

U.S. SMALL BUSINESS ADMINISTRATION - RICHMOND, VA DISTRICT OFFICE  
LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2011

10/01/2010-10/31/2010

		#	\$			#	\$
1	BRANCH BANKING AND TRUST COMPANY	12	\$1,350,000	89	NEW PEOPLES BANK		
2	SUPERIOR FINANCIAL GROUP, LLC	7	\$82,500	90	NEWBRIDGE BANK		
3	STELLARONE BANK	6	\$1,451,000	91	NEWTEK SMALL BUSINESS FINANCE INC.		
4	WELLS FARGO BANK, N.A.	4	\$1,998,500	92	PAGE VALLEY BANK, THE		
5	SURREY BANK & TRUST	4	\$1,568,800	93	PARK VIEW FEDERAL CREDIT UNION		
6	FULTON BANK	3	\$735,000	94	PENDLETON COMMUNITY BANK, INC.		
7	MANUFACTURERS & TRADERS TRUST CO.	3	\$520,000	95	PEOPLES BANK OF VIRGINIA		
8	SONABANK, N.A.	3	\$409,000	96	PIONEER BANK		
9	UNION FIRST MARKET BANK	2	\$1,694,000	97	RAPPAHANNOCK NATIONAL BANK OF WASHINGTON		
10	SUNTRUST BANK	2	\$504,000	98	RIVER COMMUNITY BANK, N.A.		
11	BORREGO SPRINGS BANK, N.A.	2	\$70,000	99	SANDY SPRING BANK		
12	LIVE OAK BANKING COMPANY	1	\$1,130,000	100	SHORE BANK		
13	HERITAGE BANK AND TRUST	1	\$335,000	101	SUFFOLKFIRST BANK		
14	WASHINGTONFIRST BANK	1	\$250,000	102	SUSQUEHANNA BANK		
15	WILSHIRE STATE BANK	1	\$230,000	103	TOWNEBANK		
16	BANCORP BANK, THE	1	\$226,500	104	TRULIANT FEDERAL CREDIT UNION		
17	CHESAPEAKE BANK	1	\$219,000	105	UNITED BANK		
18	RBC BANK (USA)	1	\$150,000	106	UNITED CENTRAL BANK		
19	OLD POINT NATIONAL BANK OF PHOEBUS, THE	1	\$73,000	107	UNITI BANK		
20	FIRST BANK AND TRUST COMPANY	1	\$70,000	108	UNITY BANK		
21	ABNB FEDERAL CREDIT UNION	1	\$40,000	109	UVA COMMUNITY CREDIT UNION, INC.		
22	PNC BANK, N. A.	1	\$25,000	110	VALLEY BANK		
23	1ST ADVANTAGE FEDERAL CREDIT UNION			111	VILLAGE BANK		
24	ACACIA FEDERAL SAVINGS BANK			112	VIRGINIA BUSINESS BANK		
25	ACCESS NATIONAL BANK			113	VIRGINIA COMMERCE BANK		
26	ADAMS NATIONAL BANK			114	VIRGINIA COMMONWEALTH BANK		
27	AMERICAN NATIONAL BANK & TRUST CO.			115	VIRGINIA COMMUNITY BANK		
28	BANK OF AMERICA, N.A.			116	VIRGINIA COMPANY BANK		
29	BANK OF FINCASTLE			117	VIRGINIA HERITAGE BANK		
30	BANK OF FLOYD			118	VIRGINIA NATIONAL BANK		
31	BANK OF HAMPTON ROADS			119	VIRGINIA PARTNERS BANK		
32	BANK OF LANCASTER			120	WACHOVIA BANK		
33	BANK OF SOUTHSIDE VIRGINIA, THE				<b>TOTAL 7(a) &amp; 504 LOANS</b>	59	\$13,131,300
34	BANK OF THE COMMONWEALTH						
35	BENCHMARK COMMUNITY BANK				<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>	<b>#</b>	<b>\$</b>
36	C&F BANK			1.	BRANCH BANKING AND TRUST COMPANY	12	\$1,350,000
37	CAPITAL ONE, FEDERAL SAVINGS BANK			2.	SUPERIOR FINANCIAL GROUP, LLC	7	\$82,500
38	CAPITALSOURCE BANK			3.	STELLARONE BANK	6	\$1,451,000
39	CARDINAL BANK, N.A.			4.	WELLS FARGO BANK, N.A.	4	\$1,998,500
40	CENTER BANK (formerly INNOVATIVE BANK)			5.	SURREY BANK & TRUST	4	\$1,568,800
41	CENTRAL VIRGINIA BANK						
42	CHEVY CHASE BANK				<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	<b>#</b>	<b>\$</b>
43	CIT SMALL BUSINESS LENDING CORP.			1.	SURREY BANK & TRUST	4	\$1,568,800
44	CITIZENS BANK			2.	SONABANK, N.A.	3	\$409,000
45	CITIZENS BANK AND TRUST COMPANY			3.	BORREGO SPRINGS BANK, N.A.	2	\$70,000
46	COLONIAL VIRGINIA BANK			4.	LIVE OAK BANKING COMPANY	1	\$1,130,000
47	COMERICA BANK			5.	HERITAGE BANK AND TRUST	1	\$335,000
48	COMMERCE BANK (TD BANK, N.A.)						
49	COMMUNITY BANK				<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
50	COMMUNITY SOUTH BANK			1.	STELLARONE BANK	6	\$1,451,000
51	COMPASS BANK			2.	WILSHIRE STATE BANK	1	\$230,000
52	CORNERSTONE BANK, N.A.			3.	BANCORP BANK, THE	1	\$226,500
53	ESSEX BANK			4.	CHESAPEAKE BANK	1	\$219,000
54	EVB (formerly Bank of Northumberland, Inc.)			5.	OLD POINT NATIONAL BANK OF PHOEBUS, THE	1	\$73,000
55	EXCEL NATIONAL BANK						
56	FARMERS & MERCHANTS BANK (Timberville, VA)				<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
57	FARMERS BANK			1.	BRANCH BANKING AND TRUST COMPANY	12	\$1,350,000
58	FAUQUIER BANK, THE			2.	WELLS FARGO BANK, N.A.	4	\$1,998,500
59	FIDELITY BANK (Norcross, GA)			3.	FULTON BANK	3	\$735,000
60	FIRST BANK			4.	MANUFACTURERS & TRADERS TRUST CO.	3	\$520,000
61	FIRST CAPITAL BANK			5.	UNION FIRST MARKET BANK	2	\$1,694,000
62	FIRST CHATHAM BANK						
63	FIRST CITIZENS BANK (Alabama)				<b>NON-BANK LENDERS</b>	<b>#</b>	<b>\$</b>
64	FIRST COMMUNITY BANK			1.	SUPERIOR FINANCIAL GROUP, LLC	7	\$82,500
65	FIRST STATE BANK			2.	CIT SMALL BUSINESS LENDING CORP.	0	
66	FIRST VIRGINIA COMMUNITY BANK			3.	NEWTEK SMALL BUSINESS FINANCE INC.	0	
67	FIRST-CITIZENS BANK & TRUST COMPANY						
68	FRANKLIN COMMUNITY BANK, N.A.				<b>CREDIT UNIONS</b>	<b>#</b>	<b>\$</b>
69	FREEDOM BANK OF VIRGINIA			1.	ABNB FEDERAL CREDIT UNION	1	\$40,000
70	FRONTIER COMMUNITY BANK			2.	UVA COMMUNITY CREDIT UNION, INC.		
71	GE CAPITAL CORPORATION			3.	NAVY FEDERAL CREDIT UNION		
72	GREATER BAY BANK, N.A.			4.	LANGLEY FEDERAL CREDIT UNION		
73	HANMI BANK			5.	TRULIANT FEDERAL CREDIT UNION		
74	HIGHLANDS UNION BANK						
75	HOME LOAN INVESTMENT BANK, F.S.B.				<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>	<b>#</b>	<b>\$</b>
76	HOMETOWN BANK			1.	TIDEWATER BUSINESS FINANCING CORPORATION	6	\$2,340,000
77	JOHN MARSHALL BANK			2.	BUSINESS FINANCE GROUP, INC.	4	\$1,490,000
78	JPMORGAN CHASE BANK, N.A.			3.	RAPPAHANNOCK ECONOMIC DEV. CORP.		
79	LANGLEY FEDERAL CREDIT UNION			4.	CRATER DEVELOPMENT COMPANY		
80	MAINSTREET BANK			5.	REDC COMMUNITY CAPITAL GROUP, INC.		
81	MIDDLEBURG BANK			6.	CHESAPEAKE BUSINESS FINANCE CORP.		
82	MILLENNIUM BANK, N.A.						
83	MONARCH BANK				<b>504 - FIRST TRUST LENDERS (by Numbers)</b>	<b>#</b>	<b>\$</b>
84	MONUMENT BANK			1.	STELLARONE BANK	3	\$1,930,000
85	NARA BANK, N.A.			2.	UNION FIRST MARKET BANK	2	\$2,664,900
86	NATIONAL BANK OF BLACKSBURG, THE			3.	HERITAGE BANK	1	\$412,500
87	NAVY FEDERAL CREDIT UNION			4.	SUNTRUST BANK	1	\$311,250
88	NCB, FSB (Hillsboro, OH)			5.	CHESAPEAKE BANK	1	\$268,046