U.S. SMALL BUSINESS ADMINISTRATION
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE

LENDER RANKING

(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

		10/01/2009 thru 11/30/2009				TOP FIVE		
			YTD			RANKING	YTD	
	LENDER		LOANS	$AMT		BY CATEGORY	LOANS	$AMT
1	**BRANCH BANKING & TRUST (BB&T) (Nat)**	**PLP**	**15**	**$2,735,000**				
2	**BUSINESS FINANCE GROUP (CDC)**	**CDC**	**8**	**$3,708,000**		**COMMUNITY BANKS**		
3	**SUPERIOR FINANCIAL GROUP, LLC (Nat)**	**REG**	**8**	**$75,000**	1	**ACCESS NATIONAL BANK**	**7**	**$1,499,000**
4	**ACCESS NATIONAL BANK (Com)**	**PLP**	**7**	**$1,499,000**	2	**CAPITAL BANK**	**6**	**$210,000**
5	**M & T BANK (Nat)**	**PLP**	**7**	**$510,000**	3	**EAGLEBANK**	**2**	**$1,275,000**
6	**CAPITAL BANK, N.A. (Com)**	**REG**	**6**	**$210,000**	4	**K BANK**	**2**	**$840,000**
7	**SUNTRUST BANK (Nat)**	**PLP**	**5**	**$681,000**	5	**SONABANK**	**2**	**$440,000**
8	**UNITED CENTRAL BANK (Nat)**	**PLP**	**4**	**$1,672,000**				
9	**PNC BANK, N.A. (Nat)**	**PLP**	**4**	**$1,227,100**		**REGIONAL BANKS**		
10	**WILSHIRE STATE BANK (Nat)**	**PLP**	**4**	**$809,000**	1	**FIDELITY BANK**	**1**	**$556,000**
11	WELLS FARGO BANK (Nat)	PLP	4	$745,200				
12	WACHOVIA BANK (Nat)	PLP	2	$1,776,700				
13	MID-ATLANTIC BUSINESS FINANCE (CDC)	CDC	2	$1,615,000				
14	CIT SMALL BUSINESS LENDING (Nat)	PLP	2	$1,299,200				
15	EAGLEBANK (Com)	PLP	2	$1,275,000				
16	COMPASS BANK (Nat)	PLP	2	$1,185,000		**NATIONAL BANKS & NON-BANK LENDERS**		
17	K BANK (Com)	REG	2	$840,000	1	**BRANCH BANKING & TRUST (BB&T)**	**15**	**$2,735,000**
18	SONABANK N.A. (Com)	PLP	2	$440,000	2	**SUPERIOR FINANCIAL GROUP**	**8**	**$75,000**
19	CARDINAL BANK (Com)	PLP	2	$375,000	3	**M&T BANK**	**7**	**$510,000**
20	TD BANK, N.A. (Commerce Bank) (Nat)	PLP	2	$225,000	4	**SUNTRUST BANK**	**5**	**$681,000**
21	COMMERCEFIRST BANK (Nat)	PLP	2	$100,000	5	**UNITED CENTRAL BANK**	**4**	**$1,672,000**
22	COMMUNITY SOUTH BANK (Nat)	PLP	1	$824,000				
23	CITIBANK, N.A. (Nat)	PLP	1	$700,000		**CERTIFIED DEVELOPMENT COMPANIES**		
24	FIDELITY BANK (Reg)	PLP	1	$556,000	1	**BUSINESS FINANCE GROUP**	**8**	**$3,708,000**
25	1ST VIRGINIA COMMUNITY BANK (Com)	REG	1	$272,000	2	**MID-ATLANTIC BUS. FIN. CO.**	**2**	**$1,615,000**
26	BORREGO SPRINGS BANK, N.A. (Nat)	PLP	1	$25,000				
27	INNOVATIVE BANK (Nat)	PLP	1	$10,000		**504 - FIRST TRUST**		
	GRAND TOTAL		**98**	**$25,389,200**	1	**SANDY SPRING BANK**	**2**	**$585,863**
					2	**M&T BANK**	**1**	**$1,687,500**
					3	**ALLIANCE BANK**	**1**	**$1,137,500**
					4	**CARDINAL BANK**	**1**	**$975,000**
					5	**BB&T**	**1**	**$500,000**
					5	**FIRST CITIZENS BANK & TRUST**	**1**	**$550,000**
						MICROLENDERS (MIC)		
					1	**LEDCO**	**1**	**$10,000**
						TOP 10 LENDERS BY TOTAL DOLLARS		
					1	**BUSINESS FINANCE GROUP, INC.**	**8**	**$3,706,000**
					2	**BRANCH BANKING AND TRUST COM**	**15**	**$2,735,000**
					3	**WACHOVIA SBA LENDING, INC.**	**2**	**$1,776,700**
					4	**UNITED CENTRAL BANK**	**4**	**$1,672,000**
					5	**MID-ATLANTIC BUSINESS FINANCE**	**2**	**$1,615,000**
					6	**ACCESS NATIONAL BANK**	**7**	**$1,499,000**
					7	**CIT SMALL BUSINESS LENDING COI**	**2**	**$1,299,200**
					8	**EAGLEBANK**	**2**	**$1,275,000**
					9	**PNC BANK, NATIONAL ASSOCIATIOI**	**4**	**$1,227,100**
					10	**COMPASS BANK**	**2**	**$1,185,000**
						TOP ARC LOAN LENDERS		
					1	**CAPITAL BANK, N.A.**	**6**	**$210,000**
					2	**WELLS FARGO BANK, N.A.**	**2**	**$47,100**
					3	**M&T BANK**	**1**	**$35,000**

National Bank (Nat)	Operates in multi-geographic regions
Regional Bank (Reg)	Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas
Community Bank (Com)	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks
Preferred Lenders (PLP)	24 Hours expedited Loan Processing
Regular Lenders (REG)	Not preferred, regular Loan Processing
Certified Development Companies (CDC)	Loan Processing for fixed asset loans (504 Loan Program)
Micro Lenders (MIC)	Loans up to $35,000

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.