

U.S. SMALL BUSINESS ADMINISTRATION  
WASHINGTON METROPOLITAN AREA DISTRICT OFFICE  
**LENDER RANKING**  
(7(a) LOAN GUARANTEES AND 504 DEBENTURES)

	LENDER	10/01/2008 thru 09/30/2009		TOP FIVE RANKING BY CATEGORY		YTD LOANS	YTD \$AMT	
		YTD LOANS	\$AMT					
1	BRANCH BANKING & TRUST (BB&T) (Nat)	PLP	73	\$14,448,500				
2	BUSINESS FINANCE GROUP (GDC)	CDC	65	\$45,114,000				
3	M & T BANK (Nat)	PLP	42	\$3,380,000	1	ACCESS NATIONAL BANK	23	\$10,143,000
4	SUPERIOR FINANCIAL GROUP, LLC (Nat)	REG	41	\$420,000	2	SONABANK N.A.	16	\$4,633,000
5	SUNTRUST BANK (Nat)	PLP	24	\$3,647,800	3	CARDINAL BANK, N.A.	5	\$975,000
6	ACCESS NATIONAL BANK (Com)	PLP	23	\$10,143,000	4	VIRGINIA COMMERCE BANK	3	\$830,000
7	SANDY SPRING BANK (Reg)	PLP	19	\$3,235,000	5	CAPITAL BNAK, NA	3	\$820,000
8	UNITED CENTRAL BANK (Nat)	PLP	18	\$3,746,500				
9	INNOVATIVE BANK (Nat)	PLP	17	\$425,000				
10	SONABANK N.A. (Com)	PLP	16	\$4,633,000	1	SANDY SPRING BANK	19	\$3,235,000
11	PNC BANK, N.A. (Nat)	PLP	11	\$2,306,800	2	SOVEREIGN BANK	3	\$500,000
12	WILSHIRE STATE BANK (Nat)	PLP	10	\$4,360,800	3	HOME LOAN INVESTMENT BANK	1	\$232,000
13	BANK OF AMERICA (Nat)	PLP	7	\$225,000	4	FULTON BANK	1	\$100,000
14	PACIFIC CITY BANK (Nat)	PLP	6	\$1,532,000	5	UNION BANK & TRUST	1	\$100,000
15	COMPASS BANK (Nat)	PLP	5	\$3,774,500				
16	TD BANK, N.A. (Commerce Bank) (Nat)	PLP	5	\$1,095,300				
17	NAVY FCU (Nat)	REG	5	\$982,800				
18	CARDINAL BANK, N.A. (Com)	PLP	5	\$975,000	1	BRANCH BANKING & TRUST (BB&T)	73	\$14,448,500
19	LIVE OAK BANKING COMPANY (Nat)	PLP	3	\$2,465,000	2	M & T BANK	42	\$3,380,000
20	VIRGINIA COMMERCE BANK (Com)	PLP	3	\$830,000	3	SUPERIOR FINANCIAL GROUP, LL	41	\$420,000
21	CAPITAL BANK, N.A. (Com)	REG	3	\$820,000	4	SUNTRUST BANK	24	\$3,647,800
22	HOWARD BANK (Com)	REG	3	\$500,000	5	UNITED CENTRAL BANK	18	\$3,746,500
23	SOVEREIGN BANK (Reg)	PLP	3	\$500,000				
24	BORREGO SPRINGS BANK, N.A. (Nat)	PLP	3	\$100,000				
25	CHESAPEAKE BUSINESS FIN. CORP (CDC)	CDC	2	\$3,250,000	1	BUSINESS FINANCE GROUP	65	\$45,114,000
26	MID-ATLANTIC BUS. FINANCE CO. (CDC)	CDC	2	\$2,162,000	2	CHESAPEAKE BUSINESS FIN.COR	2	\$3,250,000
27	MAINSTREET LENDER, LLC (Nat)	PLP	2	\$2,045,000	3	MID-ATLANTIC BUS. FINANCE CO.	2	\$2,158,000
28	MID-ATLANTIC FCU (Com)	REG	2	\$730,000				
29	HSBC BANK (Nat)	PLP	2	\$450,000				
30	COMMERCEFIRST BANK (Com)	PLP	2	\$372,500				
31	THE BUSINESS BANK (Com)	REG	2	\$325,000	1	BB&T	7	\$8,256,793
32	THE ADAMS NATIONAL BANK (Com)	REG	2	\$275,000	2	SUNTRUST BANK	6	\$5,538,500
33	WACHOVIA BANK (Nat)	PLP	2	\$275,000	3	VIRGINIA COMMERCE BANK	5	\$5,006,340
34	BANCO POPULAR, N.A. (Nat)	PLP	2	\$197,700	4	BANK OF AMERICA	5	\$2,029,750
35	CITY FIRST BANK OF DC, N.A. (Com)	REG	2	\$180,000	5	MAINSTREET BANK	4	\$4,902,056
36	HARBOR BANK OF MARYLAND (Com)	REG	1	\$2,000,000				
37	NCB, FSB (Nat)	PLP	1	\$1,850,000				
38	SIGNAL FINANCIAL FCU (Com)	REG	1	\$1,666,700				
39	WELLS FARGO BANK, N.A. (Nat)	PLP	1	\$915,300				
40	CIT SMALL BUSINESS LENDING (Nat)	PLP	1	\$750,000				
41	HANMI BANK (Nat)	PLP	1	\$715,000				
42	AURORA BANK, FSB (Nat)	PLP	1	\$630,000				
43	MONUMENT BANK (Com)	REG	1	\$570,800				
44	EXCEL NATIONAL BANK (Nat)	PLP	1	\$352,000				
45	UPS CAPITAL BUSINESS CREDIT (Nat)	PLP	1	\$352,000				
46	EAGLEBANK (Com)	PLP	1	\$350,000				
47	HFS FCU (Nat)	REG	1	\$350,000				
48	COMMUNITY WEST BANK (Nat)	PLP	1	\$322,000				
49	CAPITAL ONE, NA (CHEVY CHASE BANK)	PLP	1	\$275,000				
50	FIRST INTERCONTINENTAL BANK (Nat)	PLP	1	\$250,000				
51	HOME LOAN INVESTMENT BANK (Reg)	PLP	1	\$232,000				
52	SPUR SECURITY BANK (Nat)	REG	1	\$200,000				
53	COLOMBO BANK (Com)	REG	1	\$150,000				
54	MILLENNIUM BANK, N.A. (Com)	PLP	1	\$150,000				
55	HANA SMALL BUSINESS LENDING (Nat)	PLP	1	\$147,600				
56	STATE EMPLOYEES FCU OF MD (Com)	REG	1	\$127,000				
57	FULTON BANK (Reg)	PLP	1	\$100,000				
58	UNION BANK AND TRUST CO. (Reg)	PLP	1	\$100,000				
59	AMERICAN BANK	REG	1	\$50,000				
60	MAINSTREET BANK (Com)	REG	1	\$35,000				
61	SUSQUEHANNA BANK (Reg)	PLP	1	\$25,000				
62	ASSOCIATED BANK, NA (Nat)	PLP	1	\$10,000				
	<b>GRAND TOTAL</b>		<b>459</b>	<b>\$132,597,600</b>				
	<b>National Bank (Nat)</b>	Operates in multi-geographic regions						
	<b>Regional Bank (Reg)</b>	Operates throughout an entire geographic region i.e., Wash Metro area and adjacent geographic areas						
	<b>Community Bank (Com)</b>	Includes all other banks which normally operate in smaller geographic territories than do National and Regional Banks						
	<b>Preferred Lenders (PLP)</b>	24 Hours expedited Loan Processing						
	<b>Regular Lenders (REG)</b>	Not preferred, regular Loan Processing						
	<b>Certified Development Companies (CDC)</b>	Loan Processing for fixed asset loans (504 Loan Program)						

Preferred Lending Program (PLP)-Lender receives a loan guaranty decision from SBA within 24 hours.  
Certified Development Company (CDC)-Provides long term, fixed rate financing for major fixed assets, such as land and buildings.