

GENERAL SERVICES ADMINISTRATION

GOALS ACHIEVED	OVERALL GRADE
5/5	<ul style="list-style-type: none"> • GSA exceeded all goals • GSA made progress in all goals

SMALL BUSINESS GRADE				
	FY2006/FY2007 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
 GREEN	34%	34.22% (\$1,674,121,874)	38.75% (\$1,842,166,155)	 GREEN

SOCIO-ECONOMIC GRADES				
	FY2008/FY2009 % GOAL	FY2007 SMALL BUSINESS ACHIEVEMENTS	FY2008 SMALL BUSINESS ACHIEVEMENTS	ACHIEVEMENT PROGRESS
SDB  GREEN	5%	13.37% (\$654,122,593)	14.48% (\$688,277,813)	 GREEN
WOSB  GREEN	5%	6.70% (\$327,925,105)	7.59% (\$360,603,985)	 GREEN
HUBZONE  GREEN	3%	5.57% (\$272,421,113)	6.45% (\$306,496,469)	 GREEN
SDVO SB  GREEN	3%	2.25% (\$109,872,940)	3.93% (\$187,058,465)	 GREEN

ACHIEVEMENT CRITERIA	
 GREEN	THE AGENCY MUST MEET 100% OF ITS GOAL
 YELLOW	THE AGENCY MUST MEET 90-99% OF ITS SMALL BUSINESS GOAL
 RED	THE AGENCY DID NOT MEET 90-99% OF ITS SMALL BUSINESS GOAL

ACHIEVEMENT PROGRESS CRITERIA	
 GREEN	THE AGENCY MUST HAVE MADE THEIR GOAL OR MADE PROGRESS IN UNMET GOAL SINCE FY2007 (DOLLARS, PERCENTAGE, OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
 YELLOW	THE AGENCY MUST MAKE PROGRESS IN UNMET GOAL. FY2008 GOAL ACHIEVEMENT DOLLARS OR PERCENTAGE IS WITHIN 10% OF FY2007 ACHIEVEMENT OR 3 YEAR ACHIEVEMENT AVERAGE (FY2005-FY2007).
 RED	THE AGENCY DID NOT MAKE PROGRESS IN UNMET GOAL