



**FY 2009
TOTALS**

**New Mexico District
Loan Activity**

Lender	No. Loans	\$ Volume	Lender	Lender
			Ranking #s	Ranking \$s
<u>7(a) Loan Activity</u>				
Western Commerce Bank	36	\$8,453,000	1	2
Wells Fargo Bank	33	\$9,445,800	2	1
Bank of the Southwest	33	\$5,043,200	3	5
Century Bank	30	\$2,956,200	4	8
BBVA Compass Bank	27	\$6,196,000	5	3
First Community Bank	18	\$2,220,300	6	10
New Mexico Bank & Trust	11	\$934,500	7	20
The Bank of Clovis	10	\$4,220,000	8	6
Mountain America FCU	10	\$315,000	9	30
Superior Financial Group	10	\$90,000	10	40
Main Bank	6	\$3,889,100	11	7
First Savings Bank	6	\$2,005,800	12	11
My Bank	4	\$397,000	13	24
Bank of the Rio Grande	4	\$358,000	14	28
First New Mexico Bank - Las Cruces	4	\$171,800	15	36
Excel National Bank	3	\$5,454,500	16	4
CIT Small Business Lending	3	\$2,501,000	17	9
First American Bank (formerly The 1st National Bank)	3	\$1,850,400	18	13
American Heritage Bank	3	\$827,900	19	21
Pioneer Bank	3	\$380,000	20	26
Western Bank (Lordsburg)	3	\$105,000	21	38
Live Oak Banking Company	2	\$1,950,000	22	12
Newtek Small Business Finance	2	\$1,841,000	23	14
The First National Bank of New Mexico	2	\$1,102,600	24	18
Western Bank of Clovis	2	\$495,700	25	22
SouthWest Bank*	2	\$358,400	26	27
Peoples Bank	2	\$260,000	27	31
Citizens Bank of Las Cruces	2	\$249,000	28	33
Western Bank - Alamogordo	2	\$211,600	29	34
Bank of America	2	\$60,000	30	41
United Bank of El Paso del Norte	2	\$45,000	31	42
Mainstreet Lender 7(A), LLC	1	\$1,585,000	32	15
Small Business Loan Source	1	\$1,332,000	33	16
Community South Bank*	1	\$1,209,000	34	17
Innovative Bank	1	\$995,000	35	19
Bank of the West	1	\$480,000	36	23
Southwest Securities, FSB	1	\$384,000	37	25
James Polk Stone National Bank	1	\$325,000	38	29
Valley National Bank	1	\$250,000	39	32
Liberty Bank	1	\$200,000	40	35
Lea County State Bank	1	\$150,000	41	37
Community 1st Bank-Las Vegas	1	\$105,000	42	39
Sandia Laboratory FCU	1	\$28,000	43	43
Borrego Springs Bank*	1	\$25,000	44	44
Totals	293	\$71,455,800		



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Lender	No. Loans	\$ Volume	Lender	Lender
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504 CDC Participation				
Capital CDC	32	\$14,267,000	1	1
Enchantment Land CDC	14	\$5,669,000	2	2
Total	46	\$19,936,000		
504 3rd Party Lender Participation				
First Community Bank	5	\$3,473,817	1	1
Los Alamos National Bank	4	\$1,123,386	2	9
Zions First National Bank	3	\$1,562,775	3	6
Bank of the West	3	\$1,445,871	4	7
New Mexico Educators FCU	3	\$890,000	5	12
Sandia Laboratory FCU	2	\$2,830,110	6	2
First American Bank (formerly The 1st National Bank)	2	\$2,631,335	7	3
Ironstone Bank*	2	\$2,279,119	8	5
Western Commerce Bank	2	\$988,951	9	10
BMC Bank & Trust Limited	2	\$862,000	10	13
New Mexico Bank & Trust	2	\$530,000	11	16
The Loan Fund	2	\$383,975	12	18
The Bank of Clovis	2	\$380,175	13	19
BBVA Compass Bank	1	\$2,475,000	14	4
Union Savings Bank	1	\$1,325,000	15	8
The First National Bank of Santa Fe	1	\$959,728	16	11
Western Heritage Bank	1	\$617,526	17	14
Pioneer Bank	1	\$562,059	18	15
Four Corners Community Bank	1	\$498,500	19	17
US NM Federal Credit Union*	1	\$296,834	20	20
International Bank	1	\$262,610	21	21
Wells Fargo Bank	1	\$254,600	22	22
Alerus Financial, NA	1	\$215,000	23	23
First Federal Bank (Washington Federal S&L)	1	\$194,184	24	24
The Bank of Las Vegas	1	\$77,013	25	25
Total	46	\$27,119,568		
TOTAL SBA RELATED LOAN ACTIVITY - thru 3rd Qtr				
7(a) Loans	293	\$71,455,800		
504 Loans - CDCs	46	\$19,936,000		
SBA NM LOAN TOTAL	339	\$91,391,800		
504 Loans - 3rd Party Lenders	46	\$27,119,568		
TOTAL NM CAPITAL		\$118,511,368		