUSINESS BANK (c)	REG	2	\$325,000	4.	SunTrust Bank	18	\$3,321,100
24	PROVIDENT BANK OF MARYLAND (r)	PLP	2	\$315,000	5.	Innovative Bank	14	\$350,000
25	THE ADAMS NATIONAL BANK (c)	REG	2	\$275,000				
26	WACHOVIA BANK (n)	PLP	2	\$275,000				
27	BANCO POPULAR, N.A. (n)	PLP	2	\$197,700	<b>CERTIFIED DEVELOPMENT COMPANIES</b>			
28	CITY FIRST BANK OF DC, N.A. (c)	REG	2	\$180,000	1.	Business Finance Group	26	\$18,882,000
29	SOVEREIGN BANK (r)	PLP	2	\$150,000	2.	Chesapeake Bus. Fin.Corp.	2	\$3,250,000
30	NCB, FSB (n)	PLP	1	\$1,850,000	3.	Mid-Atlantic Bus. Fin. Co.	2	\$2,158,000
31	LIVE OAK BANKING COMPANY (n)	PLP	1	\$1,590,000				
32	CIT SMALL BUSINESS LENDING (n)	PLP	1	\$750,000				
33	HANMI BANK (n)	PLP	1	\$715,000	<b>504 - FIRST TRUST</b>			
34	AURORA BANK, FSB (n)	PLP	1	\$630,000	1.	Bank of America	4	\$1,709,750
35	VIRGINIA COMMERCE BANK (c)	PLP	1	\$580,000	2.	United Bank	3	\$3,562,900
36	MONUMENT BANK (c)	REG	1	\$570,800	3.	SunTrust Bank	3	\$3,108,500
37	UPS CAPITAL BUSINESS CREDIT (n)	PLP	1	\$352,000	4.	Access National Bank	3	\$1,944,500
38	EAGLEBANK (c)	PLP	1	\$350,000	5.	BB&T Bank	2	\$1,260,000
39	COMMUNITY WEST BANK (n)	PLP	1	\$322,000				
40	CHEVY CHASE BANK, FSB (r)	PLP	1	\$275,000				
41	HOME LOAN INVESTMENT BANK (r)	PLP	1	\$232,000	<b>MICROLENDERS (MIC)</b>			
42	COLOMBO BANK (c)	REG	1	\$150,000	1.	Enterprise Dev. Group	19	\$246,563
43	COMMERCEFIRST BANK (c)	PLP	1	\$150,000	2.	Latino Econ. Dev. Corp.	6	\$65,000
44	MILLENNIUM BANK, N.A. (c)	PLP	1	\$150,000				
45	HANA SMALL BUSINESS LENDING (n)	PLP	1	\$147,600	<b>National Bank (n)</b>	Operates in multi-geographic regions		
46	FULTON BANK (r)	PLP	1	\$100,000	<b>Regional Bank (r)</b>	Operates throughout an entire geographic region		
47	UNION BANK AND TRUST CO. (r)	PLP	1	\$100,000		i.e., Wash Metro area and adjacent geographic areas		
48	SUSQUEHANNA BANK (r)	PLP	1	\$25,000	<b>Community Bank (c)</b>	Includes all other banks which normally		
49	ASSOCIATED BANK, NA (n)	PLP	1	\$10,000		operate in smaller geographic territories than		
						do National and Regional Banks		
	<b>GRAND TOTAL</b>		259	\$71,872,400				
					<b>Preferred Lenders (PLP)</b>	24 Hours expedited Loan Processing		
					<b>Regular Lenders (REG)</b>	Not preferred, regular Loan Processing		
					<b>Certified Development Companies (CDC)</b>			
						Loan Processing for fixed asset loans (504 Loan Pro		
					<b>Micro Lenders (MIC)</b>			
						Loans up to \$35,000		
					For an electronic copy of this report visit <a href="http://www.sba.gov/dc">www.sba.gov/dc</a> and			
					click on "Lenders and Program Activities under "What's New?"			

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.  
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.