

Stimulus Opportunities Business Roundtables



The Following Presentation
was Conducted by:
The City of Philadelphia



SBA's participation in this activity is not an endorsement of the views, opinions, products or services of any participating organization or other person or entity. All of SBA's programs and services are extended to the public on a non discriminatory basis.

Doing Business with the City of Philadelphia

Tuesday, July 21, 2009





Commerce Department

The Philadelphia Department of Commerce is the umbrella organization for all economic development activity in the city.

The Department leads efforts to develop business-friendly strategies to help both small businesses and major corporations in Philadelphia thrive.

- Office of Economic Opportunity
 - Office of Business Services
- Office of Neighborhood Services
- International Trade and Diplomacy
 - Workforce Development
 - Real Estate Development
 - Business Attraction

Commerce Department
1515 Arch Street, 12th Floor
Philadelphia, PA 19102

Website: www.phila.gov/commerce



Office of Economic Opportunity (OEO)

The Office of Economic Opportunity (OEO) promotes the economic development of M/W/DSBEs through its certification program; contract review and monitoring activities; as well as ongoing interaction with other City departments, quasi-public agencies and the local marketplace.

Contact:

Curtis J. Gregory, Interim Executive Director, curtis.j.gregory@phila.gov

Candace Hitchcock, Deputy Director, candace.hitchcock@phila.gov

Municipal Service Building, Suite 330

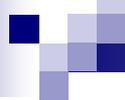
1401 JFK Boulevard

Philadelphia, PA 19102-1666

Phone: 215-686-6232

Fax: 215-686-3878

Website: www.phila.gov/mbec



Philadelphia Industrial Development Corporation (PIDC)

PIDC's central strategy is to **provide** financing and real estate resources to retain and to grow employment in Philadelphia.

Emerging Loan Program: The Emerging Loan Program provides short-term financing and technical assistance services to minority, women, and disabled owned businesses **with contracts to perform** in the City of Philadelphia.

Contact:

Tony Leonard

Vice President Market Development

Philadelphia Industrial Development Corp.

2600 Centre Square West

1500 Market Street

Philadelphia, PA 19102

(t) 215.496.8109

(f) 215.977.9618

Email: aleonard@pidc-pa.org

Website: www.pidc-pa.org



Philadelphia Housing Development Corporation (PHDC)

PHDC's mission centers on service to Philadelphia's low- and moderate income households. We develop new housing and rehabilitate existing homes through partnerships with community development corporations.

Housing Preservation Programs

Adaptive Modifications Program

Basic Systems Repair Program (BSRP)

Heater Hotline

Senior Housing Assistance Repair Program

Weatherization Program - \$17 million in stimulus funding (tentative)

Contact:

Dana L. Mitchell

Weatherization Director

Philadelphia Housing Development Corporation

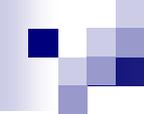
1234 Market Street 17th Floor

Philadelphia, PA 19107

(t) 215.448.3150

Email: dana.mitchell@phila.gov

Website: www.phdchousing.org



Procurement Department

The Procurement Department is the central purchasing and materials management agency for the City of Philadelphia. Our goal is to acquire services, supplies, equipment and construction at the lowest price that meets our needs while ensuring an open and fair process.

- ✓ Vendor's Guide: How to do business with the City
 - ✓ Bidder's List
 - ✓ Local Business Enterprise Certification
- ✓ Bids: Public Works & Supplies, Services and Equipment

Website: www.phila.gov/bids

eContract Philly

eContract Philly is an online interface to support the City in purchasing non-competitively bid services. This website serves as the gateway for the public and for vendors interested in applying for contract opportunities. Some examples of non-competitively bid contract opportunities include:

- ✓ Strategic Planning
 - ✓ Marketing
 - ✓ Training
 - ✓ Engineering
 - ✓ Legal Services
- ✓ Community-based services

Contact:

Stephanie Tipton
Office of the Director of Finance
Municipal Services Building
1401 JFK Blvd, Suite 1430
Philadelphia, PA 19102
(t) 215.686.3499 or 215-686-4914
(f) 215.686.3479

Email: stephanie.tipton@phila.gov or econtractphily@phila.gov

Website: www.phila.gov/contracts

American Recovery and Reinvestment Act

www.phila.gov/recovery

Funds Allocated to Philadelphia to Date (as of June 2, 2009)



TOTAL: \$885.5 (IN MILLIONS)

* Pending the passing of the Pennsylvania state budget

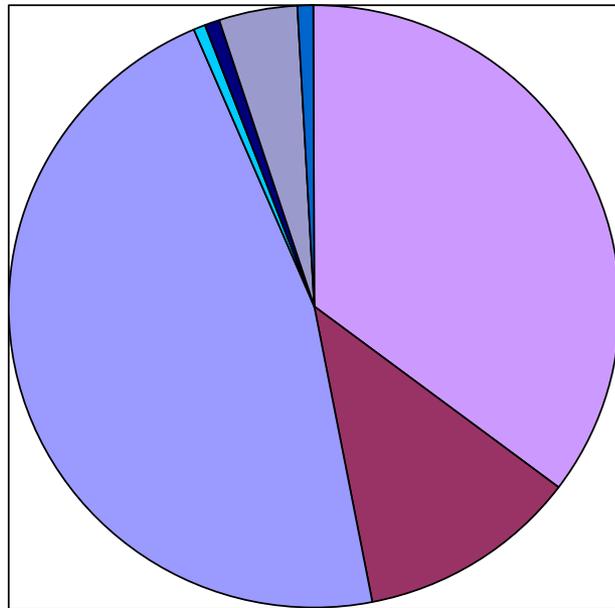


Other Recovery Projects

- **School District (\$328M)** pending passage of state budget
- **Philadelphia Housing Authority (\$90M)**
- **SEPTA (\$90M)**
- **PennDOT (\$68.4M)**
- **PIDC & Ben Franklin Technology Partners (applying for \$60M)**

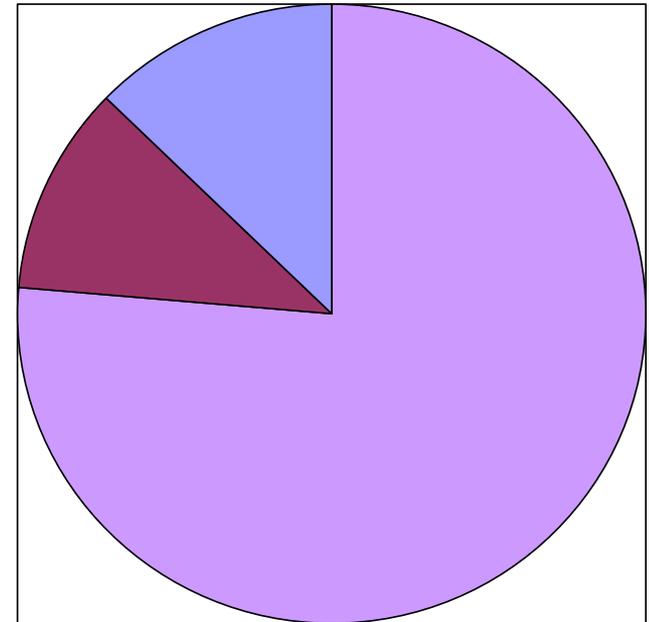
City of Philadelphia Procurement Opportunities

FY08 Procurement



- Public Works
- Supply, Service, Equipment
- Personal & Professional Services
- Misc. Order Purchases
- Small Order Purchases
- Bond Issue
- Risk Mgmt

Recovery Act Spending





Public Works/Construction

- Highway Investments (\$15.7M)
- Airport Improvements (\$6M)
- Water & Wastewater Infrastructure (\$215M)
- Energy Efficiency & Conservation (\$14M)
- Weatherization (\$17M)
- Business/Housing Development (\$14M)



Supply, Service & Equipment

- Public Safety (\$13.5M)
- PHL Baggage screening (\$26.6M)
- Construction Supplies



Personal & Professional Services

- Foster Care Program (\$1.3M)
- Homeless Assistance Programs (\$23.4M)
- Community Service Program (\$8.3M)
- Employment Training (\$13.9M)
- Business/Housing Development Grants

Contracting with the City

- Register for Procurement's Bidders List
- Check bid & RFP postings online
 - www.phila.gov/bids - Competitive bids
 - www.phila.gov/contracts - eContract
 - www.phila.gov/recovery - Recovery projects
- Register as a Minority, Women, Disabled Business Enterprise with OEO if applicable
 - www.phila.gov/mbec
- Track Upcoming Recovery Programs & Projects on Recovery website
 - www.phila.gov/recovery - Recovery projects