

**New Jersey District Office 7(a) and 504 Loan Approvals  
Cumulative Fiscal Year 2011 as of November 30, 2010**

# of Loans FY 2010	Participating Lenders	# of Loans FY 2011	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
154	TD BANK (P) (C) (E) (CX) (PTX)	33	\$5,350,500	1	\$230,000	4	\$600,000	2	\$315,000	5	\$453,000		
81	JPMORGAN CHASE BANK(P) (E) (CX) (PTX)	27	\$2,365,400	1	\$25,000	12	\$691,200	2	\$73,800	5	\$200,000		
46	METRO BANK (P) (E) (PTX)	26	\$27,495,000			7	\$11,410,000	1	\$2,000,000	7	\$8,450,000		
70	BNB BANK (P) (E) (C) (PTX)	22	\$11,830,000			10	\$5,180,000	1	\$400,000				
52	WELLS FARGO BANK (P) (E) (CX) (PTX)	16	\$7,985,100			5	\$2,591,500			1	\$240,000	1	\$15,000
55	NEW JERSEY BUS. FINANCE CORP. (CDC)	12	\$7,665,000			4	\$5,326,000	1	\$176,000	3	\$2,293,000	1	\$106,000
49	SOVEREIGN BANK (P)(E)(CX)(PTX)	12	\$600,000			4	\$240,000	2	\$90,000	1	\$35,000		
30	THE PROVIDENT BANK (P)(E)(C)(PTX)	12	\$8,680,900			2	\$1,288,900	1	\$140,000	2	\$1,800,000		
59	SUPERIOR FINANCIAL GROUP (CX) (PTX) (E)	11	\$105,000	2	\$20,000	1	\$7,500	1	\$12,500	6	\$62,500	2	\$15,000
15	HOPEWELL VALLEY COMM. BANK (P)(C)(E)	7	\$1,800,000							3	\$255,000	7	\$1,800,000
38	NEWBANK (P) (E)	7	\$2,550,000			1	\$375,000			2	\$1,050,000		
26	BANKASIANA (P)(C)(E)	6	\$5,690,000			6	\$5,690,000			3	\$3,810,000		
8	CITIZENS BANK (P)(E)(PTX)(CX)	6	\$934,000							1	\$50,000		
35	INDUS AMERICAN BANK (P) (E) (C)(PTX)	6	\$3,923,500			4	\$2,384,500			1	\$577,500		
20	THE BANK (C) (P) (E) (PTX)	6	\$427,800										
23	MAGYAR BANK (P)(E)(C) (PTX)	5	\$1,230,000					2	\$775,000				
4	NEW MILLENNIUM BANK (P)(E) (PTX)	5	\$744,000										
8	NEWTEK SBF, INC. (P)(E)(PTX)	5	\$3,042,300			1	\$1,530,000			1	\$425,000	1	\$400,000
36	TRENTON BUSINESS ASSISTANCE CORP. (CDC)	5	\$7,174,000			1	\$887,000						
4	BCB COMMUNITY BANK (PTX) (E)	4	\$1,792,000										
7	LIVE OAK BANKING COMPANY (C) (P)	4	\$5,850,000							1	\$850,000		
56	PNC BANK, NA (P)(C)(E)(PTX)	4	\$3,446,800			1	\$1,756,800						
7	SUSQUEHANNA BANK DV (P)(E)(PTX)	4	\$3,275,000			1	\$460,000			2	\$550,000		
23	UNITY BANK (P)(E)(PTX)	4	\$983,500			1	\$212,500						
12	1st CONSTITUTION BANK (P)(E)	3	\$1,100,000			3	\$1,100,000			1	\$75,000		
24	KEARNY FEDERAL SAVING BANK (P) (C) (E) (PTX)	3	\$2,620,000			1	\$2,100,000						
14	CORNERSTONE BANK (E)	3	\$2,450,000									1	\$2,000,000
0	FINANCIAL RESOURCES FCU (E)	3	\$460,000					2	\$280,000	2	\$280,000		
0	NARA BANK (C) (P) (E)	3	\$5,200,000			3	\$5,200,000						
11	PARKE BANK (P)(C)	3	\$3,540,000			1	\$1,040,000						
10	SKYLANDS COMMUNITY BANK (P)(C)(E)(PTX)	3	\$1,130,000			1	\$180,000						
13	ACROSS NATIONS PIONEERS, INC. (CDC)	2	\$2,811,000			1	\$840,000	1	\$1,971,000	1	\$840,000		
7	BANK OF AMERICA MERRILL LYNCH (P)(E)(CX)(PTX)	2	\$2,250,000										
15	COLUMBIA BANK (P)(E)	2	\$150,000							1	\$100,000		
0	COMMUNITY NATIONAL BANK (C) (P) (E)	2	\$1,250,000										
4	EXCEL NATIONAL BANK (P) (PTX) (E)	2	\$960,500										
2	HSBC BANK USA, NA (E) (P) (PTX)	2	\$375,000			1	\$350,000	1	\$25,000				
1	1st COLONIAL NATIONAL BANK (E)	1	\$123,500							1	123500		
5	CAPITALSOURCE BANK (C) (P)	1	\$1,033,000										
2	COMMUNITY FIRST BANK	1	\$290,000										
0	COMPASS BANK (P) (E)	1	\$1,147,000										
0	CONESTOGA BANK (C) (P) (E)	1	\$400,000										
0	FIRST CHATHAM BANK (C) (P)	1	\$489,000			1	\$489,000						
0	FIRST STAR BANK (P) (E)	1	\$150,000										
2	HANA SMALL BUS. LENDING, INC. (P)	1	\$275,000										
2	HERITAGE COMMUNITY BANK (E)	1	\$70,000										
8	M & T BANK (C) (E) (PTX) (P)	1	\$35,000							1	\$35,000		

# of Loans FY 2010	Participating Lenders	# of Loans FY 2011	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
0	MAGNA BANK	1	\$369,100										
11	MANASQUAN SAVINGS BANK (E) (PTX)	1	\$150,000										
1	NATIONAL PENN BANK (C ) (P) (E)	1	\$150,000										
5	SUN NATIONAL BANK (P) (C ) (E)	1	\$919,000										
0	UNION SETTLEMENT FCU (PTX) (E)	1	\$25,000					1	\$25,000	1	\$25,000		
6	WILSHIRE STATE BANK (P)	1	\$1,028,000			1	\$1,028,000						
1	WOORI AMERICA BANK (C ) (P) (E)	1	\$150,000					1	\$150,000				
	<b>Total 7A's &amp; 504</b>	<b>299</b>	<b>\$146,039,900</b>	<b>4</b>	<b>\$275,000</b>	<b>78</b>	<b>\$52,957,900</b>	<b>19</b>	<b>\$6,433,300</b>	<b>52</b>	<b>\$22,579,500</b>	<b>13</b>	<b>\$4,336,000</b>

(E) SBAExpress Lender Status  
(PTX) Patriot Express

(P) Preferred Lender Status  
(CDC) Certified Development Companies

(CX) SBA Community Express Lender  
(C ) Certified Lender Status

**New Jersey District Office 504 Loan Approval Data  
Cumulative Fiscal Year 2011 as of November 30, 2010**

<b>1st Mortgagee</b>	<b># of Loans</b>	<b>Bank Amount</b>	<b>Debenture Amount</b>	<b>Total Project</b>
JPMorgan Chase Bank	2	\$455,250	\$350,000	\$915,500
New Millennium Bank	2	\$1,842,600	\$1,861,000	\$4,606,500
The Bank of Princeton	2	\$4,381,498	\$4,416,000	\$11,386,524
Capital Bank of NJ	1	\$255,000	\$106,000	\$510,000
Community First Bank	1	\$478,750	\$389,000	\$957,500
First Bank	1	\$2,100,000	\$1,352,000	\$4,200,000
HSBC Bank	1	\$1,828,000	\$1,686,000	\$4,180,000
Manasquan Savings Bank	1	\$1,150,000	\$698,000	\$2,300,000
New Bank	1	\$936,600	\$840,000	\$2,047,000
Nova Bank	1	\$379,370	\$310,000	\$758,740
Parke Bank	1	\$2,010,000	\$1,419,000	\$4,020,000
Royal Asian Bank	1	\$1,075,000	\$869,000	\$2,150,000
Sovereign Bank	1	\$241,000	\$197,000	\$482,500
Sun National Bank	1	\$2,541,000	\$1,971,000	\$5,078,900
TD Bank	1	\$355,338	\$289,000	\$710,370
The Bank	1	\$878,000	\$887,000	\$2,195,000
<b>TOTAL</b>	<b>19</b>	<b>\$20,907,406</b>	<b>\$17,640,000</b>	<b>\$46,498,534</b>

**Bank Amount** - represents aggregate of 1st mortgagee financing.

**Debenture Amount** - represents aggregate of all 504 debenture financing.

**Total Project** - represents amount financed by 1st mortgagee and SBA's 504 debentures plus funds contributed by the small business borrowers.

## **New Jersey District Office Loan Approvals**

The information being provided is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA guaranteed loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is given by the loan applicants on a voluntary basis it is not necessarily inclusive of all SBA borrowers, nor is its accuracy checked by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided to the American Banker and in view of this the Agency takes no responsibility for any further dissemination of this information.

Moreover, the information provided relates solely to the actions of particular lenders with respect to SBA-guaranteed loans. The data does not reflect the nature or extent of those lenders' service to the specified minority communities through actions that are not related to SBA programs. Further, the lending data being provided is gross data only and should not be taken as indicative of the nature and extent of the institution's "commitment" to minority lending. For example, some banks are located in regions with low proportions of certain minority communities and thus, should not be compared to those institutions based in regions with larger minority communities.