

# Pravina Raghavan

## Biography



Pravina has over 15 years of experience in providing advisory services to businesses in the start-up, growth, expansion and maturity phases of development. In that time, she completed over 100 Mergers and Acquisitions (M&A) transactions and has advised companies on strategy, marketing, sales development, capital raising, mergers and acquisitions, divestures, outsourcing, joint ventures and partnerships, and international development. Pravina is the District Director for the Small Business Administration (SBA), New York District Office.

Prior to joining the SBA, Pravina was a Vice President with MTV and BET Networks in Content Distribution and Marketing where she was responsible for contract negotiations and marketing for 23 channels. Previously, she was a small business owner of a strategic advisory firm that assisted companies in their quest for growth.

Prior to owning her own business, Pravina was the Business Development Director for Misys PLC, one of the largest banking software companies in the world. She was also an associate at an investment bank, Broadview International, in London. Prior to Broadview, Pravina worked for seven years at AT&T in several finance and management roles, including her last five years as M&A Director for Europe.

Pravina has an MBA in Finance from Seton Hall University and a BS in Finance from The Pennsylvania State University. She has worked in over 15 countries around the world and is familiar with five languages.

Pravina is also a board member of the International Executive Resource Group (IERG) and a member of the Women's Bond Club of New York (WBC), The Penn State Alumni Association, Venture Association of New Jersey (VANJ), Women in Telecommunications and Cable (WICT), and National Association of Minorities in Communications (NAMIC).