

DEPARTMENT OF EDUCATION

| GOALS ACHIEVED | OVERALL GRADE |
|----------------|---|
| 3/5 | <ul style="list-style-type: none"> • Education exceeded its small business goal by 3.75% • Education exceeded its SDB and WOSB goals • Although Education did not meet its HUBZone and SDVOSB goals, it made progress in all goals |

| SMALL BUSINESS GRADE | | | | |
|--|----------------------|------------------------------------|------------------------------------|--|
| | FY2008/FY2009 % GOAL | FY2007 SMALL BUSINESS ACHIEVEMENTS | FY2008 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
|  GREEN | 12.80% | 15.67% (\$225,238,554) | 16.55% (\$224,886,844) |  GREEN |

| SOCIO-ECONOMIC GRADES | | | | |
|---|----------------------|------------------------------------|------------------------------------|--|
| | FY2008/FY2009 % GOAL | FY2007 SMALL BUSINESS ACHIEVEMENTS | FY2008 SMALL BUSINESS ACHIEVEMENTS | ACHIEVEMENT PROGRESS |
| SDB  GREEN | 5% | 5.15% (\$74,056,294) | 5.17% (\$70,207,424) |  GREEN |
| WOSB  GREEN | 5% | 5.58% (\$80,191,217) | 5.47% (\$74,345,038) |  GREEN |
| HUBZONE  RED | 3% | 0.55% (\$7,947,676) | 0.58% (\$7,848,523) |  GREEN |
| SDVOSB  RED | 3% | 0.22% (\$3,137,963) | 0.45% (\$6,151,157) |  GREEN |

| ACHIEVEMENT CRITERIA | |
|---|---|
|  GREEN | THE AGENCY MUST MEET 100% OF ITS GOAL |
|  YELLOW | THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL |
|  RED | THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL |

| ACHIEVEMENT PROGRESS CRITERIA | |
|---|---|
|  GREEN | THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2007 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |
|  YELLOW | THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2008 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2007 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007). |
|  RED | THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL |