



Massachusetts SCORE Chapter of the Year



Ana Ma, SBA Chief of Staff, Jeanne Hult, SBA New England Regional Administrator, Dave Manley, Chapter Chair, Northeast SCORE Chapter 411, and Bob Nelson, SBA Massachusetts District Director

Northeast SCORE Chapter 411

SCORE, "Counselors to Americas Small Businesses" is a volunteer service organization composed of active and retired business professionals. SCORE matches business counselors with clients in need of expert advice. The SCORE Northeast Massachusetts Chapter serves Essex, Northern Middlesex, and parts of Northern Suffolk counties. The Northeast SCORE chapter offers a unique form of team counseling to provide clients with a broad range of expertise and experience. Chapter 411 has seen a 34 percent increase in total counseling, and a 45 percent increase in total services, including workshop attendees. The chapter also has the highest percentage of clients seeking on-going counseling out of all of the chapters in the district.