



NEWS RELEASE

WYOMING DISTRICT OFFICE

Release Date: July 10, 2008
Release Number: 08-25

Contact: Sharon Nichols (307) 261-6508
Internet Address: <http://www.sba.gov/wy>

What Is A Business Size Standard?

Is your business a small business? The Small Business Administration established and revised the figure definition, now called a “size standard,” for all for-profit industries. It is almost always stated as the number of employees or the average annual receipts of a business and decided that all federal agencies must use SBA’s size standard for federal government contracts and for their other programs and regulations. The most common size standards are as follows:

- 500 employees for most manufacturing and mining industries;
- 100 employees for all wholesale trade industries;
- \$6.5 million for most retail and service industries;
- \$31 million for most general and heavy construction industries;
- \$13 million for all special trade contractors;
- \$0.75 million for most agricultural industries.

SBA does not issue certificates or maintain lists of eligible small businesses. For federal procurement, the small business self-certifies its status in Online Representations and Certifications Application, <https://orca.bpn.gov>, when it makes an initial offer. Should a small business, which bids in competition with another, believe the other business does not qualify as a small business, wait for the successful offeror to be identified. At that time the small business may challenge their competitor’s self-certification. The challenge must be timely and state specific alleged grounds. The contracting officer has to forward the challenge to SBA for a size determination.

If you require more information on this subject, please contact the Wyoming SBA office at (307) 261-6500 or email sbawyo@sba.gov .

###

For more information about SBA’s programs for small businesses, call (307) 261-6500 or TDY (307) 261-6527 or visit the SBA’s extensive Web site at www.sba.gov/wy