

The Delaware SBIR Gateway

The Federal Government's SBIR/STTR grant program is a competitive funding source that awards over \$2 Billion every year to small businesses that are developing technologies that federal agencies such as Department of Defense, National Institutes of Health, and Department of Transportation, consider important. The Delaware SBIR Gateway program is Delaware's only resource dedicated to help researchers and entrepreneurs with innovative technologies win SBIR awards so that they can rapidly achieve their technology commercialization milestones.

The Delaware SBIR Gateway program is a selective and in-depth program that will cover all the steps necessary for winning SBIR grants with participating federal agencies. Applicants are required to complete a Delaware SBIR Gateway Application in order to determine if the technology or innovation could be eligible for an SBIR/STTR award. In order to be successful with SBIR, the technology must be both commercializable and a topic of interest to one of the participating federal agencies. The application and required documentation will be reviewed for technical soundness and commercialization potential by SBTDC staff and external SBIR partners. Applications will be accepted three times per year.

Benefits of participating in the Delaware SBIR Gateway program:

- Timely, individualized support from SBIR/STTR experts throughout your application development, submission and post-award notification.
- Expert instruction in developing winning SBIR applications.
- SBTDC staff and external SBIR partners have a proven track record of success.

The process-It's easy!

As a selective program, we've made the process as simple as 1, 2, 3.....

1. Complete the Delaware SBIR Gateway application with the supporting documentation requested.
2. Upon submission of the application an initial assessment with the SBIR Gateway Team will be scheduled to discuss and evaluate the application. The SBIR Gateway Team is comprised of SBTDC staff and external SBIR experts. The assessment is to assist both the applicant and the SBIR Gateway Team to familiarize themselves with the company, the technology and the SBIR/STTR process. Appropriate grant strategies based on the current stage of the company and its technology will also be discussed. The SBIR Gateway Team will make final recommendations for acceptance into the program.

3. If accepted into the program, the next step is to attend our two-day workshop, which is specifically targeted to preparing an SBIR proposal within six to twelve months. The workshop includes details on all aspects of proposal preparation including electronic submission and commercialization plans. Class size is limited to 20 attendees. Attendance in the class is mandatory for accessing the SBIR Gateway Team support.
4. Following the workshops, participants will receive one-on-one consultations with SBIR experts who will guide you through the proposal process, including scientific and editorial review of your proposal and the final federal grant application. Consulting services are free of charge.

Selected candidates will be notified 14 days prior to the appropriate SBIR workshops

Application Deadlines:

August 15, 2010

December 31, 2010

March 18, 2011

Notification of Acceptance

September 1, 2010

January 12, 2011

April 1, 2011

SBIR Gateway Workshops:

September 15, 16, 2010

January 26, 27, 2011

April 20, 21, 2011

SBIR Gateway Program Eligibility

Interested participants must meet the following program criteria.

Companies must:

1. Have a business located in the State of Delaware;
2. Have some rights to the proposed technology or access to innovative technology;
3. Have formed a company by the time an award is made;
4. Have a plan for dedicated lab space;
5. Have identified a qualified Principal Investigator (PI) to attend the mandatory two-day workshop (the PI must be the primary author of the grant application) and have a project team and facilities in place to carry out the project.
6. The above qualifications are in addition to the federal SBIR guidelines.

For more information about the Delaware SBIR Gateway or to receive an application, contact Gary Simon at the SBTDC at simong@udel.edu or 302-831-0772

DELAWARE SBIR GATEWAY APPLICATION

(Please Answer All Questions and Attach Additional Documentation as Needed)

DELAWARE Small Business
& Technology
Development
Center
SBTDC

PRINCIPAL INVESTIGATOR CONTACT INFORMATION

Principal Investigator	
Company Name	
Mailing Address	
City, State Zip	
Phone	
Fax	
Cell or Alternate Phone	
E-Mail/Website	
Company Ownership	

GENERAL SBIR INFORMATION

Project Title	
Federal Agency	
Solicitation Number and Due Date	
Other Key Personnel	
Subcontractors	
Project Description	
Describe the Scientific Problem	
How will this project solve the problem?	
Importance of grant to your efforts to solve the problem	
Describe facilities/lab space and other resources	
Commercialization potential	
Resume (limit three pages)	

I certify that information contained in this application is true and complete. I understand that false information may be grounds for immediate disqualification of the application.

Signature _____ Date _____

Contact Information:
Gary Simon
SBTDC
simong@udel.edu
302-831-0772