



**U. S. SMALL BUSINESS ADMINISTRATION**

PITTSBURGH DISTRICT OFFICE  
411 Seventh Avenue, Suite 1450  
Pittsburgh, PA 15219

412-395-6560 • 412-395-6562 (FAX) • 412- 395-6563 (TDD)

Federal Procuring Agencies, Prime Contractors and Business Development Partners:

The Small Business Administration's Section 8(a) program is designed to help develop small disadvantaged businesses. As a key player in the economic development arena, **YOU** are the critical link in this effort. Recognizing your importance in this process, we at the Pittsburgh District Office have created this **8(a) Portfolio Marketing Directory** specifically for your use in assisting these firms.

The Directory includes a number of helpful items:

- A listing of 8(a) firms by industry based on their NAICS codes
- Profiles of each firm detailing their contracting experience, capabilities, capacity and key personnel;
- A "telephone list" of 8(a) firms in the Pittsburgh District's portfolio for quick reference.

Any support which you can provide to these firms is greatly appreciated. **For those who are directly involved in contracting, please give priority consideration to these firms for upcoming contract opportunities.** Wide distribution of the Marketing Directory is also strongly encouraged. Please provide copies to any individual or organization, which might utilize the services or products of these firms.

We would like to thank you personally for your assistance in this effort and will assist you in any way possible to provide business development opportunities for these firms. Together, we can make the program work for all of us.

**We would also like to give a special "thanks" to the U.S. Department of Energy/National Energy Technology Laboratory for their assistance with printing this 8(a) Marketing Directory.**

Carl Knoblock  
District Director

Barbara Fisher  
Deputy District Director

FOR BUSINESS DEVELOPMENT ASSISTANCE, PLEASE CONTACT:

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<u>FIRM NAME</u>	<u>8(a) Entry</u>	<u>8(a) End Date</u>	<u>AR Due</u>	<u>E-MAIL</u>	<u>LAST NAME</u>	<u>FIRST NAME</u>	<u>PHONE</u>	<u>FAX</u>	<u>ADDRESS</u>	<u>CITY</u>	<u>ZIP</u>
<a href="#">A&amp;A Consultants, Inc.</a>	3/19/2002	3/19/2011	3/31	<a href="mailto:admin@aaconsulting.com">admin@aaconsulting.com</a>	Ahmed	Al	412323220 0	412323220 2	810 River Avenue, Suite 220	Pittsburgh	1521 2
<a href="#">Abator Information Services, Inc.</a>	6/10/2004	6/10/2013	5/31	<a href="mailto:joanne@abator.com">joanne@abator.com</a>	Peterson	Joanne E.	412271592 2	412271583 3	PO Box 82549	Pittsburgh	1521 8
<a href="#">Advanced Integration Group, Inc.</a>	7/28/2003	7/28/2012	7/31	<a href="mailto:dchappel@aig-us.biz">dchappel@aig-us.biz</a>	Chappel	Donna D.	412722006 5	412722006 6	1 McCormick Road, Ste. A	McKees Rocks	1513 6
<a href="#">Advantus Engineers, LLC</a>	9/22/2005	9/22/2014	9/30	<a href="mailto:aavick@advantusengineers.com">aavick@advantusengineers.com</a>	Avick	Alicia	412276801 0	412429647 4	555 N. Bell Avenue	Carnegie	1510 6
<a href="#">AGR Premier Consulting, Inc.</a>	7/1/2008	7/1/2017	6/30	<a href="mailto:Rachelleh@agrpremierconsulting.com">Rachelleh@agrpremierconsulting.com</a>	McElroy	Alexa	412523364 0	412279031 1	144 East Main Street, Suite 300	Carnegie	1510 6
<a href="#">Air/Compliance Consultants, Inc.</a>	10/29/2003	10/29/2012	10/31	<a href="mailto:jmerrill@air-comp.com">jmerrill@air-comp.com</a>	Merrill	Jill	412826363 6	412826364 0	1050 William Pitt Way	Pittsburgh	1523 8
<a href="#">Arrow Enterprises, Inc. III</a>	8/11/2004	8/11/2013	7/31	<a href="mailto:zina@8aarow.com">zina@8aarow.com</a>	Lawson	Zina	877625028 6	814248319 0	430 Main Street, 4th Floor	Johnstown	1590 1
<a href="#">Asd Investments, Inc. Dba Metal</a>	12/11/2000	12/11/2009	11/30	<a href="mailto:somi@bellatlantic.net">somi@bellatlantic.net</a>	Ahluwalia	Somi	412279360 0	412279393 6	4290Campbell s Run Road	Pittsburgh	1520 5
<a href="#">Balm General Construction, Inc.</a>	4/16/2004	4/16/2013	4/30	<a href="mailto:bill_balm@comcast.net">bill_balm@comcast.net</a>	Thompson	William	412731814 5	412871914 9	8904 Eastwood Road	Pittsburgh	1523 5
<a href="#">Blair Insurance Services</a>	3/14/2006	3/14/2015	2/28	<a href="mailto:mailto:blairbonni@aol.com">mailto:blairbonni@aol.com</a>	Hand	Bonnie	814946948 6	814946501 9	1201 Logan Blvd.	Altoona	1660 2
<a href="#">Cambria Bus. Machines, Inc.</a>	4/14/2005	4/14/2014	3/31	<a href="mailto:dfelix@gocbm.com">dfelix@gocbm.com</a>	Felix	Don	814536535 6	814535769 0	110 Clinton Street	Johnstown	1590 1
<a href="#">Cannon Systems, Inc.</a>	1/9/2002	1/9/2011	12/31	<a href="mailto:cannong60@hotmail.com">cannong60@hotmail.com</a>	Cannon, Jr.	Gilbert	412380255 5	412372777 2	528 Fieldstone Drive	Monroeville	1514 6
<a href="#">CBFI, Inc.</a>	4/1/2004	4/1/2013	3/31	<a href="mailto:donna.rucker2@verizon.net">donna.rucker2@verizon.net</a>	Rucker	Donna J.	412241223 4	412241200 5	1105 Graham Boulevard	Pittsburgh	1523 5
<a href="#">Coast to Coast K-9 Security, LLC</a>	10/13/2006	10/13/2015	9/30	<a href="mailto:jodiparo@aol.com">jodiparo@aol.com</a>	Perozich	Jodi	412298402 8	412673712 9	1914 California Avenue	White Oak	1513 1
<a href="#">Construction Performance Mgmt.</a>	5/17/2005	5/17/2014	5/31	<a href="mailto:dgonzalez@cpm-llc.net">dgonzalez@cpm-llc.net</a>	Gonzalez	Dale	412726045 4	412726045 3	113 Castle Shannon Blvd.	Pittsburgh	1522 8
<a href="#">Coolieon, LLC</a>	4/23/2003	4/23/2012	4/30	<a href="mailto:rwilliams@colliemon.com">rwilliams@colliemon.com</a>	Williams	Ralph	724910366 6	724452112 6	106 Locust Street	Etna	1522 3
<a href="#">Cosmos Technologies, Inc.</a>	4/19/2002	4/19/2011	4/30	<a href="mailto:frederickdouglas@cosmostechnologiesinc.com">frederickdouglas@cosmostechnologiesinc.com</a>	Douglas	Frederick	412321395 1	412321395 4	700 River Avenue, Suite 412	Pittsburgh	1521 2
<a href="#">CP Environmental Group, Inc.</a>	9/10/2004	9/10/2013	8/31	<a href="mailto:pcarpenter@cpeg-inc.com">pcarpenter@cpeg-inc.com</a>	Carpenter	Peggy L.	724594190 0	724339195 5	1092 Fifth Avenue	New Kensington	1506 8

<a href="#">Crawford Consulting Services, Inc.</a>	7/10/2000	7/10/2009	6/30	<a href="mailto:mcrawford@crawfordconsultingservices.com">mcrawford@crawfordconsultingservices.com</a>	Crawford	Mary	412823040 0	412823200 4	239 Highland Avenue	E. Pittsburgh	1511 2		
<a href="#">CSS Transport Inc.</a>	3/5/2004	3/5/2013	2/28	<a href="mailto:csstransport@verizon.net">csstransport@verizon.net</a>	Hooper	Kevin	724437557 0	724434263 7	P.O. Box 1579	Uniontown	1540 1		
<a href="#">Cv Designers Inc.</a>	12/28/2000	12/28/2009	12/31	<a href="mailto:info@cvengeering.com">info@cvengeering.com</a>	Sennerikuppam	Subra	412364218 0	412364892 2	4840 McKnight Road	Pittsburgh	1523 7		
<a href="#">Diversified Commodities, Inc.</a>	5/5/2004	5/5/2013	4/30	<a href="mailto:craig@dc-bing.com">craig@dc-bing.com</a>	Bingham	Craig M.	412429856 4	412429831 3	P.O. Box 515, One Lane Road	Carnegie	1510 6		
<a href="#">Dynacom Industries, Inc.</a>	4/16/2004	4/16/2013	4/30	<a href="mailto:mwingate@dynacomindustries.com">mwingate@dynacomindustries.com</a>	Wingate	R. Marshall	814536449 1	814536503 7	900 Oak Street	Johnstown	1590 2		
<a href="#">Eagle Design, Inc.</a>	6/10/2002	6/10/2011	5/31	<a href="mailto:eagleedesign@aol.com">eagleedesign@aol.com</a>	Rios	Andrew	412781011 9	412781216 5	436 Butler Street	Pittsburgh	1522 3		
<a href="#">Ekc Engineering</a>	1/22/2001	1/22/2010	1/31	<a href="mailto:ekchu@verizon.net">ekchu@verizon.net</a>	Chu	Eddy	412859023 3	412859023 3	408 Fairborough Court	Coraopolis	1510 8		
<a href="#">Elite Staffing &amp; Cons., Inc.</a>	3/1/2005	3/1/2014	2/28	<a href="mailto:marjorie@eliteconsult.com">marjorie@eliteconsult.com</a>	Spegar	Marjorie	724225426 4	724225369 0	116 Quarry Road	Washington	1530 1		
<a href="#">Elstner Construction Co. Inc.</a>	10/12/2001	10/12/2010	9/30	<a href="mailto:elstnerconstruction@comcast.net">elstnerconstruction@comcast.net</a>	Elstner	Rebecca	412835262 0	412835262 1	695 McMurray Road	Bethel Park	1510 2		
<a href="#">Environmental Data Validation, Inc.</a>	8/3/2001	8/3/2010	7/31	<a href="mailto:mwalters@edv-inc.com">mwalters@edv-inc.com</a>	Wright-Walters	Maxine	412341528 1	412571193 2	1326 Orangewood Avenue	Pittsburgh	1521 6		
<a href="#">Etovia Systems, Inc.</a>	11/20/2002	11/20/2011	11/30	<a href="mailto:info@etovia.com">info@etovia.com</a>	Kumar	Bala	412606225 2	815846748 3	8001 Lingay Drive	Allison Park	1510 1		
<a href="#">FCG Solutions, Inc.</a>	7/12/2002	7/1/2011	6/30	<a href="mailto:sfant@fcgsolutions.com">sfant@fcgsolutions.com</a>	Fant	Shelley	412782562 1	412784040 5	214 Farmington Road	Pittsburgh	1521 5		
<a href="#">FOB Group LLC</a>	1/23/2003	1/23/2012	1/31	<a href="mailto:aof@fobgroup.com">aof@fobgroup.com</a>	Fapohunda	Abimbola	412856290 1	412856685 4	1203 Northwestern Drive	Monroeville	1514 6		
<a href="#">Fullard Environmental Controls Inc.</a>	11/13/2000	11/13/2009	10/31	<a href="mailto:fullardenv@alltel.net">fullardenv@alltel.net</a>	Fullard	Michael	724801010 8	724763865 4	304 Fifth Avenue	Ford City	1622 6		
<a href="#">Gella, LLC</a>	11/18/2008	11/18/2017	11/30	<a href="mailto:jyothi_gella@yahoo.com">jyothi_gella@yahoo.com</a>	Gella	Jyothi	814539668 7	814539402 6	600 Franklin Street	Johnstown	1590 1		
<a href="#">Gray Waste Management Corporation</a>	10/17/2003	10/17/2012	10/31	<a href="mailto:graywastemanagement615@comcast.net">graywastemanagement615@comcast.net</a>	DeHoney	Mona	412271845 1	412271845 8	615 Hawkins Avenue	N. Braddock	1510 4		
<a href="#">HNMS, Inc.</a>	5/23/2000	5/23/2009	5/31	<a href="mailto:hnmsinc@aol.com">hnmsinc@aol.com</a>	Roberson	Eric	412231300 9	412471215 4	P.O. Box 99985	Pittsburgh	1523 3		
<a href="#">I. D. Ritter Jr. Company</a>	4/2/2004	4/2/2013	3/31	<a href="mailto:ira.ritter@verizon.net">ira.ritter@verizon.net</a>	Ritter	Ira. D.	412362810 0	412362820 0	7008 Bennett Street	Pittsburgh	1520 8		
<a href="#">ITI Solutions, Inc.</a>	10/6/2005	10/6/2014	9/30	<a href="mailto:dwells@itisol.com">dwells@itisol.com</a>	Wells	Duane	412381775 0	412291178 9	18 Terminal Way, Ste. 400	Pittsburgh	1521 6		
<a href="#">James Corporation Db James Const.</a>	3/29/2001	3/29/2010	3/31	<a href="mailto:sandra.stevenson@jamesco.com">sandra.stevenson@jamesco.com</a>	Stevenson	Sandra	412278372 0	412278372 1	243 E. Main Street	Carnegie	1510 6		
<a href="#">Janitorial Resources Inc.</a>	3/19/2003	3/19/2012	3/31	<a href="mailto:janitorialresources@verizon.net">janitorialresources@verizon.net</a>	Brown	Anthony	412323200 2	412323200 2	533 Marshall Avenue	Pittsburgh	1521 4		

<a href="#">JOD Contracting</a>	1/25/2005	1/25/2014	1/31	<a href="mailto:JoD@dp.net">JoD@dp.net</a>	Maldonado	Santos	7244891113	7244891114	212 6th Street	Charleroi	15022		
<a href="#">Koryak Consulting, Inc.</a>	11/14/2002	11/14/2011	10/31	<a href="mailto:sramanathan@koryak.com">sramanathan@koryak.com</a>	Ramanathan	Suresh	4129526730	4123646601	2003 Kinvara Drive	Pittsburgh	15237		
<a href="#">McFarland Technology, Inc.</a>	7/13/2004	7/13/2013	6/30	<a href="mailto:info@mcfarlandtechnology.com">info@mcfarlandtechnology.com</a>	McFarland	Barbara	7246993841	7249469491	272 Angel Road	New Wilmington	16142		
<a href="#">Nicos Contracting, LLC</a>	9/19/2006	9/19/2015	9/30	<a href="mailto:nicos.contracting@verizon.net">nicos.contracting@verizon.net</a>	Beckas	Nickolas	4128211227	4128212217	146 Grant Avenue	Pittsburgh	15209		
<a href="#">Northwind Engineering, LLC</a>	6/23/2006	6/23/2015	6/30	<a href="mailto:darcia@northwindeng.com">darcia@northwindeng.com</a>	North Wind	Darcia	7243542941	7243542951	105 Main Street	Schelocta	15774		
<a href="#">Novel Geo Environmental LLC</a>	4/14/2004	4/14/2013	3/31	<a href="mailto:aveltri@novel-ge.com">aveltri@novel-ge.com</a>	Veltri	Amy L.	4127221970	4127221929	171 Montour Run Road	Moon Township	15108		
<a href="#">NuRem, Inc.</a>	11/12/2003	11/12/2012	10/31	<a href="mailto:mona@nurelm.com">mona@nurelm.com</a>	McGraw	Mona	7242687356	7244300492	40 Iowa Street, #2	Uniontown	15401		
<a href="#">Onix, Inc.</a>	8/30/2000	8/30/2009	8/31	<a href="mailto:barendsen@onixinc.com">barendsen@onixinc.com</a>	Arendsen	Brenda	4122691604	4122697729	238 Shafer Road	Coraopolis	15108		
<a href="#">Pandya Computers Inc.</a>	10/12/2000	10/12/2009	9/30	<a href="mailto:pandya@pandyausa.com">pandya@pandyausa.com</a>	Pandya	Himanshu	8144726685	8144727460	630 Industrial Park Road	Ebensburg	15931		
<a href="#">Paul K. Brown, Inc. dba/Professional Limousine Svc</a>	5/9/2006	5/9/2015	4/30	<a href="mailto:plslimo@verizon.net">plslimo@verizon.net</a>	Brown	Paul	4123312524	4123312523	330 Linden Street	McKees Rocks	15136		
<a href="#">Payton &amp; Associates</a>	6/26/2007	6/26/2016	6/30	<a href="mailto:paytonpi@uplink.net">paytonpi@uplink.net</a>	Payton	Richard	8142386311	8142383204	101 E. Aaron Drive	State College	16803		
<a href="#">Pennsylvania Radiant Products, Inc.</a>	9/19/2001	9/19/2010	9/30	<a href="mailto:pat911b@aol.com">pat911b@aol.com</a>	Porritt	Patricia	4128286801	4128286451	711 E. Railroad Avenue	Verona	15147		
<a href="#">Provider Resources, Inc.</a>	3/5/2007	3/5/2016	2/28	<a href="mailto:skeoughhartz@provider-resources.com">skeoughhartz@provider-resources.com</a>	Keough-Hartz	Shawn	8144808732	8144565524	2005 West 8th Street, Suite 208	Erie	16505		
<a href="#">RRC Consulting Group, Inc.</a>	6/26/2007	6/26/2016	6/30	<a href="mailto:karl.kalani@rrcconsulting.com">karl.kalani@rrcconsulting.com</a>	Kaluhiokalani	Karl	8005093035	4123671079	1637 Oakleaf Lane	Pittsburgh	15237		
<a href="#">Rhea Engineers &amp; Consultants Inc.</a>	7/25/2003	7/25/2012	7/31	<a href="mailto:marcy@Rhea.us">marcy@Rhea.us</a>	Johnson	Marcella	7244434111	7244434187	4951 William Flynn Hwy., Ste 12	Gibsonia	15044		
<a href="#">Shah Industrial Sales, Inc.</a>	3/20/2003	3/20/2012	3/31	<a href="mailto:sanat@shahind.com">sanat@shahind.com</a>	Shah	Sanatkumar	4128311224	4128541940	5824 Library Road	Bethel Park	15102		
<a href="#">Shaka, Inc.</a>	8/13/2003	8/13/2012	7/31	<a href="mailto:kono@shakainc.com">kono@shakainc.com</a>	Morosky	J.C. Kono	7245235040	7245235060	504 South Fourth Street	Jeannette	15644		
<a href="#">Smallwood Excavating</a>	6/10/2002	6/10/2011	5/31	<a href="mailto:alsmallw@aol.com">alsmallw@aol.com</a>	Smallwood	Alan	7242874829	7242874081	142 Hollow Lane	Butler	16001		
<a href="#">Sterling Contracting LLC</a>	5/18/2000	5/18/2009	5/31	<a href="mailto:jcc@sterlingcontractingllc.com">jcc@sterlingcontractingllc.com</a>	Cooper	James	4123260031	4123260039	904 McClure Street	Homestead	15120		
<a href="#">Sumerset Construction.</a>	9/19/2006	9/19/2015	9/30	<a href="mailto:bharman@sumersetconstruction.com">bharman@sumersetconstruction.com</a>	Harman	Robert	8144409395	8148712130	1218 French Street	Erie	16501		



# A&A CONSULTANTS, INC.

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810 River Avenue, Suite 220, Pittsburgh, PA 15212  
(412) 323-2200 Fax: (412) 323-2202  
E-Mail: [admin@aaconsultinc.com](mailto:admin@aaconsultinc.com)  
Web: [www.aaconsultinc.com](http://www.aaconsultinc.com)  
Al Ahmed, P.E., President

## PROFILE

A&A Consultants, Inc. (A&A) was founded in 1996 in Pittsburgh to provide Civil, Structural and Geotechnical Engineering services. Our commitment to quality and details lead to an impressive record of growth, both in staff and capabilities.

## CONTRACTING EXPERIENCE

Some of the selected projects include:

- The \$520 Million Pittsburgh Light Rail Project (LRT-II), Structural and Geotechnical Engineering - S.R.79 Section 35M, Geotechnical Engineering
- S.R. 4023 Tartown Bridge, Prime Consultant for Structural, Civil, Geotechnical Engineering
- S.R. 0035 Cocolamus Creek, Prime Consultant for Structural, Civil, Geotechnical, Engineering - Heinz Field, Structural Inspection
- David L. Lawrence Convention Center and Roadways, Geotechnical and Structural Engineering and Inspection
- MonFayette Expressway, Sections 53E, 53H, 53K and 53M
- U.S. Army Corps of Engineers Testing and Inspection Contract

## CAPABILITIES

A&A's capabilities include but not limited to:

- 541330 - Geological Engineering Services  
Geotechnical Engineering  
Structural Engineering  
Construction Management and Inspection
- 541380 – Testing Laboratory  
On-site Soils and Concrete Testing Laboratory
- 237110 and 237990 – Construction Management

Through dedication and commitment we have been able to grow our client base and maintain our existing clients. 67% of our business is from repeated clients.

## CAPACITY

(A&A) has established excellent credit with all of its suppliers and has a substantial line of credit issued by its bank.

## FINANCIAL DATA

Financial data available upon request.

Duns Number: 96-061-8981

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## **KEY PERSONNEL**

**Al Ahmed, P.E. President:** Mr. Ahmed is licensed Professional Engineer with Masters degree in Structures. He has extensive experience in Structural Engineering and Project Management, with over twenty years in the field.

**Jack Roseman, P.E. Vice President:** Mr. Roseman is a licensed Professional Engineer with a Masters degree in Civil Engineering and has over forty years of experience in Geotechnical Engineering.

**Paul DiGirolamo, P.E. Senior Geotechnical Engineer:** Mr. DiGirolamo is a licensed Professional Engineer, with a Masters degree in Civil and Environmental Engineering. He has extensive experience in geotechnical, construction and environmental science, with over fifteen years in the field.

**Rania Asbahan, Geotechnical Engineer:** Ms. Asbahan is a Ph.D. candidate, with a Masters degree in Civil Engineering, Earthquakes and New Technical Developments. She has experience in geotechnical analysis and pavement design.

**Sanaa Domat, Civil Engineer/CADD Operator:** Ms. Domat has extensive experience in land development and civil design. She has over twenty-five years experience in these areas. She is currently enrolled in a Masters program.

**William Luxner, P.G., EIT: Senior Geologist:** Mr. Luxner is a licensed Professional Geologist with over thirty years experience in Geology.

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# ABATOR<sup>®</sup> INFORMATION SERVICES, INC.

PO Box 82549  
Pittsburgh, PA 15218  
(412) 271-5922 Fax: (412) 271-5833  
E-Mail: [Joanne@abator.com](mailto:Joanne@abator.com)  
**Joanne E. Peterson, President**

## PROFILE

### On-demand Information Technology Resources

Organization Type: Abator is certified SDB 8(a) Women Business Enterprise (WBE) with past performance in commercial and government contracting since 1984.

NAICS Codes: 541511, 541512, 518210, 541710, 611420, 561320, 541611, 561110, 541618, 541519

CCR Cage 1UQC9

Project Management, Business Intelligence and Consulting Services: Focused on building relationships to enable successful information management, applications development and technical support efforts with extensive domain expertise in Health & Human Services, Medical Information Processing, Child Support Enforcement and Supplier Diversity.

## CONTRACTING EXPERIENCE

### Past Performance Highlights

- Captured stakeholder requirements, architecture design and reporting plans for Highway Crash Reporting.
- Designed/deployed systems and databases responsible for hundreds of millions of dollars in revenue from Federal funding, Fraud Detection, Child Support, Employment Security and Drug Rebate programs.
- Architected/deployed Web framework to reduce Agency Web development time by 65%.
- Developed enhancements to ensure web site 508 Compliancy (access for visually impaired).
- Architected, procured and implemented IBM AIX Midrange Server farm.
- Developed biometric security application collecting fingerprint data to issue a pass ticket (10 minute temporary password) to validate user and issue a host certificate/RACF logon.
- Designed/deployed systems and databases for healthcare claims processing under HIPAA compliance.
- Monitored quality levels & completeness of deliverables produced by the SAP Implementation Partner.
- Led, designed/deployed and supported a Virtual Case Manager for public aid recipients.
- Developed comprehensive system test to ensure adequate design requirements for SAP Batch Processing.
- Mentored staff in techniques of J2EE and Object Oriented Design and Development.
- Developed systems/processes to make legacy data (flat/hierarchical files) relational and internet available.
- Led, designed/deployed and supported a Virtual Case Manager for public aid recipients.
- Developed comprehensive system test to ensure adequate design requirements for SAP Batch Processing.

- Managed installation of OS/390 1.3, 2.6, 2.9 & 2.10 (UNIX certified) and associated 3<sup>rd</sup> party software.
- Performed DB2, Sybase SQL Server, and AIX Administration  
Additional past performance available upon request

### PRODUCTS & SERVICES

**LOLOPOP® PROJECT CENTRAL** (WWW.LOLOPOP.NET): THE TIGHT COUPLING OF LOLOPOP'S QUALITY ASSURANCE PROCESS WITH OUR METHODOLOGY ASSURES MAXIMIZED CLIENT, MINIMIZED DEVIATIONS FROM EXPECTATIONS AND REALISTIC PROBLEM RESOLUTION.

- ADAPTABLE PROJECT METHODOLOGY;
- TRANSPARENT STATUS REPORTING;
- DEFINED, PRIORITIZED METRICS;
- CONTINUOUS IMPROVEMENT OF MANAGEMENT AND DEVELOPMENT PROCESSES.

**LOLOPOP® BUSINESS INTELLIGENCE** (WWW.LOLOPOP.NET): TOOLS THAT GATHER, REPORT AND ANALYZE DISPARATE DATA IN ANY STANDARD FORMAT WITH A SOURCE OF AUTHORITY FOR EVERY DATA ELEMENT CAPTURED IN TIME ORDERED SEQUENCE.

**GETDIVERSITYCERTIFIED.COM®** (WWW.GETDIVERSITYCERTIFIED.COM): COMPLETELY ANONYMOUS AND CONFIDENTIAL WEB PORTAL GUIDING MINORITY AND WOMEN BUSINESS OWNERS THROUGH LOCAL, STATE, FEDERAL AND THIRD PARTY CERTIFICATION PROCESSES.

**DIVERSITYBUSINESSVAULT.COM®** (WWW.DIVERSITYBUSINESSVAULT.COM): SECURE, REMOTE BACKUP LOCATION FOR IMPORTANT DIVERSITY CERTIFICATION-RELATED BUSINESS DOCUMENTS

Abator's unique offerings, corporate philosophies and procedures are documented at: [www.abator.com](http://www.abator.com).

### CAPABILITIES

Abator has successfully completed simultaneous multi-disciplinary projects under the following NAICS codes:

541511	Custom Computer Programming
541512	Computer Systems Design Services
541519	Other Computer Related Services
541610	Management Consulting Services
561110	Office Administrative Services
541611	Administrative Management and General Management Consulting
561320	Temporary staffing services
611420	Computer Training
541710	Research and Development in the Physical, Engineering, and Life Sciences
518210	Data Processing, Hosting, and Related Services

### CAPACITY

Abator's history of profitability, owners' investment and strong relationship with Dollar Bank demonstrates its ability to meet current and future client needs.

### FINANCIAL DATA

Financial data available on request.

**KEY PERSONNEL**

**Joanne E. Peterson, President/CEO** holds a BA in Economics & Management from Chatham College, and Associates in Communication and continuing education credits in executive and project management. Her background encompasses technical writing, database design and administration, applications development, project and organizational management. Prior to establishing Abator in 1983, Ms. Peterson managed and worked with IT contract service organizations supporting commercial and government customers.

**Andrew S. Neilson, AVP** is completing educational requirements in business development and management. His background includes eleven years project staffing support and management, systems testing and documentation efforts.

**Wayne E. Mowers, Senior Consultant** holds Masters and Bachelors degrees in Computer Science from the University of Illinois and Western Illinois University respectively, and multiple certifications from technical institutions. Mr. Mowers has led and completed multiple Abator projects since 1984. He is the principal architect of the OCAMS<sup>®</sup> product.

**David P. Wesenberg, Senior Consultant** holds a BS, Physics, University of Minnesota Institute of Technology and multiple certifications from technical institutions. Mr. Wesenberg has led and completed multiple Abator projects since 1997. He is the principal architect of the Lolopop<sup>®</sup> Tools.

# ADVANCED INTEGRATION GROUP, INC.

1 McCormick Road, Suite A

McKees Rocks, PA 15136

Phone: (412)722-0065 Fax: (412) 722-0066

Cell: (412)913-0318

E-Mail: [dchappel@aig-us.biz](mailto:dchappel@aig-us.biz)

Web: [www.advancedintegrationgroup.net](http://www.advancedintegrationgroup.net)

**Donna D. Chappel, President**

## PROFILE

**ADVANCED INTEGRATION GROUP, INC.** is a full service engineering and construction firm that provides a wide variety of traditional and specialized engineering and construction support services. AIG is comprised of three divisions:

**ADVANCED INTEGRATION GROUP** - Control and Information Systems Integration and Design, Consulting Engineers, PLC, DCS & SCADA Programming, Communication System Upgrades, Calibration Services for Instrumentation and Electrical Equipment, CCTV and Alarm Systems Design and Installation, Automated Metering Equipment and Related Services, Electrical Contracting, Maintenance and Repair services, Building Commissioning, Construction & Facilities Management, Construction Managers and Inspectors, Certified Concrete Inspectors, MCC's, VFD's Design & Fabrication, Panel/Electrical Enclosures

**ADVANCED TECHNICAL STAFFING** - Provides temporary/contract and permanent employees and associated placement services for engineering, technical, specialized administrative, maintenance and facilities support services and IT personnel

**ADVANCED TECHNICAL PRODUCTS** - Distributor for Automation Products Group, Hanna Instruments, Islip Flow Controls, Ambar Oil Separation & Filtration Products, Severn Trent Reverse Osmosis Water Purification Solutions, Clear-Com Communication Equipment; Provider of Instrumentation, Electrical and Distribution Equipment, Highway Signs, Commercial and Industrial Electric Supplies, MCC's VFD's, PLC's, SCADA, Remote Wireless Systems, CCTV, and Alarm equipment

AIG is a fiscally sound corporation with experience and capabilities in all areas of the controls and construction industry, staffing, and technical product sales and has been in business since 1997; under present ownership since 2000. AIG has 28 full time employees and 6 to 20 part-time employees and has successfully completed turnkey projects in excess of \$3 million and as small as \$5,000. Our engineering and construction personnel have a diverse background with experience on most major control hardware platforms in many industries along with expertise in installation of facilities at airports, hospitals, schools, residential facilities and site civil work. Our staff includes Civil, Computer, Construction, Electrical, and Mechanical Engineers. We have experience with domestic and international projects providing turnkey systems, equipment, integration work and on-site start-up and installation support along with long term maintenance contracts. Our staffing division, ATS, has a wide range of qualified personnel including project managers, engineers, designers, technicians, facilities and maintenance personnel, scientific and IT professionals along with a variety of other specialized technical and administrative support personnel. We work with clients to address their needs, providing everything from engineering design to implementation and construction management services in order to deliver comprehensive and cost effective services and solutions. Our ATP sales and engineering staff have many years of experience in the automation, controls, electrical equipment, highway signage and lighting, and water and filtration marketplace.

AIG is able to provide services to federal, state, and local governments; private sector corporations; non-profit organizations and institutions; and standard business and industrial clients. We can oversee day-to-day engineering, construction and maintenance activities at client sites. In this role, AIG offers the following services: Preventive Maintenance Program Implementation and Execution, Construction Management, Facilities Management, Project Management, Project Scheduling, Engineering and Support Personnel Management, Calibration Services, and Environmental Monitoring.

AIG is adept at helping clients meet constantly changing government and business requirements. We are a certified system integrator and value added supplier for most hardware platforms, including Intellution, Wonderware, Genesis Iconics, Citect, Cimplicity and RSVIEW HMI/SCADA software and Rockwell Automation A/B, Modicon, Siemens and GE PLC's. We also provide integration services for DCS systems such as Emerson-Fisher, Delta V & Ovation, Westinghouse, ABB-Baileys and Invensys-Foxboro. Engineering services offered include Control Systems Project Design and Implementation, PLC, SCADA, DCS, HMI Programming, Retrofit Project Design and Implementation, Start-Up and Commissioning Services, Field Service Engineering for Instrumentation, Valves and other Industrial Equipment, CAD Design and Documentation Services, Panel Design and Fabrication Services (*UL508 Panel Shop*).

AIG works with clients to provide innovative solutions that meet our clients' diverse business needs. Consulting service offerings include: I&C Engineers, Electrical Engineers, Mechanical Engineers, Process Engineers, Software Engineers, Programmers, Web Developers, Database Developers, SCADA Developers, Network Engineers and Administrators, Helpdesk Personnel, CAD Designers (all disciplines), Field Service Engineers, Technicians, Registered Professional Engineers, Civil and Structural Engineers, Project Managers, Project Schedulers.

**Advanced Integration Group, Inc.** is certified as a participant in the US Small Business Administrations' (SBA) 8(a) Business Development (BD) Program and as a Small Disadvantaged Business (SDB); Certified by: DBE-UCP (PA), WBE-DGS (PA), W-DBE - City of Philadelphia, MBE-DOT Maryland, MBE-Delaware, and MWBE City of Charlotte, NC.

## CONTRACTING EXPERIENCE

**Advanced Integration Group, Inc.** has established a number of ongoing business relationships in the public and private sectors. Specifically, we have provided systems, equipment and services to the following clients:

### Public Sector

Port Authority of Allegheny County, US Air Force, US Army Corp of Engineers, US Marine Corp, Bureau of Reclamation, Department of the Army- 99th RRC - Service Contract Facilities Support Services - Engineers, Technicians, Maintenance and Budget Specialists, GSA - CCTV/Security Systems, Cooling Tower Repairs, Parking lot asphaltting and lighting upgrades, ADA compliant signage and handicapped ramps and cement work, NAVFAC- Calibration & Repair Steam Meters, NETL, US Navy, VA Pittsburgh Healthcare System - Design/Build Chiller Replacement

### Private Sector

Alcoa, American Electric Power, Astorino, Baker, BASF, Bayer, Bloom Engineering, Bombardier Transportation, Cameron, CDM, Charter Steel, Core Furnace, Columbia Gas, Duke Energy, Emerson Process Management, Encotech, Equipment and Controls, Fluidics, Global Ground Support (Philadelphia Airport Fixed Boom Deicing System - Design and Maintenance), Highmark, Honeywell, Ipsco, ISG, Marlboro Enterprises under contract to Dominion (LNG-Cove Point), Neville Chemical, PPG, Severn Trent Services, Scalise Industries and McKamish - University of Pittsburgh Boiler Controls, Severstal NA, SMS-Demag, SMS Drever Furnace, SMS Tippins, Sunoco Chemicals, Symbol Technologies, US Filter, US Steel, Wellington Power, Wheeling Pittsburgh Steel, etc.

## CAPABILITIES

Advanced Integration Group, Inc. has successfully provided services in the following NAICS codes:

### Advanced Integration Group:

<b>NAICS Codes:</b>	541511 Custom Computer Programming Services	334515 Measuring & Testing
	541512 Computer Systems Design Services	334111 Electronic Computer
	541330 Engineering Services	511210 Software Publishers
	541340 Drafting Services	561210 Facilities Support Services
541620	Environmental Consulting	334512 Environmental Control Systems
	561990 All Other Support Services	541990 All Other Professional Services
	236210 Industrial Building Construction	236220 Construction Management/GC
	811310 Equipment repair & maintenance	238210 Electrical Contractors
	238220 Plumbing, Heating & A/C Contractors	334513 Instrument & Controls
	238990 All Other Specialty Trade Contractors	811219 Equipment repair & maintenance
	238210 Communication & Alarm Installation	238290 Mechanical & Electrical Installation
	237310 Concrete Paving/Highway Construction	561621 Security Systems
	541690 Other Scientific and Technical Consulting	541990 All Other Professional, Technical

### Advanced Technical Staffing:

<b>NAICS Codes:</b>	541612 Human Resources Executive Search Consulting Services	
	561310 Employment Placement Agencies	561320 Temporary Help Services

### Advanced Technical Products:

<b>NAICS Codes:</b>	221310 Water Supply and Irrigation Systems	332911 Control Valves
	334513 Instrument & Controls	334515 Measuring & Testing
	331422 Cable Supplier	334111 Electronic Computer
	335122 Lighting Supplier	423610 Electrical Apparatus and Equipment
	443112 Radio, Television, and Other Electronics Stores	339950 Highway Signage

## FINANCIAL

Advanced Integration Group, Inc. has a strong financial statement, construction bonding capacity along with a committed line of credit with First Commonwealth Bank. Additional credit can be obtained on a project-by-project basis. We have a strong technical and construction staff as well as the financial capacity to easily handle substantial public and private sector projects.

**Duns Number:** 008105145 **Federal ID:** 25-1871998 **CAGE Number:** 1YPR2

## KEY PERSONNEL

**Donna D. Chappel, President,** brings a wealth of experience to each project. She holds a B.S. in Engineering from the University of Pittsburgh. She brings 30 years of experience in engineering, construction management and recruiting and staffing for management and technical personnel. She is a registered member in the Control Systems Integration Association; an active member and Chairman of the Board of SPEO, and a Board Member of Prime Stage Theatre. She has managed Instrumentation & Control System Projects and worked as a structural engineer, marketing representative, professional recruiter, and a construction manager for a local electric utility company. She is OSHA 30 hour Construction & Safety Certified (600119061) and has successfully completed Turner Construction Management Program and U.S. Army Corps of Engineers Construction Quality Management for Contractors. She is supported by an exemplary, dedicated staff of engineers, construction and technical personnel.

## MISSION STATEMENT

The mission of Advanced Integration Group, Inc. is to offer its clients high quality customer service and

customized solutions at competitive prices; staying on time, within budget, and providing the exceptional quality they deserve while providing a challenging and satisfying work environment for its employees.

# ADVANTUS ENGINEERS, LLC

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555 N. Bell Avenue, Carnegie, PA 15106  
(412) 489-9090  
E-Mail: [info@advantusengineers.com](mailto:info@advantusengineers.com)  
Web: [www.advantusengineers.com](http://www.advantusengineers.com)  
**Alicia Avick, President**

## PROFILE

Advantus Engineers was founded in 2004, as an engineering company providing MEP (mechanical, electrical, plumbing) engineering consulting and design services. Our goal is to bring our clients personalized service backed with technical knowledge and expertise. We specialize in HVAC, controls design, and building commissioning services. We provide facilities consultations, engineering, and commissioning for the commercial, institutional and light industrial markets. Advantus also offers services for project management, energy analysis and green building design.

**Advantus Engineers is a Certified Woman-Owned Business and an 8(a) certified small disadvantaged business.**

## CONTRACTING EXPERIENCE

Advantus Engineers and its employees have experience in both the private commercial and federal contracting arenas. Advantus has done work for commercial buildings, arenas, residential high-rises, hospitals, recreation centers, schools and more. Our staff's past experience includes projects for such notable clients as NASA, General Motors, the Veterans Administration; as well as working with institutions of higher education such as The University of Pittsburgh and Duquesne University.

Our recent clients include:

- Perkins Eastman
- Veterans Administration
- Community College of Allegheny County
- Children's Hospital of Pittsburgh
- Bellefield Boiler Plant
- US Department of Energy
- Pittsburgh Public Schools

## CAPABILITIES

Advantus' capabilities include work that can be performed under the following NAICS codes:

541330 - Engineering Services  
541340 - Drafting Services  
541618 - Other Management Consulting Services  
236220 - Construction management, commercial and institutional building

## FINANCIAL DATA

Available upon request.

Duns Number: 36-338-6694

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## KEY PERSONNEL

**Alicia M. Avick, P.E., LEED AP, CxA, President,** has a B.S. in Mechanical Engineering from the University of Notre Dame. She brings her years of experience from working in the HVAC industry both at Carrier Corporation and Standard Air & Lite. Ms. Avick is also a LEED accredited professional. She is a registered professional engineer in both Pennsylvania and Nevada. Ms. Avick is also a certified commissioning agent.

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# AGR PREMIER CONSULTING, INC.

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144 East Main Street, Suite 300, Carnegie, PA 15106

[www.agrpremierconsulting.com](http://www.agrpremierconsulting.com)

[alexa@agrpremierconsulting.com](mailto:alexa@agrpremierconsulting.com)

Phone (412)523-3640 Fax (412)279-0311

Alexandra L. McElroy, President/Owner

## PROFILE

AGR Premier Consulting was founded in 2000, specializing in the field of Software Development, Software Consultancy, and Information Technology Enabled Services.

AGR Premier Consulting is a Certified Woman and Minority owned Corporation providing complete software solutions to our clients. AGR's focus is on IT project support and specialized project services. Our unmatched reputation in the industry has been built by providing skilled IT consultants to major firms. AGR provides IT Consultants and Solutions at the national and global levels and is fully equipped to complete in-house and off-site projects and development.

AGR specializes in SAP Practice, E-Commerce and E-Business Solutions, Client Software Applications Development, Offshore Software Development, and Communication and Networking.

Our E-Commerce Solutions division is dedicated to supporting our clients in the fast growing world of E-Commerce. The primary emphasis of this group is to provide business goals definition, strategic planning and system design for B2C and B2B initiatives.

AGR E-Business Practices division offers a full range of E-Business Solutions from web-site design through full implementation of complete E-Business Solutions.

AGR works offsite with responsibility for deliverables. We can set up customer dedicated offsite facilities near customer locations or at overseas software development centers.

## CONTRACTING EXPERIENCE

Bayer Corporation  
Blue Cross/Blue Shield  
Del Monte Corporation  
Sara Lee Direct  
LAUSD Unified School District  
GTech Corporation  
MSA Corporation  
Interpublic Group, Inc.  
EISAI Corporation

## CAPABILITIES

AGR Premier Consulting capabilities encompass:

- 541513 Computer Management Services
- 541511 Custom Computer Programming Services
- 541512 Computer Design System Services

541519 Other Computer Related Services  
541330 Technology Engineering Services  
541611 Administrative Consulting Services  
541618 Other Major Consulting Services

## **FINANCIAL DATA**

Financial data available upon request

Duns Number: 09-136-3999

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## **KEY PERSONNEL**

Alexandra McElroy, founder and president, has over 13 years experience in Software and Information Technology. Her knowledge and hands on management style provides the company with the leadership required to compete successfully within the industry.

# **AIR/COMPLIANCE CONSULTANTS, INC.**

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1050 William Pitt Way, Pittsburgh, PA 15238  
Ph: (412) 826-3636 Fax: (412) 826-3640  
E-Mail: [jmerrill@air-comp.com](mailto:jmerrill@air-comp.com)  
Web: [www.air-comp.com](http://www.air-comp.com)  
**Jill Merrill, President**

## **PROFILE**

Air/Compliance Consultants, Inc. (ACCI) was founded in 1997 to provide high quality environmental engineering and air quality services to industrial and governmental clients nationwide. Since 1997, our staff has grown from 5 to 30 as we have added many outstanding professionals.

ACCI's expertise in environmental consulting includes conducting regulatory compliance assessments, dispersion modeling, air emission inventories, permitting, site assessments, and preparing various air, water, and waste regulatory submittals and reports. ACCI has also prepared compliance manuals, audit manuals, environmental tracking systems, and training programs.

ACCI's air testing experience includes a full array of OSHA, NIOSH and EPA air quality testing. We also conduct meteorological, ambient air and odor sampling. Our measurement experience includes thousands of sampling programs for a wide array of chemical and radiological constituents.

ACCI is certified as a participant in the Small Business Administration (SBA) as a socially and economically disadvantaged firm under the 8(a) program. We are also certified as a Small Disadvantaged Business (SDB) and a woman-owned business enterprise (WBE).

## **CONTRACTING EXPERIENCE**

ACCI's governmental clients have included the Commonwealth of Pennsylvania, the Allegheny County Airport Authority, the Urban Redevelopment Authority of Pittsburgh, the New Jersey Air National Guard, and the Allegheny County Sanitary Authority (ALCOSAN). ACCI provides industrial services to over 300 industrial clients including U.S. Steel, Koppers Inc., ConocoPhillips, Allegheny Ludlum, Bayer, Dominion, and Equitable Resources.

## **CAPABILITIES**

ACCI provides services within the following NAICS codes:

- 541620 - Environmental Consulting Services
- 541380 - Testing Laboratories
- 541330 - Emission Services
- 541710 - Research and Development in the Physical, Engineering, and Life Sciences
- 562910 - Remediation Services
- 924100 - Administration of Environmental Quality Programs
- 926150 - Regulation, Licensing, and Inspection of Miscellaneous Commercial Sectors

## **CAPACITY**

Bonding and Credit Information available upon request.

## **FINANCIAL**

Available upon request.

Duns Number: 12-992-8578

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### **KEY PERSONNEL**

**Jill W. Merrill, President,** has an M.S. from the Illinois Institute of Technology and a B.S. from Pennsylvania State University in Chemical Engineering. She has over 28 years of experience in process engineering, air emissions monitoring, air permitting, and environmental compliance. Jill previously worked at Westinghouse (Advanced Energy, Synthetic Fuels and Resource Energy Systems Divisions) and Shaw Environmental. She has served as chair of the Air & Waste Management Association (Allegheny Mountain Section), served on an ASME Power Test Code Committee, and is a member of the American Institute of Industrial Hygienists and Source Evaluation Society. She was recognized as Engineer of the Year in 2001 by the Pittsburgh Business Times and was awarded the George Westinghouse Signature Award of Excellence.

**Robert N. Frey, Vice President,** has a B.S. in Chemical Engineering from Virginia Tech. He has over 20 years of experience in air quality and environmental compliance. He has managed hundreds of air testing programs at commercial, industrial, and remediation sites throughout the United States. He has extensive experience in environmental auditing, permitting, dispersion modeling, emissions control and multimedia regulatory compliance.

**Nancy M. Hirko, Senior Environmental Engineer,** is a regulatory expert with 30 years of experience specializing in the areas of air quality and solid/hazardous waste permitting and compliance. Ms. Hirko has an M.S. in Energy Resource Engineering from the University of Pittsburgh and a B.S. in Chemical Engineering from the Pennsylvania State University. She has performed engineering evaluations of combustion and air pollution control equipment, developed technical specifications for equipment procurement and has conducted multi-media environmental compliance audits. She has developed compliance plans for process and control equipment and work practices to meet rule and permit requirements. She has conducted a variety of energy efficiency audits for a former Pennsylvania state agency in conjunction with Action-Housing, Inc.

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# ARROW ENTERPRISES, INC. III

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430 Main Street, 4<sup>th</sup> Floor  
Johnstown, PA 15901  
(877) 625-0286 Fax  
(814) 248-3190  
E-Mail: [arrow@8aArrow.com](mailto:arrow@8aArrow.com)  
Web: [www.8aArrow.com](http://www.8aArrow.com)  
**Zina A. Lawson, President**

## PROFILE

Arrow Enterprises, Inc. III dba Arrow Enterprises, Inc., founded in 2000, headquarters in Central City, Pennsylvania just east of Pittsburgh with offices in Pasadena, Maryland and Washington, DC. We provide superior quality construction and environmental services to our customers in both the government and private sectors. We ensure that our customers are the primary focus and we select projects and search for opportunities that allow us to efficiently achieve our goals.

Arrow Enterprises is managed and controlled by its President, Zina Lawson. Arrow is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program. Also certified under, Allegheny County MBE/WBE/DBE Certification Program, and Southeastern Pennsylvania Transportation Authority (SEPTA).

Arrow believes that the "team concept" is the most successful way to manage a project. We work closely with the owner, architects and subcontractors to form a team with a common goal.

We take great pride in our work and provide our customers with the quality service that supports our commitment to *do it right the first time.*

## CONTRACTING EXPERIENCE

Arrow Enterprises, Inc. has an impressive collection of satisfied clients they have done business with in the past and still continue to do business with today. With management having over 75 years of direct project administration experience with Arrow or past companies, the list is fortunate enough to include recognizable names such as the Department of the Interior, Department of Homeland Security, Department of Defense; Guantanamo Bay, the United States Naval Academy, ShawBeneco, Coleman, U.S. Steel, the Richmond Airport Authority, Pennsylvania Department of Transportation (PennDOT), Cardinal Group Services, Environmental & Toxicology International and Envirosafe Training and Consultants.

## CAPABILITIES

Arrow is completely capable in completing projects for government and industry in the following classifications.

### North American Industry Classification System

236210 - Industrial Building Construction Contractors	238990 - All Other Specialty Trade
236220 - Commercial Building Construction and Wood	423310 - Lumber, Plywood, Millwork, Panel Merchant
237110 - Water and Sewer Line and Related Structures Construction Wholesalers	
238130 - Framing Contractors	423390 - Other Construction Material Merchant Wholesalers
238140 - Masonry Contractors	423450 - Medical, Dental and Hospital
238160 - Roofing Contractors	
Equipment	
238190 - Other Foundation, Structure and Building Exterior Contractors	and Supplies
Merchant Wholesalers	
238220 - Plumbing, Heating, and Air-Conditioning Contractors	562910 - Remediation Services
238310 - Drywall and Insulation Contractors	
238320 - Painting and Wall Covering Contractors	
238330 - Flooring Contractors	
238340 - Tile and Terrazzo Contractors	
238350 - Finish Carpentry Contractors	
238390 - Other Building Finishing Contractors	
238910 - Site Preparation Contractors	

## CAPACITY

Arrow Enterprises' bonding capabilities and credit references are available upon request.

## FINANCIAL DATA

Arrow Enterprises' financial data is available upon request.

Duns Number: 142973606

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## KEY PERSONNEL

**Zina A. Lawson, President**, has a diversified skill set developed through real world experience and participation in all aspects of a dynamic minority, woman-owned company in the construction and environmental industry. She has eight years of experience in general construction, demolition, asbestos abatement, and lead and mold remediation. As president of Arrow Enterprises, Ms. Lawson oversees the management and financials of the company.

**Nancy J. Corella, Vice-President**, has 20 years experience in the construction/environmental industry. She has recently attended the Turner Construction Management Training for Emerging Veteran, Minority and Women Owned Businesses at Robert Morris University. She is licensed to practice real estate and real estate management in Pennsylvania. Her expertise is in handling all relations with subcontractors, change orders, certified payroll, application for payment and overall accounting procedures.

**D. Markferding, Marketing/Sales**, has a proven track record in sales, marketing and negotiating contracts. As an innovative and diverse business professional, he has over 30 years of experience in construction management and consulting. He has recently attended the Turner Construction Management Training for Emerging Veteran, Minority and Women Owned Businesses at Robert Morris University. He is an excellent communicator to the government, private and public sectors. He is a graduate from the University of Maryland concentrating in Marketing, Finance/Business and Public Administration. He has consistently moved forward in this industry since he first developed and sold a new business while still in college. His expertise falls in project management, business structure organization, sales management, product and service R&D and contract relations. Throughout his career, he has managed a wide range of construction projects including, but not limited to, environmental cleanups, building renovations, industrial roofing, design-build projects and task-order contracts.

**Todd Phillips, Operations/Project Manager**, has over 15 years of experience in every aspect of the general construction, specialty construction, commercial/industrial roofing and environmental industries. His current responsibilities range from estimator to project manager. He has recently attended the Turner Construction Management Training for Emerging Veteran, Minority and Women Owned Businesses at Robert Morris University. Throughout his career, Todd has provided products and services for spray-in-place polyurethane foam roofing systems, above and below ground waterproofing, EPDM roofing systems, fireproofing systems, floor and wall cavity systems, asbestos and lead abatement remediation services and quality control to countless construction operations.

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## ***ASD INVESTMENTS, INC. DBA METAL SUPERMARKETS***

4290 Campbells Run Road, Pittsburgh, PA 15205  
(412) 279-3600 FAX: (412) 279-3936  
E-MAIL: [SOMI@BELLATLANTIC.NET](mailto:SOMI@BELLATLANTIC.NET)  
**Somi Ahluwalia, President**

### **PROFILE**

ASD Investments, Inc. has the following under its portfolio:

- Contracting supply of bulk coking coal
- Contracting supply of bulk de-icing salt
- Repair of large roofs
- Metal distribution under the name of Metal Supermarkets.

It supplies and stocks at its warehouse every kind of metal, including, Aluminum Alloys, Hot/Cold Rolled Steels, Stainless Steel, Tool Steels, Alloy Steels, Bearing Bronze, Brass, Copper, Titanium and a range of special alloys for special applications. These metals are stocked in all shapes and sizes including: bars and rods - including rounds, squares, hexagonal, flats, etc.; sheets and plates; various structurals include: angles, channels, beams, etc.; pipes and tubes; expanded and perforated metal, bar grating and safety grating, threaded rods, shims. In-house equipment is available to cut metal to sizes on the spot. No order is too small or large. There is no minimum charge and it has its own delivery vehicles. Metal Supermarkets also helps customers locate hard-to-find metals through its wide database of suppliers worldwide.

ASD Investments, Inc. is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.

ASD Investments, Inc. is certified as a Disadvantaged Business Enterprise by PennDOT under its Pennsylvania Unified Certification program to participate in the program as Construction Contractor/Subcontractor and Supplier of structurals, rebars, bars, angles, guiderails, plates and sheets.

Metal Supermarkets is certified as ISO 9001-2000.

ASD Investments, Inc. is approved for the Qualified Suppliers List for Distributors (QSLD) of Bulk Metals by Defense Logistics Agency.

### **CONTRACTING EXPERIENCE**

ASD Investments, Inc. has grown its business through superior customer service. Our reliable service has resulted in sales to the following customers: U.S. Army Corps of Engineers, PA Department of Transportation, U.S. Coast Guards, U.S. Department of Defense, Bayer Corporation, Bechtel Bettis, Inc., Heinz Corporation, PPG Industries, General Electric Corporation, University of Pittsburgh, Carnegie Mellon University, Letterkenny Army Depot, City of Pittsburgh, Center for Disease Control, DSCP, 911<sup>th</sup> Airlift Wing US Airforce, DESC Ft. Belvoir VA.

K.P.S. (Somi) Ahluwalia, President, who has thirty years of engineering and administrative experience, administers the entire operation.

## **CAPABILITIES**

**Products: Aluminum, Stainless Steel, Hot Rolled Carbon Steel, C.F. Carbon Steel, Brass and Copper, Tool Steel, Bearing Bronze, Alloy Steel, Titanium, Shorts & Off-cuts and Specialty Products.**

**Value Added Services: Production saw cutting, Grinding, Plate cutting, Shearing, Heat treating,**

**Tube & pipe bending, Light fabrication and Sourcing of hard to find metals. No minimums, cut to size. Pickup or fast delivery.**

**Salt: We supply de-icing salt for clearing roads, pathways etc to melt ice.**

**Coal: We have the capability to supply Stoker and Bituminous coal in large quantities for boilers for heating, electricity, etc.**

**Roofings: Our capabilities enable us to replace, repair or install new roofings.**

42151 Metal Service Centers and Offices

238160 Roofing Contractors

421529 Coal & Mineral Ores

212111/212112/423520 Bituminous Coal

5052 Coal

424690 Sodium Chloride-De-Icing Salt

23332 General Construction, Commercial and Industrial Buildings

23332 General Construction, Non Residential Buildings

23411 Highway and Street Construction

23412 Bridge, Tunnel, and Elevated Highway Construction

23491 Water, sewer and Pipeline Construction

23499 Heavy Construction

23542 Concrete Work

23591 Metal/Steel Fabrication and Erection

## **CAPACITY**

The geographic areas serviced for: Non-8(a) sales and services will be Western Pennsylvania. 8(a) sales and services will be the entire United States of America.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 03-323-5552

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## **KEY PERSONNEL**

**Somi Ahluwalia, President**, has been in the metal industry for over 25 years and successfully ran steel manufacturing corporations before starting his own business. He holds a Engineering Degree.

**Regge Briney, Manager**.

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# **BALM GENERAL CONSTRUCTION, INC.**

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(412) 731-8145 Fax: (412) 871-9149  
E-Mail: [bill\\_balm@comcast.net](mailto:bill_balm@comcast.net)  
**William Thompson, President**

## **PROFILE**

Balm General Construction, Inc. was established in 1985 by William Thompson. The company provides total rehab and remodeling, general construction, commercial and residential services. The company is headquartered in Penn Hills, Pennsylvania

William Thompson brings over 25 years of experience and knowledge to all phases of rehab and remodeling services in both public and private sectors. This experience and knowledge has enabled the firm to successfully estimate and complete many projects in a cost effective and on time manner.

Balm Construction has acquired a long working relationship with professional subcontractors to enable the firm to tailor to specific needs of each customer. This and the experience of the firms' personnel permits Balm Construction to offer each customer reasonable prices with top quality performance in a timely manner.

Balm General Construction, Inc. is also certified and in compliance with the Allegheny County's Unified Certification Program (UCP), State of Pennsylvania's Certification and the State of Pennsylvania's Lead Remediation Certification.

**Balm General Construction, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged business in the 8(a) program.**

## **CONTRACTING EXPERIENCE**

Balm General Construction, Inc. has provided general construction services to both the public and private sectors on a full-time basis since 1985. The following are some of the completed projects: Rehabbed two Sororities for Carnegie Mellon University, Lead Remediation for Action Housing, Rehab and Remodeling for Allegheny County. The company has performed successfully on various jobs. References are available upon request.

## **CAPABILITIES**

Balm Construction has the experience in the following NAICS Codes:

235510 Carpentry  
235420 Dry wall plastering and acoustical  
235210 Painting and Wall covering  
235520 Flooring  
235430 Tile, Marble and Terrazzo

## **CAPACITY**

Balm Construction, Inc.'s bonding capacity available upon request.

## **FINANCIAL DATA**

Financial data available upon request.

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### **KEY PERSONNEL**

William Thompson, President, brings to the firm over 25 years of experience in the rehab and remodeling business. He is a native Pittsburgh, Pennsylvania. He has been working the construction trade since the age of 15. He received his training through Conley Trade School. The company is a Christian based business. The Company's goal is to meet the client's needs by providing high quality workmanship for residential and commercial customers, as well as, federal, city, county and state government. The company is also an "S" Corporation.

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# **BLAIR INSURANCE SERVICES**

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Address: 1201 Logan Blvd., Altoona, PA 16602  
Phone: (814)946-9486 Fax: (814)946-5019  
Address: 700 River Avenue, Pittsburgh, PA 15212  
Phone: (412) 381-9081 Fax: (412) 381-9097  
E-Mail: blairbonni@aol.com  
**Bonnie Hand, President**

## **PROFILE**

Established in 1980 by Bonnie Hand, the agency have grown to a full service independent insurance, investment, and consulting firm. Service is our number one objective. Blair Insurance Services Inc. is a firm of proven professionals, caring and conscientious people, and the kind of people you can depend on. We have a commitment to maintain a high standard of excellence in all that we do and to establish a firm relationship of mutual trust and service with each of our clients. We have offices in Altoona, PA and in Pittsburgh, PA.

We do Business Insurance such as Bonding, Wrap-up Programs, General Liability, Property, Workers Compensation, Automobile, Umbrella, Inland Marine, Railroad Protective, Aircraft/Airports, Professional Liability, Builders Risk, Packages, Self-Insured Plans, Insurance Broker Services, Risk Management. We also do Employee Benefits, Cafeteria Plans, Section 125, Health insurance, Life Insurance, Health & Accident Insurance, Business Travel Insurance, Cancer Insurance, AD&D, STD (Short term disability), LTD (Long term disability), Hospitalization, Nursing Home Policies, Self-insured Plans, Short term Hospitalization, Pension, 401K, Keogh, SEP, Investments, Annuities, Mutual Funds.

Blair Insurance Services Inc. & Bonnie Hand have won many awards over the years. These awards include 2007 MBE/WBE Advocate of the Year, 2004 SBA Women Advocate of the Year, 2005 Top 100 Businesses From PA Business Central, 1996 Excellence in Small Business-Blair County Business Hall of Fame, 1995 Co-winner of PA Business Central Entrepreneur of the Year, 1996 thru 2004 Blair Insurance Services Inc. was in Who's Who in Small Business, and numerous other awards.

In 2007 through the present, Blair Insurance Services Inc. has handled bonding for the Sheltered Bond Program for MWELA. In 1997 - 2002 Blair Insurance Services Inc was the administrator and the developer of the Allegheny County Bond Program for Minority, Women, and Disadvantaged Business. In 2004 Bonnie Hand ran training programs for bonding at the Black Contractors Association for the Alliance. In 1994 - 1995 Bonnie Hand was a member of the PA Business Summit. In 1993-1994 Bonnie Hand served on the Governor's Task Force for Women in Business. In 1986 Bonnie Hand was a PA Delegate to the White House Conference on Small Business.

**Blair Insurance Services Inc is 8(a) certified, Pa Unified Certified, Allegheny County, Port Authority, Penn DOT, MD DOT, DGS certified, SERB, and SDB certified; is also licensed and certified in other states.**

## **CAPABILITIES**

Blair Insurance Services Inc. has successfully completed projects for 26 years. The company capabilities include, but not limited to these codes.

- 523110-Investment and Securities
- 524210-Insurance Agencies and Brokerages
- 524291-Claims Adjusting
- 524292-Third Party Administration
- 524298-All Other Insurance Related Activities
- 525110-Pension Funds
- 525120-Health and Welfare Funds
- 525190-Other Insurance Funds
- 525910-Open-End Investment Funds
- 541611-Administrative Management and General Management Consulting Services
- 541618-Other Management Consulting Services

541990-All Other Professional, Scientific & Technical Services  
611430-Professional & Management Development Training  
CAPACITY

Blair Insurance Services Inc can handle all sizes of commercial and government jobs. The company also has a line of credit with a strong banking relationship and also can obtain credit on as project by project basis.

#### FINANCIAL DATA

Financial data available upon request.

Duns Number: 130926165

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#### KEY PERSONNEL

**Bonnie Hand, President**, has 32 years of insurance, investment and consulting experience. She is a graduate of Penn State University in Business Administration. She has worked in private sector business such as retail firms, contracting firms and other insurance companies before starting her own business.

**Crystal Ball, Office Manager**, has 15 years experience with Blair Insurance Services Inc. She oversees the bond department and employee benefits division. She is a graduate of the Altoona School of Commerce in Business Law.

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# CANNON SYSTEMS, INC.

528 Fieldstone Drive, Monroeville, PA 15146  
(412) 380-2555 Fax: (412) 372-7772  
E-Mail: [cannong60@hotmail.com](mailto:cannong60@hotmail.com)  
Gilbert F. Cannon, Owner

## PROFILE

Cannon Systems, Inc. is a General Construction contractor with its operations based in Monroeville, Pennsylvania just east of Pittsburgh. Services offered include minor involvement with interior/exterior renovations, small building construction, concrete structures and flatwork, excavation, foundation digging and installation, drywall, ceilings, insulation, rough framing painting and **major emphasis on finish flooring**.

All projects in Cannon Systems, Inc., history have been completed successfully and on time.

The company began in November of 1998 as a sole proprietorship and under Gilbert F. Cannon, DBA (doing business as) Cannon Systems. In January of 2003, the company became incorporated. The trend since 1998 has been steadily on the rise with profits turned back into the company to strengthen the foundation. A five year business plan maps the intended path towards reaching established goals. Area coverage of Cannon Systems, Inc. includes western Pennsylvania, eastern Ohio and West Virginia. Operations however, are not limited to these areas. The company's approach is opportunistic and considers travel beyond to procure contracts. Historically, most customers have been local and federal government with a small portion of residential. Cannon Systems, Inc. has also performed for larger construction firms on a subcontracting basis.

Cannon Systems, Inc. was accepted in 2002 as a participant in the U. S. Small Business Administration 8(a) program designed to help minority companies establish themselves among comparably sized firms in the public arena. Acceptance in the 8(a) program automatically certified Cannon Systems, Inc., as a Small Disadvantaged Business (SDB). They are also certified with Allegheny County Department of Minority Enterprise, Department of General Services and Pittsburgh Board of Education.

## CONTRACTING EXPERIENCE

Since 1998, contracts have been issued from various agencies and owners. Agencies include federal and local governments, private owners of commercial nature and residential. A sampling of project awards to Cannon Systems, Inc., include; replace vinyl flooring in Building #32 (\$8,295) for VA Pittsburgh Healthcare System (contact: Cheryl Thorton at 412-365-5457); ADA renovations to senior citizens center (\$67,341) for South Hills Area Council of Governments (contact: Stanley Gorski at 412-341-3750); conversion of basement to Delmont Police offices (\$33,053) for Delmont Borough (contact: Chuck Speicher at 724-837-1057); replace flooring at Forest Hills senior center (\$17,591) for Turtle Creek Valley Council of Governments (contact: Amanda Settlemaier at 412-829-7722); renovate Dormont Recreation Building kitchen (\$13,275) for South Hills Area Council of Governments (contact: Stanley Gorski at 412-341-3750); renovations to senior center (\$56,533) for Char-West Council of Governments (contact: Michele Lutz at 412-279-3333); raised computer flooring (\$32,900) in Building #405 for Department of the Air Force (contact: Dan Lucci at 412-474-8119).

CANNON SYSTEMS, INC. [continued] - Page 2

## ABILITIES

Cannon Systems, Inc., is eager and ready for the challenge of meeting its goals outlined in its' five year plan. With the industry experience and knowledge of the key personnel in place, the project list of satisfied clients has grown at an aggressive but comfortable pace. Since

establishment in 1998, Cannon Systems, Inc. has focused on strengthening customer base and positioning for future growth. In most project sizes we can handle, bonding is available.

**CAPACITY**

235430	Tile, Marble, Terrazzo and Mosaic	235910	Structural Steel Erection
235510	Carpentry	235930	Excavation
234110	Concrete (e.g. Roads, Highways, Sidewalks)	235610	Roofing
235420	Drywall, Plastering, Acoustical and Insulation	235310	Electrical
235910	Concrete Reinforcement Placement	<b>235520</b>	<b>Flooring</b>
235400	Concrete Block Laying	235710	Concrete Contractors
235110	Plumbing		235210
	Painting and Wall Covering		
235940	Wrecking and Demolition		
235990	All Other Special Trade Contractors		

**\*Area(s) of Emphasis**

**FINANCIAL DATA**

Financial data available on request.

Duns Number: 04-792-7988

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**KEY PERSONNEL**

Gilbert F. Cannon, Owner is a 1974 graduate of Pennsylvania State University with a Bachelor of Science degree in Sociology. He has over thirty one (31) years of experience in business management, both retail and corporate. His resume includes various management seminars including handling employees and customers as well as training in payroll, time management, blueprint reading and field instruments. Of applicable note, eleven (11) years of experience comes in the construction field as Operations Manager/Project Manager for a prior member of the U. S. Small Business Administration 8(a) program. That participant was decorated with awards within the 8(a) program prior to their successful graduation from the program.

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# CBFI, INC.

1324 Sheffield Street  
Pittsburgh, PA 15233  
Ph: (412) 322-5251 Fax: (412) 322-5258  
E-Mail: donna.rucker2@verizon.net  
Web: www.cbfiinc.com  
Donna J. Rucker, President

## PROFILE

CBFI incorporated in April 2001 in order to provider quality medical billing services to our clients. In today's highly competitive and fast paced market, medical organizations need strong and aggressive leadership and solution-oriented team members to meet ever-changing business development goals. In our effort to assist our clients CBFI assembled a team of unique individuals with in-depth technical knowledge, process development expertise, organizational leadership and decision-making skills that can make an immediate contribution to operations and business development.

The financial strength and health of our client is our main concern. CBFI understands the complexities of the medical billing business and our approach focuses on providing our client with performance that directly impacts the bottom line; ensuring your organizations present and future economic success by providing comprehensive billing and accounts receivable services designed to optimize cash generation.

Our services include but are not limited to coding, processing, billing, adjustments, account receivables and collections. CBFI specializes in bridging the communication gap between commercial carriers and government entities.

### **CONTRACTING EXPERIENCE**

CBFI is currently providing various forms of billing services for the Veterans Affairs Administration, Pittsburgh, PA - Highland Drive.

### **CAPABILITIES**

Following are the NAICS classifications under which we are seeking contract opportunities:

522320 - Pre-Registered  
Patient Verification  
Account Receivables  
Billing  
Coding

## **CAPACITY**

Information available upon request.

## **FINANCIAL DATA**

We are registered with CCR (Central Contractor Registration).

Duns Number: 08-730-9527

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## **KEY PERSONNEL**

Donna J. Rucker, owner, brings over 25 years of management and insurance experience.

Yvette Fletcher-Sampson, Director of Program Management, has over 20 years of progressive insurance management experience. She oversees the day to day contractor billing operations at the Veterans Affairs Administration.

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# CBM Business Machines, Inc.

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Address: 647 Franklin Street, Johnstown, PA 15901  
Phone: (814) 536-5356 Fax: (814) 535-7690  
E-Mail: [dfelix@gocbm.com](mailto:dfelix@gocbm.com) Web: [www.gocbm.com](http://www.gocbm.com)  
**Don Felix, President**

## PROFILE

CBM was started in 1964 as a Remington-Rand Typewriter dealer with an initial investment of \$10,000 funded by one of the company's original owners from private funds. In 2003, Donald Felix took over ownership and assumed the position of president of the corporation. The company was originally formed to fill a gap in the local market for quality business machines and services in a booming steel and coal economy. While most local business catered to the industrial end of these industries, there was a shortage of products and support on the professional end. CBM filled the gap by supplying quality, cutting edge office equipment (yes, at one time typewriters were cutting edge) and the quality support required in maintaining and repairing these machines locally. We've come a long way in the last 40 plus years and CBM has stayed on the leading edge of technology and the needs of local business. We have made the latest technology in office equipment available to our ever growing customer base. From assisting in the selection of the right equipment for the job, the on-site training in using it, and the skilled staff to update and repair it in a timely manner, CBM has become a valued business partner. CBM currently has over 500 customers, eight regional offices and 2.5 million in sales as well as being in the top 100 independent dealers in the North East Region (one of the most densely populated territories), as well as one of the top 30 SDVOSB businesses in the nation. Our offering has gone from typewriters to more than seven major manufactures of thousands of cutting edge, industry leading products. We also have the knowledge, expertise, and staff to train employees and service this equipment.

CBM is looking to the future of our base area. What was once a thriving coal and steel economy has shifted to technology and defense manufacturing. CBM is also looking to move forward in this marketplace. To date, CBM is registered to do business with both the State and Federal governments, and has received the state's Minority Business Enterprise (MBE) as well as the Federal Government's 8(a) and SDB (Small Disadvantaged Business), and is a Service Disabled Veteran Owned Small Business (SDVOSB).

CBM has managed to maintain steady growth in the 40 plus years since its inception. Through economical hardship and natural disaster, CBM has managed to weather the storm. In 1977, CBM's headquarters was in the middle of the Johnstown Flood. While many businesses were closed or incapacitated for months, CBM was back in business serving customers in only 3 days.

CBM's largest customers were the Coal and Steel industries. In the mid to late 90's, the Bethlehem Company had ceased coal and steel production, and closed its mines and mills. This forced a lot of companies in the area to close as well. CBM not only managed to keep its doors open through both events, it managed to maintain growth. Through all the turmoil and a major shift in the area's economy, CBM has not only pushed on, but is now considered one of the top

distributors in the Northeast Region and has won multiple awards for exceeding in sales goals.

### **CAPABILITIES**

CBM has been a successful supplier and manufacturer of technology and office products for 40+ years. The company's capabilities include, but is not limited to these codes:

- 238210 - Electrical Contractors
- 334111 - Electronic Computer Manufacturing
- 423210 - Furniture Merchant Wholesalers
- 423420 - Office Equipment Merchant Wholesalers
- 423430 - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423690 - Other Electronic Parts and Equipment Merchant Wholesalers
- 425110 - Business to Business Electronic Markets
- 442110 - Furniture Stores
- 443120 - Computer and Software Stores
- 453210 - Office Supplies and Stationery Stores
- 532420 - Office Machinery and Equipment Rental and Leasing
- 541512 - Computer Systems Design Services
- 811212 - Computer and Office Machine Repair and Maintenance

### **CAPACITY**

CBM can handle all sizes of commercial and government jobs. The company also has a line of credit with a strong banking relationship and also can obtain credit on as project by project basis. We have logistics for shipping and servicing equipment nationwide.

### **FINANCIAL DATA**

Financial data available on request.

Duns Number: 0043696765

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### **KEY PERSONNEL**

**Don Felix, President/CEO**, a Desert Shield and Desert Storm veteran, has over 16 years experience in the office technologies industry. He has been awarded Canon's National Top Dealer Award for the last 4 years and Canon's Top 10 National Solutions Provider award for the last 7 years, as well as being listed as one of the top 40 executives by a central PA newspaper. Mr. Felix is co-founder of the Felix Family adoption foundation with the community foundation for the Alleghenies.

**Matthew A. Romagna, VP Government Sales and Marketing**, has over 12 years of Government contracting, consulting, and computer experience. He currently has a Bachelor of Science degree in Marketing and is working on his MBA. Mr. Romagna spent four years working for the DOD under the Procurement Technical Assistance Program and became a level 3 certified Procurement Professional through the Association of Procurement Technical Assistance Centers, as well as having completed several training programs for both the Federal and private sectors.

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# COAST TO COAST K-9 & SECURITY, LLC

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Address: 2800 Lincoln Way, White Oak, PA 15131  
Phone: (412) 298-4028 Fax: (412) 673-7129  
E-Mail: jodiparo@aol.com  
**Jodi R. Perozich, President**

## PROFILE

Coast to Coast K-9 & Security (C2C) is a specialized Security company formed to meet the needs of the 21<sup>st</sup> Century. The company has its focus on providing armed/unarmed and canine security guards, training canines and their handlers, and breeding and developing canines for sale to US, state and local governmental security agencies. The Company was formed in January of 2003 to utilize the 20+ years of canine security experience of its owner Jodi Perozich. It provides canine security patrol for detection of explosive and narcotic contraband and armed/unarmed security at governmental & private functions.

C2C has established a relationship with national Corrections & Law Enforcement Training Technology Center (NCLEETTC) based in Moundville, WVa, and this facility offers training to the Law enforcement and Corrections community. C2C is developing multiple training programs that will be offered to the local and national law enforcement and corrections facilities.

C2C employees bring over 20 years of quality control, project management, auditing, and accounting and technology service backgrounds for government and private contracts. C2C is experienced in managing worldwide projects, encompassing more than 100 professionals and multi-millions in revenue and expenditures.

## CONTRACTING EXPERIENCE

C2C has provided security services for Fortune 200 companies, the national transportation industry, and the U.S. Military.

## CAPABILITIES

### **Security Services - 561612, 561611**

Narcotic & Explosive Deterrent & Detection  
Canine Patrol Teams  
Armed and Unarmed Guards  
Investigative Services  
Protection Consulting

### **Professional Services - 541211, 541219, 541511, 541512**

Project Management  
Auditing & Accounting  
Technology Services

- Data Warehousing
- Internet-Based Applications

- Application Strategy Assessment
- Human Factors and User Interface Design
- IT Infrastructure Strategy and Assessment
- Database Administration, Design, and Management
- Enterprise Application Integration (EAI)
- Project Management Methods and Quality
- Information Security
- CRM and Call Center Operations Management

## **CAPACITY**

C2C has multiple avenues to address any contract obligations that the company would accept.

## **FINANCIAL DATA**

Financial data available on request.

Duns Number: 131590437

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## **KEY PERSONNEL**

### **Jodi R. Perozich - President**

Jodi has over 20 years experience in the Canine security field. She currently holds licenses from the ATF, DEA and the state of Pennsylvania for Private Detective and Security. She has trained with National and International Law enforcement agencies while working along side the U.S. Military. Her success is from her unrelenting drive for quality in all areas.

### **Joseph D. Perozich - Managing Director**

Joe has over 23 years of diverse business experience including general management, operations, and audit and accounting experience. He has repeatedly demonstrated success in managing teams, projects and operations encompassing teams up to 100 professionals while being responsible for revenues and profitability exceeding \$45 million. Joe's interpersonal skills and common sense business approach allow him to foster a strong team environment from floor level operations to executive management thus effectively communicating issues, developing resolutions, and then implementing improvements.

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# CONSTRUCTION PERFORMANCE MANAGEMENT, LLC

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113 Castle Shannon Blvd, Pittsburgh, PA 15228  
(412) 726-0454 Fax: (412) 726-0453  
E-Mail: [dgonzalez@cpm-llc.net](mailto:dgonzalez@cpm-llc.net)  
**Dale R. Gonzalez, Owner**

## PROFILE

**Construction Performance Management, LLC ('CPM')** assists owners, construction managers, and contractors with managing the time and economic factors effecting their capital construction projects. CPM provides construction and management consulting services to clients in areas critical to the successful completion of complex projects. These services include critical path scheduling, construction estimating, project schedule and cost control systems, contract claims analysis, productivity and performance evaluations, and the implementation of construction management information systems. Our project experience includes general building, heavy and highway, industrial, power generation, and environmental construction projects. In addition, CPM is applying our high level of service, skill and experience in the management and control of construction projects by now providing general contracting services. Headquartered in Pittsburgh, Pennsylvania, the firm serves clients in southwestern Pennsylvania and has worked on both national and international projects.

**Construction Performance Management, LLC is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program. CPM is also certified under the Pennsylvania Unified Certification Program and Department of General Services as an MBE/DBE.**

## CONTRACTING EXPERIENCE

CPM has established a number of ongoing business relationships. These include: Turner Construction (Westinghouse Office Complex, Presque Isle Downs Casino, Monongalia General Hospital, August Wilson Center: Bob Hennessey 412-255-5400), Johnson Controls (UPMC Children's Hospital: Bill McDonald 412-697-1290), P.J. Dick (Pittsburgh Penguins Arena, David L Lawrence Convention Center, Newark Ohio Vocational School: Jeff Turconi 412-462-9300), US Steel (Multiple Facility Upgrade Projects: Paul Ennis 412-675-7576), Lytle Construction Services (Ingomar UMC, Mt Lebanon Hoover and Washington Schools: Eric Lytle 724-327-1599), Joseph Jingoli & Son (Pittsburgh Mills Mall: Patrick Mahon 412-292-6607). Additional project experience and references are available upon request.

## CAPABILITIES

The firm provides products and services under the following NAICS Code classifications:

541611 General Management Consulting Services	238910 Site Preparation Contractors
541618 Other Management Consulting Services	238110 Poured Concrete Foundation and Structures
541330 Engineering Services	238120 Structural Steel and Precast Construction
541512 Computer Systems Design Services	238130 Framing Contractors
518210 Data Processing and Computer Services	238190 Other Foundation, Structure, and Exteriors
236220 Commercial/Institutional Building Const.	238310 Drywall and Insulation
236210 Industrial Building Construction	238350 Finish Carpentry Construction
237310 Highway, Street & Bridge Construction	238320 Painting and Wall Covering
237990 Other Heavy and Civil Engineering Const.	236115 New Single-Family Housing Construction
237110 Water and Sewer Line Construction	236116 New Multi-Family Housing Construction

## CAPACITY

CPM has a bonding capacity of \$250K.

## FINANCIAL DATA

Financial information is available upon request.

Duns Number: 08-185-1698

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### **KEY PERSONNEL**

**Dale R. Gonzalez, Owner**, has over fifteen years of management, construction, and engineering design experience. Prior to starting CPM, Dale worked as a civil/geotechnical engineer, construction manager-scheduler, and management/litigation consultant. He has an MBA and BS in Civil Engineering from the University of Pittsburgh.

The mission of CPM is to offer its clients responsive, cost effective, value-added service to insure the successful completion of their projects.

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# COOLIEMON, LLC

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106 Locust Street, Etna, PA 15223  
E-Mail: [rwilliams@cooliemon.com](mailto:rwilliams@cooliemon.com)  
(724) 910-3666 Fax: (724) 452-1126  
**Ralph Williams, President**

## PROFILE

Cooliemon, LLC is dedicated to helping organizations achieve excellence through process improvement. We provide our clients with proven methods for improving quality, increasing productivity, reducing cycle time and increasing performance.

Cooliemon, LLC is an Software Engineering Institute (SEI) Transition Partner for the CMMI<sup>®</sup> and specializes in process improvement, utilizing models such as SEI's CMMI<sup>®</sup>, SW-CMM<sup>®</sup>, ISO 9000 and quality principles based on Deming, Juran, Crosby and Shewhart.

We offer unparalleled expertise in initiating, planning, developing, executing and sustaining continuous improvement initiatives. Cooliemon, LLC has helped many organizations reach higher CMM<sup>®</sup> maturity levels with measurable results that last.

Cooliemon, LLC provides software and systems engineering solutions using the SW-CMM<sup>®</sup> and CMMI<sup>®</sup> models to deliver high quality software and systems.

Cooliemon, LLC is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.

## CONTRACTING EXPERIENCE

Cooliemon, LLC has a broad range of successful contracting engagements, both in the private and public sector, for example:

- Lawson Software, Inc.
- Raytheon (Falls Church, VA)
- SIGNAL Corporation
- NCS Measurement Services (MS)
- TranTech Inc.
- Solomon Software
- Follet International
- ServiceWare, Inc.
- Microsoft
- NCS Government Services (GS)
- FSI International
- Deluxe iDLX
- Information Technology Business Group, Inc.
- State Farm Insurance
- Mailing Services of Pittsburgh (MSP)
- Naval Air Warfare Center Weapons Division (NAWCWD) F/A - 18

References are available upon request.

## CAPABILITIES

Cooliemon, LLC capabilities encompass model based business improvement (*e.g.*, SW-CMM<sup>®</sup>, CMMI<sup>®</sup>, ISO, P-CMM<sup>®</sup>) in disciplines such as software and systems engineering. Products and services include assessments, training and consulting with measurable results.

Cooliemon, LLC develops software and systems engineering solutions utilizing models such as the SW-CMM<sup>®</sup> and CMMI<sup>®</sup>.

Cooliemon, LLC performs work in the following North American Industry Classification System (NAICS):

541690	Scientific and Technical Consulting
5416	Management, Scientific, and Technical Consulting Services
54161	Management Consulting Services
541611	Administrative Management and General Management Consulting Services
541614	Process, Physical Distribution, and Logistics Consulting Services
541618	Other Management Consulting Services
5415	Computer Systems Design and Related Services
541511	Custom Computer Programming Services
541519	Other Computer Related Services
541512	Computer System Design Services
611430	Professional and Management Development Training ( <i>Quality assurance training</i> )
541612	Human Resources and Executive Search Consulting Services

## **CAPACITY**

Cooliemon, LLC has the capability of managing any size engagement. We continually measure our capacity and capability to serve new clients and make adjustments to our staff to maintain our high quality of service.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 11-246-2689

## ***KEY PERSONNEL***

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**Mr. Ralph Williams, President and founder of Cooliemon, LLC** a Software Engineering Institute (SEI) Transition Partner company dedicated to helping organizations achieve excellence through process improvement.

Mr. Williams is one of the most active authorized SEI SW-CMM<sup>®</sup> Lead Assessors in the world, as well as a SCAMPI (CMMI<sup>®</sup>) Lead Appraiser and authorized to train the Introduction to the CMMI<sup>®</sup>. Mr. Williams has assessed organizations at all levels of the SW-CMM<sup>®</sup> from small companies to large, from commercial to government.

Mr. Williams is also trained in multiple quality strategies; he is a Dr. Juran expert, an ISO 9000 internal auditor and a Competent Toastmaster.

Mr. Williams developed software for over 10 years before becoming the Quality Director of one the largest direct mail companies in the US, where he spearheaded and sustained a successful process improvement program.

Mr. Williams has extensive experience in leading successful quality initiatives and achieving measurable results. He has helped organizations measurably increase cycle-time, increase productivity, save millions of dollars in costs of poor quality (COPQ), and has helped organizations successfully reach higher SW-CMM<sup>®</sup> maturity levels.

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# **COSMOS TECHNOLOGIES, INC.**

700 River Avenue, Suite 412, Pittsburgh, PA 15212

(412) 321-3951, Fax: (412) 321-3954

E-Mail: [frederickdouglas@cosmostechnologiesinc.com](mailto:frederickdouglas@cosmostechnologiesinc.com)

Web: <http://www.cosmostechnologiesinc.com>

**Frederick Douglas, President**

## **PROFILE**

Cosmos Technologies, Inc. provides engineering, research and development, quality assurance (including data management), environmental, health & safety management services, and construction management services. These services can be further broken down into air quality management, water resources management, acid mine drainage systems research and design, geographic information systems, construction management, inspection & field services, data management and environmental engineering research and development.

Cosmos Technologies became SBA 8(a) certified in April 2002. Thus far the company has provided services to several clients in the private manufacturing production and institutional sectors. Our client base includes natural gas processing, electrical utilities, steel manufacturing, health care industry, pigment manufacturing, sewage wastewater treatment and the coatings industry. In addition, we are presently providing construction support services to the US Army Corp of Engineers (USACE)- Baltimore, Quality Assurance Inspection Services to the USACE- Huntington, and Research and Development (R&D) in recycling Integrated Gasification Combined Cycle (IGCC) by-products for the DOE/ NETL laboratory. Cosmos Technologies has no maximum or minimum limits for project size.

Founded as a sole proprietorship in 1997 by Frederick Douglas, the company was incorporated as Cosmos Technologies, Inc. in 2000. The firm has established excellent relationships with large and small-size firms and continues to focus on business networking/ teaming as a strategy to achieve the best outcomes for our clients. Cosmos Technologies service philosophy is as follows: "We implement process knowledge to assist our clients achieve their environmental, safety, research & development, quality assurance management, and construction management objectives in a comprehensive framework, which reduces product loss, air, solid waste and wastewater pollution, and increases manufacturing, construction efficiency and overall environmental protection".

Cosmos Technologies, Inc. has a strong management team with diverse expertise in business management and accounting, engineering management, and environmental, health and safety.

**Cosmos Technologies, Inc is SBA 8(a) and DBE certified.**

## **CONTRACTING EXPERIENCE**

A number of the projects performed by Cosmos Technologies include the following: preparation of air permits for coatings and natural gas processing clients, conducted research and development on a process to treat and recycle steel mill waste, start-up and commission of a

sewage "grey water" treatment process, prepared oil spill plans for a large gas processing manufacturer, conducted risk management assessment, conducted pollution prevention studies for two hospitals and prepared an environmental compliance program for an energy facility.

## **CAPABILITIES**

Cosmos Technologies, Inc. has the engineering and knowledge base to perform the following: Water Resource Management- stream restoration-erosion causes and control, bank and grade protection, sediment transport, erosion and sedimentation plans, overall watershed assessment and restoration plans, NPDES permitting, water re-use and recycle, water quality modeling, wastewater engineering; Acid Mine Drainage- conduct environmental impact studies, feasibility studies and implement innovative solutions; Geographical Information Systems (GIS)- development of base maps and data analysis using GIS; Construction Management- Inspection & Field Services- system start-up and commissioning, community outreach, public relations, project cost control and tracking, quality assurance and safety, general project supervision and shop drawing review and approval; Environmental, Health & Safety Engineering Management- site risk assessment evaluation and remediation (phase I and II), pollution prevention studies and program development, environmental and safety auditing, wetlands and other ecological studies, EPCRA reporting, brownfields projects; Air Quality Management- air dispersion modeling, continuous emission monitoring and source testing, indoor air sampling and risk assessment; Quality Assurance Management- data management and statistical process control and experimental design.

The following NAICS codes classify Cosmos Technologies, Inc services. These are as follows:

541620	Environmental Consulting Services
541330	Environmental Engineering Services
541710	Environmental Research and Development Laboratories or Services
541380	Environmental Testing Laboratories or Services
611430	Quality Assurance Training
541690	Safety Consulting Services
236220	Construction Management, Commercial and Institutional Building
237310	Construction Management, Highway, Road, Street and Bridge
237110	Construction Management, Water and Sewer Line

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 04-688-4222

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## KEY PERSONNEL

**Frederick Douglas, President,** brings over 20 years of president (CEO). he has effectively managed the growth of Cosmos Technologies, Inc over the past five years. His "Leadership Stance" is as follows:

- "To lead with integrity, creativity and fearlessness; to think cosmically- with the intent to create excellence- not human potential".
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# CP ENVIRONMENTAL GROUP, INC.

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1092 Fifth Avenue, New Kensington, PA 15068  
(724) 594-1900 Fax: (724) 339-1955  
E-Mail: [pcarpenter@CPEG-Inc.com](mailto:pcarpenter@CPEG-Inc.com)  
**Peggy L. Carpenter, President**

## PROFILE

The CP Environmental Group (CPEG) team has a solid history of providing quality and cost-effective environmental and construction services. We specialize in working with clients during renovations, acquisitions, and divestitures of environmentally impaired sites, as well as assisting with environmental compliance at operating facilities. We have contributed to the success of hundreds of redevelopment and compliance projects for our industrial, commercial, and government clients by providing a combination of technical excellence, practical experience, and responsiveness. In short, CPEG provides **business solutions for environmental challenges**.

CPEG's professional services have proven equally successful when provided individually, as outlined below, or as turnkey services to assist our clients with brownfield/greenfield redevelopment, commercial business expansion, or orphan property site closure:

- ◆ Asbestos Inspection and HazMat Surveys
- ◆ Asbestos / Lead Abatement and Demolition
- ◆ Construction Management / Materials Inspection
- ◆ Environmental Compliance Plans/Monitoring
- ◆ Hydrogeological Investigations
- ◆ Remediation Engineering Design, System Installation, O&M
- ◆ Risk Assessments
- ◆ Storage Tank Management
- ◆ Brownfield Management / Act 2 Site Closure
- ◆ Due Diligence / All Appropriate Inquiry (Phase I/II/III ESA, remediation, site closure)
- ◆ Geotechnical Consulting / Investigations
- ◆ Mold Inspection and Air Monitoring
- ◆ Remediation System Troubleshooting and Optimization
- ◆ Site Reclamation
- ◆ Waste Disposal Management, Facility Permitting and Compliance Monitoring

CPEG managers offer **over 100 combined years of professional experience** in meeting the environmental needs of our clients, providing these services throughout the Great Lakes and Mid-Atlantic Regions. Our diversity certifications include:

- **Women's Business Enterprise (WBE)** by the Women's Business Enterprise National Council.
- **Woman Business Enterprise (WBE)** by the Pennsylvania Department of General Services.
- **Pennsylvania Socially and Economically Restricted Business (SERB)** via qualifications.
- **8(a) Business Development** program participant by the U.S. Small Business Administration.
- **Small Disadvantaged Business (SDB)** by the U.S. Small Business Administration.
- **Disadvantaged Business Enterprise (DBE)** by the Pennsylvania Unified Certification Program (recognized by over 100 Pennsylvania government agencies, the Federal Aviation Administration, the Federal Highway Administration, the Federal Transit Administration and U.S. Department of Transportation).

In addition, the CPEG corporate office is located in a Pennsylvania Enterprise Zone and Federal Historically Underutilized Business (HUB) Zone. Our Mission Statement conveys the CPEG management approach:

***"CP Environmental Group associates are dedicated to exceeding the expectations of our clients by providing quality, responsive, cost-effective business solutions for***

*their environmental challenges. We are committed to growing our company profitably, providing personal growth opportunities for our associates, and contributing to the betterment of our communities."*

## **CONTRACTING EXPERIENCE**

Our clients include insurance companies, banks, developers, major oil companies, federal and local government entities, transportation companies, industrial and commercial clients across the United States. In addition, we have performed prime contractor services for the Department of Veterans Affairs and Department of the Interior along with subcontract services for prime contractors to the U.S. Air Force Center for Environmental Excellence, Naval Facilities Engineering, and the U.S. Army. CPEG's federal contracting capabilities are now enhanced by our SBA-approved mentor/protégé agreement with an outstanding federal prime contractor.

## **CAPABILITIES**

CPEG managers offer **over 100 combined years of professional experience** in meeting the environmental and construction needs of our clients, providing these services throughout the Great Lakes and Mid-Atlantic Regions. CPEG offers technical depth including PG, PE, CHMM, REM, LRS, CPG, and asbestos certifications in multiple states. Our multi-disciplined Pittsburgh-office team has a wide variety of expertise including asbestos management, environmental science, engineering, geology, hydrogeology, and microbiology. CPEG routinely provides services under the following NAICS codes:

541330	Engineering Services
541620	Environmental Consulting Services
562910	Remediation Services
541690	Other Consulting Services
238910	Site Preparation Contractors

## **CAPACITY**

CPEG has the capacity and is fully capable of performing substantial public and private projects. Our full-time staff is complimented by our network of several part-time and contract employees that provide specialized services on a project-by-project basis. In addition, we have teaming arrangements in place with quality firms along with an SBA-approved mentor/protégé agreement that compliment our in-house capabilities, allowing CPEG to provide a broader list of services and staffing capability to our clients.

## **FINANCIAL DATA**

Financial data available on request.

Duns Number: 14-895-3909  
CAGE Code: 3W5K5

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## **KEY PERSONNEL**

**Peggy L. Carpenter, Owner and President/Secretary/Treasurer**, applies her diverse technical and business background to identifying and implementing the most advantageous business solutions for our clients' environmental challenges. She has published and given technical presentations on environmental remediation methods and innovative site closure techniques at industry and technical society conferences/meetings including the API, NGWA, TPE, and PGS. In addition to her technical responsibilities, she has overall responsibility for quality assurance, business development and financial management at CPEG. Peggy earned her BS in geology, computer science and mathematics and has over 20 years of experience in the environmental field in technical, project management and office management positions. She holds certifications as a Pennsylvania PG, a West Virginia LRS, an AIPG CPG, an NREP REM, and a CHMM; has served in various offices including President of the AIPG Pennsylvania Section, on the National AIPG Advisory Board, and is Secretary of the 3 Rivers Chapter of ACHMM.

**Joseph G. Prokopik, Owner and Vice President**, offers over 30 years experience in the environmental field and is responsible for operations management, technical applications, quality control, safety, associate development and human resources at CPEG. Joe earned a BS in Mechanical Engineering from Penn State, and started his career in steel production/manufacturing, including first-hand project/plant engineering and management.

His responsibilities included O&M of metal roll forming and electro-plating lines, chemical inventory controls, product quality, process efficiencies, waste disposal and minimization, permitting, regulatory compliance and agency reporting. In 1989, Joe began applying his plant environmental services experience via the consulting industry, and has since enhanced his environmental experience base with underground storage tank management/closure, remediation and brownfields redevelopment. Joe applies his diverse experience from both the client and the consulting perspective to provide business solutions to environmental challenges that meet or exceed our clients' needs and expectations.

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# **CRAWFORD CONSULTING SERVICES, INC.**

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239 Highland Avenue, East Pittsburgh, PA 15112  
(412) 823-0400 Fax (412) 823-2004  
Web: [www.crawfordconsultingservices.com](http://www.crawfordconsultingservices.com)  
E-Mail: [mcrawford@crawfordconsultingservices.com](mailto:mcrawford@crawfordconsultingservices.com)  
Mary F. Crawford, Founder/President

## **PROFILE**

Crawford Consulting Services, Incorporated (CRAWFORD) provides a wide range of construction-related services that take our Clients from project conception through retirement, including: cost estimating, MCACES cost estimating, construction management, CPM scheduling, quality assurance/quality control, construction inspection, project management, quality control, owner's representation, constructability review, inspections, facility and space programming, general construction, construction administration, facilities maintenance services, and contract support services.

Headquartered in Pittsburgh, PA, CRAWFORD has developed strong, successful relationships with architects, engineers, private developers, and owners, as well as secured multi-year master contracts and contract support services for governmental agencies. Our project list includes both publicly and privately funded projects for both new and renovation projects across the full continuum of project complexity from typical commercial, retail and educational facilities to one-of-a-kind, highly specialized convention center, stadiums, army reserve center, airport and hangar facilities, high-tech healthcare, laboratory and research facilities, and correctional institutions.

CRAWFORD was founded in March 1993 by Mary F. Crawford, a Certified Professional Estimator (CPE). A much-honored businesswoman, Mary was recently selected as the SBA's 2005 Western PA Woman-Owned Business of the Year and the 2004 Woman Business of the Year by the Minority Business Opportunity Committee. In 2002, Mary was selected by the Naval Facilities Engineering Command Headquarters as one of only six Woman-Owned Businesses across the United States to participate in a DoD Business Technical Assistance Pilot Program. Mary was the recipient of the prestigious Business Owner of the Year award in 2001 from the National Association of Woman Business Owners as well as the Fifty Best Women in Business award in 1999 from the Commonwealth of Pennsylvania's Department of Commercial and Economic Development. She is the President of the Three Rivers Chapter of the American Society of Professional Estimators and is the Certification Chair for the Western PA region.

CRAWFORD is certified by the U. S. Small Business Administration as an 8(a) Small Disadvantaged Business Enterprise. CRAWFORD is certified as a Woman-Owned Business Enterprise through the Commonwealth of Pennsylvania-Department of General Services, County of Allegheny, Port Authority of Allegheny County, Pennsylvania Department of Transportation, Southeastern Pennsylvania Transportation Authority, City of Philadelphia, Chicago Transit Authority, City of Atlanta, Greater Cleveland Regional Transit Authority, State of Delaware, State of New Jersey, Commonwealth of Kentucky, Commonwealth of Virginia, West Virginia Department of Transportation, National Women Business Owners Corporation, and Women's Business Enterprise National Council of PA, NJ, and DE.

## **CONTRACTING EXPERIENCE**

Our expertise and commitment to quality and client satisfaction have enabled us to develop successful, ongoing relationships with Federal Government agencies, both as a prime and a subconsultant. CRAWFORD has performed both cost estimating and construction management services for many government agencies including the 911<sup>th</sup> Airlift Wing, 99<sup>th</sup> Regional Readiness Command, US Army Corps of Engineers (Pittsburgh District, Huntington District, Mobile District, Louisville District, Fort Worth District, Fort Polk District, Baltimore District, and Transatlantic Programs Center Middle East projects), NASA, Air Force, Social Security Administration, Veterans Administration, HUD, and the National Parks Services.

## **CAPABILITIES**

Since 1993, we have estimated more than 900 projects. A partial list of our construction management projects include the David L. Lawrence Convention Center, Six Penn Kitchen, the infrastructure for both Heinz Field and PNC Park for the Sports and Exhibition Authority of Allegheny County, SCE Fayette, University of Pittsburgh, Saint Francis University, St. Vincent College, Asbury Heights, Washington & Jefferson College, Carnegie Mellon University, Capital University, and Highmark Blue Cross/Blue Shield.

Crawford Consulting Services has also completed numerous projects under the following NAICS codes:

- 115310 Support Activities for Forestry
- 236115 New Single Family Housing Construction
- 236116 New Multifamily Housing Construction
- 236210 Industrial Building Construction
- 236220 Commercial and Institutional Building Construction
- 237130 Power & Communication Line & Related Structures
- 237310 Highway, Street, and Bridge Construction
- 237990 Other Heavy and Civil Engineering Construction
- 238390 Office Furniture, Modular System, Installation
- 423390 Other Construction Material & Merchant Wholesalers
- 423430 Computer & Computer Peripheral Equip. & Software Merchant Wholesalers
  
- 423440 Other Comm. Equipment Merchant Wholesalers
- 444190 Other Building Material Dealers
- 541310 Architectural Services
- 541330 Engineering Services
- 541350 Building Inspection Services
- 541610 Management Consulting Services
- 541618 Other Management Consulting Services
- 541690 Other Scientific & Technical Consulting Services
- 541990 All other Professional, Scientific, & Technical Services
- 561210 Facilities Support Services
- 561730 Landscaping Services

## **CAPACITY**

CRAWFORD has the capacity to handle all sizes of commercial and government construction projects. We can provide cost estimating, cost engineering, CPM scheduling, project and construction management, cost-benefit analysis, life cycle cost analysis, feasibility studies, building reuse evaluations, constructability reviews, safety coordination and inspections, and facility planning and program assistance. Our bonding capacity for construction projects is in excess of \$2,000,000.

## FINANCIAL DATA

Financial data is available upon request.

Duns Number: 09-238-7443

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## KEY PERSONNEL

**Mary F. Crawford, CPE, Founder and President**, has full responsibility for resources required to complete all projects. With more than twenty-seven years experience in the construction industry, Mary brings a wealth of knowledge to each and every project team. During her career, she has been involved on the federal, state and local levels for various projects such as correctional facilities, educational institutions, healthcare facilities, riverfront parks and more. Her heavy construction project involvement includes bridges, parking garages, power plants, and steel mills. This experience, combined with her intense commitment to complete projects in a timely and efficient manner, is paramount to the firm's success.

CRAWFORD'S goal is to provide a personalized service that is project specific to fit the client's needs. We assure our clients they will have individual attention and reap the benefits of having an accurate and precise player on their team. Customer satisfaction is our primary focus.

For additional information, please contact Mary Crawford or Beth A. Cheberenchick, Marketing Director at 412-823-0400. You may also visit our website at [www.crawfordconsultingservices.com](http://www.crawfordconsultingservices.com).

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# **CSS TRANSPORT INC., DBA CARTER SEPTIC SERVICE**

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P.O. Box 1579 Uniontown, PA 15401  
724-437-5570 FAX: 724-434-1355  
Email: [kevin.hooper2@verizon.net](mailto:kevin.hooper2@verizon.net)  
**Kevin Hooper, President**

## **PROFILE**

**CSS Transport Inc.** is a non-hazardous liquid waste service company with clients in county and state government and private industry. CSS Transport Inc. was established in December 1994. As it grows CSS Transport Inc. continues to expand its multi-disciplinary portfolio to include excavation and sales of pipe with a staff of skilled professionals.

**CSS Transport's Inc.** mission is to provide clients with prompt professional services from the inception to the completion of their projects; to offer the best solutions to the specific needs of its customer; to provide superior services at competitive prices all while maintaining high standards of honesty, integrity, quality and professionalism. Our goal is to create relationships that are mutually beneficial to our clients, employees, and team members. Our clients are from Fayette, Westmoreland, and Greene counties.

**CSS Transport Inc.** is certified as a DBE firm with Commonwealth of Pennsylvania, the State Department of General Services, and is certified by the U.S. Small Business Administration as a socially and economically disadvantaged business. CSS Transport Inc. is certified as a DBE firm with the PA Department of Transportation.

## **CONTRACTING EXPERIENCE**

**CSS Transport Inc.** has established a number of ongoing relationships in both the public and private sector. They include Westinghouse, (Cleanways) PA, and private individuals. Our most recent diversification includes excavation, water and pipeline construction, and sales of pipe.

## **CAPABILITIES**

**CSS Transport Inc.** has been approved to perform work in the North American Industry Classification System (NAICS Codes) in the following services:

562111	Solid Waste Collection
23891	Excavation
326122	Sales of Plastic Pipe and Pipe Fittings
237110	Sewage Main, Pipe and Connection, Construction
234910	Water Sewer and Pipeline Construction

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 91-978-1003

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### **KEY PERSONNEL**

Kevin Hooper has owned Carter Septic Service for six years and is the sole shareholder of CSS Transport Inc. Mr. Hooper acquired an associate degree in Automobile Damage Appraisal from Vale Technical Institute. Kevin started a very successful auto-body repair shop in 1985, operated and maintained this business until he purchased Carter Septic Service in 1994. Mr. Hooper has 10 years experience in all phases of the sanitation industry that qualifies his company for expansion into the water and sewer line market.

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## CV DESIGNERS, INC., DBA CV ENGINEERING

4840 McKnight Road, Pittsburgh, PA 15237

(412) 364-2180 Fax: (412) 364-8922

E-Mail: info@cvengineering.com

Web: www.cvengineering.com

Subra Sennerikuppam, President

### PROFILE

CV Designers, Inc., DBA CV Engineering based in Pittsburgh, was established in 1998. In January 2008, CV Engineering has achieved the mile mark of 10 years of providing construction engineering services successfully to a varied clients from throughout U.S.A., and also to international clients. CV Engineering continues to provide multidisciplinary architectural, engineering, project management, and consultancy services. Our mission is to provide quality, value added design, engineering, construction and project management services for Industries, Government, public and community projects such as schools, universities and hospitals, commercial establishments, and industrial and urban development projects.

CV Engineering's team of well qualified professionals include engineers, architects, designers and project managers with years of extensive experience in engineering, construction and project management. CV Engineering applies the latest CAD technology and tools in the fields of architecture, civil, structural, mechanical, and electrical engineering to provide true quality value added engineering at the right time and at right cost. CV Engineering has provided services to multiple projects and is capable of handling several projects at a time through its' dedicated teams of professionals with the help of networked computer systems and well placed quality control program.

**CV Engineering is certified as a Minority Business Enterprise (MBE), by the Commonwealth of Pennsylvania, and by Allegheny County, Pennsylvania Department of Transportation, and the Port Authority of Allegheny County under Pennsylvania Unified Certification Program (PA UCP), as a member of the Pittsburgh Regional Minority Purchasing Council, in addition to being U.S. Small Business Administration 8 (a) certified business.**

### CONTRACTING EXPERIENCE

CV Engineering has completed many projects in the past 10 years and has established many ongoing client relationships and they include: SeverCorr - Flat Rolling Facility - Construction Engineering Services; ThyssenKrupp Steel - Interior Building Utilities - Engineering Services; SeverStal NA, Michigan - Pickle Line & Tandem Cold Mill - Construction Engineering Services; SGL Carbon - Transfer of Graphitizing Equipment - Construction Engineering Services; Arcelor-Mittal Steel - Engineering Services and Power Studies; North American Stainless - Expansions at Kentucky Facility which include - Annealing & Pickling Line, Long Products Line, AOD, Water Systems etc., and Minooka Off-site Warehouse in IL - Construction Engineering Services; Wheeling-Pittsburgh Steel - EAF Bottom Re-line Station - Construction Engineering Services; Hylsa, Monterrey, Mexico - Downcoiler #2 - Construction Engineering Services; State of Ceara, Brazil, Pecem Industrial Complex - Infrastructure Study-Industrial Complex and Urban Development; Heartland Steel, Inc., Terre Haute, IN - Cold Rolling Facility - Total Construction Engineering and Project Management Services; S.V. Temple, Pittsburgh, PA - Civil Project Engineering Services; Nucor Steel - 230 KV Substation - Engineering and

Design Services - Power Distribution. CV Engineering also provides structural steel detailing services and the projects include Pittsburgh's PNC Park, Heinz Field, and various schools, churches, and other commercial facilities. CV Engineering has also provided architectural/engineering services to: PennDOT, Alstom Power, **Allegheny County, US Coast Guard-MD, Housing Authority of the City of Pittsburgh, VA-Pittsburgh and VA-Butler** (through sub-contracting opportunities).

## CAPABILITIES

CV Engineering's capabilities cover the entire spectrum of engineering and project management services.

541310	Architectural and Building Design Services
541330	Civil, Structural, Mechanical and Electrical Engineering Services, Engineering Consulting and Engineering Design Services, Engineering Services
541340	Drafting Services
541350	Building Inspection Services
541420	Industrial Design Consulting Services
541512	Computer-Aided Design (CAD) Systems Integration and Local Area Network (LAN) Computer Systems Integration Design Services
541611 Services	Site Selection Consulting Services and Strategic Planning Consultancy
236210	Construction Management Services

## CAPACITY

CV Engineering can provide services irrespective of the project size, and can obtain bonding as required.

## FINANCIAL DATA

Financial information is available upon request.

Duns Number: 96-860-5303

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### KEY PERSONNEL

**Subra Sennerikuppam, President:** Engineering business management covering civil/structural, architectural, mechanical, electrical and process engineering disciplines, including financing and administration. Over 39 years of experience in design engineering, plant layouts, construction engineering, construction management, proposals, proposal

evaluation, estimates, installation, start-up and maintenance of industrial and community projects, and commercial establishments.

**Tim Klus, P.E., Vice President - Engineering:** Registered professional engineer with over 34 years of experience in civil/structural engineering, project management, facility layouts, renovations of structures, heavy equipment foundations, scheduling, estimating and proposal development, inspections, field designs and construction management. Extensive experience in industrial, public and commercial projects.

**Narender Akubathini, P.E., Director - Administration:** Registered professional engineer with over 22 years of experience in civil/structural engineering, site development, storm water management, modifications/alterations to buildings/facilities, scheduling, estimating and proposals, inspections, field engineering assistance. Extensive experience in industrial and public facilities.

**Stephen Williams, Manager - Business Development:** Mr. Williams has over 36 years of experience in engineering and construction. His experience includes a variety of projects in utility, heavy industrial, commercial, wind farms, and associated environmental systems. He is involved in total project planning, labor construction review, scheduling, quality assurance programs, OSHA safety programs, negotiation and procurement of contracts, client/engineer/contractor interface and coordination, and contract completions.

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# DCI LOGISTICS

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P.O. Box 515, One Lane Road  
Carnegie, PA 15106  
Ph: (412) 429-8564 Fax: (412) 429-8313  
E-Mail: [craig@dcி-bing.com](mailto:craig@dcி-bing.com)  
Web: [www.dci-business-solutions.com](http://www.dci-business-solutions.com)  
**Craig Bingham, President**

## PROFILE

Diversified Commodities, Incorporated d/b/a DCI Logistics, was established in 1986. DCI provides a full line of industrial and **construction** related products including **electrical** and **carbon nano tubes**. DCI has also developed a multi-dimensional answer to your worldwide transportation needs. One such item to aid with your transportation needs, and have been used by the Department of Defense, is collapsible boxes with proprietary fasteners. Items are protected from the normal wear and tear of shipping.

The staff and management of DCI, along with its affiliates, have many years of service in the industrial and transportation arena.

**Diversified Commodities, Incorporated is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8 (a) program**

## CONTRACTING EXPERIENCE

Alcoa	Military Sealift Command
Bayer	N Y State EG & G
Cook County, IL	PA Dept. of General Services
Duquesne Light Company	PETC
Defense Supply Logistics	PJ Dick/Trumbull
Fujitsu	Pitney Bowes
Heinz USA	Schindler Elevator
Hershey Foods	University of Pittsburgh
Marshall Elevator	US Steel
METC	Weirton Steel

## CAPABILITIES

The firm provides products and services under the following NAICS classifications:

327320 – Ready-Mix Concrete Manufacturing  
423310 - Lumber, Plywood, Millwork & Wood Panel Merchant Wholesalers  
423320 – Brick, Stone & Related Construction Material Merchant Wholesalers  
423330 – Roofing, Siding and Insulation Material Merchant Wholesalers  
423610 – Electrical Apparatus & Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers  
423850 – Service Establishment Equipment and Supplies Merchant Wholesalers  
425120 – Wholesale Trade Agents and Brokers

## **CAPACITY**

DCI can handle projects from 3K up to \$2 million

Duns Number: 155405277

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## **KEY PERSONNEL**

Craig M. Bingham, President, holds a B.S. degree in Marketing and Transportation management from Syracuse University. Mr. Bingham holds membership in various organizations which has help to foster important relationships that allows his firm to pull from a strong network in various sectors.

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# DYNACOM INDUSTRIES, INC.

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900 Oak Street, Johnstown, PA 15902  
[814] 536-4491 Fax: [814] 536-5037  
E-Mail: [mwingate@dynacomindustries.com](mailto:mwingate@dynacomindustries.com)  
Web: [www.dynacomindustries.com](http://www.dynacomindustries.com)  
**R. Marshall Wingate, President**

## PROFILE

DynaCom Industries, Inc. [DCI]—located in HUBZone Census Tract No. “420210003” in Johnstown, PA—operates a quality precision machining facility specializing in small to medium size metal parts and wire harness/cable assemblies for the Defense, Aerospace, and Commercial industries. DynaCom is also an *Approved Supplier* to Verizon Communications, under Contract BA19782 dated March 18, 2002 to provide products and services to the telecommunications industry. DynaCom recently initiated CARC painting operations at the end of 2007.

The U.S. Small Business Administration [SBA] certified DynaCom as an 8[a] Small Disadvantaged Business [SDB], HUBZone qualified Small Business Concern [SBC], and approved DynaCom’s Mentor-Protégé Program [MPP] relationship with Lockheed Martin’s Systems Integration Division. The Commonwealth of Pennsylvania also designated DynaCom as a Minority Business Enterprise [MBE]. DynaCom’s Quality Assurance Program earned prestigious ISO 9001:2000 certification in August 2007, CERT-0024255, QMI File No. 1061654.

## CONTRACTING EXPERIENCE

DynaCom has been in business for more than eight [8] years, establishing a number of mutually beneficial ongoing business and professional relationships in both the public and private sectors during that time. DynaCom Industries is a valued supplier to several Lockheed Martin operations around the country: System Integration [Owego, NY], Missile & Fire Control [Ft. Worth, TX], Naval Electronics Surveillance Systems [Moorestown, NJ and Syracuse, NY], and Material Acquisition [Orlando, FL]. Customers include proven industry leaders such as Bell Helicopter Textron, Boeing, Lockheed Martin, Johnstown Welding & Fabrication/Johnstown Machining & Fabrication, Kongsberg Defense, Kuchera Defense Systems, Martin-Baker America, Northrop Grumman, and Verizon Communications.

## CAPABILITIES

DynaCom provides products and services under the following NAICS Code classifications:

- 332710 Precision Machine Shop
- 332312 Fabricated Structural Metal Manufacturing
- 332313 Plate Work Manufacturing
- 332322 Sheet Metal Fabrication
- 332618 Other Fabricated Wire Product Manufacturing
- 332721 Precision Turned Product Manufacturing
- 332812 Industrial Powder Coat Painting
- 333512 Laser Cutting of Tubular products
- 334210 Telephone Apparatus Manufacturing
- 334290 Other Communications Equipment Manufacturing
- 334419 Wire Harness Manufacturer / Assembler
- 335929 Other Communication and Energy Wire Manufacturing

## CAPACITY

DCI’s operates out of a 71,000 sq. ft. facility with ample space to grow and expand as business opportunities become available. Three main operating divisions—**Precision Parts Group**, **Wire Harness Group**, and **Telecom Group**—use approximately 30-40 percent of available square footage. DynaCom machines high-quality parts from a wide variety of materials. Close tolerances of  $\pm .001$ ” to  $\pm .01$ ” are typical, and tolerances down to  $\pm .005$ ” are achievable in many cases—depending on material and component geometry. Highly skilled technicians produce highly specialized wire harness/cable assemblies—from the simplest to the most sophisticated and complex. DynaCom’s

experienced technical, manufacturing, and quality teams take great pride in their workmanship, competence, and efficiency—delivery a **quality product on time** at a **fair price**.

DynaCom is **ISO 9001:2000** certified. Quality system capabilities and calibrations—fully *documented* and *implemented* company-wide—also comply with the requirements of:

1. MIL-I-45308A [Inspection System Requirements]
2. MIL –STD – 45622 [Calibration]
3. QPS – 100 [Bell Helicopter / Textron Quality Procurement Specs]
4. Rockwell and Micro – Hardness Testing

## FINANCIAL DATA

DCI is registered with CCR [Central Contractor Registration]  
Financial data available upon request.

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## KEY PERSONNEL

**R. Marshall Wingate, President**, brings over 30 years of management, sales, team building, and accounting experience. Mr. Wingate graduated from Niagara University, earning a BS in Business Administration, where he is an advisor to the university's Business School. Board memberships include positions held on the Board of a Regional Bank, and he is currently Vice Chair of a \$900 million HMO.

**Brian W. Garland, Precision Parts Manager/Quality Manager** has more than fifteen years experience in manufacturing and quality assurance. Mr. Garland's background includes increasing responsibilities as skilled precision machine operator of CNC computerized machining centers, AutoCAD and MasterCam programmer, Quality Manager—including clean room setup, Operations, Purchasing, Production Scheduling, Training, and ISO Standards Auditor.

**Christina M. Molnar-Miller, Wire Harness Project Manager**, earned a BS degree in Computer Science and a minor in Mathematics from the University of Pittsburgh at Johnstown. She has over five years experience in wire harness/cable assemblies starting on the ground floor as a trainee assembler, before earning steady promotions to senior assembler and crew leader before DynaCom recruited her as Wire Harness Project Manager.

**Mark F. Sotosky, Business Development Liaison**, holds a Bachelor of Arts degree from the University of Pittsburgh. Mr. Sotosky started his own business, S & S Machine Co., in 1978. He has been partners in many other businesses to the present day. In 1998, he became a partner and President of Johnstown Machining and Fabrication, Inc, playing a major role in the corporation's growth to an \$18 million dollar corporation. He is a liaison between commercial and defense contract opportunities for DynaCom and its' strategic partners.

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# EAGLE DESIGN, INC.

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436 Butler Street, Pittsburgh, PA 15223  
(412) 781-0119 Fax (412) 781-2165  
E-Mail: [eagleddesign@aol.com](mailto:eagleddesign@aol.com)  
**Andrew J. Rios, President**

## PROFILE

Eagle Design, Inc. was incorporated in 1998 by Company President, Andrew J. Rios. Eagle Design provides a full range of construction services to both the public and private sectors. The company furnishes a complete line of general, mechanical, electrical, and design build construction services as well as facility maintenance services and has demonstrated considerable experience and competency in general, electrical, plumbing, and mechanical construction services. Eagle Design has separate union labor agreements with the carpenters, laborers, electricians, and plumbers trade unions.

Eagle Design has performed work as both a prime contractor and subcontractor on federal and state facilities, and private institutions. Eagle has performed projects located in Pennsylvania, West Virginia, New York, and Delaware. We have completed various renovation projects, as well as specialized installations. Our commitment is to provide qualified personnel and a dedicated management team to efficiently complete both small and large-scale construction projects and facility maintenance contracts. Eagle Design has no minimum project size and can handle projects in excess of \$10 million.

**Eagle Design, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

Eagle Design, Inc. has established a number of ongoing customer relationships in the public and private sector. Projects completed include: lab, office, and building renovations for the Department of Energy; cemetery expansions for the National Cemeteries; nurse call, security systems, fire protection systems, lab renovations, building demolition, and electrical distributions systems for the Veterans Administration; lab renovations and sewer line replacement for the Centers for Disease Control; dock renovations and mechanical upgrades for General Services Administration; fire protection systems, building/roof repairs and electrical distribution upgrades for the Naval Support Activity Center; building renovations, upgrade heating and air conditioning systems, stream bank work for the Army Corps of Engineers, Letterkenny Army Depot; facility maintenance and janitorial services for commercial customers; to name a few.

## CAPABILITIES

Eagle Design has successfully completed projects for federal and state agencies, and commercial clients. The company's capabilities include, but are not limited to non-residential general construction, including industrial buildings and warehouses, plumbing, heating and air conditioning, electrical, carpentry, roofing, siding, stream bank and dam restoration, and facility maintenance. Eagle Design performs work in the following North American Classification System (NAICS).

233310 General Construction Industrial Building and Warehouse	235520 Floor Laying
233320 General Construction, Non Residential	235610 Roofing, Siding and Sheet Metal
235210 Specialty Contractor N.E.C.	235910 Structural Steel Erections
561611 Site Security	235420 Concrete Work
234910 Communication and Power Line	235930 Excavation Work

234930 Heavy Construction  
235920 Glass and Glazing Work  
235110 Plumbing, Heating and Air Conditioning  
235310 Electrical Work  
235410 Masonry and Stone  
235430 Terrazzo, Tile & Marble Work

235950 Installation of Building Equipment  
235940 Demolitions  
561621 Security System Services  
235420 Drywall, Acoustical & Insulation  
235510 Carpentry Work  
561210 Facilities Support Services

## **CAPACITY**

Eagle Design, Inc. has established bond lines to meet their construction capacities.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 01-919-2470

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## **KEY PERSONNEL**

The president of Eagle Design, Inc., **Andrew J. Rios**, a LEED Accredited Professional, has over 20 years of experience in the construction industry as both a design engineer and a contractor. He graduated from Pennsylvania State University with a Bachelor of Science: Mechanical Engineering degree in 1986. His knowledge and hands-on management style provides the company with the leadership required and technical competencies to compete successfully in the construction industry.

Eagle Design, Inc.'s mission is to build a reputation as a quality contractor that has the ability to complete projects in a timely, efficient and cost effective manner.

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## **EKC ENGINEERING**

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408 FAIRBOROUGH COURT, CORAOPOLIS, PA 15108

(412) 859-0233 FAX: (412) 859-0233

E-Mail: ekchu@verizon.net

**Eddy Chu, Principal**

### **PROFILE**

In April 2000, Mr. Eddy K. Chu established EKC Engineering as a structural/specialty foundation engineering consulting firm providing a full scope of engineering and drafting services. Working through its network of professional associates, EKC Engineering can readily assemble a team of professionals, managers and any necessary support personnel to address specific client needs.

Our office is located in Robinson Township, PA; about ten minutes drive from the Pittsburgh International Airport. We have professional engineer licenses in seven states: PA, OH, VA, WV, GA, NC, SC, MD and MA. License in other states can be provided upon request. Our main clients are contractors, consultants, owners and architects.

**EKC Engineering is certified by the U.S. SBA as a socially and economically disadvantaged firm under the SBA's 8(a) Business Development program. The company is also certified by Allegheny County (Pennsylvania), the Port Authority of Allegheny County, the Pennsylvania Departments of General Services, and Pennsylvania Department of Transportation, as a Minority Business Enterprise.**

### ***CONTRACTING EXPERIENCE***

Currently, EKC Engineering has a project base about of 70% private sector and 30% public sector. Representative client list include the following: Nicholson Construction Co., Hayward Baker, Joseph B Fay Co. Brayman Construction Co., Moore Concrete, Howard Concrete Pumping, A & L, Inc., Coastal Drilling, Inc., Legacy Homes, Avbel Engineering, Civil & Environmental Consultants, Eriksson Engineering Limited, PBS & J, CDM, Ltd., Cardillo Design Associates, Cuteri Architectural Group, Inc., Daniel Ball & Associates, Michael Baker Jr., Inc. and Dura-Sales. On several occasions, EKC Engineering has collaborated with other engineering and technology firms for the execution of complex engineering projects.

### **CAPABILITIES**

EKC Engineering has provided services in the following NAICS codes:

54133	Engineering Services
54134	Drafting Services
54135	Building Inspection Services
54142	Industrial Design Services
54131	Architectural Services

EKC Engineering has the capability of handling all sizes of design projects up to a million dollars. We also provide research, value engineering, failure investigation, feasibility studies and constructability reviews.

#### **FINANCIAL DATA**

Financial Data available upon request.

*Duns Number 92-951-7519*

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#### **KEY PERSONNEL**

**Eddy Chu, Principal**, has a master's degree in structural engineering and more than 24 years of professional engineering experience in residential, commercial and industrial structures. In addition, specialty geotechnical foundation such as tieback retaining walls, soil nail walls, slope stabilization, foundation underpinning, micropiles, soil mix wall, jet grouting and compaction grouting are included in our practice.

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# ELITE STAFFING & CONSULTING, LLC

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116 Quarry Road  
Washington, PA 15301  
724-225-4264  
Fax 724-225-3690  
[Marjorie@eliteconsult.com](mailto:Marjorie@eliteconsult.com)  
[www.eliteconsult.com](http://www.eliteconsult.com)  
Marjorie Spegar, President

## PROFILE

Elite Staffing & Consulting, LLC is a national, woman owned, 8(a) certified consulting and recruiting firm, which specializes in providing personnel and full IT Consulting services to the Information Technology and Financial Industries. Our Staff has provided complex staffing solutions for clients that range from Fortune 500/1000 companies to progressive small companies.

Elite Staffing & Consulting, LLC is headquartered in Pittsburgh, PA and was founded by a group of talented and motivated individuals that set out to revolutionize the recruiting industry. Our mission is to recruit and supply top-not professionals, which in turn, enables us to provide innovative solutions to our client, while offering our employees more challenging and rewarding opportunities.

Elite Staffing & Consulting, LLC is certified by the Small Business Administration 8(a) BD and SDB program. Elite Staffing is also certified by the Pennsylvania Department of General Services as a Minority Business Enterprise.

## CONTRACTING EXPERIENCE

Elite Staffing & Consulting is in the business of providing staffing and full IT consulting services.

## CAPABILITIES

Our goal at Elite Staffing & Consulting is to provide the best service possible. Therefore, we strive to make certain that we present only the most qualified individuals. To ensure this, each highly skilled candidate is interviewed, technically screened and fully referenced. Our personnel are provided on a temporary, temp to hire, and permanent basis. This allows us to meet all of our clients' diversified needs.

## CAPACITY

## FINANCIAL DATA

Financial data is available upon request.

Duns Number: 142549810

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## KEY PERSONNEL

**Marjorie Spegar, Founder/President**, holds a BS in Business Management and brings over 12 years of experience to Elite Staffing & Consulting.

**William Deal** is a Senior Consultant for Elite Staffing & Consulting and holds a BS in Information Technology. William brings 10 years of computer experience specializing in large scale messaging and IT security projects. William also has extensive experience with IT Systems Architecture, Project Management and IT operations Management.

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# **ELSTNER CONSTRUCTION COMPANY, INC.**

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695 McMurray Road, Bethel Park, PA 15102

E-Mail: [elstnerconstruction@comcast.net](mailto:elstnerconstruction@comcast.net)

Phone: (412) 835-2620

Fax: (412) 835-2621

**Rebecca Elstner, President**

## **PROFILE**

Elstner Construction Co. Inc. was founded in 2000 as an interior finishing company and soon became a small General Contracting Corporation. We are headquartered in Southern Allegheny County of Western Pennsylvania. Elstner provides general construction and related services for government, military, medical, commercial, industrial as well as education markets.

Our services include: General Contracting, Construction management, Design build, and project management including Services contracts. Elstner utilizes cost analysis and schedule controls to provide timely projects with cost accuracy.

We support the Green Building policies and embrace the Green Design practices to reduce negative environmental impacts and to enhance worker productivity lower operating costs and reduce potential liability resulting from poor indoor air quality.

Elstner Construction Co. Inc. is Certified by the State and Federal Government as a Minority, Woman owned Small business.

## **CONTRACTING EXPERIENCE**

Elstner Construction Co., Inc. has successfully completed numerous projects in our **Seven (7)** years of operation: We are currently doing projects that range from under \$2,000.00 To over \$3,000,000.00

Some of the companies we have completed projects for are:

Army Reserve at 99<sup>th</sup> Regional Readiness Center

National Parks Service, Philadelphia, PA

James Construction Co., Inc.

Fort Allen Construction Co.

West Pittsburgh Partnership

Letterkenny Army Depot

Our projects are located from Western Pa to Baltimore Maryland and as far south as Virginia

## **CAPABILITIES**

Elstner Construction Co. Inc. has approximately **Nine (9)** employees full time and is becoming a successful competitive contractor in the Pittsburgh area. Our NAICS codes classifications include, but are not limited to:

237310 Highway Street & Bridge Construction  
236220 Commercial and Institutional Building Construction  
238150 Glass & Glazing Contractor  
236116 Housing, multifamily, construction general contractors  
236210 Industrial Building Construction  
23220 Commercial and Institutional Building Construction  
23813 Framing Contractor  
238170 Siding Contractor  
238190 Other Foundation, structure and building exterior contractors  
238220 Plumbing, heating and air conditioner contractor  
238290 Other building Equipment contractors  
238310 Drywall and Insulation Contractors  
238320 Painting and Wallcovering Contractors  
238330 Flooring Contractors  
239350 Finish Carpentry Contractor  
238910 Site Preparation Contractors  
238990 All other Specialty Trade Contractors

Elstner Construction Co. Inc. has more than doubled revenue each year for the past four (4) years with a highly respected profit margin.

Our goal is to respect our customers and provide them with irreproachable projects in workmanship and integrity. We are endeavoring to keep our employees employed, our community thriving and to become a respected corporation whose name is synonymous with exceptional service. Our belief is that a good reputation is not given

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### **KEY PERSONNEL**

**Rebecca J. Elstner**  
**President /Owner**

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We Are Building a crew of skilled professional Tradesman

# ENVIRONMENTAL DATA VALIDATION, INC. (EDV, INC)

1326 Orangewood Avenue  
Pittsburgh, PA 15216  
(412) 341-5281 Fax: (412) 571-1932  
E-Mail : [mwalters@edv-inc.com](mailto:mwalters@edv-inc.com)  
Web: [www.edv-inc.com](http://www.edv-inc.com)  
**Maxine Walters, President**

## PROFILE

Environmental Data Validation Inc. (EDV, Inc.) is a certified small, woman owned, disadvantaged, business. We are a full service data validation and consulting firm specializing in total data quality. Established in 1990, EDV, Inc. has kept its pace with changes and procedures in the environmental arena. We provide consulting services:

### FULL RANGE OF DATA REVIEW AND VALIDATION SERVICE IN THE FOLLOWING AREAS:

- Organics
- Radiologicals/ Radiochemicals
- Dioxins and furans
- Inorganics

### ENVIRONMENTAL MANGEMENT SYSTEMS / ISO 14001 CONSULTING

- Gap analysis, planning, design, implementation and environmental management system (EMS) maintenance, including ISO 14001-based EMS
- Environmental, health and safety performance benchmarking and performance metrics
- Integrated EHS and quality systems
- EMS auditing, including ISO 14001-based EMS, using our certified auditors
- EHS compliance assurance and permitting support
- Pollution prevention/energy efficiency

### QUALITY MANGEMENT SYSTEMS / ISO 9000:2000 CONSULTING

- Gap analysis, planning, design, implementation and quality management system (QMS) maintenance, including ISO 9000:2000-based QMS
- Integrated EHS and quality systems
- QMS auditing, including ISO 9000:2000-based QMS, using our certified auditors
- EHS compliance assurance and permitting support
- Pollution prevention/energy efficiency

### ENVIRONMENTAL SITE ASSESSMENTS (ESAs)

Clients who are considering purchasing or leasing property, or suspect that property they own is contaminated, can benefit from EDV, Inc., experience with ESAs. EDV, Inc., conducts ESAs consistent with American Society for Testing and Materials (ASTM) standards that address the Transaction Screen Process and the Phase I Environmental Site Assessment Process for providing an appropriate level of inquiry into prior uses and ownership of real estate. EDV, Inc., routinely performs Transaction Screens in a short time frame that provide sufficient information for making decisions about the risks associated with property leasing or acquisition. EDV, Inc., performs ESAs for a variety of industries.

### OTHER CONSULTING SERVICES PROVIDED:

1. Hazardous Waste Consulting.
2. Project Management Services.
3. Remedial Investigation/Feasibility Studies (RI/FS).
4. Risk Assessment and Management.
5. Analytical Laboratory Selection and Auditing.
6. Chemical Consulting in Laboratory Quality Control procedures.
7. Data Management.
8. Emergency Response Plans Preparation.

**We Also Provide the Following Training Courses:**

***QUALITY/ISO 9000 TRAINING***

ISO 9000:2000 internal auditing  
ISO 9000:2000 implementation & Maintenance  
Laboratory auditing  
Good laboratory practices

***EMS/ISO 14001 TRAINING***

Introduction to ISO 14000  
14001 internal auditing  
14001 implementation & Maintenance

**DATA VALIDATION TRAINING**

Radiochemical analytical data validation  
Inorganic analytical data validation  
Organic analytical data validation  
Basic laboratory chemistry

**HAZMAT TRAINING**

Lead Based Paint Training - 29CFR1926.62  
HazardCommunication - 29CFR1910.1200  
HazWopper - 29CFR1910.120  
Confined Space Entry - 29CFR1910.146  
Respiratory Protection - 29CFR1910.134  
Bloodborne Pathogens - 29 CFR 1010.1030  
Introduction to hazardous waste  
Emergency Response plan preparation and implementation

**ASBESTOS TRAINING**

Handler, Supervisor, Project Monitor, Air Sampling  
Technician, Inspector, Management Planner,  
Project Designer with all the refreshers

Right to Know

EDV, Inc. is capable of handling very large projects and works nationally and internationally.

**EDV, Inc. is certified, as a Minority Business Enterprise (MBE) and Women's Business Enterprise (WBE) by the State of New York. In addition to being U. S. Small Business Administration 8(a), hub-zone and Small Disadvantaged Business (SDB) certified business.**

**CONTRACTING EXPERIENCE**

EDV, INC. has established many ongoing client relationships and they include The Shaw Group (formerly IT Corporation), Tetra Tech, CH2M Hill, Foster Wheeler Environmental Corporation, Geo-Environmental Consultants, Brown and Caldwell, TAMS Consultants, Day Engineering and Environmental, BECHTEL BWXT IDAHO (INEEL)

**. CAPABILITIES**

EDV, Inc. capabilities cover the entire spectrum of environmental consulting and project management services.  
541620 Environmental Consulting Services

Financial data available upon request.

Duns Number: 12-805-7515

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**KEY PERSONNEL**

**Maxine Walters:** Certified RAB-EMS Lead auditor with 18 years experience in environmental/analytical chemistry. This includes 11 years experience in auditing and training for both the pharmaceutical and environmental industry. 16 years extensive experience in radiochemical and chemical analytical data validation (CLP and non-CLP), development of Data Quality Objectives, development of Quality Assurance/Quality Control (QA/QC) and laboratory training programs, remedial investigation/feasibility studies (RI/FS), Quality Assurance Project Plans (QAPPs) and Sampling Analysis Plans (SAPs) development. 10 years project management experience and 8 years in depth research experience, which includes instrumentation and advance organic chemistry. Over 16 year's experience risk assessment, laboratory training and QA/QC issues to include ISO 14001 consulting. Over 11 years conducting seminars and training courses on various environmental issues.

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# ETOVIA SYSTEMS, INC.

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8001 Lingay Drive, Allison Park, PA 15101

(412) 606-2252 Fax: 815-846-7483

E-Mail: [info@etovia.com](mailto:info@etovia.com)

Web: [www.etovia.com](http://www.etovia.com)

**Bala Kumar, President**

## PROFILE

**Etovia** provides **System Engineering** services and **Information Technology** solutions to our customers in the government and the commercial sector.

Through advanced technology, highly qualified team of professionals, hands-on knowledge, and effective systems engineering approach, Etovia delivers state-of-the-art solutions in an affordable, cost effective manner. The major emphasis of our company has been to combine the technical competency of our talented system engineers and software professionals with appropriate business knowledge and domain specific experience. Integrity, professionalism, enthusiasm and commitment to getting the job done are key to our success.

**Etovia** has the system engineering experience in several key domains. We have the capability to perform different functions of a complete system integration program and to support various phases of the system-engineering life cycle.

- System architecture
- Requirements Analysis, Specification
- System Design and Implementation
- Project Management
- End-to-end Resources for Programming, Testing and Maintenance

**Etovia Systems, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

Available upon request.

## CAPABILITIES

**Etovia Systems, Inc.** provides the following services in the following NAICS codes:

541511 - Custom Computer Programming Services

541330 - System Engineering Services

## CAPACITY

Bonding and credit information is available upon request.

## **FINANCIAL DATA**

Financial data is available upon request.

Duns Number: 07-775-3114

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## **KEY PERSONNEL**

**Bala Kumar**, Director of Technology, holds a MS Degree in Engineering and has an extensive background in System Engineering domain. He has over 15 years of experience in Software Systems and Information Technology.

Through advanced technology, highly qualified team of professionals, hands-on knowledge, and effective systems engineering approach, Etovia delivers state-of-the-art solutions in an affordable, cost effective manner. The major emphasis of our company has been to combine the technical competency of our talented system engineers and software professionals with appropriate business knowledge and domain specific experience.

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# FCG SOLUTIONS, INC.

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241 Fourth Avenue, Centennial Building, Pittsburgh, PA 15222  
Office:(412) 782-5621 Fax: (412) 784-0405  
Direct Line: (412) 607-3572  
E-Mail: [sfant@fcgsolutions.com](mailto:sfant@fcgsolutions.com)  
Web Site: [www.fcgsolutions.com](http://www.fcgsolutions.com)  
**Shelley L. Fant Uku, President**

## PROFILE

FCG Solutions is recognized as a professional, administrative, and technical contract personnel company built on the skills and expertise of goal-oriented professionals whose primary focus is to deliver consistently superior service and performance. At FCG Solutions, we use all of our capabilities - experience, expertise, and resources - to create value for our clients. At FCG Solutions, we continually enhance our service capabilities, relying on efficiencies brought by changes in technology and innovations.

## HUMAN RESOURCES DIVISION

Through our Human Resources Division, FCG Solutions' core offering is effective and cost efficient placement of employees in moderate to long-term assignments, ensuring they are aptly trained and eager to work. In doing so, FCG Solutions improves the employees' long-term employability, reduces costs for the client, and establishes FCG Solutions as the employer of choice for its clients. We are able to help clients manage the day-to-day professional, administrative, and technical hiring, placement, and management needs by removing employee related issues while saving our clients money and time. Our team has an excellent understanding of the employment market in dealing with our private and public sector clients enabling us to respond accurately to our client's needs.

## Our Services

We offer a service that carries employers through the various stages of an employee selection process. Our package includes:

- Recruitment
- Resume analysis
- Interviews
- Skills testing and assessment
- Drug Testing
- Training
- Reference checks, criminal record checks and security clearances
- Employment manuals
- Employee orientation
- Payroll, payroll taxes, direct deposit, and benefits
- Employee rewards
- Payroll checks and direct deposit
- Ensure time and attendance through telephone or internet-based time card systems
- Insurance
- Follow-up, evaluation, and performance reviews

Our services are provided to public and private sector clients in Pennsylvania, West Virginia, Maryland, New York, and Virginia. We offer temporary and long-term contract personnel services as follows:

- **Administrative** - Secretaries, word processors, paralegal/legal secretaries, office and financial clerks, receptionists, data entry operators, call center agents, and customer service representatives.
- **Professional** - Engineers, accountants, financial and cost analysts, and

researchers.

- **Information Technology** - Software consultants, network engineers, project managers, and system engineers.
- **Material Handling** - Warehouse specialists, forklift operators, and assembly technicians.
- **Health Care** - Medical claims processors, medical claims examiner, claims preparation clerks, claims appeals representatives, therapists, medical assistants, and medical secretaries.
- **Mail and Copy Center Support** - Mail image operators, mail room support clerks, copy clerks, and internal couriers.

**FCG Solutions is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.** FCG Solutions is also certified by the Pennsylvania Department of General Services as a minority and women's business enterprise. FCG Solutions is certified as a Minority/Woman/Disadvantaged Business Enterprise with the Allegheny County Department of Minority, Women, and Disadvantaged Business (Commonwealth of Pennsylvania)

#### **CONTRACTING EXPERIENCE**

FCG Solutions has established a number of business relationships in the public and private sectors. Specifically, FCG Solutions has provided services to the U.S. Department of Energy (West Virginia), U.S. Department of Defense (Virginia, Maryland, and Pennsylvania), The Pittsburgh Mills Galleria Mall, Allegheny County Housing Authority, the Housing Authority of the City of Pittsburgh, Allegheny County Department of MBE/WBE, a health services company, affordable housing and non-profit housing developers, retailers, and general contractors.

#### **CAPABILITIES**

561110 Office Administrative Services

541513 Computer Facilities Management

561210 Facilities Support Services

561310 Employment Placement Agency

561320 Temporary Help Services

561491 Other business support services

56179 Other Services Related to Buildings and Dwellings

541610 Management Consulting Services

#### **CAPACITY**

FCG Solutions is fully insured and has lines of credit. Additional credit can be obtained on a project-by-project basis. FCG Solutions has the capacity to handle substantial public and private projects. The Company has the ability to expand its operations, as needed, to perform any contract it is awarded.

Duns Number: 04-282-5740

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#### **KEY PERSONNEL**

**Shelley L. Fant Uku, President**, brings a wealth of experience to each project. She holds a B.S. in marketing from Hampton University and J.D. from Cleveland State University. She is licensed to practice law in Pennsylvania and New York and is certified in mediation and in conflict resolution. Prior to forming FCG Solutions, Ms. Fant-Uku served as an Assistant Vice President & Senior Attorney with the Federal Home Loan Bank of Pittsburgh. Ms. Fant-Uku has served on the board of the National Foundation for Reaching Entrepreneurship (NFTE), the Board of Managers at Shuman Juvenile Detention Center, and as a trustee with the Holy Family Institute Foundation

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# FOB GROUP, LLC

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1203 Northwestern Drive  
Monroeville, PA 15146  
E-Mail: [aof@fobgroup.com](mailto:aof@fobgroup.com)  
Web: [www.fobgroup.com](http://www.fobgroup.com)  
Phone: (412) 856-2901  
Fax: (412) 856-6854

## PROFILE

FOB Group, LLC established in 1999, is a professional public health, nutrition, and energy-consulting firm based in Monroeville, Pennsylvania. FOB GROUP is a network of dynamic and result oriented professionals with distinguished careers in their respective fields. Managing Member, Dr. Abi Fapohunda, brings over 10 years of nutrition and public health management experience to her leadership role. FOB Group is certified as a Minority/Woman Business in the state of Pennsylvania. Baba Fapohunda, co-owner is a Chartered Electrical Engineer and a Certified Energy Manager with over fifteen years energy industry experience which include gas supply contract negotiation, planning, trading and hedging, transportation, capacity planning and utilization, international project management, energy security, and program planning..

**FOB Group, LLC is certified by the Small Business Administration as a Small Disadvantaged Business and participant in the 8(a) Program.**

## CONTRACTING EXPERIENCE

FOB Group's consulting experience continues to grow. FOB's mission is to deliver customized and leveraging solutions that will enhance our client's ability to compete across time. A wealth of experience and a relentless pursuit of excellence though simple and practical, back our approach. FOB Group's nutrition and health education programs designed by highly qualified individuals, who are committed to eradicating health and nutrition illiteracy, are unique and practical. FOB Group has performed well in various public health related projects with the following Pittsburgh-based organizations: Greater Pittsburgh Food Bank; The University of Pittsburgh; Allegheny County Health Department; Southwestern Pennsylvania AIDS Planning Coalition; American Respiratory Alliance of Western Pennsylvania; KIT Solution; University of Pittsburgh Medical Center (UPMC); Highmark Inc.; Center for Minority Studies; Graduate School of Public Health; University of Pittsburgh; Homeless Children's Education Fund; The Partnership for Minority HIV/AIDS Prevention and Tobacco Free Allegheny.

## CAPABILITIES

FOB GROUP, LLC is a dedicated small business enterprise committed to providing professional quality consulting services, on time, and within budget. In addition to general supplies, our depth of professional resources places us in a position to compete in the following areas:

621399	Nutrition Services
923120	Public Health Services/Program Administration
541690	Energy Consulting Services

54161 Management Consulting Services  
541512 Computer Systems Design Services  
221210 Natural Gas - Supply, Planning, and Transportation  
423520 Coal and Other Mineral and Ore Merchant Wholesalers

**Duns Number: 09-434-7858**

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KEY PERSONNEL

**Abimbola Fapohunda**, DrPH, MPH, MS, Managing Member, has over 10 years of progressive experience in nutrition and health administration and management, health interest, program evaluation including community-based health programs/workshops and evaluation. Her experience, professional performance capabilities and leadership in the field of nutrition and health services enhances her ability to design customized programs that meet individual needs of our clients.

Baba Fapohunda, Member, Dip EE, MSEE, MER, CEM, CEng, MIEE - Energy  
Systems/Security

Yemi Onibokun, PhD - Program Management/Curriculum Development

Layi Fapohunda, BS, MS - Software Solutions

Moni Orife, BS - Web Development

John Orife, PhD - Management Consultant

Iroro Orife, BS, MA - Software/Acoustics Engineering

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# FULLARD ENVIRONMENTAL CONTROLS, INC.

304 Fifth Avenue, Ford City, PA 16226

(724) 801-0108 Fax: (724) 763- 8654

E-Mail: [Fullardenv@alltel.net](mailto:Fullardenv@alltel.net)

**Michael M. Fullard, President**

## ***PROFILE***

Fullard Environmental Controls, Inc. (FEC) is a General Contracting Company with clients in both government and private industry. FEC was established as an environmental/demolition company in February of 2000. As it grows, FEC continues to expand its multi-disciplinary portfolio of projects and staff of skilled construction professionals. Due to the requests of FEC clients, and as a reasonable progression of our growth cycle, FEC began doing construction/renovation work in 2001. FEC now performs turn-key construction, demolition, sitework/excavation and environmental projects.

FEC's mission is to provide clients with prompt professional services from the inception to the completion of their projects: to offer the best solutions to the specific needs of its customer; to provide superior services at competitive prices--all the while maintaining high standards of honesty, integrity, quality and professionalism. FEC's goal is to create relationships that are mutually beneficial to its clients, employees, and the team-members of FEC.

**Fullard Environmental Controls is certified under the 8(a)/Hubzone program as a socially and economically disadvantaged business. It is also certified by the Pennsylvania Department of General Services and Allegheny County as a minority business enterprise (MBE).**

## ***CONTRACTING EXPERIENCE***

Naval air Station, Jacksonville, FL; Mayport Naval Station, FL; U.S. Army, Ft. Indiantown Gap, PA; US Coast Guard, Cleveland, OH; National Park Service, Valley Forge/Philadelphia, PA; USACE Pittsburgh, VA Medical Center, Butler, PA.; River Front Place, VA Medical Center of Pittsburgh (Oakland); US Coast Guard, Cape May, NJ; Homewood Montessori School; Vann Elementary, Manchester Elementary School; Liberty Elementary School; Carnegie Library of Pittsburgh (Oakland); YMCA of Pittsburgh (Northside); Sister's of Divine Providence, Mental Health Association of Butler County; Northwood Realty of Beaver County; North Buffalo Elementary School; Children's Museum of Pittsburgh, Northview Elementary School; Mifflin Elementary School; Mystic Construction Inc.; Gally Construction; Apex Mechanical; East-End Plumbing.

## **CAPABILITIES**

238910 Site Preparation Contractor  
235940 Demolition/Wrecking/Salvage  
562910 Special Trades (Asbestos and Lead Paint Abatement)  
562900 Remediation Services  
235990 Special Trade (tank removals and replacement)  
56121 Facilities Support Services  
23552 Floor Laying and Other Floor Contractors  
23321 Single Family Housing Construction  
23322 Multi-Family Housing Construction  
23332 Commercial and Institutional Building Construction  
23331 Manufacturing and Industrial Building Construction  
562111 Waste Disposal  
235930 Excavation Work  
235710 Concrete Work

## **FINANCIAL DATA**

Financial data upon request.

Duns Number: 12-966-1323

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### **KEY PERSONNEL**

Michael M. Fullard's career encompasses over 15 years of experience in many facets of general construction including demolition, asbestos abatement, lead and mold remediation, and renovation work. Mr. Fullard has worked as a union laborer, foreman, supervisor and Industrial Hygienist. This experience has given him a well rounded working knowledge of both the labor and the management side of business. It is this knowledge of the construction industry that allowed him to successfully manage FEC INC. since February of 2000.

As President of FEC INC., Mr. Fullard oversees the management of the corporation, as well as the design, development and successful completion of all company projects. He is directly involved in all aspects of company functions. His involvement insures that a high degree of quality is maintained from the inception to the completion of all construction projects.

Mr. Fullard is licensed as a contractor, building inspector, lead paint worker, and is also certified under NIOSH 582.

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# GELLA, LLC

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600 Franklin Street  
Johnstown, PA 15901  
(814) 539-6687 Fax: (814) 539-4026  
E-Mail: jyothi\_gella@yahoo.com  
Web: <http://gella-llc.com/>  
Dr. Jyothi Gella, President

## PROFILE

Founded in 2004, Gella LLC is a U.S. SBA **8(a) certified, woman-owned, small disadvantaged** corporation which offers the following services:

Custom Computer Programming Services:

- \* Web & Windows Application Development;
- \* Design & Analysis;
- \* Database Development (SQL Server & Oracle);
- \* Web hosting;
- \* Independent Verification and Validation (IV&V);
- \* IT Accessibility and Assistive Technology Training & Consulting;
- \* Software Engineering Training

Computer and Electronic Product Manufacturing:

- \* Software and Hardware procurement;

Architectural Services:

- \* Architectural Engineering;
- \* USGBC LEED™ consulting;

Health Care Services:

- \* Primary Care Health services;
- \* Health IT;

Gella LLC's clients include the state government and companies in the health care industries. Some specific clients are:

- \*University of Pittsburgh Medical Center;
- \*Penn Highlands;

**Gella LLC is a Pennsylvania LLC corporation and a 100% woman-owned business. Gella LLC is also certified by the U.S. Small Business Administration as an 8(a) and Small Disadvantaged Business (SDB) firm.**

## CONTRACTING EXPERIENCE

Gella LLC has contracted with organizations in both the private and public sector. Gella LLC can perform both fixed price and time and materials contracts.

## CAPABILITIES

Gella LLC's can perform work under the following NAICS codes:

**621111 Health Care Services**

**541511 Customer Computer Programming Services**

**541310 Architectural Services**

**334111 Computers and Electronic Product Manufacturing**

## **CAPACITY**

Gella LLC has the capacity to handle projects in the field of health care, software programming, COTS product procurement, and architectural service. Gella LLC has capability to procure credit.

## **FINANCIAL DATA**

Gella LLC can provide financial data upon request

**DUNS: 170417674**

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## **KEY PERSONNEL**

**Dr. Jyothi Gella, Owner and President,** has 15 years experience in health care. She holds a M.D. degree. She has management experience to execute projects.

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## GRAY WASTE MANAGEMENT CORPORATION

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615 Hawkins Avenue, North Braddock, PA 15104  
E-Mail: graywastemanagement615@comcast  
Web: www.graywastemgmt24@aol  
(412) 271-8451 Fax (412) 271-8458  
Mona DeHoney, President

### PROFILE

Gray Waste Management Corporation, established in 1991, is a General Contracting Company with clients in both government and private industry. It was also established as an environmental/demolition company in February of 2000. The company continues to expand its multi-disciplinary portfolio of projects and staff of skilled construction professionals. Due to the requests of clients, and as a reasonable progression of our growth cycle, Gray Waste Management Corporation began doing construction/renovation work in 2001 and now performs turn-key construction, demolition, and environmental projects.

Its mission is to provide clients with prompt professional services from the inception to the completion of their projects: to offer the best solutions to the specific needs of its customer; to provide superior services at competitive prices--all the while maintaining high standards of honesty, integrity, quality and professionalism. The goal is to create relationships that are mutually beneficial to its clients, employees, and the team-members.

**Gray Waste Management Corporation is certified by the Small Business Administration as a Small Disadvantaged Business and participant in the 8(a) Program.**

### CONTRACTING EXPERIENCE

US Coast Guard, Cleveland, OH; USACE Pittsburgh, VA Medical Center, Butler, PA.; River Front Place, VA Medical Center of Pittsburgh (Oakland); US Coast Guard, Cape May, NJ; Homewood Montessori School; Vann Elementary, Manchester Elementary School; Liberty Elementary School; Carnegie Library of Pittsburgh (Oakland); YMCA of Pittsburgh (Northside); Sister's of Divine Providence, Mental Health Association of Butler County; Northwood Realty of Beaver County; North Buffalo Elementary School; Children's Museum of Pittsburgh, Northview Elementary School; Mifflin Elementary School; Mystic Construction Inc.; Gally Construction; Apex Mechanical; East-End Plumbing.

### CAPABILITIES

**Gray Waste Management Corporation provides the following services:**

**562111 Waste Disposal (Mona, these two NAICS codes are just examples).  
562900 Remediation Services**

### CAPACITY

Gray Waste Management has an adequate line of credit.

### FINANCIAL DATA

Financial data upon request.

Duns Number: 12-966-1323

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## KEY PERSONNEL

**Mona DeHoney, President,** has over 15 years of experience in many facets of general construction including demolition, asbestos abatement, lead and mold remediation, and renovation work. She has worked as a union laborer, foreman, supervisor and Industrial Hygienist. This experience has given her a well rounded working knowledge of both the labor and the management sides of the business. It is this knowledge of the construction industry that has allowed her to successfully manage the company since February of 2000.

As President of Gray Waste Management Corporation, Ms. DeHoney oversees the management of the corporation, as well as the design, development, and successful completion of all company projects. She is directly involved in all aspects of company functions which ensures a high degree of quality from inception to completion in all of the construction projects.

Ms. DeHoney is licensed as a contractor, building inspector, lead paint worker, and is also certified under NIOSH 582.

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# HNMS, INC.

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P.O. BOX 99985, PITTSBURGH, PA 15233  
(412) 606-1308 Fax: (412) 471-2154

E-MAIL: [HNMSINC@AOL.COM](mailto:HNMSINC@AOL.COM)

[ericr@hnmsinc.com](mailto:ericr@hnmsinc.com)

Web: [www.hnmsinc.com](http://www.hnmsinc.com)

**Eric D. Roberson, President/CEO**

## PROFILE

Health Network Management Services, Inc. (HNMS) supplies and installs all types of window blinds window treatments and hospital cubical curtains.

HNMS, Inc. also provides on-site professional ultra-sonic cleaning services for window blinds, light diffusers, and other equipment for private, governmental, commercial, residential, office buildings, hospitals, clinics, restaurants, hotels, etc.

Founded in 1997 by company president Eric D. Roberson, the firm is headquartered in Pittsburgh, Pennsylvania and provides service to Allegheny and surrounding counties. Typical service includes professional ultrasonic cleaning all types of window blinds (Standard, Venetian, Vertical, Cloth, Metal, Plastic, Any Size, etc.) HNMS, Inc arrives to the location with all the necessary equipment to professionally clean your blinds, light diffusers, and other products that can be submerged in water and withstand ultra-sonic vibrations.

In keeping with our client's professional image and appearance our staff is always clean and neat, this includes their uniforms and work area. Our staff has gone through intense training programs such as window blind servicing, customer service, and effective communication. This is all done in an effort to foster confidence in not only the quality of work HNMS provides, but to enhance the customer and staff relationship that is a vital part of our business.

HNMS provides this service for all its clients on a 2-shift option. We can provide this service to your organization during regular working hours or to decrease workflow interruptions we can also provide this service after work hours for your convenience.

**HNMS is certified by the Small Business Administration as a socially, and economically disadvantaged firm under the SBA 8(a) governmental program.**

## CONTRACTING EXPERIENCE

HNMS, Inc. has established a number of ongoing contracts and relationships within the private and public sectors. The contracts we established were with organizations such as Highmark, Inc. Pittsburgh,

PA; Allegheny County, Pittsburgh, PA; Housing Authority City of Pittsburgh, Pittsburgh, PA; RSI Property Management, Inc., Pittsburgh, PA; Allegheny County Housing Authority, Pittsburgh, PA; University of Pittsburgh Medical Center, Pittsburgh, PA; Primary Care Health Services, Inc., Pittsburgh, PA; Lemington Nursing Center, Pittsburgh, PA; and Veterans Administration Health System, Pittsburgh, PA. Current contracts include Highmark, Inc. and pending contracts include University of Pittsburgh Health System, Veterans Administration Health System, Allegheny County, and Giant Eagle, Inc.

Regional and National Contracts/Service Include: University Medical Center, Las Vegas, NV; Del Monte Corp, San Francisco, CA; Philadelphia School District, Philadelphia, PA; Newark Housing Authority, Newark, NJ; Cleveland Housing Authority, Cleveland, OH; Mc Carren Airport, Las Vegas, NV; Atlanta International Airport, Atlanta, GA; Birmingham Housing Authority, Birmingham, AL

### **CAPABILITIES**

HNMS is capable of handling any size job.

423310	Windows
423440	Urinal Partitions/Bath Accessories
423220	Blinds Window/Cubical Curtains
314129	Shower Curtains
327122	Granite, Slate
238340	Stone, Marble, Ceramic

### **FINANCIAL DATA**

Financial data/information is available upon request

**Duns Number 01-829-9674**

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### **KEY PERSONNEL**

**Eric D. Roberson, President**, has more than 10 years of professional marketing experience, and has worked on local, regional, and national levels. Mr. Roberson has several years experience conducting meetings, and negotiating with all level of management within small local companies, and large national organizations. Mr. Roberson is committed to 100% customer satisfaction by managing the project from work to documentation. He is involved with each job and maintains constant communication with customers, and our staff to monitor the process. Mr. Roberson reviews the completed work, and has follow-up meetings with each customer upon completion of each job to reassure total customer satisfaction.

Our mission is to exceed your expectations with superior customer service, coupled with an impeccable quality of work.

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# I.D. RITTER JR. COMPANY, INC.

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7008 Bennett Street, Pittsburgh, PA 15208  
(412) 362-8100 Fax: (412) 362-8200  
Email: ira.ritter@verizon.net  
**Ira D. Ritter, Jr. President**

## PROFILE

I.D. Ritter Jr. Company Inc. was formed in 2001 by company owner, Ira D. Ritter, Jr. The company incorporated in 2005. The company provides a full range of commercial painting services to both the public and private sectors. We have completed various renovation and new construction projects. Our commitment is to provide qualified personnel and a dedicated management team to efficiently complete both small and large scale projects.

I.D. Ritter Jr. Company, Inc. is certified by the Small Business Administration as a socially and economically Disadvantaged Business under the 8(a) Program.

The Company is also certified as an MBE through [the Pennsylvania Department of General Services](#) and the Allegheny County Pennsylvania Unified Certification Program (PAUCP).

## CONTRACTING EXPERIENCE

I.D. Ritter, Jr. Company, Inc. has established a number of ongoing client relationships in the industry. Projects completed included but are not limited to, new construction: [The UPMC Headquarters at USX Towers](#), [UPMC Childrens Administrative Office Building](#), [Carnegie Library-Hill District](#), The Encore (18 story, 151 luxury units), Shadyside condominiums, Crescent Court, Liberty Park, Fairmont Senior Housing, Bedford Dwelling Housing Complex (147 units), Lincoln Larimer Community Center, Continental 2 Level Garage, Monroe Meadows Townhouses, Penney Supportive Housing, Renovations: Homestead 11 story High-Rise Apartment Buildings A, B, C and D, RIDC Park Office Buildings, Sharp's Terrace Housing Complex, various UPMC jobs and Pittsburgh Public Schools, Renovation and Addition to Mifflin Elementary, McClure Johnson Elementary. Government Jobs included Fort Necessity and the National Energy Tech Lab.

## CAPABILITIES

Given the opportunity, we have successfully completed a project in excess of \$650,000.00.

I.D. Ritter, Jr. Company has successfully completed projects for state agencies, as well as, commercial clients. The company is capable of performing any commercial interior and exterior painting and wall covering projects.

The company performs work in the following North American classification system (NAICS):

236210 Industrial Building Construction  
238230 [Painting and Wall Covering](#)

## CAPACITY

Bonding capacity will be furnished upon request. [The Company is a participating in a Sheltered Bond Program which provides Bonds up to](#)

\$1 Million for construction projects in Allegheny County.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 127756547

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## **KEY PERSONNEL**

Ira. D. Ritter, Jr. President, has 29 years of experience in the painting industry. He graduated from Tuskegee Institute in 1980 with a BS Degree in Business Administration. His knowledge and hands on management style provide the company with the leadership required and technical competencies to successfully compete in the painting industry.

Anthony Watson, Chief Estimator, has 21 years experience in the construction industry. He is a graduate of the University of Pittsburgh, School of Civil Engineering.

Louise Craighead-Jenkins, Office Manager, has 38 years experience in Business Administration, Financial Accounting and Office Management, as well as, 17 years in Small Business Development, Proposal/Grant Writing and Human Resources. She has a BS Degree in Business Administration and a Certificate in Communications from the University of Pittsburgh.

The mission of I.D. Ritter Jr., Company is to build a business with a reputation based upon a solid foundation of beauty, integrity, trusts and strong work ethics. The Company employs Journeymen and Apprentice Painters through the International Union of Painters and Allied Trades, District Council No. 57.

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## PROFILE

ITI Solutions, Inc. (ITI) is a **Technology Management Company** that offers services in three (3) main areas:

- Procurement
- Technical Support Services
- PC Disposal Services

We refer to these services as information technology “**Lifecycle Management Services**”.

At the beginning of the technology life, ITI assists businesses by helping them to evaluate needs, determine requirements and make recommendations on hardware and software.

Having close relationships with large distributors **ITI** can help to procure quality hardware and software products at discounted prices. Not only can businesses rely on us to help them make the right decisions about what they are buying, but they can buy it all from the same place. As an added benefit we also provide support with the installation of all of the products purchased.

ITI’s technical support services are extremely unique. We offer comprehensive problem solving services that start by providing our **Help-Desk Support Services** on a per incident basis. With a toll free round-the-clock number to call when a staff member has problems with desktop PCs or servers. If the problem cannot be fixed over the phone, we deploy field service staff “on site” to ensure the problem is resolved. The attractive and unique feature about this service is that we offer these high quality services with no up front charges on a pay-per-use basis. Customers pay for service only when they need it.

Our **Technology Disposal Services** are the best in the industry. We go directly to the business, erase the sensitive data from their computers, pack up and palletize all equipment, and ship it from anywhere in the country. Our services are ecologically responsible, EPA compliant, and, with our “zero landfill” policy, none of the equipment ends up in a landfill. We are fully insured and indemnify against any liability.

The best thing about our **Technology Disposal Services** is that we provide complete programs to redeploy a customer’s equipment for employee purchase, charitable donation, or resale through Internet and auction sites. Our customers realize the profits from the sale and receive the audit trail for every asset.

## **CONTRACTING EXPERIENCE**

Lockheed Martin Corporation – Fairfax, VA  
Pittsburgh Public Schools – Pittsburgh, PA  
University of Pittsburgh Medical Center (UPMC) – Pittsburgh, PA  
Odyssey Health Care – Houston, TX  
African American Chamber of Commerce – Pittsburgh, PA  
Pittsburgh Mt. Oliver Intermediary Unit – Pittsburgh, PA  
Manchester Academic Charter School – Pittsburgh, PA  
River Walk Corporate Center – Pittsburgh, PA

## **CAPABILITIES**

443120: Computer and Software Stores  
514191: On-Line Information Services  
519190: All Other Information Services  
541519: Other Computer Related Services  
541511: Custom Computer Programming Services  
541512: Computer Systems Design Services  
56131: Employment Placement Agencies  
56132: Temporary Help Services  
562920: Materials Recovery Facilities  
811212: Computer and Office Machine Repair and Maintenance

## **CAPACITY**

ITI Solutions has a five (5) year history of success in providing IT services to its customers and has the capacity to handle up to projects up to \$5 million.

## **FINANCIAL DATA**

Available upon request

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## **KEY PERSONNEL**

Duane Wells, CEO founded ITI Solutions with the intention of providing Information Technology professional services and products to the tri-state area of Pennsylvania, Ohio and West Virginia. These professional services were specific in several distinct, but complementary, disciplines grouped together to provide IT Lifecycle Management Support Services. ITI has grown with customers on every continent and holds 11 minority certifications ranging from local to state to federal. Through Wells' leadership ITI has grown through alliances and strategic partnerships with "best of breed" organizations assuring timely and successful delivery of products and services to customers. The individuals of ITI Solutions have a history of providing quality service and support for tri-state corporations. Wells build strong relationships with current customers whereby ITI becomes both a supplier and consultant to many major corporations. ITI's philosophy is not to just generate new business but to generate strong relationships. Our goals for approaching new customers always involve a phase of "getting to know you". We know that no two companies are created equally and every organization has "special" needs. We believe that it is not possible for a vendor to provide the highest level of service without understanding their customers "special" needs. This philosophy is what gives ITI a solid reputation in the industry for providing reliable services to its customers.

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# **JAMES CONSTRUCTION**

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243 East Main Street, Suite 203, Pittsburgh,  
Pennsylvania, 15106  
[www.jamesco.com](http://www.jamesco.com) and [sandra.stevenson@jamesco.com](mailto:sandra.stevenson@jamesco.com)  
(412) 278-3720 Facsimile (412) 278-3721  
Sandra M. Stevenson, President/Owner

## **PROFILE**

James Construction is the proud recipient of the 2004 Administrator's Award for Excellence and the 2003 Women Business of the Year sponsored by the U.S. Small Business Administration.

James Corporation d/b/a James Construction (James) was founded in 1981 as a general construction company and is headquartered in Carnegie, Pennsylvania. James provides pre-construction, general construction, and related services for the Government, Cultural/Preservation, Education, Healthcare, Office/Commercial, Retail, Sports/Entertainment, and Transportation markets.

Construction related services include Management Contracting (MC), Construction Management (CM) Agency CM and At-Risk CM, Design-Manage-Construction (DMC), Design-Build (DB), General Contracting (GC), Project Management (PM), and Program Management processes required to ensure the most effective attainment of the client's project goals. James utilizes cost and schedule controls which provide for accuracy through analytical systems.

As a long-standing member of the US Green Building Council and certified LEED Accredited Professional, we enthusiastically support and endorse the green building policies embraced by our fellow members. Green design practices can substantially reduce negative environmental impacts and reverse the trend of unsustainable construction activities. In addition, green building design reduces operating costs, enhances marketability of buildings, increases worker productivity, and reduces potential liability resulting from indoor air quality problems.

James Construction is certified as a Woman-Owned Business with the Allegheny County MBE/WBE/DBE Certification Program, Commonwealth of Pennsylvania- Department of General Services, and National Women Business Owners Corporation. **James is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## **CONTRACTING EXPERIENCE**

James has successfully completed numerous construction projects over the last twenty (20) years of operations, listed below are some of the major clients James Construction has worked with:

GOVERNMENT ORGANIZATIONS: 911th Airlift Wing/LGC- Pittsburgh IAP ARS, Department of Health and Human Services- National Institute for Occupational Safety and Health, Department of the Navy- ROICC Newport, General Services Administration- Region 3 and Region 5, Pennsylvania Air National Guard, Pittsburgh Job Corps Center, U.S. Army Corps of Engineers- Buffalo District, U.S. Department of the Interior- Office of Surface Mining, U.S. Department of Labor- ETA/OGCM, VA Medical Center- Butler, VA Medical Center- Clarksburg, and VA Pittsburgh Healthcare System.

COMMERCIAL ORGANIZATIONS: American Renal Associates, AT&T Wireless Services, Bell Atlantic- Pennsylvania, Inc., Billco Motors Inc., Borough of Green Tree, Carnegie Mellon, Carnegie Volunteer Fire Department, Duquesne University, Healthsouth Rehabilitation Hospital of Greater Pittsburgh, Highlands Hospital, National Nephrology Associates, Northminster Presbyterian Church, Penske Truck Leasing Company, Schenley Park Golf Course, The Kingsley Association, The Pittsburgh Field Club, and the University of Pittsburgh.

## **CAPABILITIES**

James has approximately 35-45 full time employees. The firm has successfully completed turnkey construction projects over \$8 million per project.

### **NORTH AMERICAN INDUSTRY CLASSIFICATION SYSTEM:**

236115	New Single-Family Housing Construction (except Operative Builders)
236116	New Multifamily Housing Construction (except Operative Builders)
236117	New Housing Operative Builders
236118	Residential Remodelers
236210	Industrial Building Construction
236220	Commercial and Institutional Building Construction
237110	Water and Sewer Line and Related Structures Construction
237120	Oil and Gas Pipeline and Related Structures Construction
237130	Power and Communication Line and Related Structures Construction
237210	Land Subdivision
237310	Highway, Street, and Bridge Construction
237990	Other Heavy and Civil Engineering Construction
238110	Poured Concrete Foundation and Structure Contractors
238120	Structural Steel and Precast Concrete Contractors
238130	Framing Contractors
238140	Masonry Contractors
238150	Glass and Glazing Contractors
238160	Roofing Contractors
238170	Siding Contractors
238190	Other Foundation, Structure, and Building Exterior Contractors
238210	Electrical Contractors
238220	Plumbing, Heating, and Air-Conditioning Contractors
238290	Other Building Equipment Contractors
238310	Drywall and Insulation Contractors
238320	Painting and Wall Covering Contractors
238330	Flooring Contractors
238340	Tile and Terrazzo Contractors
238350	Finish Carpentry Contractors
238390	Other Building Finishing Contractors
238910	Site Preparation Contractors
238990	All Other Specialty Trade Contractors

## **CAPACITY**

James Construction has averaged over \$18 million in revenue over the last three (3) fiscal years.

## **FINANCIAL DATA**

Financial data is available upon request.

Duns Number: 15-5404726

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### **KEY PERSONNEL**

**Sandra M. Stevenson, President/Owner**

**Craig E. Stevenson, Vice President of Operations**

James' mission is to expedite construction projects in a timely manner and below budget for clients by providing price competitive construction services that will allow them to resolve their construction needs. Our success, strategy, and future are based on absolute integrity and the advancement of the fiduciary interests of our clients. While revenues remain paramount to its core existence, our employees and community will always be held in the highest deference.

To implement James' Mission, the firm pledges to:

- Position the firm to achieve continued growth through a concerted sales effort.
  - Focus near term efforts upon the rapid penetration of the private client and architectural bidding opportunities.
  - Provide safe, efficient, and cost effective services that fully satisfy customer requirements.
  - Execute the operating activities of the firm in a profitable manner that will accentuate and promote the financial well being of the firm, provide a stable work environment for employees, and maximize return on investment for shareholders.
  - Become a recognized and respected corporate citizen through the development and utilization of information systems.
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# JANITORIAL RESOURCES INC.

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533 Marshall Ave., Pittsburgh, PA 15214  
Ph.: (412)323-2002 Fax:: (412) 323-2002  
E-Mail: [janitorialresources@verizon.net](mailto:janitorialresources@verizon.net)  
**Anthony R. Brown Jr., President**

## PROFILE

Janitorial Resources is a Building Maintenance Firm headquartered in Pittsburgh, Pennsylvania. The company provides a complete of services for our customers which consists of: janitorial, carpet cleaning, tile floor care, window washing, construction cleanup, snow removal, solid waste removal and recycling. Janitorial Resources, Inc. also has a Property Management Division that provides Heating Ventilation Air Conditioning (HVAC) services.

**Janitorial Resources is certified as an 8a and HubZoned Firm within the Federal Government and as a Minority Business Enterprise (MBE) with the State of Pennsylvania, the City of Pittsburgh, and Allegheny County.**

## CONTRACTING EXPERIENCE

Since 1999, Janitorial Resources Inc. has gained experience as a firm in servicing both government agencies and private sectors such as commercial office buildings, schools and other institutions, industrial warehouses and medical centers.

Janitorial Resources Inc. owns and operates its own garbage, roll off and snow removal trucks. We have access to a complete line of solid waste and recycling equipment such as: compactors, balers and refuse containers from sizes 1 yard to 42 yards.

We have a complete line of janitorial equipment to provide a full service of cleaning for our customers.

## CAPABILITIES

Janitorial Resources has provided services in the following NAICS codes:

561720 Janitorial Services  
562111 Solid Waste Collection  
238220 PLUMBING, HEATING, AND AIR-CONDITIONING CONTRACTORS

## CAPACITY

Janitorial Resources has established a relationship with National City and Citizens Banks. We hire and have access to sub contractors for jobs we feel a little extra help is needed. Our employees range from 3-25 depending on job availability and are well trained in many areas of services.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 11-342-7293

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## **KEY PERSONNEL**

Anthony R. Brown, Jr., President, has over 30 years of experience in the janitorial field and over 5 years in the HVAC field. Mr. Brown's mission is to complete all projects in a timely and in an efficient manner for all of our customers.

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# JoD CONTRACTING, INC.

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212 Sixth Street  
Charleroi, PA 15022  
(724) 489-1113 Fax: (724) 489-1114  
Email: [JoD@dp.net](mailto:JoD@dp.net)  
**Santos Maldonado, President/CEO**

## PROFILE

JoD Contracting, Inc. is a construction firm with offices in Charleroi and Fayette City, Pennsylvania. The business was established in 2003 as an S Corporation. We operate as a specialty contractor primarily involved in building commercial and industrial buildings. Services offered but not limited to include; New and renovation work, interior/exterior wood and metal stud framing, insulation, drywall, drywall finishing, acoustical ceilings, painting, doors and hardware to finish carpentry. JoD Contracting, Inc. has an agreement with the Greater Pennsylvania Regional District Council of Carpenters to provide a ready source of skilled labor. In the short time we have been in business, JoD Contracting has been able to procure excellent relationships with our clients and have proven ourselves to be goal oriented by finishing projects on time and within budget. We welcome the opportunity to prove to future clients that our success as a Minority Contractor continues to be attributed because of our employees, their experiences in the industry and our overall work ethic.

**We also provide the benefits of satisfying the requirements for Minority participation because JoD Contracting, Inc. is certified as**

- **(MBE) Minority Business Enterprise**
- **8(a) firm under the U.S. Small Business Administration**
- **(SDB) Small Disadvantaged Business certified businesses.**
- **(MBE/DBE) by the Pennsylvania Department of General Services**
- **(PAUCP) Allegheny County Port Authority, City of Pittsburgh Schools, PennDot, SEPTA**
- **(PRMPC) -Pittsburgh Region Minority Purchasing Council**

## CONTRACTING EXPERIENCE

JoD Contracting, Inc. is a new construction firm in the Western Pennsylvania area. Although a young corporation, Santos Maldonado, President and CEO has in excess of 20 years, Construction Experience in all phases of commercial, industrial, heavy and highway construction. We continue to work on several different projects. Most recent projects completed were: CDC Sound Wall/CDC Elevator Renovation (West Mifflin), VA Fence and Stairs (Aspinwall), and Children's Hospital Hollow Metal Door Frames (Pittsburgh). Current projects include: **Children's Hospital Doors and Hardware (Pittsburgh), Lake Lynn Pre-engineered Steel Building (Fairchance), Allegheny County Morgue Laboratory Casework (Pittsburgh), and Allegheny County Morgue Doors, Frames, and Hardware (Pittsburgh)**

## **CAPABILITIES**

JoD Contracting, Inc. has provided services in the following **NAICS** codes:

**236115** New Single-family Housing Construction (except Operative Builders)  
**236116** New Multifamily Housing Construction (except Operative Builders)  
**236118** Residential Remodelers  
**236210** Industrial Building Construction  
**236220** Commercial and Industrial Building Construction  
**238110** Poured Concrete Foundation and structure Contractors  
**238130** Framing Contractors  
**238310** Drywall and Insulation Contractors  
**238320** Painting and Wall Covering Contractors  
**238350** Finish Carpentry Contractors  
**238390** Other Building Finishing Contractors  
**238990** All other Specialty Trade Contractors  
**332323** Ornamental and Architectural Metal Work Manufacturing  
**423310** Lumber, Plywood, Millwork, and Wood Panel Merchant Wholesalers  
**423320** Brick, Stone, and Related Construction Material Wholesalers  
**423330** Roofing, Siding and Insulation Material Merchant Wholesalers  
**423390** Other Construction Material Merchant Wholesalers

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 14-550-5900

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### **KEY PERSONNEL**

**Santos A. Maldonado, President**, being a Union carpenter for fifteen (16) years from Local Union #84 and a former member of local 1058 heavy and highway laborer Union. Santos advanced from performing the physical work to job foreman shortly after completing the carpenter apprentice program. This experience has afforded the opportunity to calculate materials and manipulate work crews to finish projects on time and within the allotted budget. He has coordinated this work with architects, general contractors and subcontractors. This also allowed him to manage not only the costs of job materials but, the costs of labor. Breakdown the cost of materials and labor to do a cost analysis of each project was also part of the position.

After working as a foreman for a few years, the opportunity arose to work for the Greater Pennsylvania Regional Council of Carpenters as a Business Agent.

In this capacity, Santos was responsible for members of Local Union #84 in Washington, Fayette and Green counties. It was his responsibility to manage this workforce and maintain work for this membership. This was done by working with the Greater Pennsylvania Regional Council of Carpenters signatory contractors. Labor management relationships were the key to success, which allowed the Local Union to grow by 12%. This job consisted of all aspects of business management from working with manpower, contractors, and mediation, to negotiation of contracts.

**Jodi L. Maldonado, Vice-President, Treasurer/Secretary,** Owned and operated FCS Services. FCS Services was a subcontractor to Xerox Corporation where engineering copiers were refurbished. Her key activities included, consolidate and streamline business practices for an 80,000 sq. ft. Warehouse / refurbishing facility. FCS was responsible for inventories with over a million parts, hiring and training, accounts payable, accounts receivable, and payroll. Jodi managed 28 employees and controlled budgets up to \$5 million. The skills acquired from Xerox have afforded her the knowledge to plan, organize and maintain the overall administration of JoD Contracting, Inc.

**Robb Watts, Estimator,** Has 28 years experience in the Commercial Interior Contracting field. Strong large Project Management experience; past projects include Pittsburgh International Airport - Airside Building (\$9.9 million), New Allegheny County Jail (\$3.25 million), Carnegie Mellon University's University Center (\$2.57 million), and Turner Construction's Interior Construction Project of the year for 1996. Multiple million dollar plus school projects and literally dozens of hospital renovation projects (Mercy, Magee, Children's Allegheny General, Presbyterian and Western Psychiatric). Extensive estimating experience including a previous position as Estimating Department Manager for a multi-million dollar local interior contractor supervising the work of three (3) estimators. University of Pittsburgh alumni.

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# KORYAK CONSULTING, INC.

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2003 Kinvara Drive, Pittsburgh, PA 15237  
1-866-4-KORYAK  
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E-Mail: [sramanathan@koryak.com](mailto:sramanathan@koryak.com)  
Web: [www.koryak.com](http://www.koryak.com)  
**Suresh Ramanathan, President & CEO**

## PROFILE

KORYAK is a high caliber **management and information technology consulting firm** that brings significant “Big Five” experience to its clients. It is incorporated in the state of Pennsylvania with its headquarters in Pittsburgh. KORYAK also has offices in Detroit, Michigan and Newark, Delaware. Its service lines include: Business & IT Strategy, Program and Project Management, Business Process Reengineering, Supply Chain Optimization, Custom Software Development, ERP Implementation, Systems integration, Data Warehouse and E-Business.

KORYAK has been the consultancy of choice for HIGHMARK, CBIZ, the Pennsylvania Department of Health, Housing Authority of City of Pittsburgh, PPG Industries, Eaton Corporation, ALCOSAN, PENNDOT, Carnegie Mellon University, Pittsburgh Parking Authority, Marconi, MARC USA, 3 Rivers Wet Weather and DQE Enterprises.

KORYAK was awarded 2 major awards:

- 2007 Minority of Business of the Year from MBOC
- 2007 Supplier of the Year for PA, NJ and DE from MSDC

KORYAK also happens to be a minority company certified by the State of Pennsylvania, Delaware, and New Jersey. Nationally KORYAK is certified by the National Minority Supplier Diversity Council (through the Pittsburgh Regional Minority Purchasing Council - PRMPC) and maintains the Federal Government 8(a) Certification.

## CAPABILITIES

KORYAK partners with its clients to solve complex business problems. Our professionals leverage innovative technologies along with decades of experience to deliver results for our clients. We are a high-performing group that can take a vision and make it happen to help meet your program objectives. KORYAK excels at providing the most value for every consulting dollar - at each and every encounter.

KORYAK 's software division offers two major “Off the Shelf” products: Bar code driven inspection software and a work flow approval engine.

We provide a wide range of services that can be grouped into the following areas:

- Business Strategy Development
- Operations Enhancement
  - Operations Strategy
  - Supply Chain Management
  - Customer Relationship Management
- E-Business Integration
- Oracle Application Implementation
- Outsourcing
- Information Technology Strategy

- Systems Development and Integration
- Interactive Bar Code Applications

The firm has been approved to perform work in the North American Industry Classification System (NAICS codes) as per the following list:

541511 Custom Computer Programming Services  
541512 Computer Systems Design Services  
541519 Other Computer Related Services  
541611 Administrative Management and General Management Consulting Services  
541614 Process, Physical Distribution, and Logistics Consulting Services  
541618 Other Management Consulting Services

## **CAPACITY**

KORYAK can take on projects with values up to \$30 million by leveraging its existing cash reserves. KORYAK accepts Government credit cards.

## **FINANCIAL DATA**

- Financial data available upon request.
- Duns Number: 12-818-8948

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## **KEY PERSONNEL**

**Suresh Ramanathan**, President & CEO, brings over 20 years of experience in several industries including manufacturing, energy and electronics. He holds an MBA from Penn State's Smeal College of Business Administration and an MS from the University of Miami. Suresh left Deloitte Consulting as a Senior Manager to co-found KORYAK. Prior to entering the consulting industry, he gained valuable experience working for ALCOA, Penn State's Center for Health Policy Research, and BPL India.

**Dilip Kuchipudi**, EVP & CTO, is an Oracle-certified Professional having over 20 years of experience in the public and private sector, covering the manufacturing and information technology industries. Dilip was with Deloitte Consulting, and spent the past 12 years focusing on IT project management, process redesign and system implementations. He has been involved with numerous custom Oracle development projects and Oracle Applications implementations.

**William Estright**, Vice President of Business Solutions, has 15+ years of experience in the manufacturing, energy, and financial industries as both a consultant and operational manager. He gained experience working for Ariba, Deloitte Consulting and Price Waterhouse, and his skills include developing business strategies, and making operational improvements and supply chain enhancements based upon advances in technology. He is a graduate of Brown University and Carnegie Mellon's Graduate School of Industrial Administration. Bill also has a secret security clearance for the Department of Defense.

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# MCFARLAND TECHNOLOGY, INC.

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*272 Angel Road*

*New Wilmington, PA 16142*

*(724) 699-3841 Fax: (724) 946-9491*

*E-Mail: [info@mcfarlandtechnology.com](mailto:info@mcfarlandtechnology.com)*

*Web: [www.mcfarlandtechnology.com](http://www.mcfarlandtechnology.com)*

*Barbara McFarland, President*

## PROFILE

Founded in 2002, McFarland Technology, Inc. (McFarland) is a U.S. SBA 8(a) certified, woman-owned corporation which provides software engineering services.

McFarland's service areas include:

Software Engineering using Microsoft .NET Technologies:

- \* Web & Windows Application Development
- \* Mobile Application Development;
- \* Database Development (SQL Server & Oracle);
- \* Enterprise Application Integration;

Independent Verification and Validation (IV&V);

IT Accessibility and Assistive Technology Training & Consulting; and

Software Engineering Training

McFarland's clients include the state government and companies in the health care, metals, utilities, and information technology industries. Some specific clients are:

- \*University of Pittsburgh Medical Center;
- \*PA Bureau of Enterprise Architecture;
- \*Allegheny County Sanitary Authority;
- \*Blair Strip Steel Company;
- \*PEP Systems, Inc.; and
- \*PA Office of Vocation Rehabilitation

McFarland employs a rigorous software engineering process. We are practitioners of the Software Engineering Standards of the Institute of Electrical and Electronics Engineers (IEEE), the Capability Maturity Model (CMM) as defined by the Software Engineering Institute (SEI) of Carnegie Mellon University, the Microsoft Solutions Framework (MSF) and other industry standards and practices that are recognized by the American Society of Quality (ASQ).

**McFarland is a Pennsylvania S corporation and a 100% woman-owned business enterprise (WBE). McFarland is certified through the Commonwealth of Pennsylvania's Department of General Services as a WBE. McFarland is also certified by the U.S. Small Business Administration as an 8(a) and Small Disadvantaged Business (SDB) firm.**

## CONTRACTING EXPERIENCE

McFarland has contracted with organizations in both the private and public sector. We have management experience with both fixed price and time and materials contracts.

McFarland has been contracting with agencies of the Commonwealth of Pennsylvania since its inception. Our work with Pennsylvania agencies has been, primarily, in the areas of Independent Verification and Validation (IV&V) and IT Accessibility (Section 508 compliance).

McFarland is an approved vendor on the Commonwealth of Pennsylvania's Master IT Services ITQ 481350. We are authorized to provide both software engineering and IV&V services.

Our work in the private sector has been with firms in health care, steel manufacturing, utilities, and information technology. For those firms, we have provided Web and Windows application development, mobile application development, database development, IV&V services and software engineering training.

## **CAPABILITIES**

McFarland's capabilities include work that can be performed under the following NAICS codes:

- 541511 Custom Computer Programming Services
- 541512 Computer Systems Design Services
- 541519 Other Computer Related Services
- 541614 Process, Physical Distribution, and Logistics Consulting Services
- 611420 Computer Training
- 511210 Software Publishers

## **CAPACITY**

McFarland has the capacity to handle substantial public and private software engineering projects. McFarland currently has a line of credit. Additional credit can be obtained on a project-by-project basis.

## **FINANCIAL DATA**

McFarland can provide financial data upon request

Duns Number: 13-589-2276

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## **KEY PERSONNEL**

**Barbara McFarland, Owner and President**, is a Microsoft Certified Solution Developer (MCSD) with 20 years of experience in information technology, both in software engineering and network administration. She is a Certified Novell Administrator (CNA) and a Microsoft Certified Professional (MCP) in both Visual C++ and Visual Basic. She holds a B.S. degree in Economics.

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# **NICOS CONTRACTING CO., LLC**

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146 Grant Avenue, Pittsburgh, PA 15209  
(412) 821-1227 Fax: (412) 821-2217  
E-Mail: nicos.contracting@verizon.net  
**Nickolas J. Beckas, Owner**

## **PROFILE**

Nicos Contracting Co., LLC is a general construction company with its location in Pittsburgh, Pennsylvania. Our services range from foundation work to roofing with a specialty in interior/exterior renovations, drywall, carpentry, and painting.

Nicos Contracting Company, LLC was founded in January of 1994 as a sole proprietorship and moved to LLC status in January of 2006.

We have prided ourselves in establishing a good rapport with our clients by completing all jobs in a professional and timely manner.

## **CONTRACTING EXPERIENCE**

Since 1994, we have provided a range of construction services as a general contractor to Allegheny County Housing Authority, Trafford Municipality, Pittsburgh Public Schools, City of Clairton Public Library, Gally Construction, Clayworth Mechanical, American Contracting Ent., South Allegheny School District, and Duquesne City School District.

## **CAPACITY**

Nicos Contracting provides the following services. Bonding and credit information is available upon request. Within the past three years, Nicos Contracting has tripled in size in man power and bonding capacity.

## **CAPABILITIES**

235430	Tile, Marble, Terrazzo and Mosaic	235510	Carpentry
235930	Excavation	235610	Roofing
234110	Concrete (e.g. Roads, Highways, Sidewalks)	235610	Electrical
235420	Drywall, Plastering, Acoustical and Insulation	235520	Flooring
235910	Concrete Reinforcement Placement	235710	Concrete Contractors
235210	Painting and Wall Covering	235110	Plumbing
235940	Wrecking and Demolition		
235990	All Other Special Trade Contractors		

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 008646239

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## **KEY PERSONNEL**

Nickolas J. Beckas, Owner, has over 18 years of onsite field experience. Nick Beckas oversees all projects to ensure that jobs are completed with the highest level of quality, craftsmanship and satisfaction.

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# NORTHWIND ENGINEERING, LLC.

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E-Mail: [darcia@northwindeng.com](mailto:darcia@northwindeng.com)  
**Darcia North Wind, President/Owner**

## PROFILE

Northwind Engineering, LLC. (Northwind) is a general construction contractor with its operations based in Shelocta, Pennsylvania, northeast of Pittsburgh. We also have locations in St. Louis, MO, Denver, CO, and Powell, WY. Services offered include Construction Management, professional construction technical support such as Quality Control, Safety, Estimating and Construction Management, rental of operated heavy equipment, and rail and truck transportation of hazardous materials.

The company began in December of 2002 as a Pennsylvania Limited Liability Company. Most recent revenues at year end 2006 exceeding \$3,000,000. Since its inception, Northwind has been providing services for prime contractors and government agencies nationwide. To date, we have provided services in 16 states and Guam, including PA, NY, NJ, OH, KY, IL, MO, FL, MS, LA, NE, CO, NM, WY, NT and AZ. Operations however, are not limited to these areas. Historically, most customers have been local and federal government with a small portion of commercial. Northwind routinely provides subcontracted services to prime contractors.

Northwind's President and majority owner is Ms. Darcia North Wind, a tribal member of the Chippewa Cree Indian Tribe from the Rocky Boy Reservation in Montana. Northwind, as a Woman-Owned, Native American firm, was accepted in June 2006 as a participant in the U.S. Small Business Administration 8(a) program. In addition to this certification, Northwind is a HUBZone Certified firm located in Indiana County, Pennsylvania.

## CONTRACTING EXPERIENCE

As a young 8a certified firm, Northwind has worked with a wide variety of Prime Contractors and Federal Clients across the

U.S. We have proven our ability to perform contracts across a wide spectrum of services to meet our customer's needs.

Consulting - Northwind was founded to provide consulting technical services to Prime Contractors and Federal Agencies. We have provided project health and safety, quality control, site management, construction management, estimating and proposal development. We have provided these services to a variety of Prime Contractors including MACTEC, URS, Envirocon, Shaw, Stoller, and ECC. Shaw E&I - Mary Ziegler 913.317.2644.

Emergency Response Services - Northwind has developed strong emergency response capabilities which we have implemented following Hurricanes Katrina, Rita and Wilma. Immediately following Hurricane Katrina, Northwind responded to support the City of New Orleans's Water Board in the detection of system failures throughout the city. Northwind continued these services through Hurricane Rita. Following Hurricane Wilma, Northwind dispatched a crew to support ECC's efforts to reconstruction over 200 buildings damaged at the Key West Naval facility. Northwind is continuing

this support at Keesler Air Force Base in Biloxi, MS with the demolition and repair of structures damaged by Hurricane Katrina. ECC - Barbara Growney 908.595.1777 ext 118

Waste Transportation and Disposal - In 2003, Northwind was awarded a National Alliance Transportation and Disposal Contract with Shaw Environmental and Infrastructure. Under this IDIQ contract, Northwind and its joint venture partner, ERS, Inc. has been awarded over \$20 million in Task Orders. Key task orders including the USACE Buffalo District Linde FUSRAP Site in Tonawanda, NY, the USACE New York District Maywood FUSRAP site in Maywood, NJ and the DOE Paducah Gaseous Diffusion Plant in Paducah, KY. Northwind has demonstrated capability to offer both rail and truck transportation and disposal of radioactive or hazardous waste materials from sites across the country. Shaw E&I - Mary Ziegler 913.317.2644,

Construction Management - Excavation/Earthwork: Northwind, as Prime Contractor and through a competitive bidding process, was awarded the \$494,000 Monkey Hollow Restoration Project within the Wayne National Forest. Northwind self-performed the work under this contract which included clearing, road construction, closing abandoned mine portals, construction of engineered lined channels and construction of numerous lined ponds. Northwind completed this contract on schedule and budget. Northwind has the unique ability to field large and specialized small construction equipment to meet the needs of working with the National Forests. Mark Corse - Contracting Officer - 812.276.4729

Facility Construction - Northwind is the Prime Contractor for Security Upgrades at the Harrisburg reserve center through the 99<sup>th</sup> Regional Readiness Command. This \$232,000 contract was awarded through the 8a selection process and Northwind is responsible for installing new security fencing, electronic monitoring systems and new facility exterior doors. This project is scheduled to be completed in April, 2007. Northwind, as Prime Contractor, has been awarded a \$20 Million Multiple Award Task Order Contract (MATOC) with the Ohio Air National Guard. This five year contract is for facility maintenance, upgrades and new construction at National Guard facilities throughout the state of Ohio.

Equipment Rental/Sales - Northwind has an extensive heavy equipment inventory to support our on-going projects. In addition to this inventory, Northwind is an equipment dealer for agricultural and light construction equipment. We offer this equipment for purchase or rental to government agencies on the Federal, State, and local level. We have sold equipment to the National Park Service and rented equipment on PA State, Guam, USACE, and U.S. Forest service projects in addition to commercial rental and sales.

**CAPABILITIES**

Northwind has proven our ability to meet a wide range of challenges for our customers and continue to look for increasing our capabilities. We have provided a wide range of services from rail and truck transportation of radioactive and hazardous materials, technical construction management support, equipment sales and direct construction management. With direct industry experience and a strong management staff, Northwind has continued to show strong, but controlled growth. In the past 5 years of our existence, Northwind has focused on strengthening our customer base and positioning for future growth.

**CAPACITY**

541690 - Other Technical Consulting Services	236220	-	Commercial and Institutional Building Construction
237110 - Water and Related Structures Construction	238990	-	All Other Specialty Trade Contractors
488210 - Support Activities for Rail Transportation	562112	-	Hazardous Waste Collection
562910 - Remediation Services	235940	-	Wrecking and Demolition

Northwind has a \$1,000,000 aggregate bonding line, \$500,000 single occurrence. Northwind maintains \$2M General Liability Insurance (which can be increased to \$10M), \$1 Million Pollution, Professional, WC and Auto and Northwind maintains a \$150,000 line of credit.

**FINANCIAL DATA**

Financial data available on request.

Duns Number: 12-4365243

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**KEY PERSONNEL**

Darcia North Wind, EMT: President and Majority Owner, is a Chippewa Cree Native American from the Rocky Boy Reservation in Montana. Ms. North Wind attended the University of Montana and has over 20 years of professional experience. Ms. North Wind began her career with the U.S. Forest Service and has worked for successful contractors such as URS, Shaw E&I, Hayward Baker and the Judy Company. She was one of the founding members and director

of the Boys and Girls Club of Great Falls, MT. Her resume includes various management and training certifications including USACE CQM, EMT and significant OSHA safety certifications. In addition to her management responsibilities at Northwind as President of the firm, Ms. North Wind provides direct field professional services and has been involved with projects for DOT, U.S. Forest service, US Air Force and USACE.

Derek Rhodes, PE, PG: Mr. Rhodes is the General Manager of Northwind and responsible for direct project management. Mr. Rhodes has over 18 years of professional experience with a MS in Geological Engineering from the University of Mississippi and a BS in G.E. from the University of Missouri-Rolla. Mr. Rhodes has extensive experience with USACE, DOE, Air Force, US Forest Service and Commercial Clients.

Mike Visocky, EIT: Mr. Visocky is the company Estimator for Northwind. Mr. Visocky is responsible for all estimating for Northwind and provides estimating services to other firms. Mr. Visocky has over 18 years of experience a Chemical Engineering degree from Colorado State University.

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## NOVEL GEO-ENVIRONMENTAL, LLC

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*Moon Township, PA 15108*

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*E-Mail: [aveltri@novel-ge.com](mailto:aveltri@novel-ge.com)*

*Amy L. Veltri, President*

### PROFILE

**Novel Geo-Environmental, LLC (NGE)** is a full-service environmental and geotechnical consulting firm, including environmental construction, remediation, and operation and maintenance services. Led by a management team that averages over 15 years of experience, NGE provides quality geotechnical and environmental services to a wide range of clients, including industry, engineering firms, construction contractors, and public sector clients. Our management staff includes professional engineers, geologists, construction managers, and supervisors with experience in a broad range of technical disciplines. NGE currently has two office locations; Pittsburgh, Pennsylvania and Charleston, West Virginia.

### CONTRACTING EXPERIENCE

**NGE** has completed numerous projects in three primary fields, as outlined below:

- **Environmental Engineering** - NGE has completed various environmental compliance projects for industrial clients including air permitting and compliance, water and wastewater permitting and compliance, regulatory compliance audits, spill plans (SPCC), environmental reporting (Tier II, emissions inventory, Form R, biennial hazardous waste reporting), and environmental training. Additional environmental projects include development of ISO 14001 compliant Environmental Management Systems and waste classification efforts.
- **Environmental Remediation/Construction** - NGE staff has completed various projects for industrial and private companies that have included soil and ground water investigations, construction of soil and ground water remedial systems, and treatment system operation and maintenance programs. In addition, NGE has completed landfill stabilization and closures projects and provided tank management services.
- **Geotechnical Engineering** - NGE has completed various geotechnical engineering projects for both the public and private sectors that have included bridge and building foundation investigations, highway and airport geotechnical design, landslide analysis and remedial design, retaining wall analysis and design, mine subsidence investigations, forensic and insurance investigations. NGE also has geotechnical drilling and soil laboratory services and construction monitoring services.

## ***CAPABILITIES***

NGE's capabilities (listed by NAICS Codes) include but are not limited to:

- 541330 - Environmental & Construction Engineering Services
- 541380 - Geotechnical Testing Laboratories or Services
- 541620 - Environmental Consulting Services
- 562910 - Environmental Remediation Services

Through NGE's commitment, hard work, and dedication we are capable of growing our client base and maintain our existing clients. Repeat clients are responsible for approximately 80% of our business revenue.

## ***CAPACITY***

NGE has a line of credit issued by our bank, and has established an excellent credit record with all of our material and equipment vendors/suppliers and subcontractors.

## ***FINANCIAL DATA***

Financial data available upon request.

Duns Number: 12-126-7277

## ***KEY PERSONNEL***

**Amy L. Veltri, P.E., DEE, President**, is a licensed Professional Engineer in Pennsylvania and West Virginia with a Bachelor of Science and Master of Science degree in Civil Engineering. Ms. Veltri has over thirteen years of experience as an environmental and civil engineer in consulting and industry, and is currently serving as the president of NGE. Her experience includes extensive management of personnel and large projects, including management of project schedules, scope of work, and budgets. Personnel management includes selection of project staffing, staff reviews, and mentoring. She has significant experience in air quality for various industrial clients including Title V permitting and compliance, emissions inventories and control technology assessments. Mrs. Veltri has completed numerous multi-media regulatory compliance audits and Phase I site assessments and has assisted industrial clients with NPDES permit compliance including completion of DMR's and permit renewal and negotiation. As a certified 14001 Lead Assessor, Ms. Veltri has assisted clients with the ISO 14001-registration process. Ms. Veltri has also completed general construction monitoring services including density testing and concrete testing.

**John E. Nottingham, P.E., Vice President** is a licensed Professional Engineer in West Virginia with a Bachelor of Science and Master of Science degree in Civil Engineering. Mr. Nottingham has served as lead Geotechnical Engineer on numerous government and commercial design and construction projects. His responsibilities on these projects include direction and coordination of all geotechnical engineering activities. Duties on these projects have included foundation investigation report production, foundation and retaining wall design, fill embankment and cut slope design, dam design and analysis, slope stability analysis, pavement design, design of drainage systems, supervision of subsurface drilling programs, field activity coordination, laboratory data computation and processing, performance of field work, client relations, and supervision of staff and project level geotechnical engineers.

**Gene C. Stuthers, P.G., Project Manager**, is a licensed Professional Geologist in Pennsylvania, with over seventeen years of experience in environmental consulting, site remediation, and environmental construction. Twelve of those years were as a project manager and site manager for a multiple of site investigations, hydraulic investigations, and environmental construction projects. Mr. Stuthers has managed all aspects of environmental projects including estimating and proposal development, bonding negotiations, project management, on-site construction management, quality assurance/quality control (QA/QC), project reporting, regulatory

negotiations, and client interactions. He has been the project manager for over 100 different sites and was responsible for technical and financial performances.

**Chuck E. Montgomery, P.G., Project Manager**, is a licensed Professional Geologist in Kentucky. Mr. Montgomery has served as Project Geologist on numerous projects for clients in private industry as well as for state and federal agencies. He has performed a variety of roles in various projects from office management activities to coordination of field activities. Duties on these projects have included foundation investigation report production, mine subsidence evaluation and assessment, supervision of subsurface drilling programs, field activity coordination, laboratory data computation and processing, performance of fieldwork, client relations, and supervision of staff.

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# NURELM, INC.

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Web: [www.NuRelm.com](http://www.NuRelm.com)  
**Mona McGraw, President/COO**

## PROFILE

**NuRelm, Inc.** is an Internet software firm that has developed an integrated suite of online Web site content management and e-learning software (LCMS - learning content management systems) for the government and private sectors. NuRelm also develops a wide array of custom Web applications, Web sites, and Flash-animated front ends for e-learning tools and other Web based applications, with a primary focus on e-government initiatives. Headquartered in the Pittsburgh region, the firm currently has an established, loyal base of both private sector and government clients from a wide variety of government agencies and industries.

Founded in 1999 as a partnership, the company was incorporated in 2001. NuRelm has established excellent relationships with prime contractors and has proven to be a capable, reliable, cost-effective source for Java-based Internet software and related services, including award-winning Web site design. NuRelm's client base is divided between public and private sector business. The firm has supplied its Internet software and related services on a variety of federal, state, and local government projects. NuRelm has no minimum or maximum limits on project size.

NuRelm has a highly experienced management team with many years of expertise in Java-based Web application/software development. All NuRelm products are built on the cross-platform compatible J2EE platform. NuRelm's software and custom Web applications interact seamlessly with most other software. The firm's integrated suite of Internet software is easily extensible for custom needs.

**NuRelm holds SDB, 8(a), and HUB zone federal designations under the SBA program. NuRelm also holds SERB and MBE/WBE Pennsylvania state certifications.**

## CONTRACTING EXPERIENCE

NuRelm has established a number of ongoing relationships in both the public and private sector. Some examples of recent NuRelm projects include: The sale and installation of NuContent (NuRelm's online content management software) and a Web site re-design for the Maryland National Guard, the sale and installation of NuContent to five Pennsylvania state entities (three projects with the Department of Community and Economic Development, two projects with the Department of Education), the sale of NuContent to the city of Pittsburgh, and the sale of NuContent to 20 local government municipalities in the state of Pennsylvania.

NuRelm recently launched its new e-learning suite, Osmosis, and already has two high profile clients in the e-learning arena: the National Flag Foundation and the Watson Institute. The National Flag Foundation ([www.americanflags.org](http://www.americanflags.org)) uses Osmosis on its [www.young-patriots.org](http://www.young-patriots.org) Web site to offer a visually engaging, animated, interactive learning experience designed to teach children about American history. The Watson Institute is using Osmosis to cost-effectively educate its mental health professionals who are required to take continuing education credits throughout the year. Enabling individual Watson employees to take their training online, any time, from any Internet-enabled computer, is a drastic time/cost savings to the institution.

## CAPABILITIES

NuRelm's capabilities cover the entire spectrum of Java-based prepackaged and custom Web application development, Flash Animation, and interactive Web site design, with special emphasis on e-learning, online content management, and e-government

initiatives that utilize NuRelm's robust suite of cross-platform compatible Web-based software products, including NuContent (an enterprise quality content management system), NuSearch (an internal Web site search engine with bulls eye results), and Osmosis (robust, highly customizable, online learning content management software suite).

511210 Software Publishers (NuContent, NuSearch, and Osmosis)  
541511 Custom Computer Programming Services (Custom Programming and Web Site Design Services)  
541519 Other Computer Related Services (Software Installation and Integration Services)  
611420 Computer Training (Software Application Training for NuRelm Software)  
518210, 514210 Data Processing Services, Web Site Hosting, Related Services  
454111, 454110 Electronic Shopping (Building E-commerce Web Sites)  
518112, 514199 Web Search Portals (Development of Web Search Portals)

## **CAPACITY**

NuRelm, Inc. has the capacity to handle all sizes of commercial and government Web application/Web design projects, with a special focus on Java-based e-government and e-learning initiatives. In this era of cost cutting and downsizing, NuRelm has the unique ability to harness the power of the Web to perform a wide variety of tasks online in less time with less money than many offline alternatives. The pressing need to cut costs and improve productivity has resulted in a rapid adoption of NuRelm's Internet software products and related services. NuRelm's special area of Internet expertise combined with its government certifications, make it an attractive vendor or partner well suited to a wide array of Java-based Internet initiatives. NuRelm's unique business model has made it an attractive subcontractor for technology/consulting firms that wish to gain access to small business/8(a)/HUB zone set-aside contracts, in addition to being a preferred vendor for government entities who are pursuing various e-government initiatives.

NuRelm is currently seeking a mentor to participate in the 8(a) Mentor-Protégé program. Ideally, NuRelm's Mentor firm would be an entrenched prime federal government contractor with a focus on information technology that has established clients with a need for Java-based Web applications, specifically in the e-learning/e-government software arena.

## **FINANCIAL DATA**

NuRelm is a profitable firm with an established client base. Financial data is available upon request.

Duns Number: 02-675-4866

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## **KEY PERSONNEL**

Sam Shaaban, CEO, is a well-respected software developer/entrepreneur who holds a BS in Electrical Engineering/Mathematics and an MBA in Operations Management/Finance. While performing an internship as part of his academic scholarship at Syracuse University, Sam wrote a software program that saved General Motors approximately \$3 million per year in identifying defective car parts before they left the assembly line. Later, while working as an engineer for IBM, Sam patented a process for identifying defective computer chips that has saved IBM over \$35 million to date. Sam went on to found NuRelm, a firm that specializes in developing cross-platform compatible Web-based software that saves companies millions of dollars per year in operational costs while boosting productivity. Other key employees include Mona McGraw, President/COO and Heather Jewell, Manager of Planning and Administration.

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## ONIX, INC.

238 Shafer Road, Coraopolis, PA 15108

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E-Mail: [barendsen@onixinc.com](mailto:barendsen@onixinc.com)

Web: [www.onixinc.com](http://www.onixinc.com)

Brenda Arendsen, CEO/President

### PROFILE

ONIX, Inc. is a consulting firm that focuses on providing energy/utility auditing, facility management consulting, telecommunication auditing, and reprographic/printing solutions. ONIX is committed to technology and a high level of service performance that meets or exceeds our clients' expectations.

Incorporated in January 1996, ONIX, Inc. offers turnkey services based on our customers goals. As Fortune 1000 corporations and the Federal government are reviewing the benefits that each department is adding to the overall mission, ONIX, Inc. is positioning itself to help them meet or exceed their corporate goals.

ONIX, Inc. is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program and HUBZone. ONIX, Inc. is certified by Allegheny County as a DBE/WBE and also certified by the State of Pennsylvania as a WBE.

### CONTRACTING EXPERIENCE

**Energy/Utility Auditing:** ONIX, Inc. is on GSA's Federal Supply Schedule GS-10F-0200L for Energy Audit and Energy Management Program Support Services. ONIX, Inc. provides technical services for energy auditing that covers the entire range of activities associated with energy management and performance contracting. ONIX performs energy/utility audits and building surveys of architectural, mechanical, and lighting systems to any degree of detail required by the project. We design solutions and will calculate their installed and projected energy savings. ONIX will put together a complete design and construction package for turnkey delivery. We oversee commissioning and perform monitoring and verification of energy savings. Our range of technical solutions include utility auditing, lighting upgrades, energy management system design, installation, and program modifications, evaluation and replacement of motors for higher efficiency, implementation of waterside and airside economizers, use of desiccant dehumidification, heat recovery strategies, and indirect evaporative cooling. We attack the problem of reducing and verifying energy consumption by understanding and analyzing all the energy consuming systems in the building, whether mechanical, architectural, or electrical.

**Facility Management:** ONIX, Inc. works with corporate facility groups on their facility issues. ONIX focuses on furniture, fixture, equipment, space and employee processes and the technology that supports those processes. ONIX's goal is to provide our client with the most efficient processes that can be supported by proven technology. This technology can include centralized databases, web interface, data mining, and e-commerce.

**Telecommunication Auditing / Cost Management:** ONIX's telecommunication auditing / cost management goal is to allow our clients to address their inefficiencies and trouble areas with their telecommunication solution. Through our expertise and knowledge of telecommunication and the ever-changing industry, we are able to reduce operating expenses resulting in direct savings that positively impact our client's bottom line.

**Reprographic/Printing:** ONIX, Inc. and our team provide local and on-site reprographic facilities management services for large federal prime contractors. Today, our Management Services solution provides a wide array of local and on-site facilities management services to a variety of federal government large prime contractors. The on-site services we provide include digital printing, plotting, copying, mail services, shipping & receiving, fulfillment, facsimile, document management, records, office supplies and many other staffing services related to the non-core functions that support your business.

## CAPABILITIES

**Energy/Utility Auditing:** ONIX's employees and contractors have experience in a wide variety of settings, from industrial to university to hospital, and we have dealt with an extremely broad range of systems and solutions. Examples are the following: **General Services Administration (GSA) Metzenbaum U.S. Courthouse:** Energy audit; preparation of complete proposal to include carbon dioxide monitoring; high efficiency motors; energy efficient lighting; window film; CAV to VAV conversion; and enthalpy wheel. **General Services Administration (GSA) Allentown U.S. Courthouse and Federal Office Building:** Energy audit; preparation of complete proposal to include variable frequency drive use for air handling units; setback/setforward settings on building automation system; variable frequency drive fan control. **Indian Health Service (IHS):** Energy audits for five facilities; preparation of complete proposal to include such energy conservation measures as improving HVAC zoning; refine lighting; install occupancy sensors; variable frequency drive on fans; recover waste heat to preheat domestic hot water; automate HVAC controls.

**Facility Management:** Examples of projects that ONIX and its associates have worked on are: **Northwestern Mutual:** Defined the processes for the facility management department and the 16 department/vendors that work with the facility group on a regular basis. ONIX benchmarked and specked the CAFM and Asset Management technology solutions that would support the client's new processes in the most efficient manner. ONIX also project managed the 1.5 million foot project integration.

**Telecommunication Auditing:** ONIX's employees and contractors have the following experience: **United States Department of Agriculture (USDA):** Completed a pilot project telecommunication audit which resulted in client savings. **FreeMarkets, Inc.:** Completed a national telecommunication audit, which resulted in client savings. **U. S. Small Business Administration (SBA):** conducting a telecommunication audit throughout the entire SBA network. Client savings have been identified.

**Reprographic/Printing:** ONIX, Inc. and our team are currently supporting over 25 large federal government contractors in 30 states throughout the United States. Our reprographic solutions support these projects which range from \$12M to over \$900M.

541690 Energy Consulting Services	561110 Office Administrative Services
541513 Computer Facility Management Services	541618 Other Management Consulting
561210 Facilities Support Management Services	541611 Admin. Mgmt. Consulting
233320 Commercial and Institutional Building Construction	
323119 Other Commercial Printing	
423610 Electrical Apparatus and Equipment	

Duns Number: 93-252-1545

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## KEY PERSONNEL

**Brenda Arendsen:** CEO/President, **brings extensive managerial and corporate business experience to ONIX, Inc. She has a Bachelor of Business Administration Degree from Western Michigan University.**

**Dave Arendsen, Jr., Vice President,** has a successful management and sales track record of over 15 years while dealing with Fortune 1000 corporations. He has a Bachelor of Science Degree from Western Michigan University.

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# PANDYA, INC

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650 Industrial Park Road, Ebensburg, PA 15931  
(814) 472-6685 Fax: (814) 472-7460  
E-Mail: [pandya@pandyausa.com](mailto:pandya@pandyausa.com)  
Web: [www.pandyausa.com](http://www.pandyausa.com)  
Himanshu Pandya, President

## PROFILE

The spirit of entrepreneurship and excellence is alive at Pandya, Inc. For twenty-six years, Pandya has provided a wide range of services to the government, education, and private sectors through its Computer Division. For the past five years, Pandya's new Green Division has developed composite wood products out of recycled plastic (HDPE and PET) from local communities and sawdust from local sawmills.

The Computer Division, headquartered in Ebensburg near the intersection of two major highways in west-central Pennsylvania, has clients throughout Pennsylvania and the mid-Atlantic. The firm plans to expand services to the entire country. Pandya's core expertise is in computer maintenance and repair, networking, software programming and development, and e-commerce. Our team includes A+ certified computer technicians, Microsoft Certified System Engineers, consultants, programmers, and a highly experienced management staff.

The Green Division in Johnstown, PA, produces composite wood products designed for use in decks, parking lots, fencing, pallet/shipping, and landscaping applications. Pandya's process of extruding composite wood uses recycled HDPE and PET plastics from local communities, sawdust from local sawmills, and recycled cardboard.

Both divisions recognize the importance of community. Pandya supports many community programs and educational and social institutions across western and central Pennsylvania.

**Pandya Inc. is certified by the Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program and by the Commonwealth of Pennsylvania as an MBE.**

## *COMPUTER CONTRACTING EXPERIENCE*

For seven years, Pandya maintained approximately 4,000 state-owned computers in western and central Pennsylvania under a contract that required our technicians to go on-site and successfully service equipment within a 2, 4, or 8-hour time period. Our record of service was nearly perfect.

Pandya provides document management and computer maintenance services to the United States Patent and Trademark Office. Several Pandya employees are devoted to the USPTO facility, giving the USPTO the flexibility and convenience of having a full time, on-site Pandya staff, while also having access to our expert staff in Ebensburg for complex technical issues. Pandya has additional computer contracting experience in the field of computer roll-outs, having performed successful large scale roll-outs for the Pennsylvania Department of Transportation, Hewlett Packard, and Dell.

Over the years, Pandya, Inc. has helped more than 500 businesses and organizations, several colleges and universities, and dozens of public and private schools set up computer labs, administrative office computers and networks, and campus-wide networks. Our network setup and network cabling experience ranges from two-computer networks to 250-computer networks, and includes Windows NT and Novell. Our staff includes a Microsoft Certified Systems Engineer.

In short, Pandya's Computer Division has extensive expertise in all phases of computer design, implementation, and management, as well as experience in capacity planning and document management. Pandya's roots as the first company in the area to assemble high quality IBM-compatible computers on a large scale make our company qualified for various contract manufacturing jobs. Backed by a solid management team and supported by a highly skilled technical staff, Pandya is truly able to provide a full range of IT solutions across many enterprises.

## **GREEN MANUFACTURING**

Since the early 1990's, Pandya has been harvesting and recycling computer components. Due to the "millennium factor," tremendous quantities of computers were replaced in 1999. Pandya Computers, Inc. recycled many of these discarded computers by harvesting useable parts to make new computers, which were then donated to worthy causes. Realizing that there was still too much plastic unnecessarily going to landfills, Pandya decided to develop a process that could turn various types of plastic into useful products.

Our Green Division recycles HDPE and PET plastics from consumer products into composite wood products that can successfully be used for a variety of applications including landscaping, decks, fencing, parking lot bumpers, pallets for shipping, and more. The resulting composite wood is durable, moisture resistant, impervious to insects, and does not require the use of sealants, paint, or stain as preservatives. The composite wood does not have any harmful chemicals added during processing and therefore does not leach these chemicals into the soil and environment. Pandya, Inc.'s composite wood is a healthy and environmentally conscious alternative to chemically treated lumber.

## ***NAIC CERTIFICATIONS***

Pandya is your one-stop shop in the following 8(a) approved NAIC codes:

### **COMPUTERS**

811212 Computer Maintenance and Repair  
334611 Software Reproducing  
514191 Online Information Services  
443120 Computers and Software Retailing  
541511 Custom Computer Programming  
541513 Computer Facilities Management

### **COMPOSITE WOOD**

321219 Reconstituted Wood Products  
321213 Engineered Wood  
326199 Plastics Product Manufacturing  
326121 Plastics Profile Shapes  
321918 Millwork –Deck-Flooring  
321212 Composite Plywood Manufacturing

## ***CAPACITY***

Pandya, Inc. has the capability to handle all sizes of computer projects. Pandya can handle projects up to \$2 million very efficiently. The Green Division can produce up to 500 tons of composite wood products per year.

Duns Number: 06-851-9206

### **KEY PERSONNEL**

Himanshu Pandya, B.Sc., M.S., M.S., PhD, has more than 25 years of experience in the computer industry and in business. Dr. Pandya was also a teacher in public schools for ten years, and that, combined with his business and computer experience, gives him a unique perspective in understanding individualized client needs and how to handle them. Every employee of Pandya, Inc. is empowered to address customer needs and customer relations.

# PAYTON & ASSOCIATES

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101 East Aaron Drive, State College, PA 16801

Ph: (814) 404-4049 Fax: (814) 238-3204

E-Mail: [paytonpi@uplink.net](mailto:paytonpi@uplink.net)

**Richard C. Payton Jr., Owner/Director**

## PROFILE

Payton & Associates is an investigative/ contract security agency based in central Pennsylvania and specializing in various contract security needs as well as in-depth criminal and civil investigations. The agency also provides detailed background investigations for any and all types of potential employees and job applicants.

Established in 1986 as Payton Investigation and Security, the agency underwent a name change and re-vamping in the year 2000 upon receiving its Minority Business Enterprise status through the Department of General Services with the Commonwealth of Pennsylvania, in several select codes: Credit Investigation, Criminal Justice Consultant, Claims Investigations & Appraisal, Investigative Services and Security. Having been in the business for some 22 years, Mr. Payton is well versed in the security field, and has been a consultant for a number of security agencies across the Commonwealth of Pennsylvania, as well as running his own security agency. Payton & Associates also specializes in Executive Protection Services, and has access to highly professional personnel, both armed and unarmed, to accommodate the needs of corporate officials as well as experience with high ranking military officers, dignitaries and government officials.

Payton & Associates takes pride in the fact that they are always trying to maintain a competitive edge, and has received training in specialized fields with regard to terrorism, and terrorist acts. Payton & Associates recently completed Specialized Law Enforcement training classes in the following training regiments: Intermediate Responds for Expanding Incidents-ICS 300, Law Enforcements Response to Weapons of Mass Destruction, Incident Response to Terrorist Bombings, and Prevention and Response to Suicide Bombings Incidents. All of these were received through the Northeast Counterdrug Training Center through a Homeland Security grant to The Tripwire Operations Group. Payton & Associates believes in maintaining professionalism at all times and the need to provide that professionalism to its clients every minute of every hour of every day when they are actively working for a client.

Payton & Associates' success has been the direct result of owner Richard C. Payton Jr. understanding his clients' needs. With a combined total of some 39 years of military, law enforcement and security background, he is well in tune with the modern day security needs as well as the investigative techniques required to complete a successful criminal or civil litigation. His respect for knowledge in the field also led to him becoming a security instructor with the Crime Law & Justice program in the College of Liberal Arts at the Pennsylvania State University, where he is still a member of the Occupational Assessment Review Board for applicants seeking certification in the field, and he also serves on the Protective Services Advisory Committee for The Central Pennsylvania Institute of Technology.

**Payton & Associates, recently received status as a social economically disadvantaged firm under the 8(a) program of the Small Business Administration. (June 2007)**

## CONTRACTING EXPERIENCE :

Payton & Associates has extensive experience in both the private and public sectors, with armed and unarmed security operations. Payton & Associates has consulted and provided security at federal and state levels as well as colleges and universities across The Commonwealth. Additional information available upon request.

**CAPABILITIES :**

Payton & Associates can supply armed and unarmed security personnel and/or investigative services on a 24 hour basis 365 days a year based upon immediate contract needs and time allotments. We pride ourselves in being able to respond to our clients' needs and getting services online as quickly and effectively as possible. After all, this is the service industry and services is our goal.

561611	Investigation Services
561612	Security Guard & Patrol Services

**CAPACITY :**

Payton & Associates, through its affiliate relationships, has the capacity to supply services nation wide. That includes, but is not limited to security services, executive protection, or investigative and background services.

**FINANCIAL DATA :**

Financial data available upon request.

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**KEY PERSONNEL**

**Mr. Richard C. Payton Jr. Owner/Director:** is a Vietnam veteran who served with the 1<sup>st</sup> Cavalry Airmobile Division. Upon completion of his military service, he joined the State College Bureau of Police services as a Criminal Investigator. With his military and law enforcement experience, he entered the security field with a Para-military mind set. Mr. Payton's combined 35 years of experience has led to the success of his agency. Mr. Payton is the current President of the Pennsylvania Association of Licensed Investigators, as well as a member of The National Association of Legal Investigators, The National Council of Investigators and Security Services, The American Association of Industrial Security, and The International Intelligence Network. Mr. Payton has been appointed a Special Investigator for the United States Investigation Service. As stated, Mr. Payton is a firm believer in knowledge and education and has worked hard at obtaining as much training and certifications as he can to stay on the cutting edge of knowledge and technology in the security field. That includes numerous certifications from a number of colleges, universities and training institutes. Therefore, he is well versed in financial matters, organizational and operational matters as well as human resources as they relate to the security and investigative industries.

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# **PENNSYLVANIA RADIANT PRODUCTS, INC.**

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711 East Railroad Avenue, Verona, PA 15147

800-438-2503 Fax: 412-828-6451

Email: [pennradiant@msn.com](mailto:pennradiant@msn.com)

Web: [www.pennradiant.com](http://www.pennradiant.com)

**Patricia Porritt, President**

## **PROFILE**

Pennsylvania Radiant Products, Inc. is an international commercial/industrial distributor based in Verona, PA. The firm supplies the following products and services: Industrial gas, electric and oil-fired heaters (infra-red, forced air and portable), fans and air movers, evaporative cooling fans, air conditioners, ice machines, and air curtains.

The firm was started in May of 1965 by Delmar Lieb with the goal of supplying quality commercial and industrial products with the back up of excellent service. Delmar has since retired and Patty Porritt, President, now runs Penn Radiant. Patty has been with the company for 25 years and has engineering and sales expertise. Michael Lieb is the Vice President of Sales and Marketing and works to grow and expand our markets. In addition, Dee Pawlak is the inside Sales Manager and Phyllis McCracken the administrative assistant. Penn Radiant is still very committed to the original goal of quality and service 43 years later.

Pennsylvania Radiant Products, Inc. is certified by the U.S. Small Business Administration 8(a) Program, WBE in Pennsylvania and as a socially and disadvantaged business (SDB) under the 8(a) Program.

## **CONTRACTING EXPERIENCE**

Penn Radiant has served many diverse markets over the past 43 years. Some of our major industrial customers include: U.S. Steel, LTV, Weirton Steel, Allegheny Ludlum, Hoogovans Staal (Holland), Ferguson Enterprise, G. W. Berkheimer, Bethlehem Steel, Famous Manufacturing, Inland Steel, Vlastic, Hammertmill, Columbia University, ODOT, PENNDOT, Advanced Cast Products, Air Heritage, Fleetwood Trailers, AK/Armco Steel, Al-Tech Specialty Steel, Carter Jones Lumber, Industrial Fleet

and Supply, Mittel Steel, Department of Defense, Navy and Library of Congress.

In addition, we can assist in engineering jobs for special applications. The following are some of our special applications: Browning sausage patties for McDonalds; rail car ice thawing; steel storage atmosphere (eliminate rusting); grain bin thawing, salt truck thawing and airplane hanger heating.

## CAPABILITIES

The firm provides products and services under the following NAICS classifications:

- 421720 - Plumbing and Heating Equipment and Supplies (Hydroponics) Wholesalers
- 421730 - Warm Air Heating and Air Conditioning Equipment and Supplies
- 421740 - Refrigeration Equipment and Supplies Wholesalers

## CAPACITY

Penn Radiant has an adequate line of credit.

## FINANCIAL DATA

Financial data available upon request

Duns Number: 04-968-3170

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### **KEY PERSONNEL**

**Patty Porritt** is the president of the firm. Patty holds a BS Degree in Business Marketing from the Penn State. Patty has over 20 years experience selling to a diverse range of companies.

**Michael Lieb** is Vice President, Sales and Marketing. Michael attended Pitt and specialized in business. His strength is working with large industrial accounts.

**Dee Pawlak** is the Inside Sales Manager and has been with Penn Radiant for 25 years. Her commitment to service and support is outstanding.

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# PROFESSIONAL LIMOUSINE SERVICE

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330 Linden Street,  
McKees Rocks, PA 15136  
(412) 331-2524 Fax: (412) 331-2523  
E-Mail: [plslimo@verizon.net](mailto:plslimo@verizon.net)  
**Paul K. Brown, President**

## PROFILE

**Professional Limousine Service** recently relocated to a larger facility. Our garage and offices span a total of 16,000 sq. ft. We provide a variety of services i.e., limousine service, employee shuttle, event transportation, local messenger & delivery service, and light vehicle fleet-maintenance. Our services cover the entire state of Pennsylvania with a population of 12,281,054 over 460058 sq. miles and are available 24 hours a day 365 days per year.

**Professional Limousine Service's** mission is to exceed your expectations. We intend to be the most reliable and efficient transportation source in the industry. We make customer service our number one priority. We're emphatic on chauffeur training, preventative maintenance, clean vehicles, and most of all client satisfaction. We intend on being in the top 5 leading limousine services in the tri-state area.

**Professional Limousine Service** believes that our services will permit you to devote a greater level of energy and resources to your core business endeavors. A custom transportation / maintenance package can be tailored to your specific requirements in a cost effective manner. Our certifications include Federal 8(a)/SDB, Port Authority, and Pennsylvania Unified Certification Program.

## CONTRACTING EXPERIENCE

**Professional Limousine Service** client list consist of local Hospitals, Universities, Fortune 500 Companies, National Transportation Companies, and the local private individuals in the tri-state area.

## CAPABILITIES

NAICS Code:

485320	Limousine Service
485999	All other transit & ground passenger transportations
811111	General Automotive Repairs
541850	Mobile Advertisements

## FINANCIAL DATA

Data available upon request.

Duns Number: 94-976-7453

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## KEY PERSONNEL

Paul K. Brown is 100% shareholder of the company. The company was incorporated in Pennsylvania in November 1996. The company was started with one vehicle and we currently operate over 22 vehicles.

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# PROVIDER RESOURCES, INC.

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2005 West 8<sup>th</sup> Street, Suite 208  
Erie, PA 16505  
Ph: (814) 480-8732 Fax: (814) 456-5524  
E-Mail: [skeoughhartz@provider-resources.com](mailto:skeoughhartz@provider-resources.com)  
[www.provider-resources.com](http://www.provider-resources.com)  
**Shawn Keough-Hartz, CHBME, President**

## PROFILE

Provider Resources, Inc. recognizes the complexity of healthcare and has the desire to make a difference in the healthcare industry. As well as having a rich specialty in medical billing, Provider Resources, Inc. has incorporated a team of healthcare experts with diverse backgrounds. This diversity is essential in providing the expertise necessary to support compliance, auditing, investigative processes, evaluating medical necessity and coding issues as well as the ability to provide education on state and national levels. Our professional panel of clinical and industry experts routinely work with multispecialty providers locally and nationally on coding, compliance, interpretation of state and federal guidelines, medical necessity documentation, and carrier specific contractual arrangements, policies and procedures. PRI's employees and consulting professionals include Board Certified Physicians, Statisticians, Certified Professional Coders, Registered Nurses, Certified Healthcare Management Billing Executives, Certified Healthcare Compliance professionals and Certified Fraud Examiners. PRI's mission is to help instill integrity into the healthcare system and supports the health care community through providing strong, efficient, educated staff and innovative problem solving processes.

**Provider Resources, Inc. is Certified by the Small Business Administration as an 8a DB and SDB. It is also certified through the Women's Business Enterprise National Council and the National Women's Business Owners Corporation as a woman owned business enterprise.**

## CONTRACTING EXPERIENCE

We provide Medical Review and Coding Audit Services to Highmark Blue Cross/Blue Shield and medical billing and consulting services, and education.

## CAPABILITIES:

We are seeking contract opportunities, which fall into the following classifications:

- 541611 General Management Consulting Services
- 541990 All Other Professional, Scientific and Technical Services
- 611430 Professional and Management Development Training Services

## CAPACITY

Provider Resources has the expertise and capacity to obtain and sustain new growth.

- As a billing company, we are attuned to large volumes, associated production issues and deadlines.
- Our expertise encompasses mutli-specialities.
- Through our ability to navigate and affect change within our organization, we are able to contract appropriately to meet fluctuating demands in order to fulfill contract obligations.
- Through our strong affiliations with the HealthCare Billing and Management Association and compliance, governmental relations, publications and education committee work, we have the resources to effectively recruit professionals on all levels.
- Many of our clinical personnel are experienced educators. We believe that by using clinical personnel for provider education, we can lend a level of expertise that makes sense for the provider community.
- Our expert panel of physicians currently includes 34 board certified physicians encompassing 23 specialties and subspecialties. Our physicians are capable of assessing the medical necessity of cases and medical policy decisions based upon appropriate standards of care.

- Collectively, our vast experience gives us familiarity of Medicare, State Medicaid Programs and private payer organizations.
- On a national level, our experts have participated in task forces instrumental in the design of the OIG's Compliance Program Guidance for Third Party Medical Billing Companies, National Executive Committee designed by the HHS Office of the National Coordinator for Health IT having a goal of development and use of EHR and automated coding software to enhance anti-fraud activities. Prospective, retrospective and preventive approaches are under development.
- Consultants are experienced in performing audits using the Government Auditing Standards, forensic accounting, and Medicare and Medicaid cost reporting.
- Availability of consultant having extensive knowledge of constitutional law, federal rules of criminal and civil procedures.
- We are proficient with compliance investigations, expert testimony in Fraud and Abuse Cases, contractual dispute mediations, arbitrations and settlement negotiations.
- Our experts participate in numerous professional organizations nationally.

## **FINANCIAL DATA:**

We are registered with CCR (Central Contractor Registration).  
Credit lines have been well established with First National Bank, Erie, PA  
Our relationship with First National Bank can provide the revenue needed to expand as new opportunities arise.

Duns Number: 141816889

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## **KEY PERSONNEL**

**Shawn Keough-Hartz, CHBME** - Ms. Keough-Hartz is the owner and President of Provider Resources, Inc. Ms. Keough-Hartz has over 19 years of management experience in the medical billing industry. During her tenure, she has been responsible for directing multiple billing organizations, comprised of two physician billing cost centers, six satellite remote locations in six states with over 70 employees. She has been responsible for all facets of a billing organization to include direction for coding, date entry, computer operations, IT development, distribution processes, patient accounting, patient services to include customer service as well as denials management and collection services. As management and principal of a company, responsibilities executed include compliance, strategic planning, business planning, financial, human resource, and overall facility management and project management. Her resources and management expertise provide the support needed to execute the global operations required to perform our services.

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# RRC CONSULTING GROUP, INC.

1637 Oakleaf Lane, Pittsburgh, PA 15237  
800-509-3035 - Office, 412-367-1079 - Fax  
Email: [karl.kalani@rrcconsulting.com](mailto:karl.kalani@rrcconsulting.com)  
**Karl A. Kaluhiokalani, President**

## PROFILE

RRC Consulting Group believes in the proactive approach to physical asset protection and environmental quality and control issues. We present long-term solutions for our clients to assist in the capital planning process and provide value to their capital physical investments. RRC Consulting Group utilizes strong leadership, excellent customer service and highly skilled professionals in a variety of disciplines to meet our clients' needs. We offer professional services within our core capabilities: Environmental Consulting/Engineering, Security and Facilities Condition Assessments and Inspections.

In the event of catastrophic situations such as hurricanes, tornadoes, floods, earthquakes and other disasters RRC Consulting Group has experience providing stabilization and security assessments, environmental health surveys, environmental sampling and preparing remediation/restoration plans to aid in build back.

RRC Consulting Group is a participant in the **8(a) Business Development Program** and is certified as a **Small Disadvantaged Business** by the Small Business Administration. We are a designated **Disadvantaged Business Enterprise (DBE)** by the Pennsylvania Unified Certification Program and RRC Consulting Group, Inc. is **Veteran** and **Native American** owned.

### *Contracting Experience*

Our environmental professionals have experience working with the EPA, the U.S. Army Corps of Engineers, DOD, HUD and Allstate Insurance in addition to other public agencies and private companies.

RRC Consulting Group, Inc. and its' professionals have provided environmental consulting and facilities assessment services in the following areas:

- Lead and Asbestos Inspections & Sampling
  - Environmental Compliance Plans and Monitoring
  - Remediation Design
  - Risk Assessments
  - Storage Tank Management
  - Mold Inspection & Air Monitoring
  - Phase I, II & III Assessments
  - Brownfield Management
- 
- Facilities Condition Assessments
  - O&M Plans
  - Energy Audits
  - Life/Health/Safety Audits
  - HUD REAC Inspections
  - OSHA Compliance
  - Thermal Imaging
  - CMMS Solutions
  - Robotic Duct Imaging
  - HVAC Decontamination & Sanitizing
  - Project Management
  - Construction & Materials Testing/Inspection

## **Capabilities**

- 541620 - Environmental Consulting Services
- 561210 - Facilities Support Services
- 541330 - Engineering Services
- 541350 - Building Inspection Services
- 541380 - Testing Laboratories
- 562910 - Remediation Services
- 541690 - Other Scientific & Technical Consulting
- 524298 - All Other Insurance Related Activities
- 541710 - R&D in the Physical, Engineering & Sciences
- 561790 - Other Services to Buildings & Dwellings
- 561990 - All Other Support Services
- 541512 - Computer Systems Design Services
- 541513 - Computer Facilities Management Services
- 561621 - Security Systems Services
- 624230 - Emergency and Other Relief Services

## ***Capacity***

RRC Consulting Group, Inc. has the capacity to provide environmental consulting/engineering and facilities assessment services nationwide on any public or private contract, both large and small. In only our second year of business we provided environmental consulting services to a large Prime Contractor, following the 2006 hurricane season, which covered 5 states. We were able to ramp up in less than two weeks and had people in place within 24 hours of the initial call to respond.

RRC Consulting Group, Inc. has teaming agreements in place with quality firms that have synergy with our core capabilities. These firms have substantial experience providing services to both the government and private sector in a variety of disciplines.

## ***Financial Data***

Financial Data is available upon request.

DUNS Number 55-725-6547

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## **Key Personnel**

Karl Kaluhiokalani, President of RRC Consulting Group, Inc., has held several senior level management positions in facilities management, energy plant operations and environmental oversight for such Fortune 500 organizations as Bombardier Transportation and Walt Disney Company and government entities such as Reedy Creek Energy Services. He utilizes his vast experience to provide cutting-edge, high tech environmental and facilities solutions for RRC's clients. Karl has technical field experience as well as project management experience and holds a B.S. Degree from Rowan University. He designed and implemented the technical training program for the first high-speed rail in the United States (Acela). Karl has written and facilitated OSHA training programs to include such topics as lockout/tagout, confined spaces, hazardous communication and environmental safety. As an industrial hygienist he has performed environmental risk assessments and has expertise dealing with environmental hazards related to lead, asbestos, hazardous materials and mold. He is a certified Asbestos Building Inspector, a Certified Mold Inspector, a Certified Mold Remediation Worker and a HUD REAC inspector. As President of RRC Consulting Group he works strategically to develop services that provide long-term solutions for our clients.

# **RHĒA ENGINEERS & CONSULTANTS, INC.**

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Web: rhea.us  
**Marcella G. Johnson, President**

## **PROFILE**

Founded in Pittsburgh, Pennsylvania in 2001, Rhēa Engineers & Consultants, Inc. (Rhēa) is a SBA 8(a) certified, 100% woman-owned professional corporation providing a wide range of civil, environmental, water resources, and geotechnical engineering and consulting services. Rhēa is certified through the Commonwealth of Pennsylvania General Services, Allegheny County, Pennsylvania Department of Transportation, and the Pennsylvania Unified Certification Program as a disadvantaged business enterprise (DBE). Rhēa is also a certified under the Small Business Administration's 8(a) program as a socially and economically disadvantaged (SDB) firm.

Rhēa's service areas include:

- Environmental Site Assessment and Characterization;
- Environmental Remediation Design;
- Remedial System Operations & Maintenance Engineering;
- Civil Engineering for Site Development;
- Water Resources Management;
- Geotechnical Investigation and Design;
- Construction Monitoring (QA/QC) and Management Services; and
- Research/Technical Training.

Our clients include federal and state governments; Fortune 1000 companies; developers; universities; construction firms; and architectural/engineering firms. Some specific clients are:

- |   |                    |
|---|--------------------|
| • U.S. Navy NAVFAC<br>Inc.                          | • Gannett Fleming, |
| • TMS ENVIROCON, Inc.<br>Kimball & Associates, Inc. | • L. Robert        |
| • URS Corporation<br>Corps of Engineers             | • U.S. Army        |
| • Dominion Resources Services<br>Communications     | • Verizon          |
| • Michael Baker Jr., Inc.<br>Architecture, LLC      | • Strada           |

- Pennsylvania Department of Transportation
- University of Pittsburgh
- Keystone Consultants, Inc.

With decades of combined experience, the professionals of Rhēa match skilled investigative and analytical techniques with old-fashioned common sense. Our company mission is to provide our clients with consistent value. We accomplish this mission by being:

- Responsive,
- Resourceful, and
- Reliable - -

And by demonstrating excellence in technical and organizational management. Our mission defines our company culture, and we continually live our mission principles.

#### **CONTRACTING EXPERIENCE**

Rhēa has contracted with numerous organizations locally, nationally, and internationally. Rhēa has management experience with fixed price, unit price, time and materials, and cost plus contracts.

Rhēa's Western Pennsylvania projects have primarily been with commercial/residential developers and the state highway department performing general civil design, water resources management, and geotechnical engineering. Currently, Rhēa's federal government projects are with the U.S. Navy, US Army Corps of Engineers and prime contractors that work for the federal government. Our federal government project locations are primarily located in Virginia and North Carolina.

#### **CAPABILITIES**

Rhēa's capabilities include work that can be performed under the following NAICS codes:

- 541330 - Engineering Services
- 541620 - Environmental Consulting Services
- 541611 - General Management Consulting Services
- 541690 - Other Scientific and Technical Consulting Services
- 562910 - Remediation Services
- 561210 - Facilities Support Services

#### **CAPACITY**

Rhēa has the capacity to handle substantial public and private engineering consulting projects. Rhēa currently has a line of credit and can obtain bonding as needed.

Additional credit can be obtained on a project-by-project basis.

## ***FINANCIAL DATA***

Rhēa can provide financial data upon request.

Duns Number: 11-303-4636

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## **KEY PERSONNEL**

**Marcella G. Johnson, P.E., Owner and President,** brings a wealth of engineering consulting experience to each project. Ms. Johnson holds a B.S. and M.S. in Civil Engineering. She serves as both project and program manager for geo-environmental studies, design, and construction management work. She also has overall responsibility for financial management, marketing and business development, quality assurance, and office staff development. Ms. Gallick offers 30 years of civil, geotechnical and environmental investigation, design, construction, and operations experience.

**Erica L.S. DeLattre, P.E., Owner and Vice President,** is also a Project Manager for Rhēa, who holds a B.S. in Civil Engineering. Her experience as Project Manager includes: construction management, engineering site design, specification writing, report preparation, environmental permitting, material procurement, project cost tracking, operation and maintenance of remediation systems, and field support services.

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# SHAH INDUSTRIAL SALES, INC.

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5824 Library Road, Bethel Park, PA 15102  
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E-Mail: [sanat@shahind.com](mailto:sanat@shahind.com)  
Web : [www.shahind.com](http://www.shahind.com)  
**Sanatkumar Shah, President**

## PROFILE

Shah Industrial Sales, Inc. is an 8(a) Certified distributor of manufactured parts, fasteners, and sealing devices with customers throughout the United States. Since its inception in 1988, Shah Industrial Sales has widened its product line from its initial focus on metric oil seals and fasteners for the coal mining industry, to include design and manufacture of specialty fasteners and seals for manufacturing operations as diverse as paintball guns to steel mills; in addition, Shah Industrial Sales has the capability of design or redesign of wear items for manufacture to customer specifications. With its extensive vendor and manufacturing base, foreign and domestic, Shah Industrial Sales can offer high quality goods and competitive pricing to OEM's and distributors across the country.

**Shah Industrial Sales, Inc. is certified by U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

Shah Industrial Sales client base is a mix of OEM's, large and small, including DBT and Joy Manufacturing, as well as chain distribution organizations such as AIT, Motion Industries, and Bearing Distributors, Inc., and large repair facilities. At present, all customers are in the public sector, although in the past, Shah Industrial Sales has completed contracts supplying manufactured goods to the Department of Defense.

## CAPABILITIES

Shah Industrial Sales maintains an office and warehouse in Bethel Park, PA. The company has developed a systematic method of procurement, teamed with an extensive knowledge of machined parts, fasteners, and sealing devices, which enables Shah Industrial Sales to provide high quality components at attractive pricing, with a quick turnaround. Shah Industrial Sales maintains a reference system which enables the company to determine sources for its customers needs which will reliably fulfill customer requirements. Shah Industrial Sales entered into a Militarily Critical Technical Data Agreement with the Department of Defense on March 14, 2001, which is currently in effect.

339991 Gasket, packing & sealing device manufacturing  
423710 Hardware merchant wholesaler  
423840 Industrial supplies merchant wholesaler  
423940 Miscellaneous durable goods merchant wholesaler

### **CAPACITY**

Shah Industrial Sales is a full-service supplier/distributor with the capability of handling a wide variety of customer needs, including direct shipment, warehousing, knitting, and scheduled releases against blanket orders.

### **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 788803856

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### **KEY PERSONNEL**

**Sanatkumar Shah, President,** has over 40 years of extensive experience that includes manufacturing, materials management, and distribution positions in private industry. He began his industrial experience with the International Harvester Company, where he was a supervisor of parts and shipping, domestic and international. He later became a supervisor of inventory control and shipping for an electronic equipment manufacturer. His last position in private industry before founding Shah Industrial Sales was as materials manager for a large international coal mining equipment manufacturer.

During his varied employment history, Shah developed an extensive knowledge of manufacturing, procurement, and distribution which he brings to bear in solving problems for the many customers of Shah Industrial Sales.

The mission of Shah Industrial Sales is to provide quality parts at a reasonable cost when and where they are required, to meet the needs of its diversified customer base.

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# SHAKA, INC.

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504 South Fourth St., Jeannette, PA 15644  
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E-Mail: [kono@shakainc.com](mailto:kono@shakainc.com)  
Web site: [www.shakainc.com](http://www.shakainc.com)  
**JC Kono Morosky, President**

## PROFILE

*Shaka, Inc.'s mission is to grow by maintaining its high reputation as a reliable, well-managed, professional, safety-conscious, and cost-effective construction company.*

**Shaka, Inc.**, established in 1988 by JC Kono Morosky, is a general construction contractor providing service to both the public and private sectors. Its base of operations is in Jeannette, PA, approx. 30 miles east of Pittsburgh. Shaka, Inc. is experienced in a wide range of Commercial and Heavy Construction Disciplines, and specializes in Concrete Rehabilitation, Streambank Restoration, and Marine Construction. Shaka also offers Design/Build services.

Shaka, Inc.'s client base consists primarily of local, city, county, and federal government agencies. Our firm has been repeatedly awarded contracts by several agencies because of their satisfaction with the quality and expedience of our work, and by the professionalism we have displayed. The Shaka Team has been recognized by the U.S. Army Corps of Engineers, with awards given for successful completion of projects at the Braddock Lock and Dam, Braddock, PA.

Shaka, Inc. offers the opportunity to work with an established, reliable and safety-conscious general contractor, with the added advantage of providing a readily available source of skilled labor through the national construction trade unions with whom we are signed.

Shaka Inc. also provides the added benefit of satisfying the requirements for minority participation. **We are certified as a Disadvantaged Business Enterprise (DBE) with the following agencies: the Pittsburgh Port Authority, Allegheny County, the City of Pittsburgh, the Pennsylvania Department of General Services, and the Pennsylvania Department of Transportation.**

**The U.S. Small Business Administration certifies Shaka, Inc. as a socially and economically disadvantaged firm under their 8a program. Shaka is also certified as a Small Disadvantaged Business (SDB) and as a HUBZone Business. In addition, Shaka is mentoring a service-disabled veteran business.**

## CONTRACTING EXPERIENCE

Shaka, Inc. has provided construction services to a number of clients in both the public and private sectors including, but not limited to, the following: the Pittsburgh Sports and Exhibition Authority, the Allegheny County Sanitary Authority, the Pittsburgh Parking Authority, West Virginia University, the Borough of State College, E.L. DuPont de Nemours, and the Township of West View.

Additionally Shaka, Inc. has been awarded numerous contracts (many of which were design build projects) with the following Federal agencies:

- U.S. Army Reserves - 99<sup>th</sup> Regional Readiness Command
- U.S. Air Force Reserves - 911<sup>th</sup> Airlift Wing
- U.S. Army Corps of Engineers - Pittsburgh District, Baltimore District
- U.S. Veterans Administration - Pittsburgh Healthcare System and Butler Medical Center

## **CAPABILITIES**

236220	Commercial and Institutional Building Construction
237110	Water and Sewer Line and Related Structures Construction
237310	Highway, Street, and Bridge Construction
238110	Poured Concrete Foundation and Structure Contractors
238120	Structural Steel and Precast Concrete Contractors
238910	Site Preparation Contractor
236210	Industrial Building Construction
238350	Finish Carpentry Contractors

## **CAPACITY**

Shaka, Inc. has multiple project bonding capabilities in excess of \$3,500,000, as well as established lines of credit with several banking institutions.

## **FINANCIAL**

Financial data available upon request.

Duns Number: 96-523-7662

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## **KEY PERSONNEL**

Mr. JC Kono Morosky is a graduate of Slippery Rock University. For more than 25 years, Mr. Morosky has been involved in construction at varying levels. Mr. Morosky established Shaka, Inc, in 1988, developing and expanding his expertise over the course of his career and Shaka's growth. From a working background, as a Teacher/Instructor of vocational trades until 1982, he set goals and attained them. He attended and graduated from the Pennsylvania State Police Academy in 1983, and retired in the fall of 2003. Since its inception, Mr. Morosky has provided leadership, direction, and oversight on all Shaka, Inc. projects.

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Ms. Vicki Esswein has 13 years experience in the construction industry, both as an owner representative and as a general contractor. She graduated from the Ohio State University in 1995 with a Bachelor of Science degree in Civil Engineering. She is a licensed Professional Engineer in the

State of Ohio. Ms. Esswein provides project management on all Shaka, Inc. projects and oversees all aspects of each jobs accomplishment.

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Mr. Patrick Sinopoli has over 29 years experience in the construction industry, holding senior positions in estimating, project management, construction management and operations, for building, heavy & highway & industrial/specialty construction projects. Mr. Sinopoli has provided estimating & operational oversight for Shaka, Inc., since 2005. He earned a Bachelor of Science Degree in Mathematics, with a focus in Civil Engineering from Point Park College in 1978 and continues his professional affiliations today, as a member of the American Society of Civil Engineers.

# **SMALLWOOD EXCAVATING**

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142 Hollow Lane, Butler, PA 16001

(724) 287-4829 Fax: (724) 287-4081

E-Mail: [alsmallw@aol.com](mailto:alsmallw@aol.com)

**Alan Smallwood, Owner**

## **PROFILE**

Smallwood Excavating, established in 1980 by Alan Smallwood, provides a complete excavating service to both the public and private sectors. Headquartered in Butler, Pennsylvania, Smallwood Excavating services all of Western Pennsylvania. Specializing in all aspects of earth moving, site development and preparation; water retention; sewer and water lines; underground utility lines and demolition of 1-2 story structures.

Smallwood Excavating brings over 20 years of experience and knowledge to all phases of excavation and demolition of 1-2 story structures in both the public and private sectors. This experience and knowledge has enabled the firm to successfully estimate and complete many projects in a cost effective and on time manner.

When need arises, Smallwood Excavating has acquired a long working relationship with professional subcontractors to enable the firm to tailor to specific needs of each customer. This and the experience of the firms personal permits Smallwood Excavating to offer each customer reasonable prices with top quality performance in a timely manner.

Smallwood excavating is also certified and in compliance with the office of Pipeline Safety in the U. S. DOT Title 49 CFR, Part 192 Subpart N, Part 199 and Part 40, qualification of Pipeline personnel.

**Smallwood Excavating is certified by the Small Business Administration as a socially and economically disadvantaged business in the 8(a) program.**

## **CONTRACTING EXPERIENCE**

Small Excavating has provided excavating services to both the public and private sector on a full-time basis since 1982. The following are some of the completed projects: Installation of a 8 foot main line for ISM Inc.; Sheetz Inc., site work and demolition for new development; BP Oil, site work and development for a new station on Route 60 in Robinson Township; GCL Inc., installation of underground water retention and site development; W.K. Thomas & Associates, site work and underground water retention for the new Unionville Firehall; Department of Conservation and Natural Resources, septic system rehabilitation at Jennings Environmental Education Center; U.S. Fish and Wildlife, new trail and overlook pavilion at Guys Mills, PA. ; sub-contractor work for M&M Lime Company. Completed projects for Spangler Brothers Paving and Weist Asphalt Products and the excavation needs of many private clients.

## **CAPABILITIES**

Smallwood Excavating has the experience in the following NAICS Codes:

234110	Grading construction contractor
234910	Gas, pipe, sewer, water, underground utility lines
244990	Drainage project construction/ Heavy equipment rental w/operator
235110	Drainage system installation
235710	Driveway construction
235930	Excavation construction contractor
235940	Demolition of building and structure
421320	Excavation, earth moving and site preparation

## **CAPACITY**

Smallwood Excavating's bonding capacity available upon request.

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 16-261-8219

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## **KEY PERSONNEL**

Alan Smallwood, owner, brings to the firm over 20 years of experience in the excavating and demolition fields. Starting before his employment with the PA Water Company, to jobs the firm now undertakes. Mr. Smallwood takes personal responsibility to oversee all areas of the projects from start to the finish. Mr. Smallwood has established a long working trust with his customers both in the public and private community as attested to the above past performances. Smallwood Excavating mission is to understand individualized client needs, provide high quality service to customers in a cost effective and timely manner.

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## **STERLING CONTRACTING, LLC.**

904 MCCLURE STREET, HOMESTEAD, PA 15120  
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E-Mail: [jcc@sterlingcontractingllc.com](mailto:jcc@sterlingcontractingllc.com)  
Web: [www.sterlingcontractingllc.com](http://www.sterlingcontractingllc.com)  
**James C. Cooper, President**

### **PROFILE**

Sterling Contracting, LLC. Headquartered in Homestead, Pennsylvania (just outside Pittsburgh, PA) provides a wide range of quality construction services to both the public and private sectors. Sterling Contracting, LLC. has a highly experienced management team with diverse expertise in cost estimating, field operations and project supervision. The firm is experienced in most phases of general construction and has earned a stellar reputation through out the tri-state area as a quality construction company and enjoys high customer satisfaction. Sterling Contracting, LLC. offers: Design / Build Capabilities, Complete New & Renovation Construction services, On-Time Performance, Full-Service Capabilities and Dependable Craftsmanship.

Sterling Contracting, LLC.'s client base primarily consists of government agencies and public sector. Sterling's service area includes Pennsylvania, Maryland, Delaware, Western New York, New Jersey, Eastern Ohio, West Virginia, Virginia, and Washington, D.C.

Sterling Contracting, LLC. is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program. Sterling Contracting, LLC. is also certified MBE / DBE by Allegheny County, Pennsylvania Department of General Services (PA DGS), Allegheny County Port Authority, Pittsburgh Regional Minority Purchasing Council, New York Empire State and Maryland D.O.T.

### **CONTRACTING EXPERIENCE**

*Sterling Contracting has provided a wide range of construction services in the capacity as General Contractor / Construction Manger to an array of clients from Duquesne Light Company, renovation of sub-stations and renovation of department stores in our region. Sterling has also provided construction services for Dollar Bank, Housing Authority of City of Pittsburgh, Allegheny Housing Authority, National City Bank, PA Job Corps Medical Building, City of Pittsburgh Public Schools, Penn State University, Eckerd Drug Company, Hensel Phelps Construction Company, U.S. General Services Administration, U.S. Army Corps of Engineers, U.S. Department of Agriculture, UPMC Hillman Cancer Center, Presbyterian & Shadyside Hospitals, University of Pittsburgh Convocation Center, Robinson Towne Center, Allegheny County Juvenile Court, Heinz Field, and PNC Park.. Sterling was awarded an \$8 million dollar site development project at the Charleroi Lock & Dam by the U.S. Army Corps of Engineers – Pittsburgh District that was competitively 8(a) bid.*

## **CAPABILITIES**

212321 Construction Sand (Beach Replenishment)  
236620 Commercial and Institutional Building Construction  
/ Renovation  
236210 Industrial Building Construction / Renovation  
237110 Water and Sewer Line and Related Structures  
Construction  
237990 Heavy and Civil Engineering Construction  
237310 Highway, Street and Bridge Construction  
238140 Masonry Contractors  
238160 Roofing Contractors  
238210 Electrical Contractors  
238220 Plumbing, Heating / Air-Conditioning Contractors  
238310 Drywall / Insulation Contractors  
238320 Painting/Wall Covering Contractors  
238330 Flooring Contractors  
238350 Finish Carpentry Contractors  
238350 Carpentry Work  
238910 Site Preparation Contractors  
332510 Locks, Access Control Devices  
561621 Security Systems Services

## **CAPACITY**

Sterling offers Construction Management and Construction Services for: Site Development Projects, New and Renovation Construction, Office Building Renovation, Hospital / Institution / Industrial / Commercial. Historic Building Renovation, Loft Apartment Renovation, and Building Construction Maintenance Service Contracts.

### ***Member:***

*AWI Associate Member (Architectural Woodwork Institute Associate Member)*

African American Chamber of Commerce

BOMA (Building Owners Management Association Pittsburgh)

*Pittsburgh Builders Exchange*

Pittsburgh Regional Minority Purchasing Council

Union Company

Tuck MBEP Alumni (Tuck School of Business at Dartmouth)

***FINANCIAL DATA:*** *Bonding and Financial data upon request. Duns Number: 06-267-7666*

**AWARDS:** 2002 MBOC (Minority Business Opportunity Committee)  
Minority Business of the Year

2004 James C. Cooper recipient of SBA - Pittsburgh  
District 8(a) Minority Small Person of the year. 2008

PRMPC MBE Advocate of the Year, 2008 PRMPC Supplier of the Year

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**KEY PERSONNEL**

**James C. Cooper**, President, with over 25 years of construction / engineering / management experience, before starting Sterling Contracting, for over 18 years James was the Manager of Engineering Services for Heyl & Patterson Engineers and Constructors Renneburg Division located in Pittsburgh, heading up multi-million dollar projects with such companies as Dupont, W.R. Grace, Cargill, IMC, Star-Kist and Bumble Bee Tuna, with hands on experience and extensive travel to national and international sites such as Puerto Rico, Chile, Korea and Canada. Also during his career he has been employed by Combustion Engineering Lummus Division, Levinson Steel, and CBI working closely with Carborundum Company. Working in the construction / engineering departments from the design stage to the construction site to equipment being set on its foundation to commissioning the equipment. Serving now in the capacity as President of Sterling Contracting, James handles the administrative, marketing and growth end of the business.

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# **SUMERSETT CONSTRUCTION, INC.**

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1218 French Street, Suite 4B, Erie, PA 16501  
Phone: (814) 440-9395 Fax: (814) 871-2130  
Field Office: 5873 Winchester Avenue, Inwood, WV 25428  
Phone: (866) 321-8881 Fax: (304) 229-0988  
E-Mail: [bharmon@sumersetconstruction.com](mailto:bharmon@sumersetconstruction.com)  
Web: [www.sumersetconstruction.com](http://www.sumersetconstruction.com)  
**Robert P. Harmon, President**

## **PROFILE**

Sumersett Construction specializes in General and Mechanical Contracting. The Company has the knowledge and capability to manage New Construction, Repairs and Alterations to existing Structures and various Renovations Projects.

Sumersett has excellent relationships with sub-contractors specializing in a variety of building trades. We are confident and have the ability to complete any project on time and to complete satisfaction.

Sumersett Construction is certified by the Small Business Administration (SBA) as a Small Disadvantaged Business (SDB) and was accepted into their 8(a) minority program. The company is registered with the Central Contractors Registration (CCR), PA. Department of General Services and enrolled in the FedTeDS System.

Sumersett Construction spans a variety of areas including Pennsylvania, New York, Ohio, West Virginia, Virginia and Maryland. With an excellent traveling labor force in place, Sumersett is extremely mobile.

## **CONTRACTING EXPERIENCE**

Sumersett Construction's employees have participated in contracts with agencies such as: the Department of Veteran Affairs, the Army Corps of Engineers, the Department of Interior and the Pennsylvania National Guard.

Projects have included roofing, flooring, RHVAC, plumbing, electrical and carpentry. Sumersett is well diverse in all General Contracting.

Sumersett Construction has experience with both government agencies and private owners. References are ready and available upon request.

## **CAPABILITIES**

Sumersett Construction is ready for any challenge and is very eager to continue strengthening relations with government agencies. Their clients are very well satisfied and the list continues to grow. Sumersett will strive to reach the goal that has been outlined in their 5 year business plan.

With the personnel in place and their vast experience, Sumersett continues to prosper and can foresee steady growth for years to come. Sumersett Construction will be your "go to" construction firm.

**NORTH AMERICAN INDUSTRIAL CLASSIFICATION SYSTEM (NAICS) CODES**

23 - Construction	238220	Plumbing
HVAC		
236115 New Single Family Construction	238990	Other
Building Finishes		
236220 Com. & Industrial Construction & Remodeling Contractors	238130	Framing
237990 Heavy and Civil Engineering Construction	238310	
Drywall Insulation Contractor		
238150 Glass & Glazing Contractors	238320	
Painting Wall Coverings		
238160 Roofing Contractors	238330	Flooring
Contractors		
238170 Siding Contractors	238340	Tile &
Terrazzo Contractors		
238210 Electrical Contractors	561790	
Other Services to Building		

**CAPACITY**

Duns Number: 780418989

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**KEY PERSONNEL**

**Robert P. Harmon.** President of Sumersett Construction, Inc.  
6 Years Office & Construction Management  
12 Years Mechanical, Plumbing & General Construction

Oversees all operations of the company; full time office management-to field supervision. Responsible for all communications between office personnel and field management. Mr. Harmon has overcome extreme hurdles to accomplish the building of Sumersett Construction and will lead this company with tremendous integrity, determination and absolute sense of balance for many years to come.

**Thomas D. Pascuzzo.** Operations Manager  
16 Years Office Management  
20 Years Mechanical and General Construction  
[tpascuzzo@sumersettconstruction.com](mailto:tpascuzzo@sumersettconstruction.com)

Assists in the operations of the company. Experienced in Federal, State and Local Government Contracts. Extensive knowledge in planning and implementing projects. Over 20 years of experience in customer relations and ensures that every project is executed in a smooth and timely matter. Enormously valuable to the company and ensures customer satisfaction along with profitability to Sumersett Construction.

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# TEAMEX, LLC

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Web: [www.teamexllc.com](http://www.teamexllc.com)  
**Lance Clemons, Director of Business Development**

## PROFILE

With ties to the DOE and Commercial Power Generation Markets, **TEAMEX, LLC** supports Engineering and Technical Service organizations providing power generation and NDE testing services to commercial power generation utilities, industrial and manufacturing concerns. Areas of specific focus include residential properties acquisition and rehab. Strategic development targets growth in commercial construction contracts acquisition and support with core capabilities include Environmental Site Remediation Support, Site Remediation and Cleanup, Demolition Support, Construction and Rehabilitation Services.

**TEAMEX, LLC was founded by Mr. Lance Clemons, Director of Business Development** in June of 2002. After many years of engineering and technical services support experience in the Nuclear Reactor Modifications Service organizations of Westinghouse, Framatome and General Electric, working as the Director of Business Development for Oasis Nuclear where Mr. Clemons negotiated and signed a multi-year teaming and staff augmentation agreement with the Savannah River sole source-engineering firm for site risk assessment, the decision was made to strike out as an independent entity and TEAMEX was officially formed.

**The Small Business Administration certifies TEAMEX, L. L. C. as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

As the founder of TEAMEX, Mr. Clemons continues to support Reactor Modification efforts for GE, both foreign and domestic, providing Electron Discharge Machining Operation and electrical support services. Diverse market experience includes, Sheds USA, a Regional supplier of primarily residential storage buildings to Home Depot, where the scope of work included mobilizing a traveling technical team covering 450 Home Depot Stores between New York and Brunswick Georgia. Mr. Clemons also completed Site Remediation/Cleanout services for the URA, City of Pittsburgh. Similar services to Law Firm Executors of Estates for abandoned properties or estates requiring divestiture of real property including those identified as nuisance or hazardous.

## CAPABILITIES

The firm has been approved to perform work in the North American Industry Classification System (NAICS codes) as per the following:

- 235940 Demolition/Wrecking/Salvage
- 233220 Construction Multi Family Housing
- 233310 Construction Single Family Housing
- 235310 Electrical Contractors
- 235510 Carpentry
- 541990 Support Services
- 541690 Scientific and Technical Services
- 541330 Engineering Services
- 562910 Remediation Services

## **CAPACITY**

Bonding and Credit Information Available upon Request.

## **FINANCIAL DATA**

Financial data available upon request

Duns Number: 10-267-2636

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## **KEY PERSONNEL**

Lance Clemons, Director of Business Development.

Our Key personnel hold over twenty-six patents and are responsible for over thirty publications related to our work in the Nuclear Power Generation and DOE arenas. Since forming TEAMEX, we have presented our capabilities to the head of DOE EM-1 in Washington DC. and have responded to several requests for personnel to support efforts at LANL and ORNL. In addition to developing various process and equipment patents before joining TEAMEX, our key personnel have managed product lines and services in excess of \$10,000,000.00.

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# TECHNOLOGY BLUE, INC.

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One Oxford Centre, 301 Grant Street, Suite 4300, Pittsburgh, PA 15219

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E-Mail: [clayegreene@technologyblue.com](mailto:clayegreene@technologyblue.com)

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**Claye Greene: Principal Consultant, FSO**

## PROFILE

TECHNOLOGY BLUE is a global IT services firm focused on maximizing the value and success of your technology implementations. Our service foundation is based on proven technologies, practices and methodologies to help our clients be more agile, connected and successful.

We are distinguished as a leading information technology consulting services company providing project management, business rules, IT strategy and java development.

In this new age of productivity, our business model is based on delivering services through partnership and collaboration. As a result, we are able to leverage the very best IT resources, and compose the most effective teams to ensure maximum ROI for our clients.

We insist that our employees and partners possess professionalism, innovation, experience and leadership, and have a proven track record of successful projects. Our client list includes top companies such as Amerigroup, Wells Fargo, Northrop Grumman, DoD and Fair Isaac.

Our goal is to be trusted technology advisors to the business community, and leverage our skills and experience to help you reach your business goals.

To get there, we believe we must embody characteristics indicative of leadership and success:

Trust, knowledge, confidence, awareness, responsibility, quality, honesty, intelligence and reliability.

## CAPABILITIES

TECHNOLOGY BLUE professionals are committed to leverage leading-edge technologies and methodologies to efficiently and effectively realize your organization's information technology goals.

TECHNOLOGY BLUE believes in providing the best solutions that are proactive, agile, strategic and easily maintained. Because of this, our consultants are guaranteed to have an extensive background and vast industry experiences to provide you the best solution possible.

Our services organization is based on the establishment and continual re-evaluation of our practice based on six fundamental and proven concepts:

- Provide maximum ROI and value to our customers.
- Maintain a high level of customer service.
- Stay current with new developments, products, technologies and processes.
- Maintain a positive attitude with customers, teammates and partners.
- Provide clear and concise communication with customers and employees.
- Remain flexible and adaptable in relation to customer and corporate goals and desires.

The services we provide are based on the following core areas:

- Enterprise Decision Management
- Enterprise Resource Planning
- Systems Integration

- IT Strategy

We have been approved to perform work in the North American Industry Classification System (NAICS codes) under the following codes:

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

We are capable of partnering with government organizations with strict personnel and location requirements.

## CAPACITY

TECHNOLOGY BLUE is capable of performing on projects valued up to \$30 million.

## FINANCIAL DATA

- Financial data available upon request.
- Duns Number, CAGE codes and other information available upon request.

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### KEY PERSONNEL

**Claye Greene**, Principal Consultant, FSO, has more than 15 years of experience providing information technology consulting services to small, medium and large-sized companies and organizations.

He possesses a rare blend of technical and management skills and experience, which he has applied to numerous projects and endeavors throughout his career. An accomplished developer and project manager, he has successfully lead projects in many industries including insurance, banking, manufacturing, government and retail.

Claye is highly recognized as a consultant who provides high return on investment by helping companies and organizations maximize their technology and resource commitments. His impact has been noteworthy at many companies, including AIG, Aetna, Amerigroup, Ford Motors, Boeing, Wells Fargo and Northrop Grumman.

As a technical project resource, Claye's exemplary track record is based on his ability to understand and translate requirements and goals into technical implementations. His ability to visualize solutions is enhanced by his knowledge of current technical tools, approaches and conventions.

Mr. Greene's accomplishments as a project manager are significant and noteworthy as well. As a member of the Project Management Institute, Claye remains close and aware of the growing project management approaches and strategies. As a natural leader, Claye is comfortable leading both small and large projects. Additionally, he possesses excellent communication skills, allowing him to communicate with executives, management and team members with equal comfort and ease.

Claye attended the University of Pittsburgh, where he earned his BS in Computer Science and his MS in Artificial Intelligence. He is also a member of the national and local chapters of the Project Management Institute. Claye currently resides with his wife in Pittsburgh, Pennsylvania.

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# T.N. Walker, Inc.

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604 Orchard Hill Drive, Pittsburgh, PA 15238

(412) 963-1366 Fax: (412) 963-6003

E-Mail: [twalker@tnwalker.com](mailto:twalker@tnwalker.com)

Web Page: [www.tnwalker.com](http://www.tnwalker.com)

**Thomas N. Walker, President/Owner**

## PROFILE

T.N. Walker, Inc. was founded in 1981 and is headquartered in Pittsburgh, Pennsylvania. T.N. Walker, Inc. is a wholesaler/contractor for equipment, parts and supplies associated with the HVAC and Plumbing Industries, in addition our products include fluid system management (i.e. underground storage tanks), and the associated contaminated soil remediation. We tend to focus on markets within the Alliances, Cultural/Preservation, Education, Healthcare, Office/Commercial, Retail, Sports/Entertainment, and Transportation industries.

Construction related services include Management Contracting (MC), Construction Management (CM) Agency CM and At-Risk CM, Design-Management (DMC), Design-Build (DB), General Contracting (GC), Project Management (PM), and Program Management processes required to ensure the most effective attainment of the client's project goals. T.N. Walker, Inc. utilizes cost and schedule controls which provide for accuracy through analytical systems.

T.N. Walker, Inc. is controlled by its President, Thomas N. Walker, who currently maintains a 100% stock ownership position.

**T.N. Walker, Inc. is certified as a Minority-Owned Business with the Commonwealth of Pennsylvania-Department of General Services, Allegheny County and the Port Authority of Allegheny County. T.N. Walker, Inc. is also certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) program.**

## CONTRACTING EXPERIENCE

T.N. Walker, Inc. has successfully completed numerous construction projects over the last twenty (20) years of operation, listed below are some of the major clients T.N. Walker, Inc. has worked with: City of Pittsburgh, David L. Lawrence Convention Center, Penn State University, UPMC Northwest, Penn DOT, Carnegie Mellon, University of Pittsburgh, Duquesne University, Clarion University, Slippery Rock University, Edinburg University, Various Public School, Verizon, and the Port Authority of Allegheny County. These are a few of our most recent projects. However if you require additional references, please do not hesitate to contact our office.

## CAPABILITIES

T.N. Walker, Inc. has approximately 3-25 full time employees depending on project construction status. The firm has successfully completed turnkey construction projects over \$3 million per project.

423730 Refrigeration Equipment and Supplies  
236210 Construction Management  
238220 Plumbing, Heating and Air-Conditioning Contractors  
561320 Temporary Technical/Professional Staffing Services

## **CAPACITY**

T.N. Walker, Inc. has averaged over \$3.5 million in revenue over the last four (4) fiscal years.

## **FINANCIAL DATA**

Financial data is available upon request.

Duns Number: 10-890-6272

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## **KEY PERSONNEL**

**Thomas N. Walker, President/Owner**

T.N. Walker, Inc.'s mission is to expedite construction projects in a timely manner and below budget for clients by providing price competitive construction services that will allow them to resolve their construction needs. Our success, strategy and future are based on absolute integrity and the advancement of the fiduciary interests of our clients. While revenues remain paramount to its core existence, our employees and community will always be held in the highest deference.

To implement T.N. Walker, Inc.'s Mission, the firm pledges to:

- Position the firm to achieve continued growth through a concerted sales effort.
  - Focus near term efforts upon the rapid penetration of the private client and architectural bidding opportunities.
  - Provide safe, efficient and cost effective services that fully satisfy customer requirements.
  - Execute the operating activities of the firm in a profitable manner that will accentuate and promote the financial well being of the firm, provide a stable work environment for employees, and maximize return on investment for shareholders.
  - Become a recognized and respected corporate citizen through the development and utilization of information systems.
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# VANTAGE CORPORATION

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61 Arch St. Suite 202, Carnegie, PA 15106  
Ph: (412) 429-4750 Fax: (412) 429-4752  
E-Mail: Leanne.Pomponio@vantagewbe.com  
**Leanne Pomponio, CEO/President**

## PROFILE

***Vantage Corporation's mission is to achieve customer satisfaction by providing a safe work environment and high quality, cost effective services within budget and on time.***

Vantage Corporation was started in June of 1999 by Leanne Pomponio, as an electrical construction contractor. It has since expanded into providing various contracting services including design/build projects encompassing a full range of disciplines. Vantage Corporation has separate union labor agreements with carpenter, laborer, operator, and electrician trade unions.

Vantage Corporation offers high quality work, timely completion and a dedicated management team.

**Vantage Corporation is a qualified, certified Woman-owned, Small-disadvantaged Section 8(a) Contractor. Vantage Corporation is also certified with the following agencies: Pennsylvania Department of General Services (Pa. DGS), Port Authority of Allegheny County, PennDOT, Allegheny County of Pennsylvania, City of Philadelphia and Southeastern Public Transit Authority (SEPTA) under their respective disadvantaged business programs.**

## CONTRACTING EXPERIENCE

Vantage Corporation has established a number of ongoing customer relationships in the public and private sectors including, but not limited to, the following: VA Pittsburgh Healthcare System, VA Butler Healthcare System, U.S. Army Corps of Engineers, Department of the Army, Commonwealth of Pennsylvania, Department of General Services and Department of Transportation, Allegheny County Airport Authority, Pittsburgh Sports and Exhibition Authority, Port Authority of Allegheny County, Pittsburgh Water & Sewer Authority, Franklin Township Municipal Sanitary Authority, Indiana County Municipal Services Authority, JDN Investments, Inc., and Redevelopment Authority of the County of Washington.

## CAPABILITIES

Vantage Corporation has the capabilities to provide work within the following NAICS Codes:

236210 - Industrial Building Construction  
236220 - Commercial and Institutional Building Construction  
237110 - Water & Sewer Line and Related Structures Construction  
237130 - Power and Communication Line and Related Structures Construction

237310 - Highway, Street, and Bridge Construction  
237990 - Other Heavy and Civil Engineering Construction  
238110 - Poured Concrete Foundation and Structure Contractors  
238190 - Other Foundation, Structure, and Building Exterior  
Contractors  
238210 - Electrical Contractors  
238220 - Plumbing, Heating, and Air-Conditioning Contractors  
238990 - All Other Specialty Trade Contractors  
334513 - Instruments and Related Product Manufacturing for measuring,  
Displaying, and  
Controlling Industrial Process Variables  
334519 - Other Measuring and Controlling Device Manufacturing  
335313 - Switchgear and Switchboard Apparatus Manufacturing  
335314 - Relay and Industrial Control Manufacturing  
339550 - Sign Manufacturing  
423610 - Electrical Apparatus and Equipment, Wiring Supplies, and  
Related Equipment Merchant  
Wholesalers  
541330 - Engineering Services  
541511 - Custom Computer Programming Services  
561621 - Security Systems Services (except Locksmiths)

#### **CAPACITY**

Vantage Corporation has at its disposal the tools, equipment and management required to operate multiple projects at one time.

#### **FINANCIAL DATA**

Bonding and financial data available upon request.

**Duns Number: 10-251-3657**

#### **KEY PERSONNEL**

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**Leanne Pomponio**, President, has 22 years of construction and management experience. Her knowledge and extensive construction experience provides the firm with the leadership to complete major projects. She has a direct management style, which often includes on-site supervision. She holds a City of Pittsburgh Electrician License.

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# W.M.C.C., INC.

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1228 State Street, W. Elizabeth, PA 15088  
(412) 382-4080 Fax: (412) 382-4060  
E-Mail: [wmccinc@msn.com](mailto:wmccinc@msn.com)  
**Watson Maloy, President**

## PROFILE

**WMcc, Inc.** is a Pennsylvania General Contracting Company. WMcc, Incorporated has enjoyed a steady history of growth and success since its inception in 1995. We are a certified, and more importantly, a qualified Minority Business Enterprise, capable of performing both building and heavy and highway construction assignments.

**WMcc, Incorporated's** unique position in the Construction industry has its foundation in the belief that a minority business must offer the same, or better, services and quality as any contractor or subcontractor. Our personnel, resources, and results have earned us the confidence and respect of our clients. WMcc, Incorporated is headquartered at 1228 State Street, West Elizabeth, Pennsylvania, and manages all of its projects from this location.

The continuity and experience of our people has been the cornerstone of our success. Our goal on every assignment is to build a long-term relationship with our clients with a single point of accountability for meeting schedules, budgets and goals. We welcome the opportunity to show what a qualified Minority Business can do. Our construction disciplines include, but are not limited to the following: Excavation, Masonry, Drainage, Carpentry, Concrete, Structural Steel, Specialties, Storm Sewer and Water Lines.

## CONTRACTING EXPERIENCE

**Although a young corporation, Watson L Maloy, President and Manager of WMcc, Inc. has in excess of 35 years, Construction Management Experience in all phases of commercial, industrial, heavy and highway Construction.**

**Some of our recent projects include the U.S. Federal Courthouse and Post Office, \$1,700,000.00; Forest County S.C.I., \$1,750,000.00; Plum Borough Senior High School, \$570,000.00; Heinz Stadium and PNC Park, \$900,000.00; David Lawrence Convention Center, \$1,000,000.00; Magee Women's Hospital of Pittsburgh, \$31,000.00; Carnegie Art Museum, \$150,000.00; and the Penn State University, Project No. 1, \$250,000.00.**

**WMcc, Inc. is certified by the U.S. Small Business Administration as a socially and economically disadvantaged firm under the 8(a) Program.**

## **CAPABILITIES**

**WMcc, Inc.** has provided services in the following NAICS codes:

- 233320 Commercial and Industrial Building Construction
- 234110 Highway and Street Construction
- 234910 Water Sewer and Pipeline Construction
- 233110 Manufacturing and Industrial Building Construction
- 234930 Industrial Non-Building Construction
- 233320 Multi-Family Housing Construction

## **FINANCIAL DATA**

Financial data available upon request.

Duns Number: 11-275-1029

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### **KEY PERSONNEL**

**Watson L Maloy, President**, has in excess of 35 years of construction management experience, managing and completing projects in all phases of commercial, industrial, heavy and highway construction.

**Deborah M Maloy, Office Coordinator**, brings professional administrative assistance to the firm.

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