



## 8(a) Business Development & HUBZone Certification Orientation

**Michigan  
District Office**  
[www.sba.gov/mi](http://www.sba.gov/mi)  
313.226.6075

### Your Small Business Resource

Every day, the U.S. Small Business Administration and its nationwide network of partners help millions of potential and current small business owners start, grow and succeed. Here's how:

- Start, grow, and finance a business
- Opportunities in contracting
- Recover from disaster
- A Voice for small business in government

All SBA programs and services are provided on a nondiscriminatory basis.

### What is the 8 (a) Program?

The SBA administers this business assistance programs for socially and economically disadvantaged businesses who want to access the federal procurement market.

The 8(a) Business Development program helps small businesses gain a foothold in government contracting. Upon enrollment in this program, firms receive help with finding contracts, proposal preparation, and contract administration.

### What are the basic requirements for this program?

The applicant must be a small business, unconditionally owned and controlled by one or more socially and economically disadvantaged individuals who are U.S. citizens, been in business for at least two years, and demonstrates potential for success.

### What is the HUBZone Program?

The Historically Underutilized Business Zone Program stimulates economic development and creates jobs in urban and rural communities by providing federal contracting assistance to small businesses.

First Wednesday of Each Month

9:00 am—11:00 am

Eastern Michigan University MI-SBTDC  
Michigan Small Business Technology & Development Center  
440 Burroughs (Tech Town)  
Detroit, MI 48202

To Register call 313 967.9295 or [www.misbtdc.org/region9](http://www.misbtdc.org/region9)

Late arrivals will not be admitted

For more information, please contact Business Development Specialists:

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